

## "PROMETHEUS UNBOUND"

SETTLING ONE MILLION PEOPLE ON MARS BY 2050: A BOTTOM-UP APPROACH

### THE GOAL:

## 1M OF PEOPLE ON MARS BY 2050

### WE MUST FACE MANY KNOWN "UNKNOWNS"

### **ENVIRONMENTAL**

- Thin atmosphere
- Radiation
- Dust storms
- Low gravity

### **TECHNOLOGICAL**

- Logistics
- Bootstrapping industry
- Closed loop ecosystem

We have no previous experience on starting interplanetary colonies. It is going to be a vast, difficult undertaking.

#### **SOCIETAL**

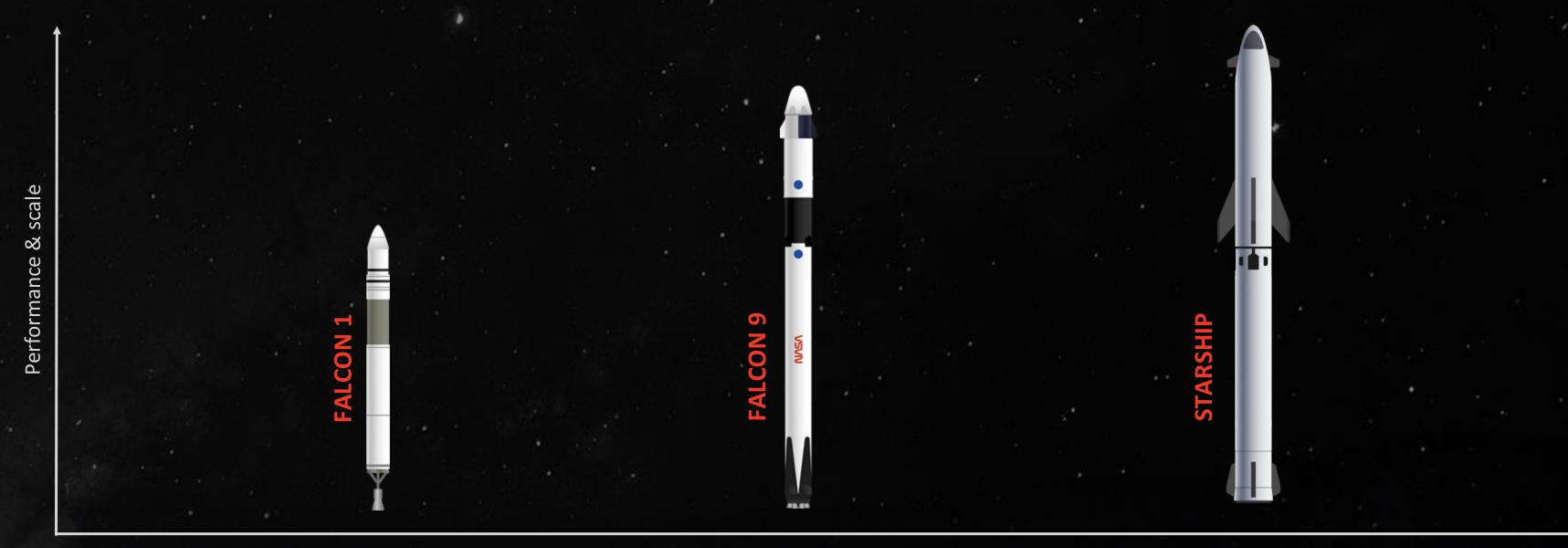
- What people to recruit?
- How to to train them?
- What culture to build?

... And many other unknown "unknown"

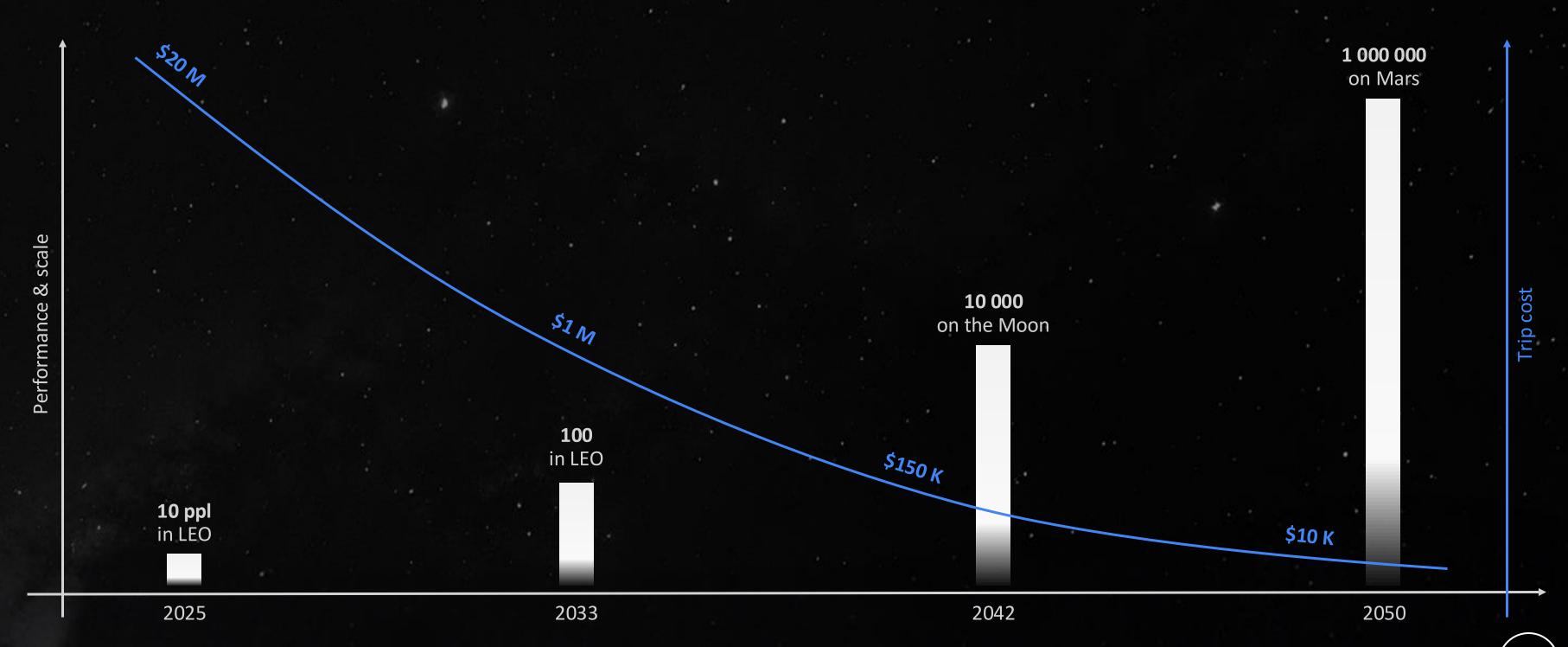
### THE SOLUTION:

### ITERATE TO DERISK AND SCALE

However, we have a proven approach to solve grand challenges: start small, scale up, iterate, repeat – as SpaceX did



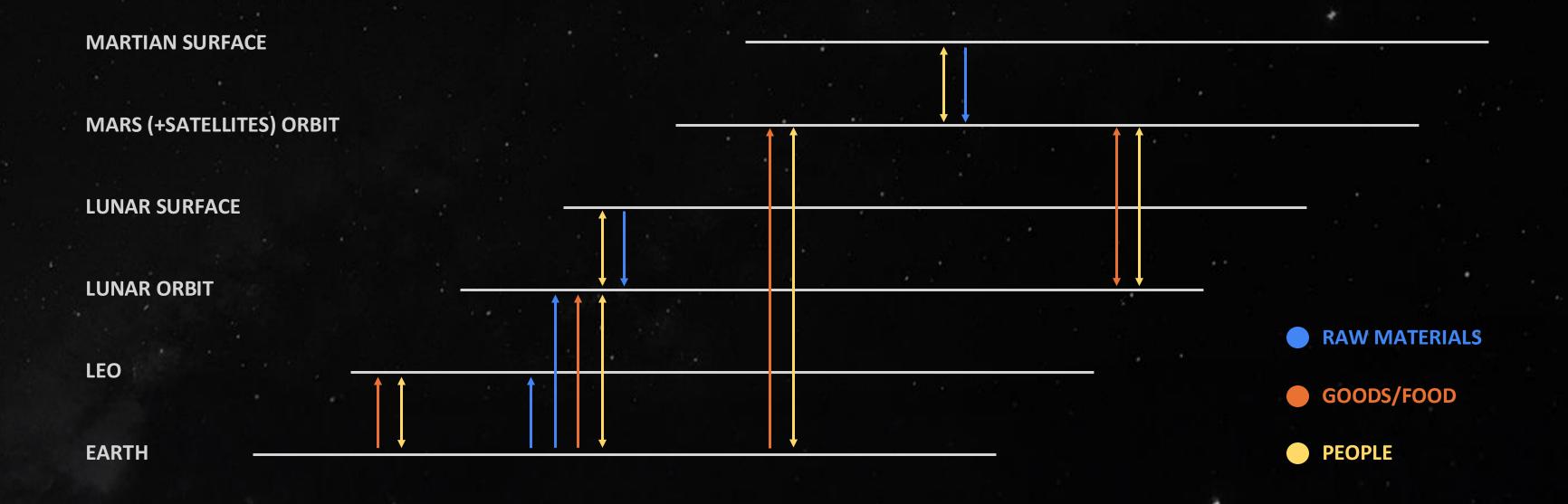
## COST AND TIMELINES

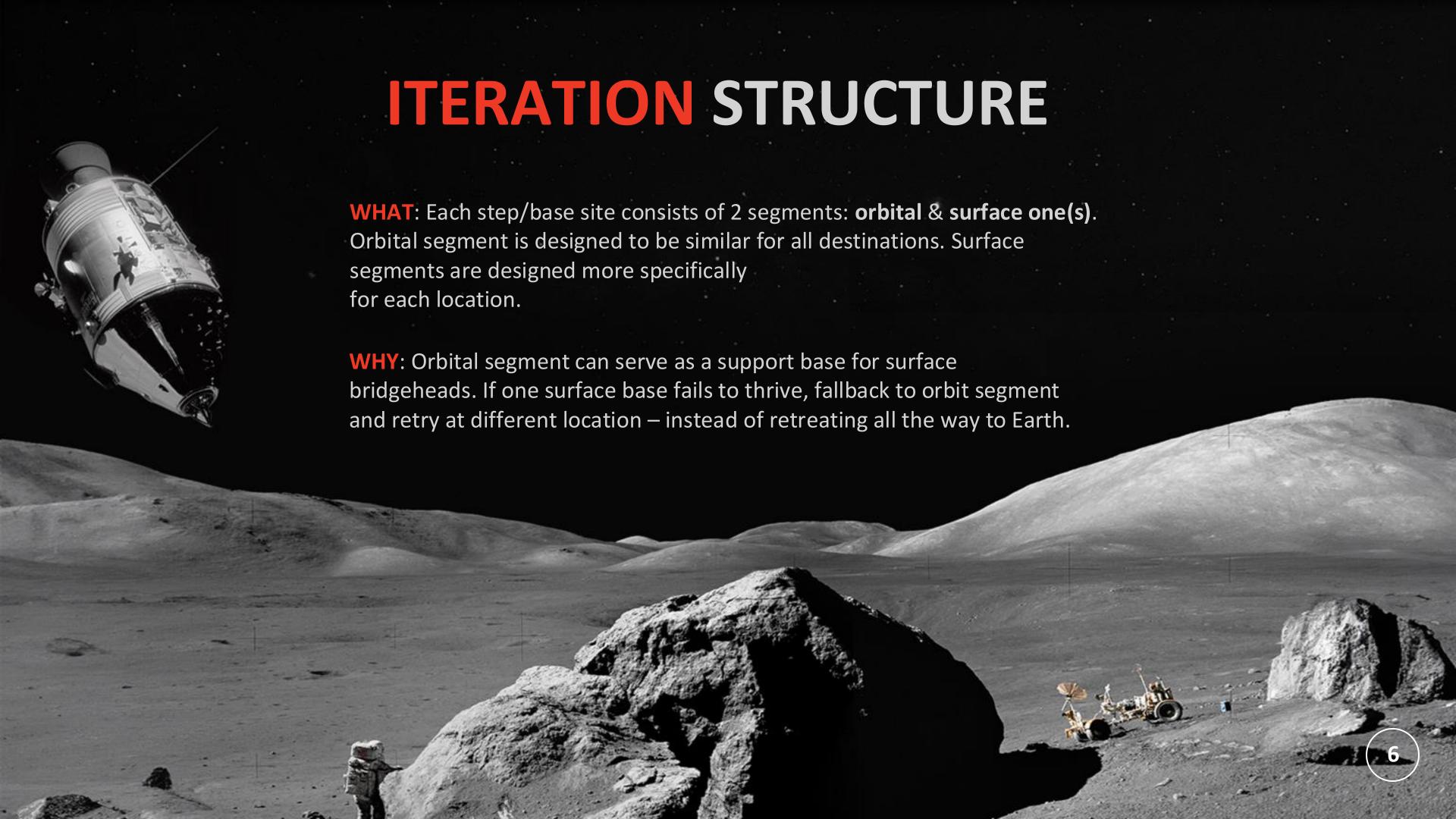


### PROBLEM DECOMPOSITION

- Don't try to jump over the entire gap too easy to fail!
- Instead, derisk through intermediate steps.
- Attempt only a subset of problems at each step.

- Then reuse the debugged solutions for the next step.
- Make each step financially self-sufficient as much as possible.





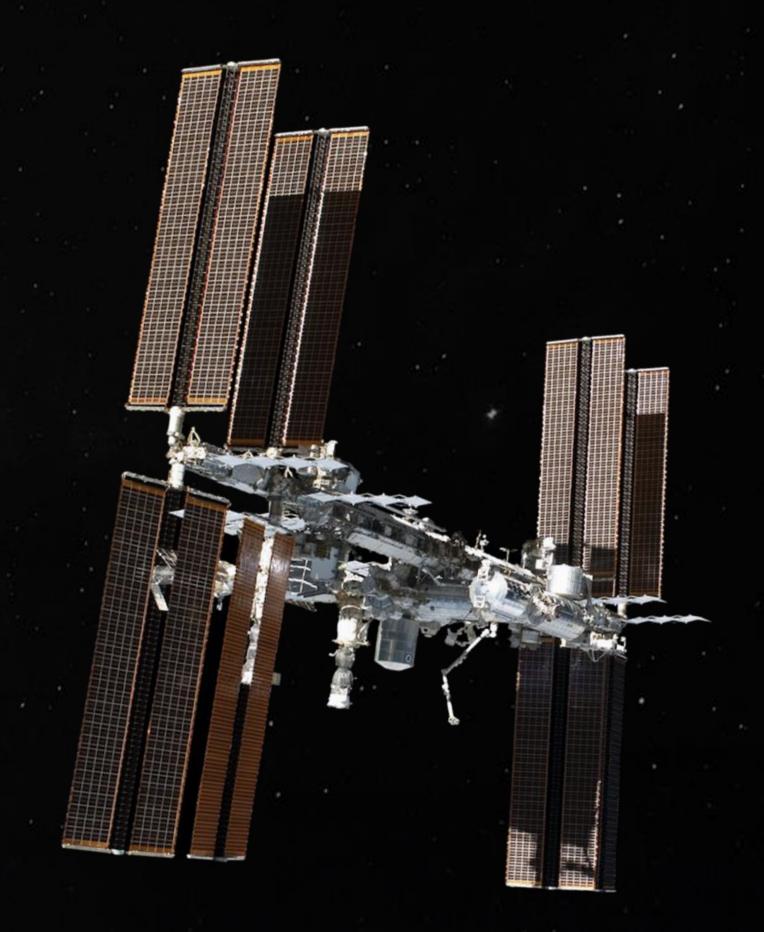
## THE STARTING POINT

The first step is the most difficult one

– we do not have a robust small-scale
extraterrestrial colony to scale up... or do we?

### **ISS GAPS TO COVER**

- Smal crew size: (5-10 ppl)
- Radiation good for LEO only
- Closed-loop on water, but needs resupply
- Very limited onboard manufacturing
- Microgravity-only environment
- Requires highly trained crew
- Expensive to operate and support
- Depends on Earth for repairs and upgrades



### **ITERATION 1:**

## LOW EARTH ORBIT

#### **SCALE\***

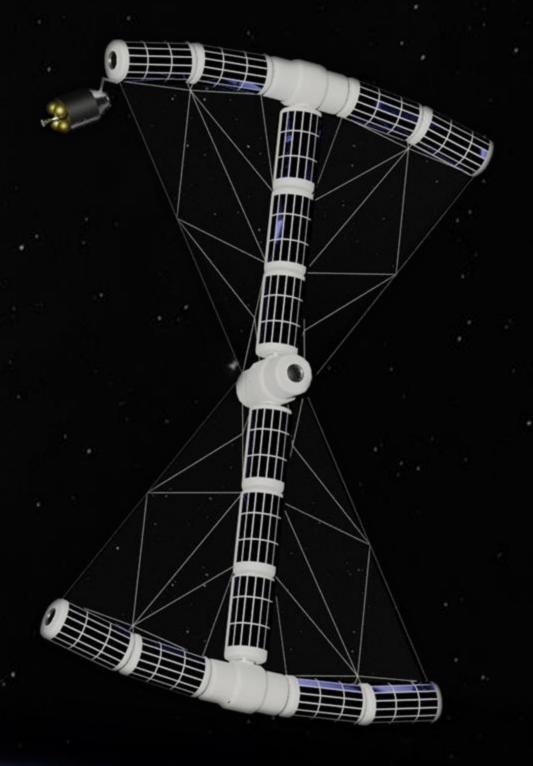
- 1550 tonnes wet mass
- 75m diameter
- 18 crew size (3x of ISS)
- 5x in number of space stations

#### **CAPABILITIES TO DEVELOP**

- In-space assembly and construction
- Artificial gravity at Moon and Mars levels
- Partial self-sufficiency on food and water
- More industrial/agricultural capabilities

### WHY IT IS IMPORTANT?

- Allows to get answers for Mars colony
- Feasible to build today with Starship
- Use proven tech to derisk the operations
- Test waters with larger teams in space



## ITERATION 1: BUSINESS MODEL

Space hotel: using hospitality industry as template. Operate like a luxury hotel with unique experience.

### **COSTS FOR DESIGN ABOVE**

(12 revenue-generating passengers, 6 crew)

 Assembly and construction cost for design at \$1000/kg price point

Total construction cost: \$1.7B

o Additional launches

delivering consumables: \$0.7B

Operational costs

**Total cost over lifetime:** 

(\$64M/annual over 25 years): \$1.6B

\$4.0B

#### **REVENUE PROJECTIONS**

 Assuming gross profit of 3x of the lifetime costs (66% gross margin)

o Total gross revenue: \$12B

Annual gross revenue: \$480M

o Monthly gross revenue: \$52M\*

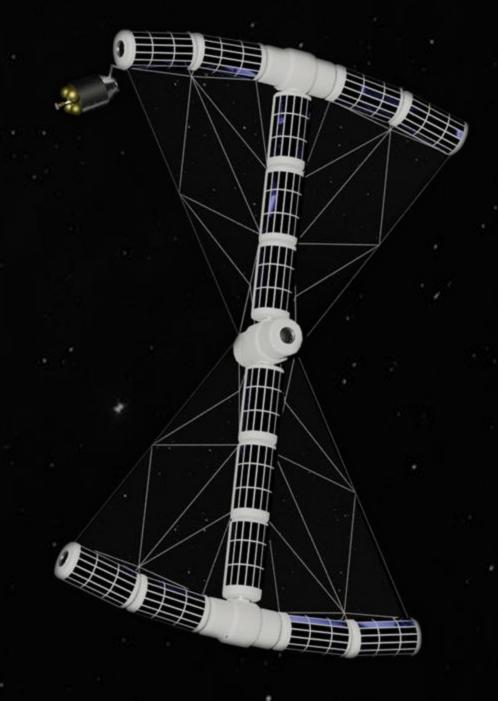
o Gross revenue

per passenger-month: \$4.3M

o Gross revenue

per passenger-day: \$144K

7-day trip price per person: \$1M



\*With station utilization factor of 10 months per year and and subtracting 17 months of initial construction cost and 6 months of commissioning (non-operational time).

### ITERATION 1: LOGISTICS

### "IN-SITU" LEO PRODUCTION:

- Food production + water recycled
- Some of the hardware parts

### SHIPPED FROM EARTH FIRST:

- Water
- Food
- Other perishables
- Industrial hardware
- Tourists

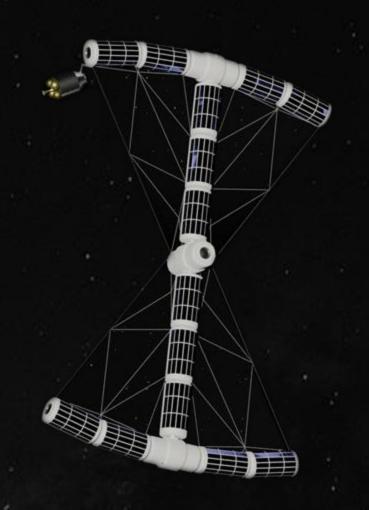
### **EXPORTED** TO EARTH:

- Luxury/Fashion
- Niche products (ZBLAN fibers)
- Experiences
- Microgravity-specific technologies
- Unique IP content:
  - Entertainment
  - Sports

**CONSUMABLES** 

**PEOPLE** 

## ITERATION 2: MOON



### **ORBITAL HABITAT SEGMENT**

(80% population)

- 5x in crew size vs LEO segment (100 people)
- 15x in number of habitat units (75)

### **CAPABILITIES**

- Deep space radiation shielding
- 1-g artificial gravity level!
- Improved onboard manufacturing
- Food production + water recycling

### **SURFACE SEGMENT**

(20% population)

### Mining & Manufacturing

- Water ice mining
- Lunar regolith mining
- Metal oxide smelting
- Power stations

#### Tourism-oriented activities

- Surface habitats
- Recreation and travel facilities



## ITERATION 2: BUSINESS MODEL

### Building Lunar Tourism Industry – taking inspiration from mountaineering in Himalayas

People are thirsty for new destinations. There are plenty of attractions to see and visit on the Moon – from Lunar mountains to Apollo landing sites. All that required is infrastructure and means to make it economical.

### **TAKING FROM EARTH...**

- 700,000 total annual traffic. Team size from 5 to 25 ppl
- Around 800 attempts to summit Everest (at \$15,000/person)
- Total annual revenue \$360M (Nepal only)

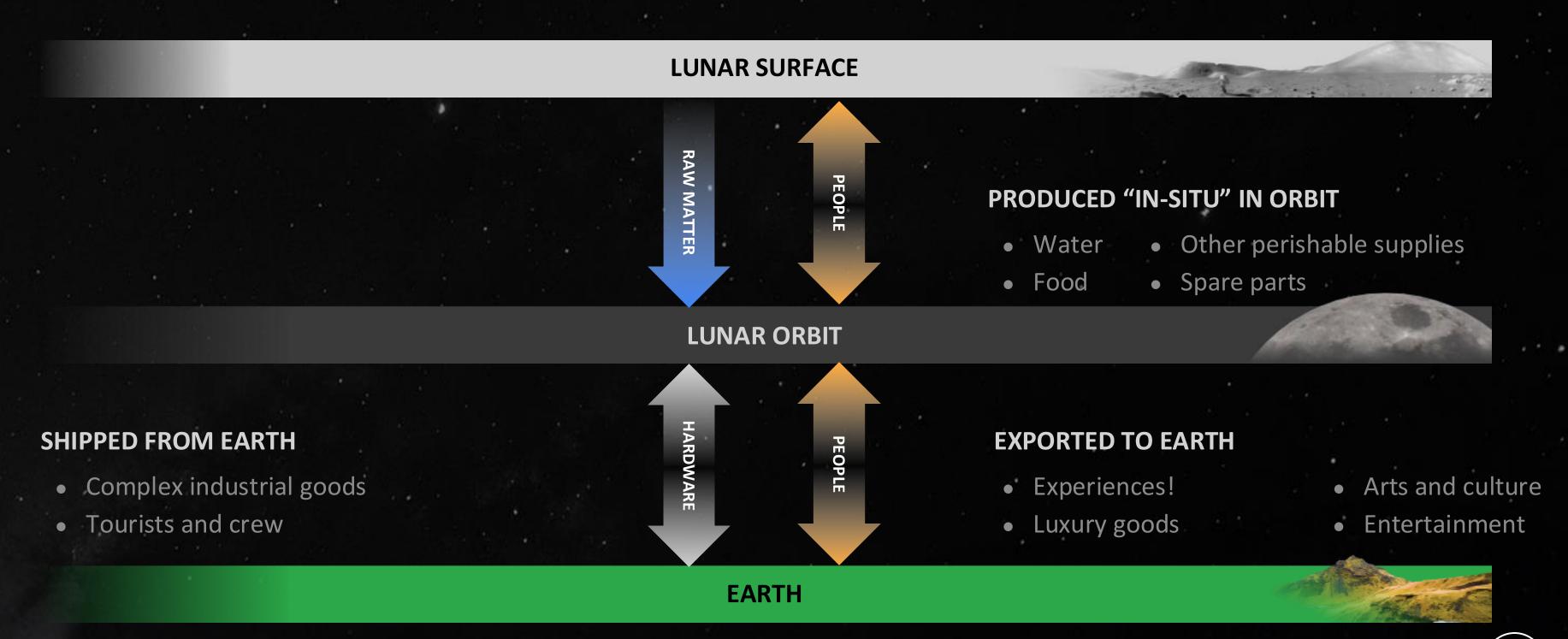
#### ...AND APPLYING TO MOON

- Around 300 Moon landings per year.
- Per-person price is \$150,000 and team size of 10.
- Gross annual revenue of \$450M

### ITERATION 2: LOGISTICS

### MINED FROM SURFACE:

water + silica, metals from lunar regolith



## ITERATION 3: MARS

### **ORBITAL HABITAT SCALE**

- 5x scale on crew size vs Moon (500 people)
- 20x scale on number of habitat units (1500)

#### **ORBITAL SEGMENT**

(80% population)

- Advanced manufacturing:
   pharmaceuticals, electronics
- Large-scale orbital farming
- Asteroid mining (on Phobos/Deimos)

#### **SURFACE SEGMENT:**

(20% population)

- CO2, H2O from Martian regolith
- Metal oxides and silica smelters
- Chemical plants (ammonia + propellants)
- Surface-dependent manufacturing facilities.



## ITERATION 3: BUSINESS MODEL

Take inspiration from New World development - abundance of land and resources, but low on labor. Shareholder-tenant model: Shareholders buy bids for development of the specific locations for some purposes (mining, manufacturing, agriculture), tenants (or team of tenants) develop them.

#### **INITIAL ASSUMPTIONS: TENANTS**

- Cost of one-way ticket: \$10k\*
- Recruit 1 million tenants for \$10B cash inflow

### **INITIAL ASSUMPTIONS: SHAREHOLDERS**

- Cost of bid to own a stake: \$1M\*
- Recruit 10k landowners for \$10B cash inflow

Example: using the \$20B amount as collateral, borrow another \$20B at 25-year term loan at 5%. We have now \$40B to establish a self-sufficient colony and build the foundations of infrastructure and society

Taking the following countries as example (Cyprus, Malta, Macau with population 0.5-1.5M), hypothetical Martian colony budget would be approximated as following:

• Total expenditures:

Total revenues:

\$10B

\$12B

• Net exports:

\$15B

• Net imports:

\$13.6B

\*\*loan repayment back to Earth

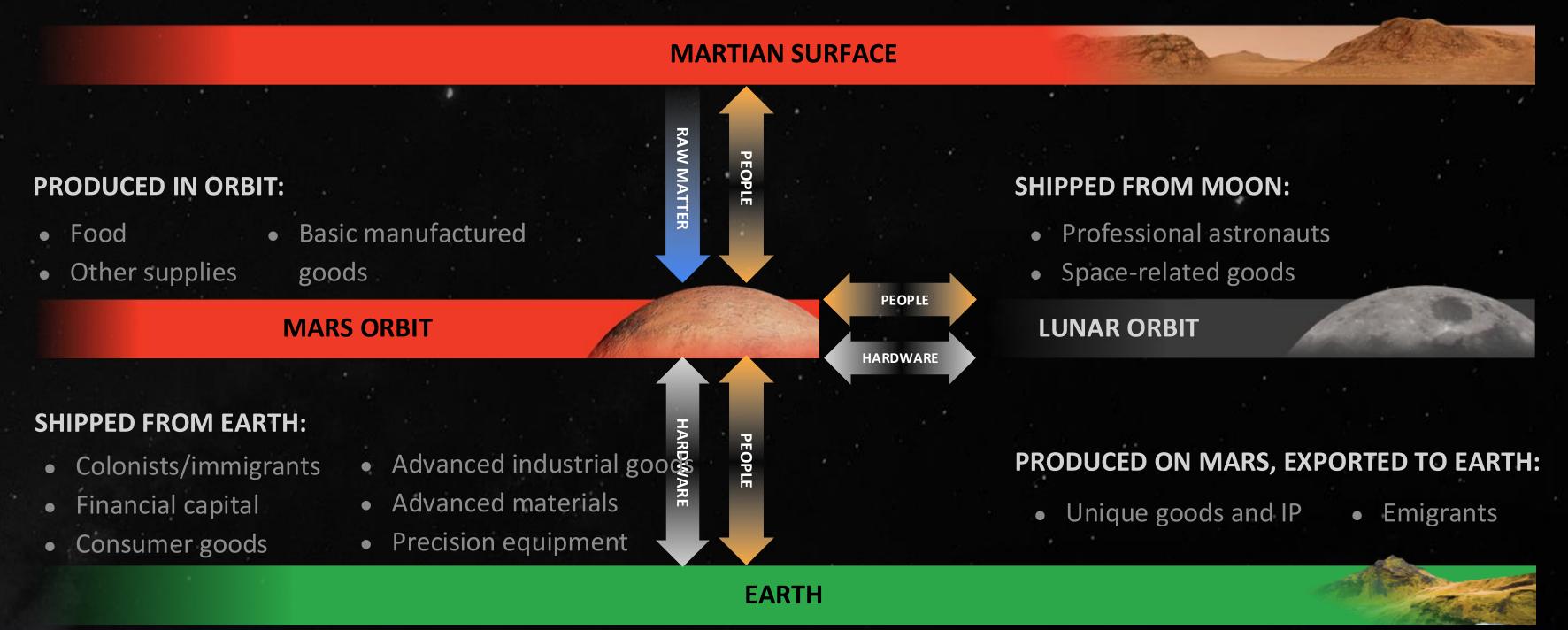
\*2025-dollar cost

Trade balance: \$1.4B\*\*

### ITERATION 3: LOGISTICS

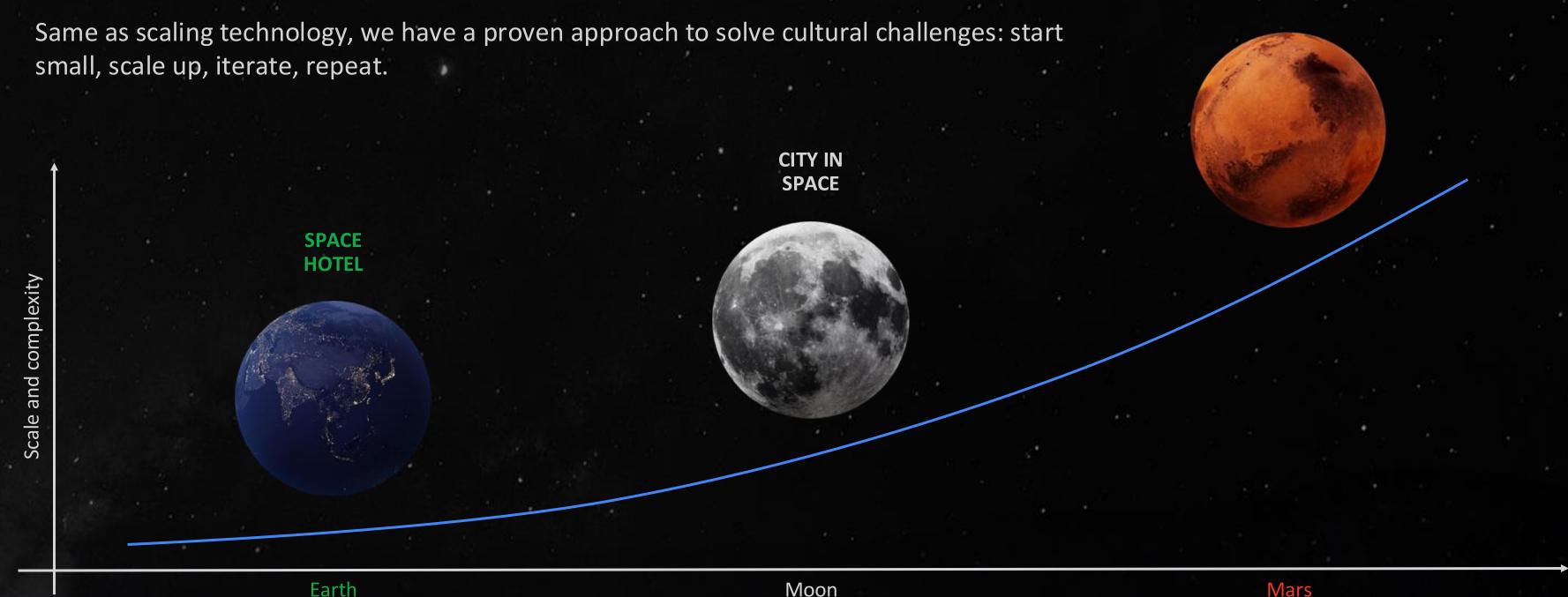
### MINED & MANUFACTURED ON SURFACE:

volatiles, silica, metals, plastics



## SCALING UP CULTURE & GOVERNANCE

**NATION IN SPACE** 



### ITERATION 1: LOW EARTH ORBIT

Use best corporate culture examples from hospitality industry – think hotel or cruise ships

### TAKE EXAMPLES FROM CRUISE SHIPPING INDUSTRY:



Mostly safe, but Accidents can happen.



Crew attends to the passengers but takes command in case of emergencies.



Passengers are trained in basics of spaceflight operations, including emergencies: fire-fighting, loss of pressure.

### **ITERATION 2:**

## ITERATION II: LUNAR ORBIT & SURFACE

TAKE EXAMPLE FROM SHERPA PEOPLE:



Space is a harsh environment: mistakes are deadly - develop a space-native culture.



Cooperate, not compete or boss around people – build egalitarian, meritocratic society

Mountaineering tourism as model for client service relationships: customers pay and crew serves, but they better follow the crew if they want not do die!



Customers rotate on shortterm, crew on long-term – build up institutional knowledge and experience.

# ITERATION 3: MARS ORBIT & SURFACE

Mars: building a self-sufficient civilization: building up on historical experience with better ethical foundations

### TAKING INSPIRATION FROM AGE OF DISCOVERY...



Ambitious people got opportunity for wealth and power



Marginalized communities got a place for fresh start



Existing political powers got room to grow their domain

#### ...AND APPLYING TO MARS



Build better foundation using lessons learned on Earth



Don't try for utopia, add incremental improvements



Build an open, expansionoriented culture.

### BEYOND MOON AND MARS

Opportunities in Solar System are not limited to just Moon and Mars: most of the smaller planetary bodies (asteroids and planetary satellites) are suitable for settlement – once we master the social and technological foundations.



## TEAM BEHIND THE VISION



PAUL LE HENAFF



TAMAS HOLCZER



ILYA LYNOV



DENNIS SILIN



EDMOND TASELLARI



BOJAN SEIROVSKI



MAX SILIN

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