



MEDIABLAST DIGITAL CORPORATION  
MyOffice Suites, 3/F Builder's Centre Bldg.,  
170 Salcedo St., Legaspi Village, Makati City  
T: (63 2) 975 1341  
www.mediablastcorp.com

September 24, 2022

**Mr. Keith Paolo A. Buenaventura**  
**SRS II**  
**DOST-MIMAROPA PSTC-Marinduque**

Dear **Mr. Buenaventura**:

We would like to offer FAME IoT Platform with transponders for transmission of water level sensor data and for messaging, with option for command center setup. Hereunder is our quotation.

**PROJECT: FAME IoT Platform for Water Level Sensor Data Transmission and for Messaging**

We will integrate FAME transponders with your existing water level sensors – to get sensor data and transmit it thru low power, long-range radio frequency to our IoT Platform where you can retrieve and process the data.

For messaging, the users will install our messaging app on their smartphones. To send or receive messages, users must connect to our transponder or gateway thru WiFi connectivity. Our transponder or gateway is then connected to each other or the internet, then to our IoT Platform, that allows the exchange of messages. Automatic alerts of rising water levels to authorized persons may be configured.

To ensure getting of data even without internet connectivity, you may consider the option of setting up a local connection of the gateways to a server in a command center setup.

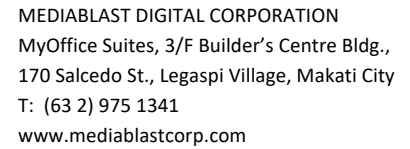
Data collected or messages are securely sent wirelessly in real-time, thru radio frequency (RF) to the gateway and to the cloud for monitoring and processing.

The pole structure with security fence at each installation site shall be taken care of by the client. Installation of devices will be scheduled after all pole structures with security fences are already put up.

**INVESTMENT:**

<b><u>PURCHASE OF GATEWAYS</u></b>	<b>Php 295,680.00 / unit</b>	<b>3 units</b>	<b>Php 887,040.00</b>
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- Includes setup and configuration
- Includes Annual Maintenance Fee of P33,000 per unit, for 3 years (P33,000 x 3 years = P99,000)



**Php 102,816.00**

- Php 168,000.00**

- Php 39,200.00**

- Total      Php 1,197,056.00**

**Php 268,800.00**

- Php 120,000.00**

- Total For Messaging Option      Php 388,800.00**

<b>Grand Total, with Messaging Option</b>	<b>Php 1,585,856.00</b>
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**OPTION FOR COMMAND CENTER SETUP: Server, cables, large TV screen: To be determined**

**NOTE: Lead time for delivery of devices: 90 days from acceptance of proposal and applicable payment**

**Terms of Payment:**

- Purchase of Gateways and Transponders: 50% upon acceptance of proposal; 40% before delivery; 10% after setup
- Training, Delivery and Installation Charges: 1 week before scheduled delivery and installation

For any question or clarification, you may contact me at +639175522852 or email at zes@fameph.com.  
Hoping to have a long and meaningful business relationship with your company.

Regards,

A handwritten signature in black ink, appearing to read "Augusto Martinez III".

Augusto Martinez III  
Chief Executive Officer

**Conforme:** This signifies our approval of this proposal.

Official Representative's Name and Designation: \_\_\_\_\_