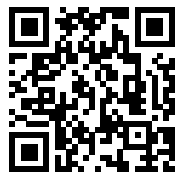**Networking Academy**
CISCO

Certificate of Course Completion

Jubair Hasan

has successfully achieved student level credential for completing the **Engaging Stakeholders for Success** course.

The student was able to proficiently:

- Explain the business value of discovering stakeholder needs.
- Identify the role of trust in successful stakeholder process.
- Identify methods for discerning stakeholders for a given project.
- Determine how to prioritize stakeholders using a Power Interest Grid.
- Evaluate appropriate listening and interviewing techniques for successful stakeholder interactions.

Networking Academy
CISCO
Verified

Engaging Stakeholders
for Success

Scan to Verify

Laura Quintana

Laura Quintana
Vice President and General Manager
Cisco Networking Academy

January 19, 2024