

## Project 3

### FILTERS

region All  
sub\_zone All  
FY 2021

### P & L for Markets

All values are in USD

| Market         | Net Sales | COGS   | Gross Margin | GM %  |
|----------------|-----------|--------|--------------|-------|
| Australia      | 20.99M    | 14.1M  | 6.9M         | 32.9% |
| Austria        | 2.84M     | 2.0M   | 0.9M         | 30.1% |
| Bangladesh     | 6.95M     | 4.5M   | 2.4M         | 34.5% |
| Canada         | 35.06M    | 21.7M  | 13.4M        | 38.2% |
| China          | 22.89M    | 13.5M  | 9.4M         | 41.1% |
| France         | 25.94M    | 14.7M  | 11.2M        | 43.2% |
| Germany        | 12.01M    | 8.9M   | 3.1M         | 26.2% |
| India          | 161.26M   | 109.7M | 51.6M        | 32.0% |
| Indonesia      | 18.41M    | 11.3M  | 7.1M         | 38.4% |
| Italy          | 11.72M    | 8.2M   | 3.5M         | 30.1% |
| Japan          | 7.92M     | 4.2M   | 3.7M         | 46.5% |
| Netherlands    | 7.98M     | 4.6M   | 3.4M         | 42.0% |
| Newzealand     | 11.40M    | 5.9M   | 5.5M         | 48.2% |
| Norway         | 13.68M    | 9.6M   | 4.0M         | 29.5% |
| Pakistan       | 5.66M     | 3.6M   | 2.0M         | 36.2% |
| Philippines    | 31.86M    | 19.4M  | 12.5M        | 39.1% |
| Poland         | 5.19M     | 3.0M   | 2.2M         | 42.6% |
| Portugal       | 11.83M    | 6.8M   | 5.0M         | 42.1% |
| South Korea    | 48.97M    | 31.4M  | 17.6M        | 35.9% |
| Spain          | 12.62M    | 8.4M   | 4.2M         | 33.1% |
| Sweden         | 1.77M     | 1.1M   | 0.7M         | 40.2% |
| United Kingdom | 34.15M    | 18.7M  | 15.4M        | 45.1% |
| USA            | 87.78M    | 55.3M  | 32.5M        | 37.0% |