



Consumer market entry readiness engagement

Requirements Gathering Project Process Maps



Process Mapping – Commonly Used UML Symbols

Start and End Process Step

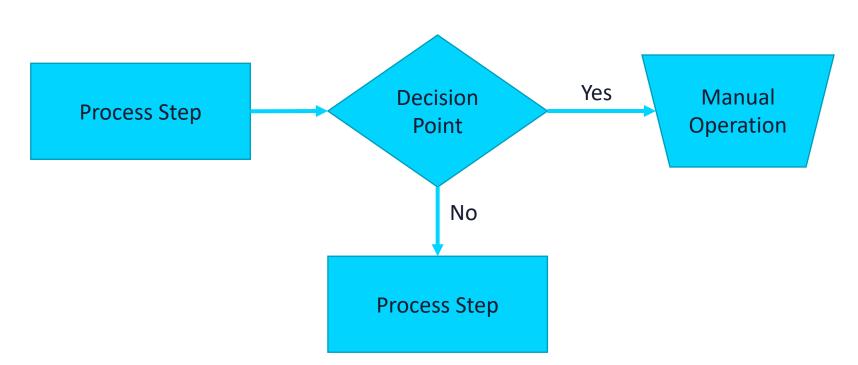
Point

Decision Point

Data

Operation

Symbols are connected to show flow, like this:

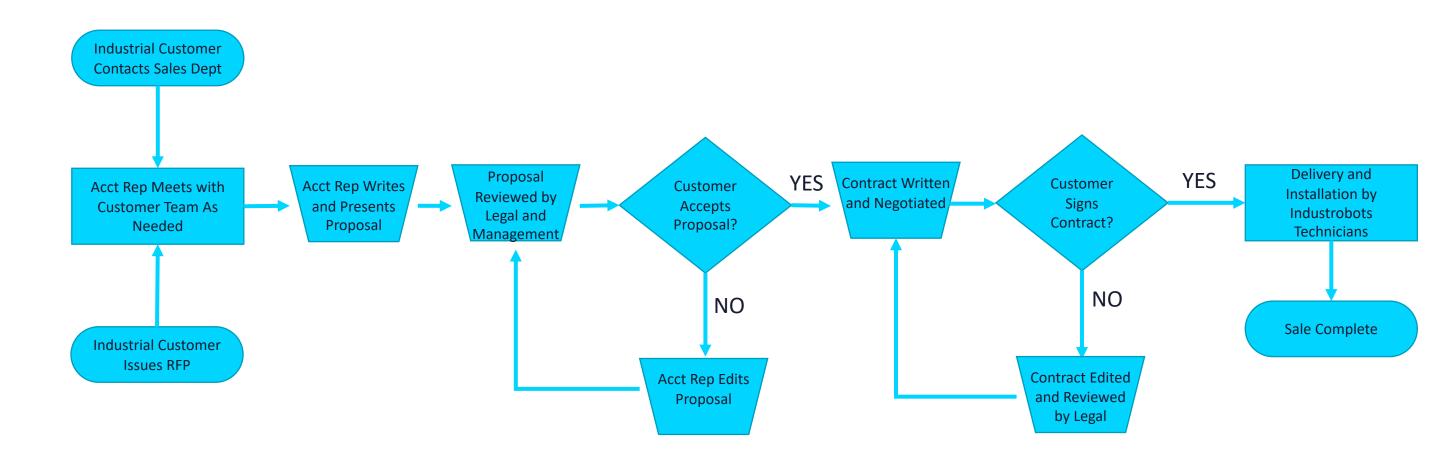






"As-Is" Process Map

Industrobot's Existing Sales Process







"To-Be" Process Map

Industrobot's Future Sales Process

