



# Manjunath SC

5x Certified Salesforce Developer



## CONTACT DETAILS



Bangalore Urban, India



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[ManjunathSC](#)



## PERSONAL PROFILE

- **5x Certified Salesforce Developer** over **2.5 years** of outstanding experience in the **Manufacturing Industry** and **2.6 years** of experience as an **Administrative Specialist** in the **IT Industry**.
- Skilled in **Apex Classes, Apex Triggers, Batch Jobs, Future, Queueable, Integration, JavaScript, Lightning, Visual Force Page, Test Classes, HTML, CSS, Data Loader, Sales Cloud, Service Cloud, Community Cloud, Objects and Fields, Workflows**.
- Good technical knowledge of Salesforce products and features, capabilities, deployment process and knowledge of the Salesforce platform and ecosystem.
- Maintain a high level of professionalism, patience and efficiency to minimize client's dissatisfaction and increase client's loyalty.



## EMPLOYMENT HISTORY

**Prosera Analytics Pvt. Ltd. | Bangalore Urban, India**

**Salesforce Developer**

**April 2019 – Present**

- Experience in designing of Custom Objects, Custom Tabs, Custom fields, Role based Page Layouts, Custom Reports, and Report extractions to various formats, design of Visual Force Pages, Dashboards and various other components.
- Understanding in Security and Sharing rules of object, field, and record level for different users at different levels of organization. Also created various Profiles and configured the permissions based on the organizational hierarchy and OWD rules.
- Experience in the Validation Rules, Approval Process, and Workflows for automated lead routing, lead escalation and Email Alerts.
- Strong understanding in writing Apex Triggers for various functional needs in the application. Involved in Unit Testing and Code Coverage while testing.
- Experience in working with ANT Migration tool, Data Loader, Import Wizard, VS Code. Good knowledge in implementing Batch Apex and Schedule Apex interfaces
- Understanding on recent advancements tools like Process Builder, Salesforce Flows etc
- Implement SOQL and SOSL queries, DML to get data from various related objects.
- Experience in Apex and Visual Force
- Programming Experience in creating and maintaining custom Apps in Salesforce



## MAJOR PROJECTS:

**Project 1: Manufacturing Industry | Technology: SALESFORCE**

- **Project Description:** Implemented sales and service process in salesforce system. Implementation of Sales Cloud with high quality reporting. Client keeps data of different Power bank models in Salesforce. Also, the client does analysis on the feedback provided by Customers and does analysis as well.

## CORE COMPETENCIES

- Experience with HTML/CSS/JavaScript
- Proficient understanding of code versioning tools
- Strong understanding of the software development cycle
- Salesforce Development – (Apex class, Apex trigger, Batch class, future methods, schedulable methods)
- Lightning Platform
- (AURA Components, Lightning Web Components)
- Good understanding of Cloud Computing
- Strong analytical and problem-solving skills
- Proficiency in written and spoken English
- Team Management



## QUALIFICATIONS:

**Master of Computer Applications**

Malnad college of engineering  
Hassan | 2016

## DOMAIN KNOWLEDGE:

**Salesforce Products**

- Sales Cloud
- Service Cloud
- Community Cloud



## CERTIFICATIONS:

- [Admin](#)
- [Advance Admin](#)
- [Sales Cloud](#)
- [Platform APP Builder](#)
- [PDI](#)



## OTHER CERTIFICATIONS:

- Copodo Admin
- Copodo Developer
- Six Sigma Yellow belt



## SALESFORCE SKILLS: (Ratings Based on 10)

- Configuration (9)
- Customization (7)
- Communication (8)
- Integration (5)
- Project Management (4)



## LANGUAGES KNOWN:

- English
- Kannada
- Telugu
- Hindi

## Project 2: Social Media Platform Industry | Technology: SALESFORCE

- **Project Description:** Managing service tickets in Salesforce. Designed Automation for creating cases/ service tickets for Admin team and IT team from various platforms such as Slack, Email, salesforce system

## Project 3: Manufacturing Industry | Technology: SALESFORCE

- **Project Description:** Client uses Salesforce to manage Sales Team, Account, Opportunities, Quotation, Price books and Approval Processes now model types of fiber optic cables, copper cables etc.

## UL India Pvt Ltd | Bangalore Urban, India

### Administrative Specialist

Nov 2016 -April 2019

- Handled End to End Project Documentation
- Responsible in validating and updating the client certifications over the UL database
- Involved with various aspects of the project which includes data design by extending standard objects and creating new custom objects,
- Setting up of Page Layouts and Record Types, built custom code modules
- using Visual Force pages, Apex classes, and Triggers, implemented
- Security & Sharing (Profiles, Roles, Groups, OWD, Sharing Rules),
- Implemented Standard Automations such as Workflows and Process builder, creating and deploying Reports & Dashboards,
- Data Loading using Data Loader and Technical/ Administration Support.



## TECHNICAL SKILLS:

### Salesforce.com:

- Apex Classes, Apex Trigger, Visual Force, Apex deployment Tools, Data Loader, Salesforce.com Configurations like Workflow Rules, Record Type, Role Hierarchy, Validation, Formula fields, validation rules, Designing of Custom objects, Page Layouts, Service Cloud, Reports & Dashboards

### Languages:

- HTML, CSS, JavaScript, Salesforce SOQL and SOSL

### GUI and Tools:

- ANT migration tool, Apex Data Loader, VS Code

I do hereby declare that all the above facts are true as per my knowledge and nothing is distorted and Concealed in the above facts.

DATE:

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