## smart substitution model

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# 1 Smart Substitution Model - Clustering Approach (KMeans)

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The clustering approach using KMeans, groups similar products into clusters using feature vectors and then swap within clusters to the cheapest viable option based on product price.

### 1.1 Feature Selection and Preprocessing:

For the clustering the below features were selected:

- 'product code'
- 'name'
- 'brand'
- 'brand tier'
- 'category'
- · 'subcategory'
- 'original\_price'
- 'sale\_price'
- 'std\_item\_size'
- 'std\_item\_size\_unit'
- 'item\_size'
- 'price\_per\_unit'
- 'unit\_type'

Since KMeans clustering approach cannot handle missing values, important missing values were imputed while other missing values were dropped.

```
[]: # mount the drive
from google.colab import drive
drive.mount('/content/drive')
```

Mounted at /content/drive

[]: %cd /content/drive/MyDrive/smart\_substitution/

/content/drive/MyDrive/smart\_substitution

```
[]: # import libraries
     import pandas as pd
     import numpy as np
[]: # read final dataset
     data = pd.read_csv('smart_substitution_dataset.csv')
[]: data.head()
[]:
        product_code
                                                                              brand
                                                                      name
     0
             8371390
                                  coles hot cross buns traditional fruit
                                                                              coles
     1
                                          coles hot cross buns choc chip
             7473849
                                                                              coles
     2
                             coles hot cross buns traditional fruit mini
             5726070
                                                                              coles
     3
             7107738
                      cadbury dairy milk chocolate easter egg hunt c... cadbury
             4885191
                            cadbury dairy milk easter chocolate eggs bag
                                                           original_price
       brand_confidence brand_tier category subcategory
     0
            store_brand
                              store
                                      easter
                                                   easter
                                                                       4.4
                                                                       4.4
     1
            store brand
                              store
                                      easter
                                                   easter
     2
            store brand
                                                                       4.4
                              store
                                      easter
                                                   easter
           raw at start
                            branded
                                      easter
                                                   easter
                                                                       8.0
           raw_at_start
                            branded
                                      easter
                                                   easter
                                                                       6.7
        sale_price std_item_size std_item_size_unit item_size price_per_unit
                                                                            0.7300
     0
               3.0
                               6.0
                                                          6.02740
                                                  pack
               3.0
                               6.0
                                                                            0.7300
     1
                                                  pack
                                                          6.02740
     2
               3.0
                               9.0
                                                          8.97959
                                                                            0.4900
                                                  pack
     3
               8.0
                             306.0
                                                     g
                                                       306.51341
                                                                            0.0261
               6.7
                             114.0
                                                        113.94558
                                                                            0.0588
       unit_type size_band
                                                                            tags \
     0
            each
                     mixed
                                            ['coles', 'cross', 'buns', 'fruit']
                                    ['coles', 'cross', 'buns', 'choc', 'chip']
     1
            each
                     mixed
     2
            each
                     mixed
                                            ['coles', 'cross', 'buns', 'fruit']
                             ['cadbury', 'dairy', 'milk', 'chocolate', 'eas...
     3
                     large
               g
                             ['cadbury', 'dairy', 'milk', 'easter', 'chocol...
               g
        similarity_score
     0
                0.179609
                0.179609
     1
     2
                0.179609
     3
                0.212367
                0.208974
[]: data.shape
```

[]: (24897, 17)

```
[]: data.dtypes
[]: product_code
                              int64
    name
                            object
     brand
                            object
     brand_confidence
                            object
     brand_tier
                            object
     category
                            object
     subcategory
                            object
     original_price
                            float64
                            float64
     sale_price
     std_item_size
                            float64
     std_item_size_unit
                            object
     item_size
                            float64
     price_per_unit
                            float64
     unit_type
                            object
     size_band
                            object
     tags
                            object
     similarity_score
                            float64
     dtype: object
[]: # check for missing values
     data.isna().sum()
[]: product_code
                                0
    name
                                9
                               22
     brand
     brand_confidence
                                0
     brand_tier
                                0
                                0
     category
                                0
     subcategory
                                0
     original_price
     sale_price
                                0
                            19830
     std_item_size
     std_item_size_unit
                            19830
     item size
                            1140
     price_per_unit
                            1140
     unit_type
                            1140
     size_band
                             1140
     tags
                                0
     similarity_score
                                0
     dtype: int64
[]: # drop unnecessary columns
     drop_columns = ['size_band', 'tags', 'similarity_score', 'brand_confidence']
     data.drop(drop_columns,axis=1, inplace=True)
```

```
[]: data.columns
[]: Index(['product_code', 'name', 'brand', 'brand_tier', 'category',
            'subcategory', 'original_price', 'sale_price', 'std_item_size',
            'std_item_size_unit', 'item_size', 'price_per_unit', 'unit_type'],
           dtype='object')
[]: data = data.dropna(subset=["item_size", "price_per_unit", "unit_type"],
      ⇔how="all")
[]: data.isna().sum()
                                0
[]: product_code
    name
                                9
                               22
     brand
     brand_tier
                                0
                                0
     category
                                0
     subcategory
                                0
     original_price
     sale_price
                                0
     std_item_size
                            18959
                            18959
     std_item_size_unit
     item_size
                                0
                                0
     price_per_unit
     unit_type
                                0
     dtype: int64
[]: data[data['std_item_size'].isna() & data['std_item_size_unit'].isna()]
[]:
            product_code
                                                              name
                                                                        brand \
     150
                 1010087
                                               colby cheese block
                                                                        colby
     151
                 3842193
                                                           haloumi
                                                                      haloumi
     152
                 6138179
                                                            ginger
                                                                       ginger
     153
                 6127365
                                         pads organic day regular
                                                                         pads
     154
                 6126690
                               tampons 100 organic cotton regular
                                                                      tampons
     24892
                 6131974
                                     shredded meals beef dog food
                                                                     shredded
     24893
                           complete care adult dog food with lamb
                 9113356
                                                                     complete
     24894
                 4505836
                                 grainfree chicken mince cat food
                                                                    grainfree
     24895
                 3822899
                                         deodorant aerosol africa
                                                                    deodorant
     24896
                 6322859
                             heart shape brioche with choc chips
                                                                        heart
           brand_tier
                                    category
                                                subcategory original_price \
     150
              branded
                                cheese dairy cheese blocks
                                                                       10.30
              branded
     151
                                cheese dairy
                                                      mixed
                                                                        6.60
     152
              branded
                         medicinal products
                                                      mixed
                                                                        5.50
     153
              branded
                        sanitary protection
                                                      mixed
                                                                        5.90
```

```
154
              branded
                         sanitary protection
                                                      tampons
                                                                          5.90
     24892
              branded
                                     pet food
                                                     dog food
                                                                          1.90
              branded
                                     pet food
                                                     dog food
                                                                          3.00
     24893
     24894
              branded
                                     pet food
                                                     cat food
                                                                          2.75
     24895
                        mens deos & grooming
                                                                          0.00
              branded
                                                        mixed
     24896
              branded
                               bakery snacks bakery snacks
                                                                          0.00
            sale price
                         std item size std item size unit
                                                               item size
     150
                    9.0
                                    NaN
                                                              572.22220
                    5.8
                                    NaN
     151
                                                        NaN
                                                             204.841710
     152
                    4.5
                                    NaN
                                                        NaN
                                                               12.22220
     153
                    4.5
                                    NaN
                                                        NaN
                                                               13.111110
                    4.5
                                                               21.071430
     154
                                    NaN
                                                        NaN
     24892
                    1.3
                                    NaN
                                                        NaN
                                                            146.153850
                    2.4
                                    NaN
                                                             500.000000
     24893
                                                        NaN
                    2.2
     24894
                                    NaN
                                                        NaN
                                                             500.000000
                   11.5
                                    NaN
                                                             250.000000
     24895
                                                        NaN
     24896
                    9.9
                                    NaN
                                                        NaN
                                                             349.823322
            price_per_unit unit_type
     150
                    0.01800
                                     g
     151
                    0.03222
                                     g
     152
                    0.45000
                                  each
     153
                    0.45000
                                  each
     154
                    0.28000
                                  each
     24892
                    0.01300
                                     g
     24893
                    0.00600
                                     g
     24894
                    0.00550
                                     g
     24895
                    0.04600
                                    ml
     24896
                    0.02830
                                     g
     [18959 rows x 13 columns]
[]: # fill na
     data['std_item_size'] = data['std_item_size'].fillna(data['item_size'])
     data['std_item_size_unit'] = data['std_item_size_unit'].

¬fillna(data['unit_type'])
[]: data.isna().sum()
[]: product_code
                             0
     name
                             9
                            22
     brand
     brand_tier
                             0
```

category 0 subcategory 0 original\_price 0 sale\_price 0 0 std\_item\_size std\_item\_size\_unit 0 item\_size 0 price\_per\_unit 0 unit\_type 0 dtype: int64

# []: data[data['brand'].isna()]

5.3						
[]:	product_code				brand	
9379	3942609			NaN	NaN	
12387	1050219			NaN	NaN	
13938	8183323			NaN	NaN	-
14104	9038046			NaN	NaN	i
18131	4161668		nfant formula for ne		NaN	
18132	4161690		followon baby formula		NaN	
18133	4161840	nan supremepro 3	toddler milk drink	from 1 year	NaN	Í
18134	4161872		oro 4 toddler milk dr	•	NaN	ſ
18135	4161883	nan optipro 1 infa	nt formula for newbo	rns suit	NaN	
18136	4161974	nan optipro 2 foll	owon baby formula fr.	om 6 to	NaN	
18137	4161996	nan optip	oro 3 toddler milk dr	rink stage 3	NaN	[
18138	4162398	nan comfort newbor	n formula stage 1 su	ıitable f…	${\tt NaN}$	
18139	4162536	nan comfort 2 foll	owon baby formula fr	om 612 m	${\tt NaN}$	
18140	4162616	nan comfort 3	drink toddler milk drink	from 1 year	NaN	1
18141	4163346	nan expertpro refl	ux formula for regur	gitation	${\tt NaN}$	
18202	6251717	nan expertpro sens	sipro infant formula	premium	${\tt NaN}$	
19028	8851668			NaN	NaN	1
20157	7061444	nan care probiotio	drops for everyday	infant g	${\tt NaN}$	
20446	5116160			NaN	NaN	[
21943	9046011			NaN	NaN	[
22923	7024867			NaN	NaN	[
24525	8331919			NaN	NaN	[
9379	brand_tier branded	category	subcategory mixed	original_pr		\
	branded	spirits			0.0	
12387		seasonal events	seasonal events		0.0	
13938	branded	kitchenware	kitchenware		0.0	
14104	branded	seasonal events	seasonal events		0.0	
18131	branded	infant formula	infant formula		0.0	
18132	branded	infant formula	infant formula		0.0	
18133	branded	infant formula	infant formula		0.0	
18134	branded	infant formula	infant formula		0.0	
18135	branded	infant formula	infant formula		0.0	

18136	branded	infant formula	infant f	ormula		0.0
18137	branded	infant formula	infant f	ormula		0.0
18138	branded	infant formula	infant f	ormula		0.0
18139	branded	infant formula	infant f	ormula		0.0
18140	branded	infant formula	infant f	ormula		0.0
18141	branded	infant formula	infant f			0.0
18202	branded	infant formula	infant f			0.0
19028	branded	chilled healthfoods	chilled healt			0.0
	branded		CHILLEG Healt			
20157		infant personal		mixed		0.0
20446	branded	spirits		mixed		0.0
21943	branded	instore cake		e cake		0.0
22923	branded	international foods	international	foods		0.0
24525	branded	spirits		mixed		55.0
	sale_price	std_item_size std_:	item_size_unit	item_size	\	
9379	19.9	750.000000	ml	750.094233		
12387	6.0	4.000000	pk	1.000000		
13938	13.5	1.000000	each	1.000000		
14104	12.0	2.000000	pack	1.000000		
18131	38.0	1.000000	infant	800.000000		
18132	38.0	2.000000	follow	800.000000		
18133	30.0	3.000000	toddler	800.000000		
18134	30.0	4.000000	toddler	800.000000		
18135	29.0	1.000000	infant	798.898072		
18136	29.0	2.000000	follow	798.898072		
18137	25.0	3.000000	toddler	798.722045		
18138	21.0	1.000000	suitable	798.479087		
18139	21.0	2.000000	follow	798.479087		
18140	21.0	3.000000	toddler	798.479087		
18141	29.0	0.00000	to	798.898072		
18202	35.0	799.086758	g	799.086758		
19028	8.0	452.000000	g	451.977401		
20157	30.0	10.000000	ml	10.000000		
20446	44.0	700.000000	ml	699.968183		
21943	20.0	750.000000	g	749.063670		
22923	2.2	95.000000	g	94.827586		
24525	47.0	700.000000	ml	819.183800		
24020	47.0	700.00000	шт	019.103000		
0270		nit unit_type				
9379	0.02					
12387	1.50					
13938	4.50					
14104	6.00					
18131	0.04	•				
18132	0.04	1750 g				
18133	0.03	3750 g				
18134	0.03					

```
18135
                   0.03630
                                    g
     18136
                   0.03630
                                    g
     18137
                   0.03130
                                    g
     18138
                   0.02630
                                    g
     18139
                   0.02630
                                    g
     18140
                   0.02630
                                    g
     18141
                   0.03630
                                    g
     18202
                   0.04380
                                    g
     19028
                   0.01770
                                    g
     20157
                   3.00000
                                   ml
     20446
                   0.06286
                                   ml
     21943
                   0.02670
                                    g
     22923
                   0.02320
                                    g
     24525
                   0.06714
                                   ml
[]: | # drop products that do not have a product name or brand
     data = data.dropna(subset=['name', 'brand'])
[]: data.isna().sum()
[]: product_code
                            0
                            0
    name
     brand
                            0
     brand_tier
                            0
                            0
     category
     subcategory
                            0
     original price
                            0
     sale_price
                            0
     std_item_size
                            0
     std_item_size_unit
                            0
     item_size
                            0
     price_per_unit
                            0
     unit_type
                            0
     dtype: int64
[]: data['subcategory'].unique()
[]: array(['easter', "footy's back", 'bonus credit products',
            'meat & seafood', 'fruit & vegetables', 'dairy, eggs & fridge',
            'bakery', 'deli', 'pantry', 'dietary & world foods',
            'chips, chocolates & snacks', 'drinks', 'frozen', 'household',
            'health & beauty', 'cheese blocks', 'mixed', 'tampons',
            'nut butters', 'baby cereals', 'bakery packaged cake',
            'picnic pool bbq acc', 'continental', 'diffusers', 'pain relief',
            'cold & flu', 'frozen desserts', 'shampoo', 'international foods',
            'surface cleaners', 'chilled spreads', 'colas', 'instant noodles',
            'poultry (mt)', 'chips/crisps', 'seafood deli',
```

```
'bread rolls & fbread', 'lemonades', 'condiments',
'apples & pears', 'value added fp', 'smallgoods dy',
'desserts (gr)', 'pickled vegetables', 'gourmet cheese',
'kitchen needs/bags', 'pork', 'paper towels', 'rice', 'biscuits',
'water', 'instore bread', 'facial tissues', 'spec/fresh cheese',
'frozen world foods', 'chilled healthfoods', 'tuna', 'lamb',
'grocery milk', 'jerky', 'ready to eat protein', 'dishwashing',
'bbq meat', 'cookies', 'breakfast cereal', 'beauty/trial travel',
'processed cheese', 'soft drinks', 'pods & capsules',
'frozen seafood', 'black tea', 'herbal tea', 'green tea',
'tea bags', 'beef', 'instore cake', 'hair removal',
'ice cream tubs', 'candles', 'beans', 'toilet paper',
'convenience meals', 'dog treats', 'jams & preserves', 'juices',
'air fresheners', 'shoe care', 'supplements', 'pasta', 'salmon',
'conditioner', 'infant nappies', 'frozen vegetables', 'popcorn',
'entertainment', 'dried fruit/nuts', 'canned veg',
'specific vitamins', 'minerals', 'body wash', 'toothbrush',
'bakery snacks', 'trail mix', 'kitchenware', 'kiwi fruit',
'value added', 'sauces', 'avocado & mango', 'citrus',
'bunch lines', 'mexican foods', 'mints', 'canned meals',
'sunscreen', 'sliced meats', 'chocolate', 'fruit-shelf stable',
'protein snacks', 'fruit drinks', 'nuts/dried', 'hot cereal',
'salad dressings', 'smoked & cured fish', 'deodorants',
'bakery bought in', 'sweet biscuits', 'disposable tableware',
'noodles', 'moisturiser', 'pest control', 'poultry (dl)',
'smallgoods', 'vine vegetables', 'soft vegetables', 'tomatoes',
'gum', 'chocolate spreads', 'eggs', 'toothpaste', 'spices',
'liquid soap', 'energy drinks', 'mouthwash', 'hair treatments',
'cold drink', 'ground coffee', 'boxed chocolates', 'dry dog food',
'dental floss', 'fresh herbs', 'soap bars', 'dried herbs',
'cat treats', 'flour', 'marinades', 'prepackaged seafood', 'oils',
'game', 'herbs & chillies', 'cherries', 'hard vegetables',
'potatoes', 'organic fruit & veg', 'mushrooms',
'melons & tropical', 'melons', 'berries & cherries', 'bananas',
'grapes', 'cream cheese', 'pudding', 'antip/olive/dip/pate',
'milk alternatives', 'soft cheese', 'fruit juices', 'grab & go',
'pies and quiches', 'mousse', 'milk additives',
'bought in seasonal', 'bbq', 'dl prepared foods', 'gravy/stock',
'sugar/sweeteners', 'protein bars', 'cake mixes', 'vinegar',
'snacks', 'gluten free', 'rice paper', 'dessert mixes',
'hot sauces', 'rice & grains', 'mackerel', 'sardines',
'bread mixes', 'vegan', 'ready to drink', 'canned soup',
'better for you', 'beer', 'gin', 'infant formula', 'tequila',
'sparkling wine', 'white wine', 'red wine', 'energy/sport/icedtea',
'whisky', 'candy', 'fresh pet food dy', 'liquor rtd', 'liqueurs',
'frozen finger foods', 'cordials', 'rum', 'vodka', 'pretzels',
'christmas gr food', 'nuts', 'frozen appetizers', 'detergents',
```

```
'bleach & stain removers', 'seasonal events', 'best buys',
            'party goods', 'ironing', 'linen', 'allergy', 'serum',
            'multivitamins', 'body lotion', 'shaving', 'makeup', 'nail care',
            'cleansers', 'skincare cosmetics', 'first aid',
            'continence products', 'masks', 'hair styling',
            'dental accessories', 'hair accessories', 'baby wipes', 'purees',
            'baby lotions', 'diapers', 'wet cat food', 'dry cat food',
            'pet accessories', 'wet dog food', 'bird food', 'liquorland',
            'ready meals', 'bh bought in easter', 'cat food', 'stone fruit',
            'bakery easter', 'sausages', 'organic meat', 'hams',
            'vegetable juices', 'dairy world foods', 'cheesecake',
            'gel desserts', 'dog food'], dtype=object)
[]: len(data['subcategory'].unique())
[]: 271
[]: len(data['category'].unique())
[]: 184
[]: data['brand_tier'].unique()
[]: array(['store', 'branded'], dtype=object)
[]: data['unit type'].unique()
[]: array(['each', 'g', 'ml', 'm', 'kgm'], dtype=object)
```

'electrical', 'brushware', 'household gloves', 'hardware', 'auto',

#### 1.2 Implementation of KMeans Clustering

The process of applying KMeans clustering for a smart substitution model involves the below steps:

- 1. Cluster each product using the feature vector.
- 2. Find alternative products for a given cluster within the same cluster with appropriate conditions. (find\_alternatives() method).
- 3. Optimize Cart by showing all alternative products with total savings and optimized amount.

### **KMeans Clustering:**

- Elbow method to find the opitmal number of clusters.
- Silhouette Score to observe the quality of clusters.

#### The Process of Finding Alternatives:

It finds the cheaper alternatives in the same cluster.

- Find the cluster assignment of the product of interest.
- Find other products under the same cluster (excluding the product itself).

• Filter for cheap options where sale\_price is lower than the target product's sale price.

```
[]: import pandas as pd
     import numpy as np
     from sklearn.cluster import KMeans, HDBSCAN
     from sklearn.preprocessing import StandardScaler, LabelEncoder, OneHotEncoder
     from sklearn.decomposition import PCA
     from sklearn.metrics import silhouette_score
     import matplotlib.pyplot as plt
     import seaborn as sns
     from typing import List, Dict, Tuple, Optional
     import warnings
     warnings.filterwarnings('ignore')
     class ProductClusteringOptimizer:
         11 11 11
         Groups similar products into clusters using feature vectors,
         then recommends cheapest viable alternatives within clusters.
         def __init__(self, clustering_method: str = 'kmeans', n_clusters: int = 50,__
      →random_state: int = 42):
             11 11 11
             Initialize the optimizer.
             Args:
                 clustering_method: 'kmeans' or 'hdbscan'
                 n_clusters: Number of clusters for K-means (ignored for HDBSCAN)
             self.clustering_method = clustering_method
             self.n_clusters = n_clusters
             self.random_state = random_state
             # Model components
             self.scaler = StandardScaler()
             self.onehot_encoder = None
             self.cluster_model = None
             self.label_encoders = {}
             self.feature_columns = []
             self.df = None
             self.feature_matrix = None
             self.clusters = None
             # self.pipeline = None
         def _encode categorical features(self, df: pd.DataFrame) -> pd.DataFrame:
             """One-hot encode subcategory and encode other categorical features."""
             df_encoded = df.copy()
```

```
drop_columns = ['product_code', 'name']
               df_encoded.drop(drop_columns,axis=1, inplace=True)
               # One-hot encode subcategory
               one_hot_cols = ['brand','category', 'new_subcategory']
               self.onehot_encoder = OneHotEncoder(handle_unknown="ignore",__
⇔sparse_output=False)
               one_hot_encoded = self.onehot_encoder.
fit_transform(df_encoded[one_hot_cols].astype(str))
               one_hot_df = pd.DataFrame(one_hot_encoded,
                                                                         columns = self.onehot_encoder.
⇒get feature names out(one hot cols),
                                                                         index=df_encoded.index)
               # append one hot encoded columns
               df_encoded = pd.concat([df_encoded, one_hot_df], axis=1)
               # Label encode other categorical features
               categorical_cols = ['unit_type', 'brand_tier', 'std_item_size_unit']
               for col in categorical_cols:
                        if col in df_encoded.columns:
                                 le = LabelEncoder()
                                 df_encoded[f'{col}_encoded'] = le.fit_transform(df_encoded[col].
→astype(str))
                                 self.label_encoders[col] = le
               # Drop the original raw categorical columns now
               df_encoded.drop(one_hot_cols + categorical_cols, axis=1, inplace=True)
              return df_encoded
      def _create_feature_vector(self, df_encoded: pd.DataFrame) -> np.ndarray:
                """Create feature matrix from encoded dataframe."""
               categorical_features = [col for col in df_encoded.columns
                                                           if any(col.startswith(c) for c in ["brand", ...
→"category_", "new_subcategory_", "unit_type_", "std_item_size_unit_", unit_type_", "std_item_size_unit_", unit_type_", "std_item_size_unit_", unit_type_", "std_item_size_unit_", unit_type_", "std_item_size_unit_", unit_type_", unit_type_

¬"brand_tier_"])]
               # Add numerical features
              numerical_features =__
→['original_price','sale_price','std_item_size','price_per_unit',]
               self.feature_columns = numerical_features + categorical_features
                 # Scale numeric features
               X numeric = df encoded[numerical features].values
               X_categorical = df_encoded[categorical_features].values
```

```
return np.hstack([X_numeric, X_categorical]), numerical_features,_
⇔categorical_features
  def prepare_features(self, df:pd.DataFrame) -> 'ProductClusteringOptimizer':
      self.df = df.copy().reset index(drop=True)
      # Encode categorical features
      df_encoded = self._encode_categorical_features(self.df)
      # Create feature matrix (unscaled)
      self.feature_matrix, numerical_features, categorical_features = self.
# Scale only numeric features
      scaled_numeric = self.scaler.fit_transform(self.df[numerical_features])
      X = np.hstack([scaled_numeric, df_encoded[categorical_features].values])
      # Save scaled matrix
      self.feature_matrix_scaled = X
      return self
  def fit(self) -> 'ProductClusteringOptimizer':
      Fit the clustering model on the product data.
      Args:
          df: DataFrame with product information
      Returns:
          self for method chaining
      if self.feature matrix scaled is None:
          raise ValueError("Must preprocess data.")
      # Apply clustering
      if self.clustering_method.lower() == 'kmeans':
          self.cluster_model = KMeans(n_clusters=self.n_clusters,_
→random_state=42, n_init=10)
      elif self.clustering_method.lower() == 'hdbscan':
          self.cluster_model = HDBSCAN(min_cluster_size=3, min_samples=2)
      else:
          raise ValueError("clustering method must be 'kmeans' or 'hdbscan'")
      self.clusters = self.cluster_model.fit_predict(self.
→feature_matrix_scaled)
```

```
self.df['cluster'] = pd.Series(self.clusters, index=self.df.index)
      return self
  def plot_elbow_method(self, max_k: int=50) -> None:
      Use the ELbow method to find a good number of clusters for KMeans
      if self.feature matrix scaled is None:
        raise ValueError("Must preprocess data.")
      inertias = []
      K = range(2, max k+1)
      for k in K:
          model = KMeans(n_clusters=k, random_state=self.random_state,__
\rightarrown_init=5)
          model.fit(self.feature_matrix_scaled)
          inertias.append(model.inertia_)
      # Plot
      plt.figure(figsize=(8,5))
      plt.plot(K, inertias, 'bo-', markersize=6)
      plt.xlabel("Number of Clusters (k)")
      plt.ylabel("Inertia (WCSS)")
      plt.title("ELbow Method for Optimal k")
      plt.show()
  def get_cluster_quality_metrics(self) -> Dict[str, float]:
      """Calculate clustering quality metrics."""
      if self.clusters is None:
          raise ValueError("Model must be fitted first")
      # Silhouette score
      silhouette = silhouette score(self.feature matrix scaled, self.clusters)
      # Number of clusters
      n_clusters = len(np.unique(self.clusters[self.clusters >= 0])) #__
→Exclude noise points for HDBSCAN
      # Cluster size statistics
      cluster_sizes = pd.Series(self.clusters).value_counts()
      avg_cluster_size = cluster_sizes.mean()
      return {
           'silhouette_score': silhouette,
           'n_clusters': n_clusters,
           'avg_cluster_size': avg_cluster_size,
```

```
'min_cluster_size': cluster_sizes.min(),
           'max_cluster_size': cluster_sizes.max()
      }
  def visualize_clusters(self, figsize: Tuple[int, int] = (12, 8)) -> None:
       """Visualize clusters using PCA dimensionality reduction."""
       if self.clusters is None:
           raise ValueError("Model must be fitted first")
       # Apply PCA for visualization
      pca = PCA(n components=2, random state=42)
      features_2d = pca.fit_transform(self.feature_matrix_scaled)
      plt.figure(figsize=figsize)
      # Plot clusters
      unique_clusters = np.unique(self.clusters)
      colors = plt.cm.Set3(np.linspace(0, 1, len(unique_clusters)))
      for cluster_id, color in zip(unique_clusters, colors):
          mask = self.clusters == cluster_id
          label = f'Cluster {cluster_id}' if cluster_id >= 0 else 'Noise'
          plt.scatter(features_2d[mask, 0], features_2d[mask, 1],
                      c=[color], label=label, alpha=0.7, s=50)
      plt.title(f'Product Clusters ({self.clustering method.upper()})\n'
                f'Silhouette Score: {self.
Get_cluster_quality_metrics()["silhouette_score"]:.3f}')
      plt.xlabel(f'PC1 ({pca.explained_variance_ratio_[0]:.1%} variance)')
      plt.ylabel(f'PC2 ({pca.explained_variance_ratio_[1]:.1%} variance)')
      plt.legend(bbox_to_anchor=(1.05, 1), loc='upper left')
      plt.tight_layout()
      plt.show()
  def find_alternatives(self, product_code: str, max_alternatives: int = 5)_u
→-> List[Dict]:
      Find cheaper alternatives for a given product.
       Arqs:
           product_code: Code of the product to find alternatives for
           max_alternatives: Maximum number of alternatives to return
       Returns:
          List of alternative products with their details and savings
       if self.clusters is None:
```

```
raise ValueError("Model must be fitted first")
      # Find the target product
      target_mask = self.df['product_code'] == product_code
      if not target_mask.any():
          raise ValueError(f"Product code {product_code} not found")
      target_product = self.df[target_mask].iloc[0]
      target_cluster = target_product['cluster']
      # If product is in noise cluster (HDBSCAN), return empty list
      if target_cluster == -1:
          return []
      # Find products in the same cluster + same category + same subcategory
      cluster_products = self.df[
           (self.df['cluster'] == target_cluster) &
           (self.df['product_code'] != product_code) &
           (self.df['category'] == target_product['category']) &
           (self.df['subcategory'] == target_product['subcategory'])
      ].copy()
      # If none found, relax to same category only
      if cluster products.empty:
        cluster_products = self.df[
             (self.df['cluster'] == target cluster) &
             (self.df['product_code'] != product_code) &
             (self.df['category'] == target_product['category'])
        ].copy()
      if cluster_products.empty:
          return []
      # Filter to only cheaper alternatives
      cheaper_alternatives = cluster_products[
           cluster_products['sale_price'] < target_product['sale_price']</pre>
      ].copy()
      if cheaper alternatives.empty:
          return []
      # Calculate savings and sort by price
      cheaper_alternatives['savings'] = target_product['sale_price'] -__
⇔cheaper_alternatives['sale_price']
      cheaper_alternatives['savings pct'] = (cheaper_alternatives['savings'] /

    target_product['sale_price']) * 100
```

```
# Sort by sale price (cheapest first)
      cheaper_alternatives = cheaper_alternatives.sort_values('sale_price')
       # Prepare results
      alternatives = []
      for _, alt in cheaper_alternatives.head(max_alternatives).iterrows():
          alternatives.append({
               'product_code': alt['product_code'],
               'name': alt['name'],
               'brand': alt['brand'],
               'brand tier': alt['brand tier'],
               'original_price': alt['sale_price'],
               'savings': alt['savings'],
               'savings_pct': alt['savings_pct'],
               'price_per_unit': alt['price_per_unit'],
               'cluster_id': alt['cluster']
          })
      return alternatives
  def optimize_cart(self, cart_product_codes: List[str]) -> Dict:
      Optimize an entire cart by finding alternatives for all items.
      Args:
           cart product codes: List of product codes in the cart
      Returns:
          Dictionary with optimization results
      if self.clusters is None:
          raise ValueError("Model must be fitted first")
      original_total = 0
      optimized_total = 0
      recommendations = {}
      items_with_alternatives = 0
      for product_code in cart_product_codes:
          try:
               # Get original product details
              original_product = self.df[self.df['product_code'] ==_
→product_code].iloc[0]
               original_price = original_product['sale_price']
               original_total += original_price
               # Find alternatives
```

```
alternatives = self.find_alternatives(product_code,_
→max_alternatives=3)
               if alternatives:
                   best_alternative = alternatives[0] # Cheapest option
                   optimized total += best alternative['original price']
                   items with alternatives += 1
                   recommendations[product_code] = {
                       'original_name': original_product['name'],
                       'original_price': original_price,
                       'alternatives': alternatives,
                       'best_alternative': best_alternative
                   }
               else:
                   optimized_total += original_price
                   recommendations[product code] = {
                       'original_name': original_product['name'],
                       'original_price': original_price,
                       'alternatives': [],
                       'best alternative': None
                   }
           except (IndexError, ValueError) as e:
               print(f"Warning: Could not process product {product_code}: {e}")
               continue
      total_savings = original_total - optimized_total
      savings_pct = (total_savings / original_total * 100) if original_total_
→> 0 else 0
      return {
           'original_total': original_total,
           'optimized total': optimized total,
           'total_savings': total_savings,
           'savings_percentage': savings_pct,
           'items_with_alternatives': items_with_alternatives,
           'total_items': len(cart_product_codes),
           'recommendations': recommendations
      }
  def substitution_summary(self, cart_results:Dict) -> pd.DataFrame:
     Create a summary table comparing original products and their
\hookrightarrow substitutions.
     11 11 11
```

```
records = []
    for product_code, rec in cart_results['recommendations'].items():
      original_name = rec['original_name']
      original_price = rec['original_price']
      if rec['best_alternative']:
        alt = rec['best_alternative']
        records.append({
             "original_code": product_code,
             "original_name": original_name,
             "original_price": original_price,
            "alt_code": alt["product_code"],
            "alt_name": alt["name"],
            "alt_price": alt["original_price"],
            "savings": alt["savings"],
            "savings_pct": alt["savings_pct"]
        })
      else:
        records.append({
              "original_code": product_code,
              "original_name": original_name,
              "original_price": original_price,
              "alt_code": None,
              "alt name": "No substitute found",
               "alt_price": None,
              "savings": 0,
              "savings_pct": 0
          })
      return pd.DataFrame(records)
  def analyze_cluster(self, cluster_id: int) -> Dict:
      """Analyze a specific cluster's characteristics."""
      if self.clusters is None:
          raise ValueError("Model must be fitted first")
      cluster_products = self.df[self.df['cluster'] == cluster_id]
      if cluster_products.empty:
          return {'error': f'No products found in cluster {cluster_id}'}
      analysis = {
          'cluster_id': cluster_id,
           'size': len(cluster_products),
           'subcategories': cluster_products['subcategory'].value_counts().
→to_dict(),
```

### 1.2.1 Implement KMeans Clustering with K=20 for demonstration:

```
[]: def demo_with_sample_data():
         # Initialize and fit the optimizer
         optimizer = ProductClusteringOptimizer(
            clustering_method='kmeans',
            n clusters=20 # Small number for demo
         )
         print("Fitting clustering model...")
         print(optimizer.prepare_features(data))
         optimizer.plot_elbow_method(max_k=40)
         print(data.columns)
         print(data.head())
         # Show cluster quality metrics
         metrics = optimizer.get_cluster_quality_metrics()
         print(f"Clustering Quality Metrics:")
         print(f"- Silhouette Score: {metrics['silhouette score']:.3f}")
         print(f"- Number of Clusters: {metrics['n_clusters']}")
         print(f"- Average Cluster Size: {metrics['avg_cluster_size']:.1f}")
         print("\n" + "="*80 + "\n")
         # Analyze clusters
         print("Cluster Analysis:")
         for cluster_id in sorted(optimizer.df['cluster'].unique()):
             if cluster_id >= 0: # Skip noise points
                 analysis = optimizer.analyze_cluster(cluster_id)
                 print(f"\nCluster {cluster_id}:")
                 print(f" Size: {analysis['size']} products")
```

```
print(f" Subcategories: {analysis['subcategories']}")
          print(f" Brands: {analysis['brands']}")
          print(f" Price range: ${analysis['price_range']['min']:.2f} -__

¬${analysis['price_range']['max']:.2f}")

  print("\n" + "="*80 + "\n")
  optimizer.visualize clusters()
  # Demo individual product alternatives
  print("Finding Alternatives for Individual Products:")
  for product_code in [8371390, 5726070]: # Test a few products
      try:
          product_name = data[data['product_code'] == product_code]['name'].
⇒iloc[0]
          alternatives = optimizer.find_alternatives(product_code)
          print(f"\nProduct: {product_name} (Code: {product_code})")
          if alternatives:
              print(f"Found {len(alternatives)} cheaper alternatives:")
              for i, alt in enumerate(alternatives, 1):
                 print(f" {i}. {alt['name']}")
                 print(f"
                             Price: ${alt['original_price']:.2f} (Save_

$\{\alt['savings']:.2f\}, \{\alt['savings_pct']:.1f\}\")

                              Brand: {alt['brand']} ({alt['brand_tier']})")
                 print(f"
          else:
              print(" No cheaper alternatives found in cluster")
      except Exception as e:
          print(f" Error finding alternatives: {e}")
  print("\n" + "="*80 + "\n")
  # Demo cart optimization
  print("Cart Optimization Demo:")
  sample_cart = [8371390, 7107738, 4885191] # Sample cart
  cart_results = optimizer.optimize_cart(sample_cart)
  print(f"Original cart total: ${cart_results['original_total']:.2f}")
  print(f"Optimized cart total: ${cart results['optimized total']:.2f}")
  print(f"Total savings: ${cart_results['total_savings']:.2f}__
print(f"Items with alternatives: {cart_results['items_with_alternatives']}/
print("\nDetailed Recommendations:")
  for product_code, rec in cart_results['recommendations'].items():
      print(f"\n{rec['original_name']} (${rec['original_price']:.2f})")
      if rec['best_alternative']:
```

```
alt = rec['best_alternative']
                 print(f" → Recommended: {alt['name']}")
                             Price: ${alt['original_price']:.2f} (Save_

$\{\alt['savings']:.2f})")

             else:
                 print(f" → No cheaper alternatives found")
         return optimizer
[]: optimizer_basic = demo_with_sample_data()
    Fitting clustering model...
    <_main__.ProductClusteringOptimizer object at 0x7af1424528d0>
    Index(['product_code', 'name', 'brand', 'brand_tier', 'category',
           'subcategory', 'original_price', 'sale_price', 'std_item_size',
           'std_item_size_unit', 'item_size', 'price_per_unit', 'unit_type'],
          dtype='object')
       product_code
                                                                   name
                                                                           brand \
    0
            8371390
                                 coles hot cross buns traditional fruit
                                                                           coles
            7473849
    1
                                         coles hot cross buns choc chip
                                                                           coles
    2
            5726070
                           coles hot cross buns traditional fruit mini
                                                                           coles
    3
            7107738 cadbury dairy milk chocolate easter egg hunt c... cadbury
    4
            4885191
                          cadbury dairy milk easter chocolate eggs bag cadbury
      brand_tier_category_subcategory_original_price_sale_price_std_item_size
    0
           store
                   easter
                               easter
                                                   4.4
                                                               3.0
                                                                              6.0
    1
           store
                 easter
                               easter
                                                   4.4
                                                               3.0
                                                                              6.0
    2
           store easter
                               easter
                                                   4.4
                                                               3.0
                                                                              9.0
    3
                                                   8.0
                                                               8.0
                                                                            306.0
         branded easter
                               easter
    4
         branded
                   easter
                               easter
                                                   6.7
                                                               6.7
                                                                            114.0
      std_item_size_unit item_size price_per_unit unit_type
    0
                    pack
                            6.02740
                                              0.7300
                                                          each
    1
                    pack
                            6.02740
                                              0.7300
                                                          each
    2
                    pack
                            8.97959
                                              0.4900
                                                          each
    3
                          306.51341
                                              0.0261
                                                             g
                          113.94558
                                              0.0588
                                                             g
    Clustering Quality Metrics:
    - Silhouette Score: 0.621
    - Number of Clusters: 20
    - Average Cluster Size: 1186.8
```

Cluster Analysis:

Cluster 0:

Size: 263 products

```
Subcategories: {'whisky': 46, 'beer': 45, 'liquor rtd': 43, 'mixed': 26,
'gin': 20, 'liquorland': 18, 'tequila': 14, 'liqueurs': 10, 'rum': 8, 'serum':
8, 'vodka': 7, 'moisturiser': 5, 'makeup': 3, 'cold & flu': 2, 'supplements': 2,
'red wine': 2, 'sparkling wine': 2, 'household': 1, 'white wine': 1}
 Brands: {'revitalift': 11, '12yo': 6, 'double': 6, 'bourbon': 6, 'paris': 5,
'gin': 5, 'white': 5, 'zero': 5, 'tequila': 5, 'dry': 4, 'kentucky': 4, 'cola':
4, '10yo': 4, 'great': 4, 'up': 3, 'hard': 3, 'true': 3, 'age': 3, 'vodka': 3,
'blue': 3, 'blanco': 3, 'spiced': 3, 'premium': 3, 'mid': 3, 'pale': 3, 'the':
3, 'draught': 2, 'rare': 2, 'anejo': 2, 'wild': 2, 'australian': 2, 'brewed': 2,
'vs': 2, 'triple': 2, 'pink': 2, 'ginger': 2, 'extra': 2, 'victoria': 2,
'cruiser': 2, 'black': 2, 'hahn': 2, '18yo': 2, 'irish': 2, 'nastro': 2, 'red':
2, 'mini': 2, 'silver': 2, 'especial': 2, 'liqueur': 2, 'omo': 1, 'hazelnut': 1,
'bitter': 1, 'longbranch': 1, 'japanese': 1, 'arboralis': 1, 'half': 1, 'sloe':
1, 'coastal': 1, 'distillery': 1, 'aperitif': 1, 'glucosamine': 1, 'bio': 1,
'gold': 1, 'fish': 1, '101': 1, 'harmony': 1, 'tennessee': 1, 'ultra': 1, 'xpa':
1, 'pacific': 1, 'gentleman': 1, 'cerveza': 1, 'lager': 1, 'ichiban': 1,
'original': 1, 'no': 1, 'south': 1, 'refreshing': 1, 'london': 1, 'brut': 1,
'coffee': 1, 'whisky': 1, 'carlton': 1, 'gage': 1, 'xxxx': 1, 'heineken': 1,
'smirnoff': 1, 'makers': 1, 'corona': 1, 'st': 1, 'johnnie': 1, 'asahi': 1,
'vintage': 1, 'export': 1, 'pear': 1, 'newtowner': 1, '16yo': 1, 'ice': 1,
'two': 1, 'summer': 1, 'apple': 1, 'cabernet': 1, 'midori': 1, 'ipa': 1, 'xv':
1, 'sour': 1, 'vsop': 1, 'xo': 1, 'honeycomb': 1, 'scotch': 1, 'cinnamon': 1,
'special': 1, 'lime': 1, 'watermelon': 1, 'straight': 1, 'odyssey': 1,
'hinterland': 1, 'can': 1, 'american': 1, 'superior': 1, 'jungle': 1, 'blended':
1, 'coconut': 1, 'pure': 1, 'limoncello': 1, 'rosa': 1, 'captain': 1, 'small':
1, 'herbal': 1, 'bonded': 1, 'blackberry': 1, 'grape': 1, 'byron': 1, 'altos':
1, 'melbourne': 1, 'bottles': 1, 'lemon': 1, 'citron': 1, 'peanut': 1, 'soda':
1, 'imported': 1, 'amaretto': 1, 'vanilla': 1, 'old': 1, 'mdc': 1, 'crushed': 1,
'reserve': 1, 'campfire': 1, 'mixed': 1, 'cold': 1, 'gsm': 1, 'marlborough': 1,
'riesling': 1, 'caribbean': 1, 'whispering': 1, 'green': 1}
 Price range: $24.50 - $332.00
Cluster 1:
  Size: 108 products
  Subcategories: {'infant nappies': 81, 'dry dog food': 13, 'rice': 5, 'dog
food': 3, 'mixed': 2, 'melons': 1, 'seafood deli': 1, 'flour': 1, 'rice &
grains': 1}
 Brands: {'ultra': 37, 'premium': 25, 'adult': 11, 'nappy': 6, 'ultimate': 6,
'cosifit': 5, 'australian': 2, 'little': 2, 'frozen': 1, 'watermelon': 1,
'classic': 1, 'white': 1, 'puppy': 1, 'calico': 1, 'dry': 1, 'large': 1,
'complete': 1, 'cat': 1, 'lucky': 1, 'simply': 1, 'sella': 1, 'infant': 1}
 Price range: $8.00 - $85.00
Cluster 2:
  Size: 639 products
  Subcategories: {'mixed': 308, 'energy/sport/icedtea': 29, 'water': 26, 'wet
cat food': 25, 'electrical': 18, 'wet dog food': 18, 'surface cleaners': 16,
'lemonades': 12, 'better for you': 11, 'infant nappies': 11, 'detergents': 10,
```

```
'cat food': 9, 'entertainment': 9, 'fruit drinks': 9, 'gum': 9, 'cat treats': 8,
'noodles': 7, 'infant formula': 7, 'rice': 7, 'energy drinks': 6, 'whisky': 5,
'instant noodles': 5, 'fruit-shelf stable': 5, 'protein bars': 5, 'fresh pet
food dy': 4, 'colas': 4, 'mousse': 4, 'soap bars': 4, 'toothbrush': 4, 'tuna':
4, 'grocery milk': 4, 'dried fruit/nuts': 4, 'makeup': 3, 'pain relief': 2,
'drinks': 2, 'biscuits': 2, 'processed cheese': 2, 'lamb': 2, 'facial tissues':
2, 'desserts (gr)': 2, 'picnic pool bbq acc': 2, 'canned veg': 2, 'household':
1, 'chips/crisps': 1, 'toothpaste': 1, 'pasta': 1, 'chilled healthfoods': 1,
'pudding': 1, 'canned meals': 1, 'pest control': 1, 'supplements': 1, 'hair
treatments': 1, 'dog food': 1}
 Brands: {'adult': 21, 'classic': 18, 'protein': 17, 'zero': 16, 'energy': 14,
'liquid': 13, 'cat': 13, 'led': 13, 'brewed': 12, 'sparkling': 12, 'vanilla': 9,
'creamy': 9, 'low': 9, 'lightly': 9, 'bom': 8, 'microwave': 7, 'orange': 7,
'strawberry': 7, 'grain': 7, 'coconut': 6, 'lemon': 6, 'night': 6, 'no': 6,
'wet': 6, 'beauty': 6, 'ultimate': 5, 'fresh': 5, 'premium': 5, 'grilled': 5,
'laundry': 5, 'scented': 5, 'lemonade': 5, 'snacks': 5, 'diet': 5, 'soft': 5,
'sugar': 5, 'gravy': 5, 'activia': 4, 'rice': 4, 'natural': 4, 'blue': 4,
'tempters': 4, 'original': 4, 'the': 4, 'dairy': 4, 'petite': 4, 'tin': 4,
'power': 4, 'dog': 3, 'luxe': 3, 'taste': 3, 'slow': 3, 'chunks': 3, 'complete':
3, 'fragrance': 3, 'pure': 3, 'better': 3, 'by': 3, 'sodaly': 3, 'globe': 3,
'favourites': 3, 'singles': 3, 'potato': 3, 'apple': 3, 'fried': 3, 'mango': 3,
'chocolate': 3, 'iced': 3, 'kombucha': 3, 'age': 3, 'black': 3, 'beef': 3,
'mini': 3, 'agail': 2, 'tropical': 2, 'yoghurt': 2, 'pea': 2, 'peppermint': 2,
'australian': 2, 'chicken': 2, 'disney': 2, 'upgo': 2, 'jin': 2, 'raspberry': 2,
'golden': 2, 'white': 2, 'wafers': 2, 'healthy': 2, 'one': 2, 'tasty': 2, '1':
2, 'stir': 2, 'daily': 2, 'puppy': 2, 'pulled': 2, 'nights': 2, 'multipack': 2,
'big': 2, 'milk': 2, 'profutura': 2, 'high': 2, 'inspirations': 2, 'spearmint':
2, 'dip': 2, 'facial': 2, 'sensitive': 2, 'transparent': 2, 'gold': 2,
'sleepynights': 2, 'bar': 2, 'deluxe': 2, 'brilliant': 2, 'ultra': 2, 'lime': 2,
'ginger': 2, 'water': 2, 'extra': 2, 'bbq': 2, 'biscoff': 1, 'cola': 1, 'le': 1,
'crunchy': 1, 'kindy': 1, 'sea': 1, 'sultanas': 1, 'juicy': 1, 'pk': 1,
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Price range: \$1.50 - \$82.00

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 Price range: $0.50 - $76.50
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1, 'croissant': 1, 'hokkaido': 1}
 Price range: $1.10 - $60.00
Cluster 6:
  Size: 55 products
  Subcategories: {'mixed': 20, 'specific vitamins': 10, 'pasta': 6, 'ground
coffee': 4, 'infant formula': 3, 'makeup': 2, 'toothbrush': 2, 'wet dog food':
2, 'shoe care': 2, 'sunscreen': 1, 'liquorland': 1, 'sparkling wine': 1, 'infant
nappies': 1}
 Brands: {'vitamin': 6, 'blend': 5, '3': 5, '4': 4, 'bone': 3, '5': 2, 'fit':
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'prosecco': 1, 'super': 1, 'party': 1, '462': 1, 'vit': 1, 'nordic': 1, 'eco':
1}
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1, 'fold': 1, 'wheat': 1, 'japanese': 1, 'tortilla': 1, 'kimchi': 1,

Cluster 7: Size: 70 products Subcategories: {'mixed': 21, 'pods & capsules': 19, 'sunscreen': 6, 'shaving': 4, 'hair treatments': 4, 'supplements': 3, 'conditioner': 2, 'makeup': 2, 'cleansers': 2, 'hardware': 2, 'hair removal': 1, 'dog treats': 1, 'moisturiser': 1, 'infant nappies': 1, 'white wine': 1} Brands: {'espresso': 17, 'spf': 6, 'brilliance': 4, 'hydro': 3, 'regenerist': 3, 'by': 3, '3': 2, 'just': 2, 'fit': 2, 'odourless': 2, 'blend': 2, 'cheese': 1, 'prov': 1, 'fat': 1, 'fructis': 1, 'hot': 1, 'barbie': 1, 'sensation': 1, 'colours': 1, 'nutrisse': 1, 'scandaleyes': 1, 'preference': 1, 'sensor': 1, '4': 1, 'womens': 1, '365': 1, 'turmeric': 1, 'good': 1, 'echinacea': 1, '2': 1, 'hook': 1, '17026clr': 1, 'nice': 1, 'eco': 1, 'bin': 1} Price range: \$3.50 - \$70.00 Cluster 8: Size: 53 products Subcategories: {'mixed': 16, 'sunscreen': 6, 'beef': 5, 'hair treatments': 3, 'specific vitamins': 3, 'supplements': 2, 'mexican foods': 2, 'pain relief': 2, 'infant formula': 2, 'pork': 2, 'beans': 1, 'chips/crisps': 1, 'minerals': 1, 'chocolate': 1, 'ground coffee': 1, 'moisturiser': 1, 'makeup': 1, 'shaving': 1, 'infant nappies': 1, 'liquorland': 1} Brands: {'no': 5, 'ultiboost': 5, 'pop': 3, 'sun': 3, 'chocolate': 3, 'spf': 2, 'beauty': 2, 'pork': 2, 'original': 1, 'potato': 1, 'no3': 1, 'white': 1, 'no8': 1, 'organic': 1, 'total': 1, 'high': 1, 'olia': 1, 'preference': 1, 'nordic': 1, 'blend': 1, 'revitalift': 1, 'nutrisse': 1, 'calcium': 1, 'fit': 1, 'tattoo': 1, 'brilliance': 1, 'quattro': 1, '247': 1, 'pain': 1, 'extra': 1, 'gold': 1, 'eco': 1, 'grant': 1, '3': 1, 'fashion': 1, 'face': 1} Price range: \$1.40 - \$59.50 Cluster 9: Size: 234 products Subcategories: {'mixed': 93, 'deodorants': 67, 'shampoo': 17, 'makeup': 11, 'hair treatments': 8, 'surface cleaners': 7, 'pet accessories': 4, 'beauty/trial travel': 4, 'household': 4, 'pest control': 4, 'liquid soap': 2, 'bread rolls & fbread': 2, 'sunscreen': 2, 'health & beauty': 1, 'pain relief': 1, 'toothbrush': 1, 'electrical': 1, 'skincare cosmetics': 1, 'cold & flu': 1, 'cleansers': 1, 'continence products': 1, 'detergents': 1} Brands: {'women': 31, 'men': 29, 'superstay': 11, 'deodorant': 9, 'colorsilk': 8, 'professional': 8, 'lasting': 6, 'sensitive': 5, 'ultra': 4, 'paris': 4, 'kids': 4, 'infallible': 4, 'laundry': 4, 'ultimate': 3, '3': 3, 'technocolor': 3, 'clinical': 3, 'ultramen': 3, 'clean': 3, 'gold': 3, 'for': 2, 'biodegradable': 2, 'xtreme': 2, 'pure': 2, 'coffee': 2, 'dog': 2, 'screen': 2, 'power': 2, '2': 2, 'preen': 2, 'thin': 2, 'spray': 2, 'omo': 2, 'tide': 2, 'apple': 2, 'itchy': 2, 'smooth': 2, 'instant': 2, 'touch': 2, 'antibacterial': 2, 'repellent': 2, 'earth': 2, 'quick': 1, 'sprinkles': 1, 'deluxe': 1, 'blue': 1, 'cef14': 1, 'expert': 1, 'cake': 1, 'double': 1, 'spa': 1, 'pro': 1, 'lyher':

Price range: \$2.80 - \$90.00

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1, 'olia': 1, 'advanced': 1, 'pain': 1, 'preference': 1, 'complete': 1, 'cool':
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'daily': 1, 'insta': 1, 'naturals': 1, 'flick': 1, 'kid': 1, 'aspire': 1,
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1, 'g7': 1, 'mens': 1, 'uber': 1, 'nutrisse': 1, 'australia': 1, 'manuka': 1}
 Price range: $1.80 - $45.00
Cluster 10:
  Size: 101 products
  Subcategories: {'electrical': 70, 'mixed': 19, 'hair treatments': 4, 'sauces':
3, 'shaving': 2, 'chips/crisps': 1, 'beans': 1, 'infant nappies': 1}
  Brands: {'led': 22, 'light': 12, 'gls': 7, 'genio': 5, 'coppertop': 4,
'crunchy': 3, 'pasta': 3, 'globe': 3, 'brilliance': 3, 'excellence': 2, 'ultra':
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'alkaline': 1, 'ed': 1, 'pilot': 1, 'globes': 1, 'watch': 1, 'medical': 1,
'march': 1, 'men': 1, 'good': 1, 'activated': 1, 'energy': 1, 'fusion': 1,
'nutrisse': 1, 'nice': 1, '101': 1, 'eco': 1}
 Price range: $2.00 - $39.90
Cluster 11:
  Size: 76 products
 Subcategories: {'mixed': 23, 'supplements': 9, 'hair removal': 9, 'shaving':
6, 'hair treatments': 5, 'beer': 5, 'red wine': 3, 'liquor rtd': 3, 'infant
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'specific vitamins': 1, 'cleansers': 1, 'serum': 1}
 Brands: {'venus': 8, 'brilliance': 5, 'excellence': 4, 'cola': 3,
'preference': 3, 'sn2': 3, 'bin': 3, 'hydro': 3, 'super': 3, 'nappy': 3,
'effervescent': 2, 'live': 2, 'olia': 2, 'draught': 2, 'belly': 2, 'for': 2,
'magic': 2, 'fusion': 2, 'restore': 1, 'surprise': 1, 'powerade': 1, 'way': 1,
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'skinloving': 1, 'probiotic': 1, 'good': 1, '3in1': 1, 'kids': 1, 'nice': 1,
'natural': 1}
 Price range: $2.40 - $172.00
Cluster 12:
  Size: 115 products
  Subcategories: {'kitchen needs/bags': 39, 'mixed': 33, 'dental floss': 10,
'electrical': 5, 'hair treatments': 5, 'first aid': 3, 'pain relief': 2, 'gum':
2, 'specific vitamins': 2, 'sunscreen': 2, 'dishwashing': 2, 'picnic pool bbq
acc': 2, 'shaving': 1, 'hardware': 1, 'toothpaste': 1, 'energy/sport/icedtea':
1, 'serum': 1, 'conditioner': 1, 'makeup': 1, 'moisturiser': 1}
 Brands: {'excellence': 7, 'extra': 6, 'cling': 6, 'light': 4, 'simply': 4,
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'square': 2, 'regenerist': 2, 'nonstick': 2, 'dental': 2, 'waxed': 2,
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'oh': 1, 'sheer': 1, '813': 1, '3': 1, 'chick': 1, 'nail': 1, 'tinted': 1}
Price range: \$1.50 - \$70.00

#### Cluster 13:

Size: 5604 products

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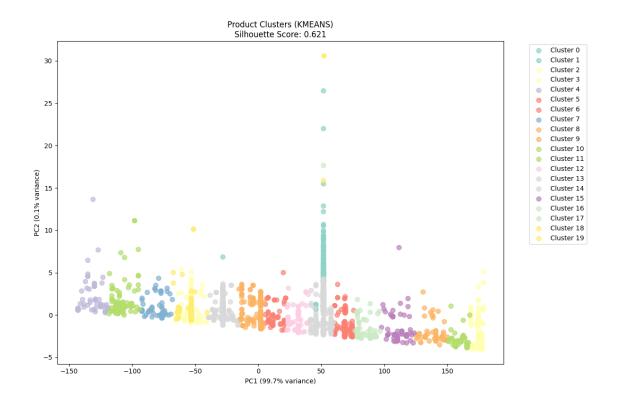
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Cluster 15:
  Size: 61 products
  Subcategories: {'mixed': 21, 'instore bread': 5, 'frozen desserts': 4,
'vinegar': 4, 'shaving': 4, 'bakery bought in': 3, 'white wine': 2, 'red wine':
2, 'serum': 2, 'makeup': 2, 'hair removal': 2, 'toothbrush': 2, 'bakery packaged
cake': 1, 'sunscreen': 1, 'breakfast cereal': 1, 'nut butters': 1, 'electrical':
1, 'hair treatments': 1, 'easter': 1, 'toilet paper': 1}
 Brands: {'fresh': 4, 'high': 3, 'bin': 3, 'im': 2, 'balsamic': 2, 'sweets': 2,
'xtreme': 2, 'hydro': 2, 'frozen': 2, 'silk': 2, 'aged': 2, 'chocolate': 1,
'by': 1, 'sun': 1, 'smunchy': 1, 'topping': 1, 'fun': 1, 'asia': 1,
'sensations': 1, 'io': 1, 'appliance': 1, 'regenerist': 1, 'sensor': 1,
'preference': 1, 'pro': 1, 'sense': 1, 'nordic': 1, '599': 1, 'fit': 1,
'pastry': 1, '3': 1, '2': 1, 'skincare': 1, '50': 1, 'lasting': 1, '100s': 1,
'excellence': 1, 'cold': 1, 'lasagne': 1, 'filled': 1, 'low': 1, 'act': 1,
'frz': 1, '1000': 1, 'brilliance': 1, 'olia': 1}
 Price range: $1.75 - $99.50
Cluster 16:
```

Size: 88 products

```
Subcategories: {'mixed': 33, 'shaving': 20, 'instore cake': 7, 'hair removal':
4, 'infant formula': 3, 'toothbrush': 3, 'hair treatments': 3, 'frozen
desserts': 3, 'toilet paper': 2, 'bakery snacks': 1, 'shampoo': 1, 'facial
tissues': 1, 'electrical': 1, 'popcorn': 1, 'disposable tableware': 1, 'ice
cream tubs': 1, 'cold & flu': 1, 'white wine': 1, 'beer': 1}
 Brands: {'rapid': 5, 'silk': 4, 'fusion': 3, 'hydration': 3, 'apple': 3,
'original': 3, 'nice': 3, 'gold': 2, 'hydro': 2, 'pro': 2, 'assorted': 2,
'quattro': 2, '150mg': 2, 'hybrid': 2, 'mixed': 1, 'detection': 1, 'pops': 1,
'mini': 1, 'surprise': 1, 'popcorn': 1, 'creamy': 1, 'alkaline': 1, 'white': 1,
'king': 1, 'custard': 1, 'mango': 1, 'frozen': 1, 'lemon': 1, 'prov': 1,
'croissant': 1, 'ready': 1, 'creme': 1, 'dermo': 1, 'smooth': 1, 'blue': 1,
'mach3': 1, 'energy': 1, 'gummies': 1, '500mg': 1, 'cranberry': 1, 'good': 1,
'vitality': 1, 'orange': 1, 'eliminate': 1, 'sensitive': 1, '2': 1,
'brilliance': 1, '5': 1, 'follow': 1, 'for': 1, '6': 1, 'toddler': 1,
'mosquito': 1, 'beef': 1, 'jumbo': 1, 'infant': 1, 'bites': 1, 'sharer': 1,
'tasty': 1, 'pains': 1, 'baguette': 1, 'intimate': 1, 'bin': 1, 'dry': 1}
 Price range: $2.20 - $90.00
Cluster 17:
  Size: 1 products
 Subcategories: {'mixed': 1}
 Brands: {'grape': 1}
 Price range: $2.00 - $2.00
Cluster 18:
  Size: 3 products
  Subcategories: {'red wine': 2, 'mixed': 1}
  Brands: {'grange': 2, 'flying': 1}
 Price range: $508.00 - $990.00
Cluster 19:
  Size: 334 products
  Subcategories: {'mixed': 205, 'brushware': 20, 'hair treatments': 17,
'seasonal events': 13, 'toothbrush': 13, 'pet accessories': 12,
'antip/olive/dip/pate': 9, 'pest control': 8, 'candles': 5, 'hardware': 5,
'beauty/trial travel': 3, 'health & beauty': 3, 'seafood deli': 2, 'hair
removal': 2, 'bbq': 2, 'kitchenware': 2, 'air fresheners': 2, 'best buys': 2,
'auto': 2, 'shaving': 2, 'desserts (gr)': 1, 'electrical': 1, 'diffusers': 1,
'infant nappies': 1, 'shoe care': 1}
 Brands: {'period': 14, 'bloody': 11, 'live': 10, 'total': 8, 'preference': 8,
'water': 7, 'by': 7, 'excellence': 6, 'brilliance': 6, 'casting': 5, 'mid': 5,
'the': 5, 'overnight': 4, 'easy': 4, 'vitality': 4, 'digital': 4, 'comfort': 4,
'blonde': 4, 'double': 4, 'womens': 4, 'peaceful': 3, 'thinx': 3, 'super': 3,
'for': 3, 'pro': 3, 'origins': 3, 'washable': 3, 'electric': 3, 'ezy': 2,
'venus': 2, 'root': 2, 'decolour': 2, 'colorstay': 2, 'face': 2, 'fusion': 2,
'skin': 2, 'precision': 2, 'magic': 2, 'olia': 2, 'quick': 2, 'aerosol': 2,
'classic': 2, 'blue': 2, 'wraps': 2, 'ultra': 2, 'command': 2, 'superswish': 2,
'scented': 2, 'oral': 2, 'soy': 2, 'teen': 2, 'expert': 2, 'intuition': 2,
```

'lash': 2, 'underwear': 2, 'salon': 2, 'permanent': 2, 'full': 2, 'large': 2, 'disney': 2, 'men': 2, 'powergard': 1, 'sense': 1, 'day': 1, 'gas': 1, 'grill': 1, 'pan': 1, 'pot': 1, 'umbrella': 1, 'signature': 1, 'mediterranean': 1, 'sweet': 1, 'artisan': 1, 'no': 1, 'black': 1, 'xl': 1, 'hydrate': 1, 'westloop': 1, 'food': 1, 'optic': 1, 'flip': 1, 'deli': 1, 'lobster': 1, 'pork': 1, 'snackers': 1, 'tritan': 1, 'snackbox': 1, 'to': 1, 'reusable': 1, 'hard': 1, 'travel': 1, 'saucer': 1, 'roll': 1, 'apron': 1, 'maker': 1, 'fruity': 1, 'container': 1, 'lightning': 1, 'micro': 1, 'mixed': 1, 'grab': 1, 'pro100': 1, 'anti': 1, 'labs': 1, 'naturgard': 1, 'xxl': 1, 'bear': 1, 'squishies': 1, 'with': 1, 'bento': 1, 'domed': 1, 'moroccan': 1, 'battery': 1, 'jumbo': 1, 'indoor': 1, 'antibacterial': 1, 'caribbean': 1, 'pillar': 1, 'silicone': 1, 'nordic': 1, 'tools': 1, 'beard': 1, 'silver': 1, 'hydro': 1, 'heat': 1, 'all': 1, 'plus': 1, 'mach3': 1, 'mini': 1, 'gel': 1, 'gemtip': 1, 'hair': 1, 'vanilla': 1, 'hooks': 1, 'automatic': 1, 'sippy': 1, 'munch': 1, 'lunch': 1, 'silicon': 1, 'flexipen': 1, 'baby': 1, 'extra': 1, 'nice': 1, 'white': 1, 'paddle': 1, 'freeze': 1, 'good': 1, 'grooming': 1, 'organix': 1, '5': 1, 'chamois': 1, 'socks': 1, 'uptown': 1, 'elements': 1, 'espresso': 1, 'jasmine': 1, 'vet': 1, '454': 1, 'castings': 1, 'dustpan': 1, 'fresh': 1, 'toilet': 1, 'compact': 1, 'whoopsies': 1, 'flight': 1, 'french': 1, 'clean': 1, 'sneaker': 1, 'premium': 1, 'pedi': 1, 'cushion': 1, 'gold': 1, 'auto': 1, 'clipper': 1, 'set': 1, 'chocolate': 1, 'crystal': 1, 'body': 1, 'gua': 1, 'liver': 1, 'dogwood': 1} Price range: \$11.00 - \$160.00



#### Finding Alternatives for Individual Products:

Product: coles hot cross buns traditional fruit (Code: 8371390) Found 5 cheaper alternatives: 1. swisspers cotton tips paperstems Price: \$1.10 (Save \$1.90, 63.3%) Brand: swisspers (branded) 2. peanut butter cups milk chocolate Price: \$1.25 (Save \$1.75, 58.3%) Brand: peanut (branded) 3. peanut butter cup white Price: \$1.25 (Save \$1.75, 58.3%) Brand: peanut (branded) 4. cup a soup creamy mushroom with croutons Price: \$1.40 (Save \$1.60, 53.3%) Brand: cup (branded) 5. sesame snaps Price: \$1.50 (Save \$1.50, 50.0%) Brand: sesame (branded) Product: coles hot cross buns traditional fruit mini (Code: 5726070) Found 5 cheaper alternatives: 1. swisspers cotton tips paperstems Price: \$1.10 (Save \$1.90, 63.3%) Brand: swisspers (branded) 2. peanut butter cups milk chocolate Price: \$1.25 (Save \$1.75, 58.3%) Brand: peanut (branded) 3. peanut butter cup white Price: \$1.25 (Save \$1.75, 58.3%) Brand: peanut (branded) 4. cup a soup creamy mushroom with croutons Price: \$1.40 (Save \$1.60, 53.3%) Brand: cup (branded) 5. sesame snaps Price: \$1.50 (Save \$1.50, 50.0%) Brand: sesame (branded)

-----

Cart Optimization Demo: Original cart total: \$17.70 Optimized cart total: \$1.66 Total savings: \$16.04 (90.6%) Items with alternatives: 3/3

#### Detailed Recommendations:

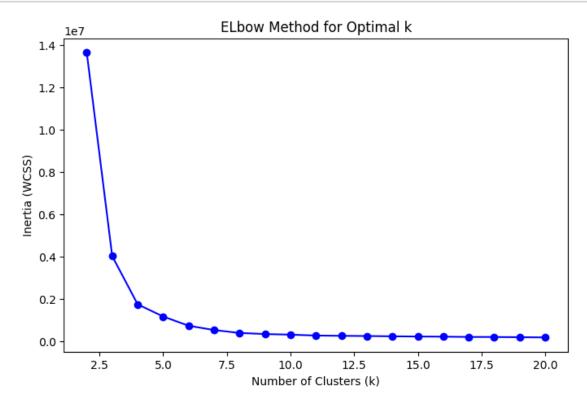
```
coles hot cross buns traditional fruit ($3.00)
  → Recommended: swisspers cotton tips paperstems
    Price: $1.10 (Save $1.90)

cadbury dairy milk chocolate easter egg hunt carton ($8.00)
  → Recommended: okra loose
    Price: $0.28 (Save $7.72)

cadbury dairy milk easter chocolate eggs bag ($6.70)
  → Recommended: okra loose
    Price: $0.28 (Save $6.42)
```

- The Silhouette Score is approximately 0.621 an average value.
- Product alternative suggestions are not great.

# 1.2.2 Find Optimal K



It is clear that the optimal number of clusters is observed at k = 4.

```
[]: # fit kmeans with optimal clusters
    optimizer = ProductClusteringOptimizer(
        clustering method='kmeans',
        n clusters=4
    optimizer.prepare_features(data)
    optimizer.fit()
    # Show cluster quality metrics
    metrics = optimizer.get_cluster_quality_metrics()
    print(f"Clustering Quality Metrics:")
    print(f"- Silhouette Score: {metrics['silhouette_score']:.3f}")
    print(f"- Number of Clusters: {metrics['n clusters']}")
    print(f"- Average Cluster Size: {metrics['avg_cluster_size']:.1f}")
    print("\n" + "="*80 + "\n")
    # Analyze clusters
    print("Cluster Analysis:")
    for cluster_id in sorted(optimizer.df['cluster'].unique()):
        if cluster id >= 0: # Skip noise points
            analysis = optimizer.analyze_cluster(cluster_id)
            print(f"\nCluster {cluster_id}:")
            print(f" Size: {analysis['size']} products")
            print(f" Subcategories: {analysis['subcategories']}")
            print(f" Brands: {analysis['brands']}")
            print(f" Price range: ${analysis['price_range']['min']:.2f} -__

¬${analysis['price_range']['max']:.2f}")

    print("\n" + "="*80 + "\n")
    optimizer.visualize_clusters()
    print("Cart Optimization Demo:")
    sample cart = [8371390, 7107738, 4885191, 7107738, 229828, 1167759,3959190, 11
     →8086371] # Sample cart
    cart_results = optimizer.optimize_cart(sample_cart)
    print(f"Original cart total: ${cart results['original total']:.2f}")
    print(f"Optimized cart total: ${cart_results['optimized_total']:.2f}")
    print(f"Total savings: ${cart_results['total_savings']:.2f}__
     print(f"Items with alternatives: {cart_results['items_with_alternatives']}/
```

Clustering Quality Metrics:

- Silhouette Score: 0.857

- Number of Clusters: 4

- Average Cluster Size: 5933.8

\_\_\_\_\_\_

#### Cluster Analysis:

## Cluster 0:

Size: 7301 products Subcategories: {'mixed': 2718, 'shampoo': 255, 'conditioner': 205, 'red wine': 188, 'beer': 186, 'ice cream tubs': 173, 'liquor rtd': 173, 'makeup': 119, 'white wine': 114, 'surface cleaners': 111, 'body wash': 102, 'oils': 101, 'grocery milk': 99, 'liquid soap': 84, 'sunscreen': 77, 'deodorants': 76, 'whisky': 72, 'kitchenware': 71, 'energy/sport/icedtea': 70, 'cordials': 69, 'dishwashing': 68, 'water': 68, 'cleansers': 57, 'bread rolls & fbread': 57, 'salad dressings': 55, 'moisturiser': 55, 'bakery packaged cake': 53, 'eggs': 52, 'serum': 52, 'gravy/stock': 47, 'vinegar': 43, 'gin': 43, 'cold drink': 42, 'fruit juices': 42, 'kitchen needs/bags': 41, 'mouthwash': 39, 'hair treatments': 39, 'sparkling wine': 38, 'beauty/trial travel': 37, 'desserts (gr)': 35, 'body lotion': 35, 'sauces': 34, 'shaving': 33, 'better for you': 32, 'air fresheners': 31, 'international foods': 30, 'liquorland': 27, 'chocolate': 25, 'instore cake': 25, 'tea bags': 24, 'frozen desserts': 24, 'bakery snacks': 24, 'tequila': 23, 'lemonades': 21, 'instant noodles': 21, 'infant formula': 21, 'nail care': 21, 'pest control': 20, 'specific vitamins': 20, 'fruit drinks': 20, 'colas': 20, 'pain relief': 19, 'juices': 19, 'mexican foods': 18, 'vodka': 18, 'cold & flu': 17, 'liqueurs': 17, 'diffusers': 17, 'biscuits': 17, 'protein snacks': 17, 'supplements': 17, 'milk alternatives': 16, 'canned meals': 16, 'chips/crisps': 16, 'black tea': 15, 'bakery bought in': 14, 'shoe care': 13, 'frozen world foods': 13, 'dairy world foods': 13, 'hot sauces': 12, 'rum': 12, 'value added fp': 11, 'noodles': 11, 'pet accessories': 11, 'green tea': 10, 'dental floss': 10, 'auto': 10, 'disposable tableware': 9, 'picnic pool bbq

```
acc': 9, 'first aid': 9, 'easter': 9, 'fruit-shelf stable': 9, 'condiments': 9,
'frozen': 8, 'boxed chocolates': 8, 'minerals': 8, 'energy drinks': 8,
'marinades': 8, 'gum': 8, 'chilled healthfoods': 7, 'health & beauty': 7, 'milk
additives': 7, 'bakery': 6, 'bleach & stain removers': 6, 'electrical': 6,
'processed cheese': 6, 'pods & capsules': 6, 'hair removal': 6, 'allergy': 6,
'toothbrush': 6, 'frozen finger foods': 6, 'spec/fresh cheese': 6, 'dairy, eggs
& fridge': 6, 'cookies': 6, 'hot cereal': 6, 'protein bars': 5, 'herbal tea': 5,
'household': 5, 'bonus credit products': 5, 'baby lotions': 5, 'breakfast
cereal': 5, 'popcorn': 5, 'dried fruit/nuts': 5, 'instore bread': 5, 'soft
drinks': 5, 'dietary & world foods': 5, 'seasonal events': 5, 'lamb': 5,
'drinks': 4, 'bbq meat': 4, 'pantry': 4, 'skincare cosmetics': 4, 'brushware':
4, 'frozen vegetables': 4, 'chips, chocolates & snacks': 3, 'vegetable juices':
3, 'cat treats': 3, 'canned veg': 3, 'prepackaged seafood': 3, 'bought in
seasonal': 3, 'seafood deli': 3, 'infant nappies': 3, "footy's back": 2, 'wet
dog food': 2, 'rice': 2, 'entertainment': 2, 'beef': 2, 'smallgoods dy': 2,
'baby cereals': 2, 'sausages': 2, 'masks': 2, 'toilet paper': 2, 'facial
tissues': 2, 'mints': 2, 'soap bars': 2, 'gourmet cheese': 2, 'trail mix': 1,
'toothpaste': 1, 'gluten free': 1, 'cream cheese': 1, 'antip/olive/dip/pate': 1,
'chocolate spreads': 1, 'citrus': 1, 'ground coffee': 1, 'sugar/sweeteners': 1,
'nut butters': 1, 'frozen appetizers': 1, 'multivitamins': 1, 'hardware': 1,
'ironing': 1, 'hair styling': 1, 'bird food': 1, 'dog treats': 1, 'wet cat
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'diapers': 1}
 Brands: {'ultra': 89, 'extra': 86, 'organic': 75, 'zero': 73, 'frozen': 66,
'men': 59, 'pinot': 55, 'body': 54, 'ice': 54, 'original': 51, 'apple': 50,
'lemon': 50, 'naturals': 48, 'premium': 45, 'chocolate': 44, 'paris': 43,
'mini': 42, 'energy': 41, 'orange': 41, 'shampoo': 40, 'classic': 40, 'pure':
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'super': 25, 'rose': 25, 'iced': 25, 'baby': 24, '100': 23, 'fruit': 23, 'full':
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'sun': 13, 'multipurpose': 13, 'foaming': 13, 'klip': 13, 'cold': 13, 'women':
13, 'lightly': 13, 'shower': 13, 'eucalyptus': 13, 'signature': 13, 'non': 13,
'green': 13, 'unsweetened': 12, 'drumstick': 12, 'nut': 12, 'brut': 12,
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'sensitive': 11, 'sugar': 11, 'lemonade': 11, 'power': 11, 'pink': 11, 'nothing': 11, 'lcms': 11, 'nice': 11, 'anti': 11, 'fast': 11, 'marlborough': 11, 'micellar': 11, 'nv': 11, 'tequila': 11, 'spray': 10, 'seriously': 10, 'multi': 10, '12yo': 10, 'blueberry': 10, 'plant': 10, 'lychee': 10, 'salted': 10, 'zymil': 10, 'hot': 10, 'gentle': 10, 'pineapple': 10, 'bourbon': 10, 'essential': 10, 'regenerist': 10, 'irresistible': 10, 'hard': 10, 'one': 10, 'peanut': 10, 'pale': 10, 'argan': 10, 'summer': 10, 'antiperspirant': 9, 'balsamic': 9, 'almond': 9, 'french': 9, 'triple': 9, 'draught': 9, 'coles': 9, 'excellence': 9, 'deodorant': 9, 'illuminance': 9, 'active': 9, 'prov': 9, 'chicken': 9, 'raspberry': 9, 'coffee': 9, 'hayfever': 8, 'creme': 8, 'moscato': 8, 'traditional': 8, 'soda': 8, 'gin': 8, 'barossa': 8, 'spiced': 8, 'hyaluronic': 8, 'bottle': 8, 'true': 8, 'by': 8, 'bbq': 8, 'volume': 8, 'can': 8, 'age': 8, 'canola': 8, 'electrolyte': 8, 'halo': 8, 'caramel': 8, 'to': 8, 'hydro': 8, 'dark': 8, 'irish': 8, 'maxibon': 8, 'choc': 8, 'total': 8, 'mint': 8, 'bake': 8, 'im': 8, 'small': 8, 'bodyscience': 7, 'hazy': 7, 'rapid': 7, 'aerosol': 7, 'cage': 7, 'brewed': 7, 'roasted': 7, 'mineral': 7, 'glass': 7, 'dressings': 7, 'water': 7, 'classics': 7, 'q10': 7, 'fabric': 7, 'insulated': 7, 'bb': 7, 'plax': 7, 'tasty': 7, 'sheer': 7, 'multipack': 7, 'longer': 7, 'passionfruit': 7, 'clean': 7, 'magnesium': 7, 'blonde': 7, 'fish': 7, 'gradual': 7, 'face': 7, 'italian': 7, 'pear': 7, 'mens': 7, 'belly': 7, 'hair': 7, 'keratin': 7, 'tasmanian': 7, 'mocha': 7, 'espresso': 7, 'malbec': 6, 'touch': 6, 'refreshing': 6, 'glow': 6, 'ready': 6, 'hi': 6, 'wellness': 6, 'microsafe': 6, 'thick': 6, 'silk': 6, 'pro': 6, 'ktime': 6, 'english': 6, 'breakfast': 6, 'rice': 6, 'oh': 6, 'sour': 6, 'large': 6, 'reduced': 6, 'kitchen': 6, 'semillon': 6, 'brown': 6, 'tea': 6, 'cream': 6, 'blended': 6, 'fruits': 6, 'golden': 6, 'gourmet': 6, '16hr': 6, '10yo': 6, 'complete': 6, 'hydration': 6, 'little': 6, 'cling': 6, 'spring': 6, 'mixed': 6, '3': 6, 'cranberry': 6, 'bathroom': 6, 'renewing': 6, 'rich': 6, 'night': 6, 'vegetable': 6, 'reserve': 6, 'sunflower': 6, 'home': 5, 'cloudy': 5, 'cheese': 5, 'womens': 5, 'essentials': 5, 'baked': 5, 'vintage': 5, 'elnett': 5, 'honey': 5, 'air': 5, 'earl': 5, 'barista': 5, 'up': 5, 'crunch': 5, 'happy': 5, 'dolce': 5, 'tempranillo': 5, 'american': 5, 'hydrate': 5, '1': 5, 'fine': 5, 'cat': 5, 'bitter': 5, 'great': 5, 'mid': 5, 'uber': 5, 'silver': 5, 'liqueur': 5, 'blackcurrant': 5, 'sodaly': 5, 'mega': 5, 'lasting': 5, 'quit': 5, 'potato': 5, 'multigrain': 5, 'oil': 5, 'refresh': 5, 'deep': 5, 'antiseptic': 5, 'disinfectant': 5, 'cookies': 5, 'superstay': 5, 'vent': 5, 'zavance': 5, 'thickened': 5, 'barn': 5, 'preference': 5, 'mouthwash': 5, 'purple': 5, 'freshburst': 5, 'lamellar': 5, 'canned': 5, 'sunscreen': 5, 'easy': 5, 'carrot': 5, 'ultimate': 5, 'thirst': 5, 'peach': 5, 'squeezy': 5, 'salt': 5, 'pf': 5, 'south': 5, 'spaghetti': 5, 'cruiser': 5, 'half': 5, 'worcestershire': 5, 'forever': 5, 'kentucky': 5, 'thai': 5, 'graphite': 5, 'minis': 5, 'self': 5, 'refreshers': 5, 'natures': 5, 'moisture': 5, 'violet': 5, 'sport': 5, 'paddle': 5, 'brioche': 5, 'shapes': 5, 'oyster': 5, 'vegan': 5, 'lash': 4, 'whipping': 4, 'tellfresh': 4, 'variety': 4, 'heat': 4, 'wild': 4, 'cocoa': 4, 'everyday': 4, 'stainless': 4, 'sunrise': 4, 'fusion': 4, 'thicker': 4, 'caesar': 4, 'lamb': 4, 'beef': 4, 'sriracha': 4, 'margaret': 4, 'my': 4, 'dressing': 4, 'finest': 4, 'grazier': 4, 'powerade': 4, 'streets': 4, 'sangiovese': 4, 'indian': 4, 'melbourne': 4, 'camo': 4, 'insta': 4, 'curl': 4, 'bodywash': 4, 'pulp': 4,

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'skim': 4, 'lavender': 4, '4': 4, 'life': 4, 'aluminium': 4, 'caribbean': 4,
'containers': 4, 'expertise': 4, 'relief': 4, '5': 4, 'potent': 4, 'party': 4,
'steam': 4, 'licks': 4, 'shot': 4, 'berry': 4, 'aerosolfree': 4, 'bleach': 4,
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#### Cluster 1:

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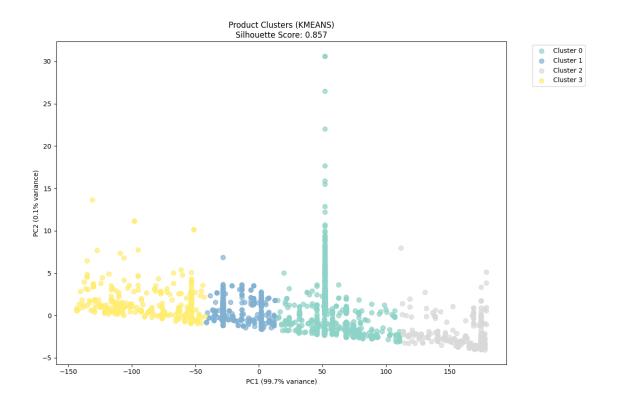
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'contipation': 1, 'vapourshower': 1, 'refreshing': 1, 'lypsine': 1, 'b': 1,
'psyllium': 1, 'paddle': 1, 'cura': 1, 'hayfever': 1, 'ear': 1, 'marble': 1,
'soap': 1, 'pill': 1, '6': 1, 'magzorb': 1, 'mild': 1, 'emery': 1, 'smooth': 1,
'tabs': 1, 'twister': 1, 'blister': 1, 'caffeine': 1, 'migraine': 1, 'anxiety':
1, 'a2': 1, 'micellar': 1, 'freeze': 1, '5mg': 1, 'foot': 1, 'ovulation': 1,
'optizorb': 1, 'denture': 1, 'frizz': 1, 'guarana': 1, 'servers': 1, 'towel': 1,
'ramekins': 1, 'training': 1, 'feeding': 1, 'bpa': 1, 'sippy': 1, 'take': 1,
'inside': 1, 'munch': 1, 'breast': 1, 'horny': 1, 'inhaler': 1, 'vaposhower': 1,
'pocketpaks': 1, 'laxatives': 1, 'biodegrable': 1, 'fast': 1, 'bottle': 1,
'nipple': 1, 'weaning': 1, 'rest': 1, 'skewers': 1, 'sifter': 1, 'bag': 1,
'saucer': 1, 'apron': 1, 'umbrella': 1, 'diffuser': 1, 'tumblers': 1, 'pot': 1,
'tray': 1, 'arthouse': 1, 'pet': 1, 'peamuttbutter': 1, 'vet': 1, 'spare': 1,
'litter': 1, 'poo': 1, 'pigs': 1, 'duck': 1, 'bakery': 1, 'compostible': 1,
'promo': 1, 'lightly': 1, 'plush': 1, 'flexipen': 1, 'silicon': 1, 'golden': 1,
'yellow': 1, 'pomegranate': 1, 'persimmons': 1, 'jasmine': 1, 'chewin': 1,
'tug': 1, 'collapsible': 1, '25inch': 1, 'tasty': 1, 'elasticised': 1, 'pig': 1,
'peamutt': 1, 'fish': 1, 'lint': 1, 'bully': 1, 'no5': 1, 'freezer': 1,
'calming': 1, 'digest': 1, 'sleepy': 1, 'soothing': 1, 'socks': 1, 'walled': 1,
'uptown': 1, 'prebaited': 1, 'leak': 1, 'mice': 1, 'surface': 1, 'sushi': 1,
'chinese': 1, 'skim': 1, 'flight': 1, 'tanning': 1, 'bb': 1, 'chamois': 1,
'wavetop': 1, 'grill': 1, 'baking': 1, 'tuff': 1, 'bleach': 1, 'scents': 1,
'tile': 1, 'mommy': 1, 'drawtight': 1, 'intimate': 1, 'artificial': 1, 'ibs': 1,
'454': 1, 'klip': 1, 'damper': 1, 'pancakes': 1, 'vegemite': 1, 'britecrawlers':
1, 'kabana': 1, 'flo': 1, 'assam': 1, 'cuttlefish': 1, 'critter': 1,
'spiderman': 1, 'whoopsies': 1, 'blue3': 1, '3in1': 1, 'neck': 1, 'cream': 1,
'banh': 1, 'fairy': 1, 'kit': 1, 'beetroot': 1, 'pineapple': 1, 'snake': 1,
'rhubarb': 1, 'tuscan': 1, 'honydew': 1, 'figs': 1, 'melon': 1, 'cos': 1,
'papaya': 1, 'castings': 1, 'brow': 1, '1859': 1, 'powerade': 1, 'cadbury': 1,
'elastomer': 1, 'c3': 1, 'steel': 1, 'red': 1, 'mount': 1, 'toilet': 1,
'dustpan': 1, 'pouch': 1, 'mint': 1, 'piccadilly': 1, 'sandalwood': 1,
'chamomile': 1, 'banoffee': 1, 'felt': 1, 'champagne': 1, 'peg': 1,
'entertaining': 1, 'fluffy': 1, 'slogan': 1, 'gliitter': 1, '7inch': 1,
'restful': 1, 'gua': 1, 'sapphire': 1, 'sponge': 1, 'body': 1, 'crystal': 1,
'sectioning': 1, 'scissor': 1, 'sourdough': 1, 'click': 1, 'clear': 1,
```

```
'17026clr': 1, 'hook': 1, 'salt': 1, 'best': 1, 'joint': 1, 'turbo': 1, 'quality': 1, 'lengthening': 1, 'pedi': 1, 'flexiglide': 1, 'napkins': 1,
```

'storage': 1, 'balloon': 1}
Price range: \$0.50 - \$172.00

-----



Cart Optimization Demo: Original cart total: \$61.50 Optimized cart total: \$23.45 Total savings: \$38.05 (61.9%) Items with alternatives: 7/8

## Detailed Recommendations:

coles hot cross buns traditional fruit (\$3.00)

→ Recommended: chocolate easter bunnies

Price: \$2.45 (Save \$0.55)

cadbury dairy milk chocolate easter egg hunt carton (\$8.00)

→ Recommended: easter fried eggs and bunnies gummies

Price: \$2.50 (Save \$5.50)

```
cadbury dairy milk easter chocolate eggs bag ($6.70)
  → Recommended: easter fried eggs and bunnies gummies
    Price: $2.50 (Save $4.20)
ferrero rocher chocolate gift box ($9.00)
 → Recommended: fourn twenty frozen meat pies
   Price: $4.50 (Save $4.50)
sensodyne repair protect toothbrush ($3.00)
 → No cheaper alternatives found
maybelline lash sensational sky high washable mascara blackest black ($17.50)
 → Recommended: sensodyne repair protect toothbrush
   Price: $3.00 (Save $14.50)
sensodyne soft daily care toothbrush ($6.30)
 → Recommended: sensodyne repair protect toothbrush
   Price: $3.00 (Save $3.30)
  original_code
                                           original_name original_price \
0
        8371390 coles hot cross buns traditional fruit
                                                                     3.0
  alt code
                             alt_name alt_price savings savings_pct
  8805864 chocolate easter bunnies
                                            2.45
                                                     0.55
                                                             18.333333
```

- The clustering quality (Silhouette Score) has improved: 0.85
- Product alternative suggestion are much better than the previous model.
- However, products that have categories and subcategories such as seasonal events, 'Easter', 'Footy's back' etc. appears to have incorrect product alternatives.

Improvement suggestions:

• Define subcategories more

```
return current_subcat
[]: data["new_subcategory"] = data.apply(
         lambda row: get_subcategory(row["name"], row["category"],__
      →row["subcategory"]), axis=1
[]: data[data['category'] == 'hair care']
[]:
                                                                             brand
            product_code
                                                                  name
                                         medium brunette dry shampoo
     175
                  1256826
                                                                            medium
     176
                  1256860
                           summer fruits berries cherry dry shampoo
                                                                            summer
                                     floral flirty blush dry shampoo
     177
                  1331342
                                                                            floral
     178
                                 coconut exotic tropical dry shampoo
                  1331353
                                                                           coconut
     205
                                  divine dark brown dry shampoo plus
                                                                            divine
                  2319273
                    •••
     24156
                  5259600
                                                    olia b max bleach
                                                                              olia
     24157
                  5500601
                                          olia hair colour 80 blonde
                                                                              olia
     24158
                  5272074
                                     semi permanent rose hair colour
                                                                              semi
     24159
                  5272100
                                semi permanent turquoise hair colour
                                                                              semi
                                                                        elastomer
     24168
                  3593656
                                                 elastomer ponytailer
                                                                       sale_price
           brand_tier
                         category
                                        subcategory
                                                      original_price
     175
              branded
                        hair care
                                             shampoo
                                                                 14.0
                                                                              10.0
     176
              branded
                        hair care
                                             shampoo
                                                                 14.0
                                                                              10.0
     177
              branded
                        hair care
                                             shampoo
                                                                 14.0
                                                                              10.0
     178
              branded hair care
                                                                              10.0
                                             shampoo
                                                                 14.0
     205
              branded hair care
                                             shampoo
                                                                 17.0
                                                                              10.0
     24156
              branded
                        hair care
                                               mixed
                                                                 22.0
                                                                              11.0
                                                                 22.0
                                                                              11.0
     24157
              branded hair care
                                    hair treatments
                                                                              10.0
     24158
              branded
                        hair care
                                    hair treatments
                                                                  0.0
     24159
              branded
                        hair care
                                    hair treatments
                                                                  0.0
                                                                              10.0
     24168
              branded hair care
                                               mixed
                                                                  0.0
                                                                               4.5
            std_item_size std_item_size_unit
                                                 item_size
                                                            price_per_unit unit_type
                                                                       0.05
     175
                     280.0
                                                     280.0
                                            ml
                                                                                    ml
     176
                     280.0
                                            ml
                                                     280.0
                                                                       0.05
                                                                                    ml
     177
                     280.0
                                            ml
                                                     280.0
                                                                       0.05
                                                                                    ml
                                                     280.0
     178
                     280.0
                                            ml
                                                                       0.05
                                                                                    m٦
     205
                     340.0
                                                     340.0
                                                                       0.05
                                            ml
                                                                                    ml
     24156
                       2.0
                                          each
                                                       2.0
                                                                      11.00
                                                                                  each
                                                       2.0
     24157
                       8.0
                                        blonde
                                                                      11.00
                                                                                  each
     24158
                       1.0
                                                       1.0
                                                                      10.00
                                          each
                                                                                  each
     24159
                       1.0
                                          each
                                                       1.0
                                                                      10.00
                                                                                  each
     24168
                       1.0
                                          each
                                                       1.0
                                                                       0.09
                                                                                  each
```

```
new_subcategory
175
               shampoo
176
               shampoo
177
               shampoo
178
               shampoo
205
               shampoo
24156
          hair colour
          hair colour
24157
24158
          hair colour
24159
          hair colour
24168
                 mixed
```

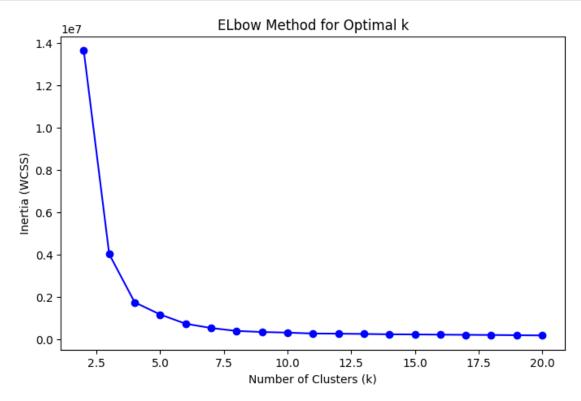
[1055 rows x 14 columns]

# []: data['category'].unique()

```
[]: array(['easter', "footy's back", 'bonus credit products',
            'meat & seafood', 'fruit & vegetables', 'dairy, eggs & fridge',
            'bakery', 'deli', 'pantry', 'dietary & world foods',
            'chips, chocolates & snacks', 'drinks', 'frozen', 'household',
            'health & beauty', 'cheese dairy', 'medicinal products',
            'sanitary protection', 'spreads', 'infant food', 'meals',
            'bakery packaged cake', 'protein & meals', 'picnic pool bbq acc',
            'continental', 'aircare', 'frozen desserts', 'hair care',
            'spices/herbs', 'chilled desserts', 'international foods',
            'cleaning goods', 'chilled spreads', 'softdrinks',
            'instant noodles', 'meal bases', 'poultry (mt)', 'snacks',
            'seafood deli', 'bread rolls & fbread', 'infant personal',
            'sauces/relish', 'apples & pears', 'value added fp',
            'smallgoods dy', 'desserts (gr)', 'juices/drinks',
            'pickled vegetables', 'gourmet cheese', 'kitchen needs/bags',
            'pork', 'paper towels', 'rice', 'biscuits & cookies', 'water',
            'instore bread', 'nutritional snacks', 'facial tissues',
            'health foods', 'spec/fresh cheese', 'frozen world foods',
            'chilled healthfoods', 'canned fish', 'mens deos & grooming',
            'lamb', 'grocery milk', 'ready to eat protein', 'soup',
            'dishwashing', 'bbq meat', 'cereal', 'homewares',
            'beauty/trial travel', 'coffee', 'frozen seafood', 'tea', 'beef',
            'bars gum pocket pack', 'instore cake', 'womens deos & groom',
            'ice cream', 'toilet paper', 'frozen snacks', 'convenience meals',
            'vitamins', 'dog food', 'juices & cordials', 'shoe care', 'pasta',
            'laundry accessories', 'infant nappies', 'frozen vegetables',
            'entertainment', 'dried fruit/nuts', 'canned veg',
            'soaps & body wash', 'dental health', 'bakery snacks',
            'kitchenware', 'kiwi fruit', 'indian foods', 'skin care',
```

```
'bunch lines', 'mexican foods', 'canned meals', 'sliced meats',
            'confectionery', 'fruit-shelf stable', 'nuts/dried',
            'salad dressings', 'smoked & cured fish', 'bakery bought in',
            'disposable tableware', 'pest control', 'poultry (dl)',
            'smallgoods', 'vine vegetables', 'soft vegetables', 'tomatoes',
            'eggs', 'laundry', 'cold drink', 'dy milk', 'boxed chocolates',
            'cat food', 'flour', 'prepackaged seafood', 'oils', 'game',
            'herbs & chillies', 'cherries', 'hard vegetables', 'potatoes',
            'organic fruit & veg', 'mushrooms', 'melons & tropical', 'melons',
            'berries & cherries', 'bananas', 'grapes', 'antip/olive/dip/pate',
            'grab & go', 'pies and quiches', 'milk additives',
            'bought in seasonal', 'bbq', 'dl prepared foods', 'gravy/stock',
            'sugar/sweeteners', 'baking mixes', 'vinegar', 'better for you',
            'beer', 'spirits', 'infant formula', 'wine',
            'energy/sport/icedtea', 'fresh pet food dy', 'liquor rtd',
            'christmas gr food', 'electrical', 'brushware', 'household gloves',
            'hardware', 'auto', 'seasonal events', 'best buys', 'party goods',
            'cosmetics/toiletries', 'pet accessories', 'bird food',
            'liquorland', 'bh bought in easter', 'pet food', 'stone fruit',
            'bakery easter', 'sausages', 'organic meat', 'hams',
            'dairy world foods'], dtype=object)
[]: category_dict.get('seasonal events', {})
[]: {'afl ball': 'Card Game',
      'afl game': 'Card Game',
      'lazy susan pantry tray': 'Food Storage',
      'portion freezer pods': 'Food Storage',
      'prep storage box with 6 dividers and lid': 'Food Storage',
      'freezer pod': 'Food Storage',
      'asparagus keeper': 'FoodStorage',
      'saver container': 'Food Storage',
      'saver': 'Food Storage',
      'notebook': 'Stationery',
      'dish': 'Kitchenware',
      'jug': 'Kitchenware',
      'crew sports socks': 'Apparel',
      'carlton': 'Team Merchandise',
      'eels': 'Team Merchandise'}
[]: category_dict.keys()
[]: dict_keys(['hair care', 'kitchenware', 'stationery', 'hosiery', 'easter',
     'household appliances', 'meat & seafood', 'seasonal events', 'shoe care',
     'family socks', 'hardware'])
```

'value added', 'asian foods', 'avocado & mango', 'citrus',



```
# Analyze clusters
print("Cluster Analysis:")
for cluster_id in sorted(optimizer.df['cluster'].unique()):
    if cluster_id >= 0: # Skip noise points
         analysis = optimizer.analyze_cluster(cluster_id)
         print(f"\nCluster {cluster id}:")
         print(f" Size: {analysis['size']} products")
         print(f" Subcategories: {analysis['subcategories']}")
         print(f" Brands: {analysis['brands']}")
         print(f" Price range: ${analysis['price_range']['min']:.2f} -__

¬${analysis['price_range']['max']:.2f}")

print("\n" + "="*80 + "\n")
optimizer.visualize_clusters()
# Demo cart optimization
print("Cart Optimization Demo:")
sample_cart = [8371390, 7107738, 4885191, 7107738, 229828, 1167759,3959190, U
 →8086371] # Sample cart
cart_results = optimizer.optimize_cart(sample_cart)
print(f"Original cart total: ${cart_results['original_total']:.2f}")
print(f"Optimized cart total: ${cart_results['optimized total']:.2f}")
print(f"Total savings: ${cart_results['total_savings']:.2f}__
 print(f"Items with alternatives: {cart_results['items_with_alternatives']}/
 print("\nDetailed Recommendations:")
for product_code, rec in cart_results['recommendations'].items():
    print(f"\n{rec['original name']} (${rec['original price']:.2f})")
    if rec['best_alternative']:
         alt = rec['best alternative']
         print(f" → Recommended: {alt['name']}")
         print(f" Price: ${alt['original_price']:.2f} (Save ${alt['savings']:.

<pr
    else:
         print(f" → No cheaper alternatives found")
substitution_df = optimizer.substitution_summary(cart_results)
print(substitution_df)
```

```
Clustering Quality Metrics:
- Silhouette Score: 0.857
- Number of Clusters: 4
```

## Cluster Analysis:

#### Cluster 0:

Size: 7301 products

Subcategories: {'mixed': 2605, 'shampoo': 255, 'conditioner': 206, 'red wine': 188, 'beer': 186, 'liquor rtd': 173, 'ice cream tubs': 173, 'makeup': 119, 'white wine': 114, 'surface cleaners': 111, 'body wash': 102, 'oils': 101, 'grocery milk': 99, 'liquid soap': 84, 'sunscreen': 77, 'deodorants': 76, 'whisky': 72, 'energy/sport/icedtea': 70, 'cordials': 69, 'dishwashing': 68, 'water': 68, 'food storage': 67, 'bread rolls & fbread': 57, 'cleansers': 57, 'moisturiser': 55, 'salad dressings': 55, 'bakery packaged cake': 53, 'eggs': 52, 'serum': 52, 'hair treatments': 52, 'gravy/stock': 47, 'styling products': 43, 'vinegar': 43, 'hair colour': 43, 'gin': 43, 'cold drink': 42, 'fruit juices': 42, 'kitchen needs/bags': 41, 'mouthwash': 39, 'sparkling wine': 38, 'beauty/trial travel': 37, 'desserts (gr)': 35, 'body lotion': 35, 'sauces': 34, 'shaving': 33, 'better for you': 32, 'air fresheners': 31, 'international foods': 30, 'liquorland': 27, 'chocolate': 27, 'instore cake': 25, 'tea bags': 24, 'frozen desserts': 24, 'bakery snacks': 24, 'tequila': 23, 'infant formula': 21, 'instant noodles': 21, 'lemonades': 21, 'nail care': 21, 'pest control': 20, 'colas': 20, 'fruit drinks': 20, 'specific vitamins': 20, 'pain relief': 19, 'juices': 19, 'mexican foods': 18, 'vodka': 18, 'liqueurs': 17, 'cold & flu': 17, 'diffusers': 17, 'protein snacks': 17, 'biscuits': 17, 'supplements': 17, 'milk alternatives': 16, 'canned meals': 16, 'chips/crisps': 16, 'black tea': 15, 'bakery bought in': 14, 'frozen world foods': 13, 'dairy world foods': 13, 'rum': 12, 'hot sauces': 12, 'value added fp': 11, 'noodles': 11, 'pet accessories': 11, 'green tea': 10, 'auto': 10, 'shoe care': 10, 'dental floss': 10, 'picnic pool bbq acc': 9, 'condiments': 9, 'disposable tableware': 9, 'fruit-shelf stable': 9, 'first aid': 9, 'gum': 8, 'frozen': 8, 'boxed chocolates': 8, 'marinades': 8, 'minerals': 8, 'energy drinks': 8, 'health & beauty': 7, 'milk additives': 7, 'chilled healthfoods': 7, 'hot cereal': 6, 'allergy': 6, 'beauty & nail care': 6, 'toothbrush': 6, 'electrical': 6, 'pods & capsules': 6, 'hair removal': 6, 'processed cheese': 6, 'cookies': 6, 'spec/fresh cheese': 6, 'dairy, eggs & fridge': 6, 'bakery': 6, 'frozen finger foods': 6, 'bleach & stain removers': 6, 'herbal tea': 5, 'protein bars': 5, 'seasonal events': 5, 'instore bread': 5, 'household': 5, 'soft drinks': 5, 'breakfast cereal': 5, 'dried fruit/nuts': 5, 'bonus credit products': 5, 'lamb': 5, 'popcorn': 5, 'hair accessories': 5, 'baby lotions': 5, 'dietary & world foods': 5, 'frozen vegetables': 4, 'drinks': 4, 'easter': 4, 'pantry': 4, 'bbq meat': 4, 'skincare cosmetics': 4, 'brushware': 4, 'seafood deli': 3, 'chips, chocolates & snacks': 3, 'bought in seasonal': 3, 'prepackaged seafood': 3, 'cat treats': 3, 'infant nappies': 3, 'canned veg': 3, 'vegetable juices': 3, "footy's back": 2, 'kitchenware': 2, 'sprays': 2, 'baby cereals': 2, 'sausages': 2, 'wet dog food': 2, 'toilet paper': 2, 'beef': 2, 'entertainment': 2, 'smallgoods dy': 2, 'gourmet cheese': 2, 'rice': 2, 'hair tools': 2, 'soap

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Price range: \$0.85 - \$990.00

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Size: 820 products

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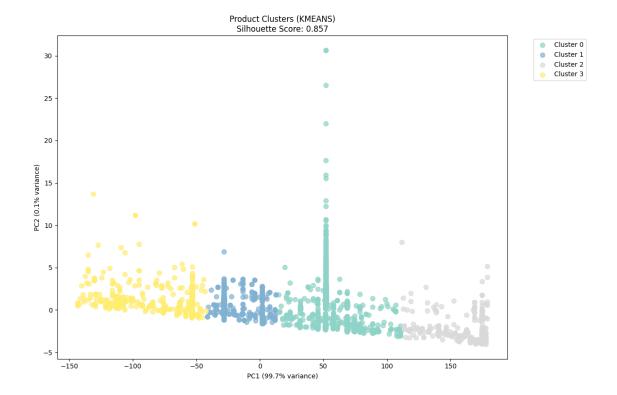
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'quality': 1, 'lengthening': 1, 'pedi': 1, 'flexiglide': 1, 'napkins': 1,
'storage': 1, 'balloon': 1}
 Price range: $0.50 - $172.00
```



Cart Optimization Demo: Original cart total: \$61.50 Optimized cart total: \$24.00 Total savings: \$37.50 (61.0%) Items with alternatives: 6/8

#### Detailed Recommendations:

coles hot cross buns traditional fruit (\$3.00)

→ No cheaper alternatives found

cadbury dairy milk chocolate easter egg hunt carton (\$8.00)

→ Recommended: dairy milk hollow chocolate easter egg Price: \$2.50 (Save \$5.50)

cadbury dairy milk easter chocolate eggs bag (\$6.70)

→ Recommended: easter fried eggs and bunnies gummies Price: \$2.50 (Save \$4.20)

ferrero rocher chocolate gift box (\$9.00)

→ Recommended: fourn twenty frozen meat pies Price: \$4.50 (Save \$4.50)

sensodyne repair protect toothbrush (\$3.00)

```
→ No cheaper alternatives found
    maybelline lash sensational sky high washable mascara blackest black ($17.50)
      → Recommended: sensodyne repair protect toothbrush
        Price: $3.00 (Save $14.50)
    sensodyne soft daily care toothbrush ($6.30)
      → Recommended: sensodyne repair protect toothbrush
       Price: $3.00 (Save $3.30)
       original_code
                                              original_name original_price \
            8371390 coles hot cross buns traditional fruit
    0
                                                                       3.0
      alt_code
                          alt_name alt_price savings savings_pct
         None No substitute found
    0
                                        None
[]: sample_cart = [3801470, 8183899, 1331353]
    cart_results = optimizer.optimize_cart(sample_cart)
    print(f"Original cart total: ${cart_results['original_total']:.2f}")
    print(f"Optimized cart total: ${cart results['optimized total']:.2f}")
    print(f"Total savings: ${cart_results['total_savings']:.2f}_\_
      print(f"Items with alternatives: {cart_results['items_with_alternatives']}/
      ⇔{cart results['total items']}")
    print("\nDetailed Recommendations:")
    for product_code, rec in cart_results['recommendations'].items():
        print(f"\n{rec['original_name']} (${rec['original_price']:.2f})")
        if rec['best_alternative']:
            alt = rec['best_alternative']
            print(f" → Recommended: {alt['name']}")
            print(f" Price: ${alt['original_price']:.2f} (Save ${alt['savings']:.
      else:
            print(f" → No cheaper alternatives found")
    Original cart total: $19.85
    Optimized cart total: $9.60
    Total savings: $10.25 (51.6%)
    Items with alternatives: 3/3
    Detailed Recommendations:
    944 pvc duct tape silver ($6.85)
      → Recommended: 2010 beige masking tape 24mm
        Price: $5.35 (Save $1.50)
    container ($3.00)
```

→ Recommended: container
Price: \$2.25 (Save \$0.75)

coconut exotic tropical dry shampoo (\$10.00)

→ Recommended: fruits apple fresh shampoo

Price: \$2.00 (Save \$8.00)

The algorithm has improved significantly in terms of suggesting product alternatives for a given product when the subcategories are more well defined.