FOR

ALL PARTNERS

FROM

WMR. PRENEL V. GARCIA

General Manager

CLAS

INTERNAL

DATE

24 April 2019

SUBJECT

:

PERSONAL INTERVIEW (PI) ON LOAN APPLICATIONS

Effective immediately, the following process shall be implemented:

- 1. Personal Interview (PI) on loan applications shall be conducted if any of the following conditions were present on the loan application:
 - a. Cash-out/Total exposure of P 1,000,000.00 and above regardless of products.
 - b. With credit policy exceptions that needs approval of the President & CEO or Advisory Council.
- 2. The General Manager (GM) shall conduct the Personal Interview. In cases that GM is not available, he needs to appoint 1 CRECOM member to do PI in his behalf.
- 3. PI of loan applicants may also be accomplished upon instruction of CRECOM or the President & CEO.

Justification:

- 1. To serve as a tool to gather/confirm additional information related to approval of loan application.
- To lessen possible risk involved in the accounts with high amount of cash-out and credit policy exceptions.

For your information.

MR. PRENEL V. GARCIA

Gen**era**l Manager