## DON'S AND CHARLIE'S (TOP TEN) LESSONS FOR OPERATIONS AND LIFE

- 10. DON'T GET TRAPPED BY TUNNEL VISION AND CONFORMITY.
- 9. SYSTEMS SHOULD BE CONSISTENT WITH THE NEEDS OF THE GOALS OF THE BUSINESS.
- 8. UNDERSTAND WHERE PEOPLE ARE COMING FROM IN THEIR VIEWPOINTS.
- 7. ANALYSIS IS A CRITICAL INPUT TO DECISION-MAKING (BUT AS HAYES STATES, ALSO REMEMBER NOT TO BE TOO RATIONAL)
- 6. FOSTER A CULTURE OF INNOVATION, INTERACTION AND TEAMWORK AND BE CAREFUL ABOUT CLASS DISTINCTIONS.
- 5. THERE ARE NO MAGIC SOLUTIONS.
- 4. DON'T SUFFER FROM THE ALL THINGS TO ALL PEOPLE SYNDROME.
- 3. IMMERSE YOURSELF IN THE CULTURE OF YOUR HOST.
- 2. NEVER ATTRIBUTE TO CONSPIRACY THAT WHICH CAN BE EXPLAINED BY INCOMPETENCE.
- 1. DON'T EVER TAKE ANYTHING TOO SERIOUSLY.