MEDIA BLAST digital

September 24, 2022

MEDIABLAST DIGITAL CORPORATION
MyOffice Suites, 3/F Builder's Centre Bldg.,
170 Salcedo St., Legaspi Village, Makati City
T: (63 2) 975 1341
www.mediablastcorp.com

Mr. Keith Paolo A. Buenaventura SRS II DOST-MIMAROPA PSTC-Marinduque

Dear Mr. Buenaventura:

We would like to offer FAME IoT Platform with transponders for transmission of water level sensor data and for messaging, with option for command center setup. Hereunder is our quotation.

PROJECT: FAME IoT Platform for Water Level Sensor Data Transmission and for Messaging

We will integrate FAME transponders with your existing water level sensors — to get sensor data and transmit it thru low power, long-range radio frequency to our IoT Platform where you can retrieve and process the data.

For messaging, the users will install our messaging app on their smartphones. To send or receive messages, users must connect to our transponder or gateway thru WiFi connectivity. Our transponder or gateway is then connected to each other or the internet, then to our IoT Platform, that allows the exchange of messages. Automatic alerts of rising water levels to authorized persons may be configured.

To ensure getting of data even without internet connectivity, you may consider the option of setting up a local connection of the gateways to a server in a command center setup.

Data collected or messages are securely sent wirelessly in real-time, thru radio frequency (RF) to the gateway and to the cloud for monitoring and processing.

The pole structure with security fence at each installation site shall be taken care of by the client. Installation of devices will be scheduled after all pole structures with security fences are already put up.

INVESTMENT:

PURCHASE OF GATEWAYS

Php 295,680.00 / unit

3 units

Php 887,040.00

- Includes setup and configuration
- Includes Annual Maintenance Fee of P33,000 per unit, for 3 years (P33,000 x 3 years = P99,000)



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PURCHASE OF TRANSPONDERS Php 34,272.00 / unit 3 units Php 102,816.00

- Includes Integration with water level sensors
- Includes setup and configuration
- Data sending every 15 minutes
- Includes Three (3) year service subscription (P350/month x 36 months)

DELIVERY AND INSTALLATION CHARGES

Php 168,000.00

• One trip for Delivery and Installation (total of 5 to 7 days)

<u>TRAINING</u> Php 39,200.00

1-day training for users

Total Php 1,197,056.00

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OPTION FOR MESSAGING: If Gateways of river water level monitoring can cover areas for messaging

PURCHASE OF TRANSPONDER per unit Php 53,760.00 / unit 5 units Php 268,800.00

- For messaging
- Includes WiFi module; with setup and configuration
- With external antenna for stronger LoRaWAN connectivity
- Includes Three (3) year service subscription (P500/month x 36 months) send/receive of 1,000 messages per month; in excess of 1,000 messages in a month, each message will be charged P0.50 per message

DELIVERY AND INSTALLATION CHARGE per unit

Php 120,000.00

• One trip for Delivery and Installation (total of 5 days)

Total For Messaging Option Php 388,800.00

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Grand Total, with Messaging Option Php 1,585,856.00

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OPTION FOR COMMAND CENTER SETUP: Server, cables, large TV screen: To be determined

NOTE: Lead time for delivery of devices: 90 days from acceptance of proposal and applicable payment

Terms of Payment:

- Purchase of Gateways and Transponders: 50% upon acceptance of proposal; 40% before delivery; 10% after setup
- Training, Delivery and Installation Charges: 1 week before scheduled delivery and installation

For any question or clarification, you may contact me at +639175522852 or email at zes@fameph.com. Hoping to have a long and meaningful business relationship with your company.

Augusto Martinez III

Regards,

Augusto Martinez III
Chief Executive Officer

Conforme: This signifies our approval of this proposal.

Official Representative's Name and Designation: ______