Roshan Jambhule

Salesforce Developer

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Summary

- Seasoned Salesforce Developer with 4.1 years of Salesforce experience, with over 5.3+ years of Overall IT Industry experience.
- Led and worked on Salesforce CRM including configuration along with Sales Cloud, Data Cloud, CPQ (Lead-To-Cash), Service Cloud, with a basic understanding.
- Strong expertise in Salesforce, with good knowledge of Apex Classes, Visualforce Pages, Apex Triggers, Test code development, Batch Apex, Schedulable Apex, Flows, and a Good understanding of LWC, etc.
- Good understanding of end-to-end Lead-to-Order business processes
- Strong communication and client management skills
- Good Understanding and Hands-on knowledge of LWC Components.
- Strong leadership skills, with the ability to mentor and manage junior team members.

Technical and Functional Skills

Salesforce Core (Sales Cloud, Service Cloud) • Experience Cloud (Community cloud) • Force.com Customization • Apex Classes and Triggers • Test Classes • Deployment • Data Migration • Business Requirements Gathering •Agile Methodologies • JIRA • MS Office • SOQL • Data Loader • VS Code • RLM • Postman

Professional Experience

Salesforce Developer
Bluvium – Dec 22 onward

Project: *Salesforce Implementation and Development*
Role: *Salesforce Developer*
Duration: *1 months*
Client: *Celona*

- Requirement analysis and understanding of Client data.
- Contribution towards gathering functional requirements and translating the same into technical implementation to build highly scalable product.
- Worked on Apex Triggers, Test Classes, Deployment to Production, Field Mapping, Lookup Filters, Validation Rules, Automation Flow, Workflow Email Alert, Visualforce Email Template.
- Worked on Asynchronous Apex , Data Migration, Lead Management, Unit Testing
- Worked on Campaign Management Process to save the Campaign Names for each Campaign Member

Project: *DATA Cloud (CDP) Implementation*
Role: *Salesforce Developer*
Duration: *4 months*

- Requirement analysis and understanding of Client data.
- Worked on the data ingestion activity with data cloud implementation from scratch.
- Analysis the DLO with their data and perform Mapping to Data Model Object(DMO)
- Performed Data Transform for the required data extract from Data Stream.
- Worked and on the Identity Resolution and perform resolution rule sets.
- Worked on the calculated insights according to requirement.
- Worked on Segments for clients requirements.
- Reports and Dashboards.

Project: *RenewAmendPro APP*
Client: *Internal project (AppExchange Product Development)*
Role: *Salesforce Developer*
Duration: *6 months*

- Requirement analysis and understanding.
- Worked on a Salesforce Lightning Components and Apex development as part of 3 – member's team.
- Implemented Apex Triggers, Apex Controllers, Test classes.
- Worked on all aspects of Salesforce CPQ, Amendments and Renewals.
- Customization of maintaining Quote Line Groups through amendments and Renewals.
- Design Visualforce pages.
- Designing of User manual for the Product.
- Involved in deployment process and Security review process.
- Additionally, deployment is done with VS code.
- End to End project flow testing.

Project: *Smart Revenue APP*
Client: *Internal project (AppExchange Product Development)*
Role: *Salesforce Developer*
Duration: *6 months*

- Requirement analysis and understanding.
- Worked on a Salesforce Lightning Components and Apex development as part of 3 – members team.
- Implemented Apex Triggers, Apex Controllers, Test classes.
- Design Visualforce pages.
- Worked on LWC components and pages.
- Involved in deployment process and Security review process.
- Additionally, deployment is done with VS code.
- Designing of User manual for the Product
- End to End project flow testing.

System Engineer
Eternus Solutions (now InfoBeans) – Dec 2021 to Nov 2022

Project: *Pelican System*
Client: *IT Services provider company in India.*
Role: *Salesforce Developer*
Duration: *5 Months*

- Understood the existing data model, and built (a Sales Cloud) system for the 3i team to reduce their manual efforts like updating data from different Excel sheets, adding opportunity team members according to the product selection, creating role hierarchy for sharing and visibility of data, and created custom approval process to approve Quote and Opportunities
- Add new functionalities to the system as per new Client requirements.
- Implementation of the trigger, batch apex, Visualforce, Classes, Unit Test classes, SOQL, SOSL, and Reports
- Validation, Flows, Approval Processes, Process builder, Web to Lead form.
- Analyzing and troubleshooting live problems/production issues as they occur.
- Managing tickets for specific work that is assigned by the lead.
- Maintaining documents/data while deploying and creating change sets.

Project: *Salesforce implementation for Vashi Sales Cloud*
Client: *Vashi Integrated Solutions.*
Role: *Salesforce Developer*
Duration: *6 Months*

- Built a system for Vashi Team for improving their productivity and reducing manual efforts,
- Helped Vashi team save 18 minutes per Account Quotation creation (initially, it took 20 min for per Quotation)
- Understood as-is business model and proposed suitable solution.
- Implementation of the trigger, batch apex, Visualforce, Classes, Unit Test classes, SOQL, SOSL, and Reports.
- Implemented Validation Rules, Flows, Approval Processes, Process builder, Web to Lead, and Web to case form.
- Schedule batches for adding opportunity team members according to product selection.
- Performed deployments using change set as needed

Jr.Salesforce Developer
TedNile Solutions – Oct 2020 to Dec 2021

Project: *Salesforce Implementation for BookYourShow:-Ticket Booking App*
Role: *Salesforce Developer/ Salesforce QA*
Duration: *1+ years*

This is a ticket booking application for various concerts held at various venues. When an individual books a ticket he needs to pay the price according to the availability and added features like discount matrix and approval as suggested by the client.

- Worked extensively on various Salesforce.com standard objects like Accounts, Contacts, Opportunities, Products, Cases, Leads, Campaigns, Reports, and Dashboards.
- Experience with Batch Apex, Apex Trigger, Apex Class, and Asynchronous Apex.
- Worked on building Custom Objects, Reports, Dashboards, Tabs, Tags, and Component.
- Identify relationships and converting to Salesforce custom objects, lookup relationships, junction objects, and master-detail relationships.
- Extensive experience in using declarative features like Validation rules, Workflow, Approval processes, and sharing rules automation for satisfying complex business process automation.
- Validation, Flows, Approval Processes, Process builder, Web to lead form.
- Analyzing and troubleshooting live problems/production issues as they occur.
- Managing tickets for specific work that is assigned by the lead.
- Maintaining documents/data while deploying and creating change sets.

Quality Assurance Tester
TedNile Solutions – Sept 2019 to Oct 2020

Project: *Multiple Projects*
Client: *Multiple*
Role: *Manual Tester*
Duration: *1 year 1 months*

- Participating in meetings with team members and customers, collaborating with developers and Project Management team.
- Performing risk analysis, work estimations, preparing test-related documentation to plan the working process, identifying tools and technologies that will be used for testing purposes.
- Analyzing requirements and preparing a list of questions if the requirements are incomplete, ambiguous and contradictory to perform effective testing.
- Creating checklists, test-cases, automated tests if needed and executing them to find bugs.
- Preparation of test environment and test data before executing test-cases.
- Design test processes and procedures used to ensure that application / product operates within

defined requirements.

- Create detailed, comprehensive and well-structured test plans and test cases.
- Implement test plans, automation, and validation strategies.
- Develop and maintain automated test scripts to reduce repetitive manual testing.
- In depth functional testing – to evaluate functional stability to ensure business requirements are being met and are "fit-for-purpose" through end to end functional and automation testing.
- Work closely with software developers and business analysts to resolve issues.
- Clearly communicate any obstacles to raise awareness and avoid project impediments and overall project timeline disruption.
- Collaborate with PM, Business Analysts and Developers on tasks related to the planning, testing and coordination of release activities.
- Participate in user story creation process through dissection of high-level requirements during team review sessions.

Education

Bachelor of Engineer in Information Technology (Dr. Babasaheb Ambedkar Technological University, India)

Certifications

- Salesforce Associate
- Sales Cloud Consultant
- Data Cloud Consultant
- Salesforce Certified Administrator
- Salesforce Platform App Builder