



MIS 64036: Business Analytics

Lecture VIII

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Agenda

- Tree-based Methods
- R implementation

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- **Tree-based Methods**
- R implementation

Tree-based Methods

- Here we describe *tree-based* methods for regression and classification.
- These involve *stratifying* or *segmenting* the predictor space into a number of simple regions.
- Since the set of splitting rules used to segment the predictor space can be summarized in a tree, these types of approaches are known as *decision-tree* methods.

The Basics of Decision Trees

- Decision trees can be applied to both regression and classification problems.
- We first consider regression problems, and then move on to classification.

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Hitters Dataset: Salary of Baseball Players

```
> library(ISLR)
> summary(Hitters)
```

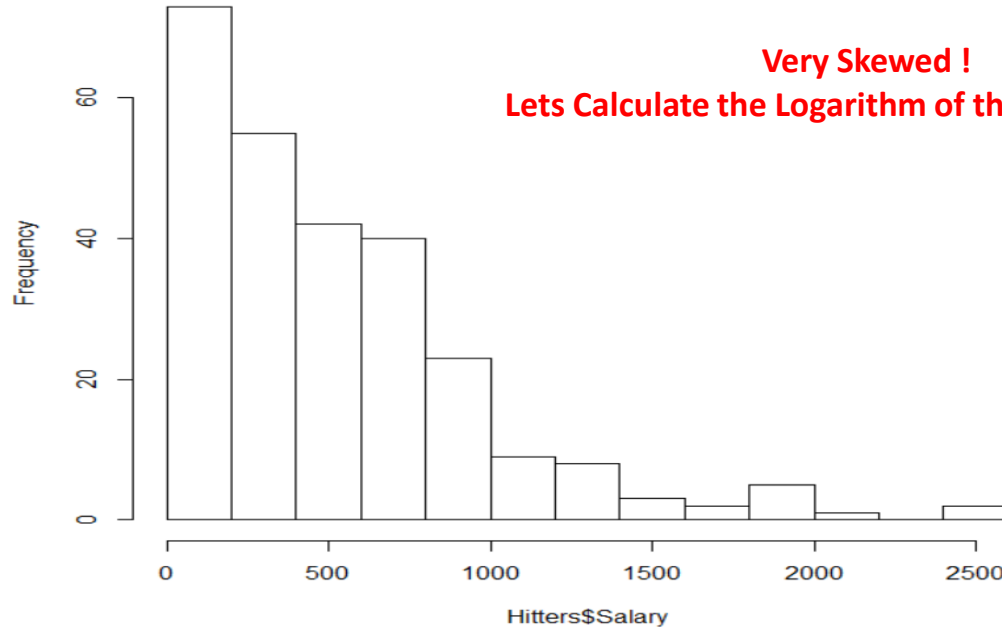
AtBat		Hits		HmRun		Runs		RBI		walks	
Min.	: 16.0	Min.	: 1	Min.	: 0.00	Min.	: 0.00	Min.	: 0.00	Min.	: 0.00
1st Qu.:	255.2	1st Qu.:	64	1st Qu.:	4.00	1st Qu.:	30.25	1st Qu.:	28.00	1st Qu.:	22.00
Median	:379.5	Median	: 96	Median	: 8.00	Median	: 48.00	Median	: 44.00	Median	: 35.00
Mean	:380.9	Mean	:101	Mean	:10.77	Mean	: 50.91	Mean	: 48.03	Mean	: 38.74
3rd Qu.:	512.0	3rd Qu.:	137	3rd Qu.:	16.00	3rd Qu.:	69.00	3rd Qu.:	64.75	3rd Qu.:	53.00
Max.	:687.0	Max.	:238	Max.	:40.00	Max.	:130.00	Max.	:121.00	Max.	:105.00

Years		CATBat		CHits		CHmRun		CRuns		CRBI	
Min.	: 1.000	Min.	: 19.0	Min.	: 4.0	Min.	: 0.00	Min.	: 1.0	Min.	: 0.00
1st Qu.:	4.000	1st Qu.:	816.8	1st Qu.:	209.0	1st Qu.:	14.00	1st Qu.:	100.2	1st Qu.:	88.75
Median	: 6.000	Median	:1928.0	Median	: 508.0	Median	: 37.50	Median	:247.0	Median	:220.50
Mean	: 7.444	Mean	:2648.7	Mean	: 717.6	Mean	: 69.49	Mean	:358.8	Mean	:330.12
3rd Qu.:	11.000	3rd Qu.:	3924.2	3rd Qu.:	1059.2	3rd Qu.:	90.00	3rd Qu.:	526.2	3rd Qu.:	426.25
Max.	:24.000	Max.	:14053.0	Max.	:4256.0	Max.	:548.00	Max.	:2165.0	Max.	:1659.00

Cwalks		League		Division		PutOuts		Assists		Errors		Salary	
Min.	: 0.00	A:175	E:157			Min.	: 0.0	Min.	: 0.0	Min.	: 0.00	Min.	: 67.5
1st Qu.:	67.25	N:147	W:165			1st Qu.:	109.2	1st Qu.:	7.0	1st Qu.:	3.00	1st Qu.:	190.0
Median	: 170.50					Median	: 212.0	Median	: 39.5	Median	: 6.00	Median	: 425.0
Mean	: 260.24					Mean	: 288.9	Mean	:106.9	Mean	: 8.04	Mean	: 535.9
3rd Qu.:	339.25					3rd Qu.:	325.0	3rd Qu.:	166.0	3rd Qu.:	11.00	3rd Qu.:	750.0
Max.	:1566.00					Max.	:1378.0	Max.	:492.0	Max.	:32.00	Max.	:2460.0
												NA's	:59

Hitters Dataset: Salary of Baseball Players

Histogram of Hitters\$Salary



Very Skewed !

Lets Calculate the Logarithm of the Salary Values

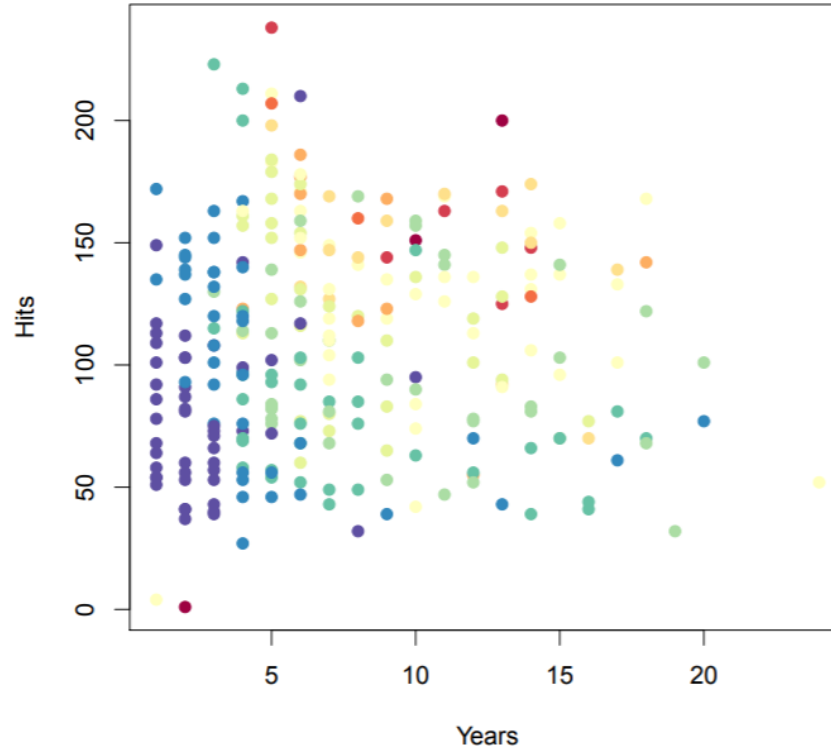


Hitters Dataset: Salary of Baseball Players

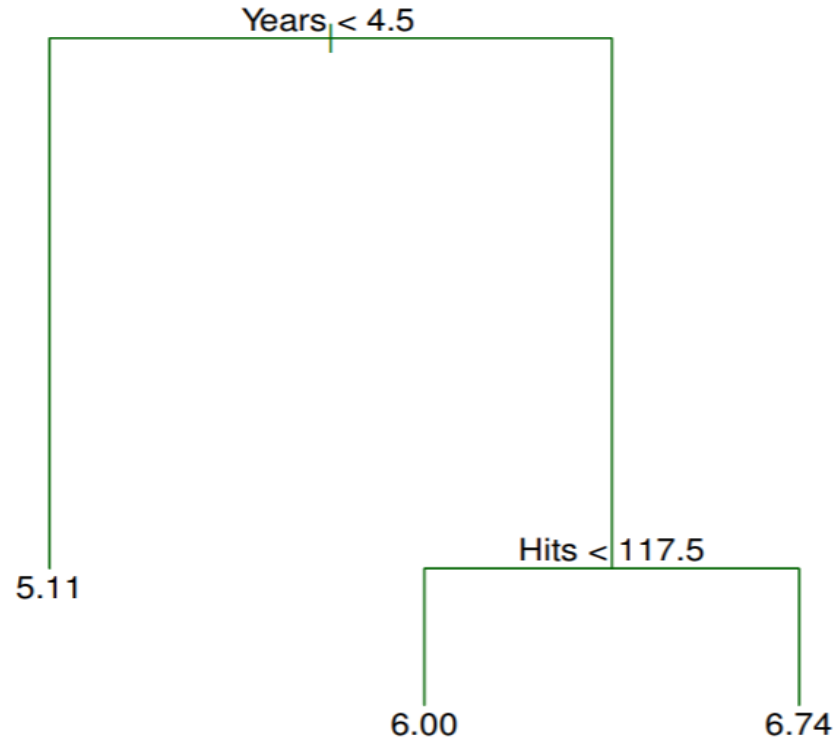


Baseball salary data: how would you stratify it?

Salary is color-coded from low (blue, green) to high (yellow, red)



Decision tree for these data

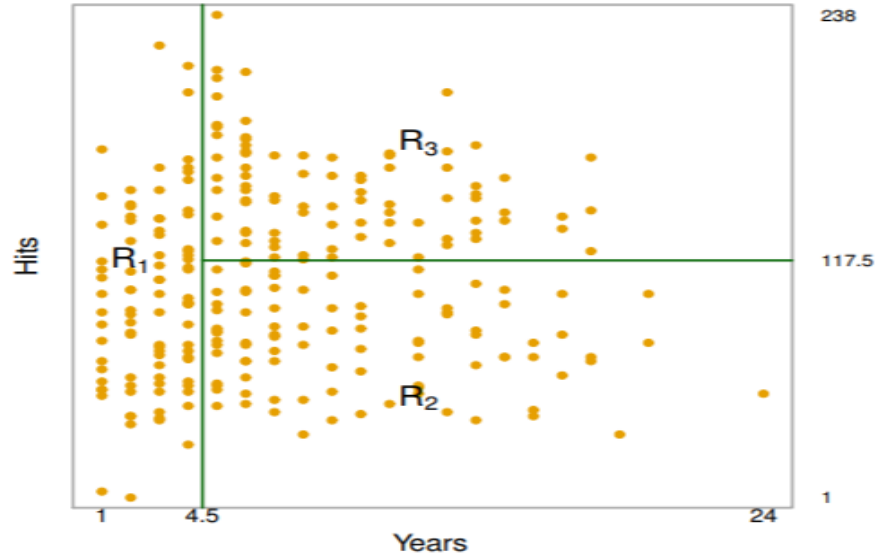


Details of previous figure

- For the Hitters data, a regression tree for predicting the log salary of a baseball player, based on the number of years that he has played in the major leagues and the number of hits that he made in the previous year.
- At a given internal node, the label (of the form $X_j < t_k$) indicates the left-hand branch emanating from that split, and the right-hand branch corresponds to $X_j \geq t_k$. For instance, the split at the top of the tree results in two large branches. The left-hand branch corresponds to **Years** < 4.5, and the right-hand branch corresponds to **Years** ≥ 4.5.
- The tree has two internal nodes and three terminal nodes, or leaves. The number in each leaf is the mean of the response for the observations that fall there.

Results

- Overall, the tree stratifies or segments the players into three regions of predictor space: $R_1 = \{X \mid \text{Years} < 4.5\}$, $R_2 = \{X \mid \text{Years} \geq 4.5, \text{Hits} < 117.5\}$, and $R_3 = \{X \mid \text{Years} \geq 4.5, \text{Hits} \geq 117.5\}$.



Terminology for Trees

- In keeping with the *tree* analogy, the regions R_1 , R_2 , and R_3 are known as *terminal nodes*
- Decision trees are typically drawn *upside down*, in the sense that the leaves are at the bottom of the tree.
- The points along the tree where the predictor space is split are referred to as *internal nodes*
- In the hitters tree, the two internal nodes are indicated by the text **Years**<4.5 and **Hits**<117.5.



Interpretation of Results

- **Years** is the most important factor in determining **Salary**, and players with less experience earn lower salaries than more experienced players.
- Given that a player is less experienced, the number of **Hits** that he made in the previous year seems to play little role in his **Salary**.
- But among players who have been in the major leagues for five or more years, the number of **Hits** made in the previous year does affect **Salary**, and players who made more **Hits** last year tend to have higher salaries.
- Surely an over-simplification, but compared to a regression model, it is easy to display, interpret and explain

Details of the tree-building process

1. We divide the predictor space — that is, the set of possible values for X_1, X_2, \dots, X_p — into J distinct and non-overlapping regions, R_1, R_2, \dots, R_J .
2. For every observation that falls into the region R_j , we make the same prediction, which is simply the mean of the response values for the training observations in R_j .

More details of the tree-building process

- In theory, the regions could have any shape. However, we choose to divide the predictor space into high-dimensional rectangles, or *boxes*, for simplicity and for ease of interpretation of the resulting predictive model.
- The goal is to find boxes R_1, \dots, R_J that minimize the RSS, given by

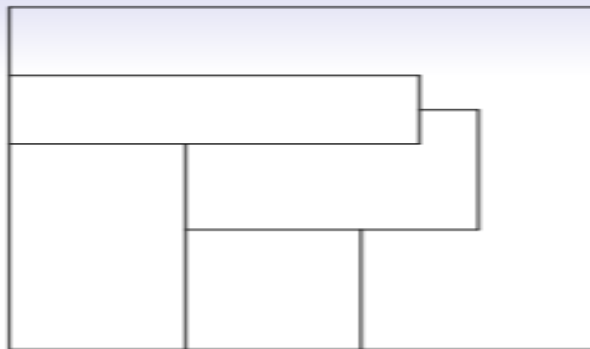
$$\sum_{j=1}^J \sum_{i \in R_j} (y_i - \hat{y}_{R_j})^2,$$

where \hat{y}_{R_j} is the mean response for the training observations within the j th box.

Predictions

- We predict the response for a given test observation using the mean of the training observations in the region to which that test observation belongs.
- A five-region example of this approach is shown in the next slide.

X_2

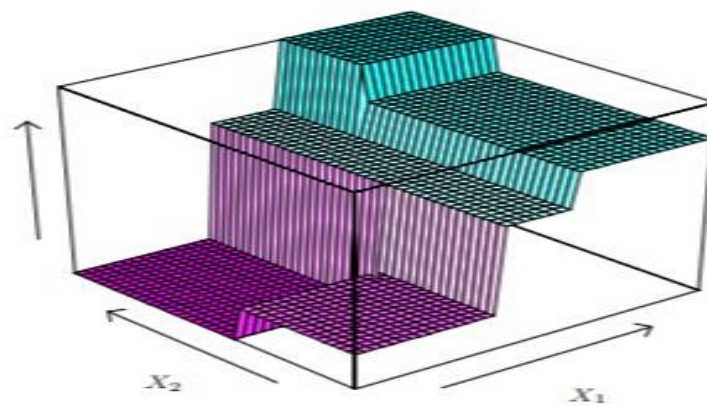
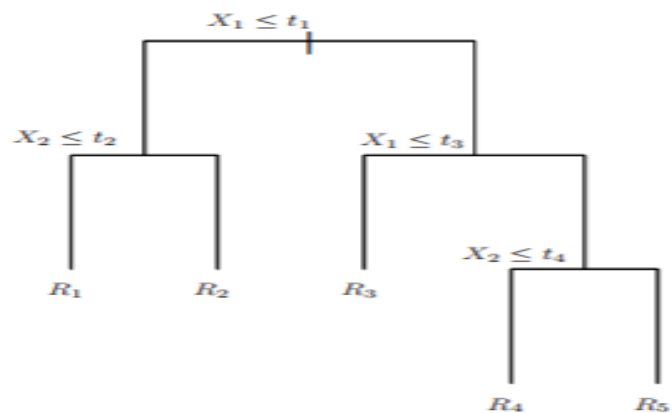


X_1

X_2



X_1



Details of previous figure

Top Left: A partition of two-dimensional feature space that could not result from recursive binary splitting.

Top Right: The output of recursive binary splitting on a two-dimensional example.

Bottom Left: A tree corresponding to the partition in the top right panel.

Bottom Right: A perspective plot of the prediction surface corresponding to that tree.

Classification Trees

- Very similar to a regression tree, except that it is used to predict a qualitative response rather than a quantitative one.
- For a classification tree, we predict that each observation belongs to the *most commonly occurring class* of training observations in the region to which it belongs.

Agenda

- Tree-based Methods
- **R implementation**

R Implementation

- We use the ‘rpart’ library from R to implement Decisions Trees (both for classification and regression)
- The function `rpart()` has a parameter called **method**. If the method is set to ‘anova’ the model will do regression. If the method is set to ‘class’ the model will be a classifier. There is also an optional control parameter, **minsplit** with default value of 30, which says hominy observation we should have at least at each node before attempting to split it further.
- Install the library using (make sure you have internet connectivity)
`install.packages('rpart')`

R Implementation

- Additional functions:

print(<i>Model</i>)	print results
summary(<i>Model</i>)	detailed results
plot(<i>Model</i>)	plot decision tree
text(<i>Model</i>)	label the decision tree plot

where ‘Model’ is the name of the rpart model.

Next, we will try to use decision trees for the earlier problems

Predicting Sales of Baby Car Seats

```
library(ISLR) # install.packages('ISLR') if you had errors  
MyData<-Carseats[,1:8]  
str(MyData) # shows which variables are factor or numerical  
Model_1=rpart (Sales~.,data=MyData, method='anova')  
summary(Model_1)
```

```
> Model_1=rpart (Sales~.,data=MyData, method='anova')
```

```
> summary(Model_1)
```

Call:

```
rpart(formula = Sales ~ ., data = MyData, method = "anova")  
n= 400
```

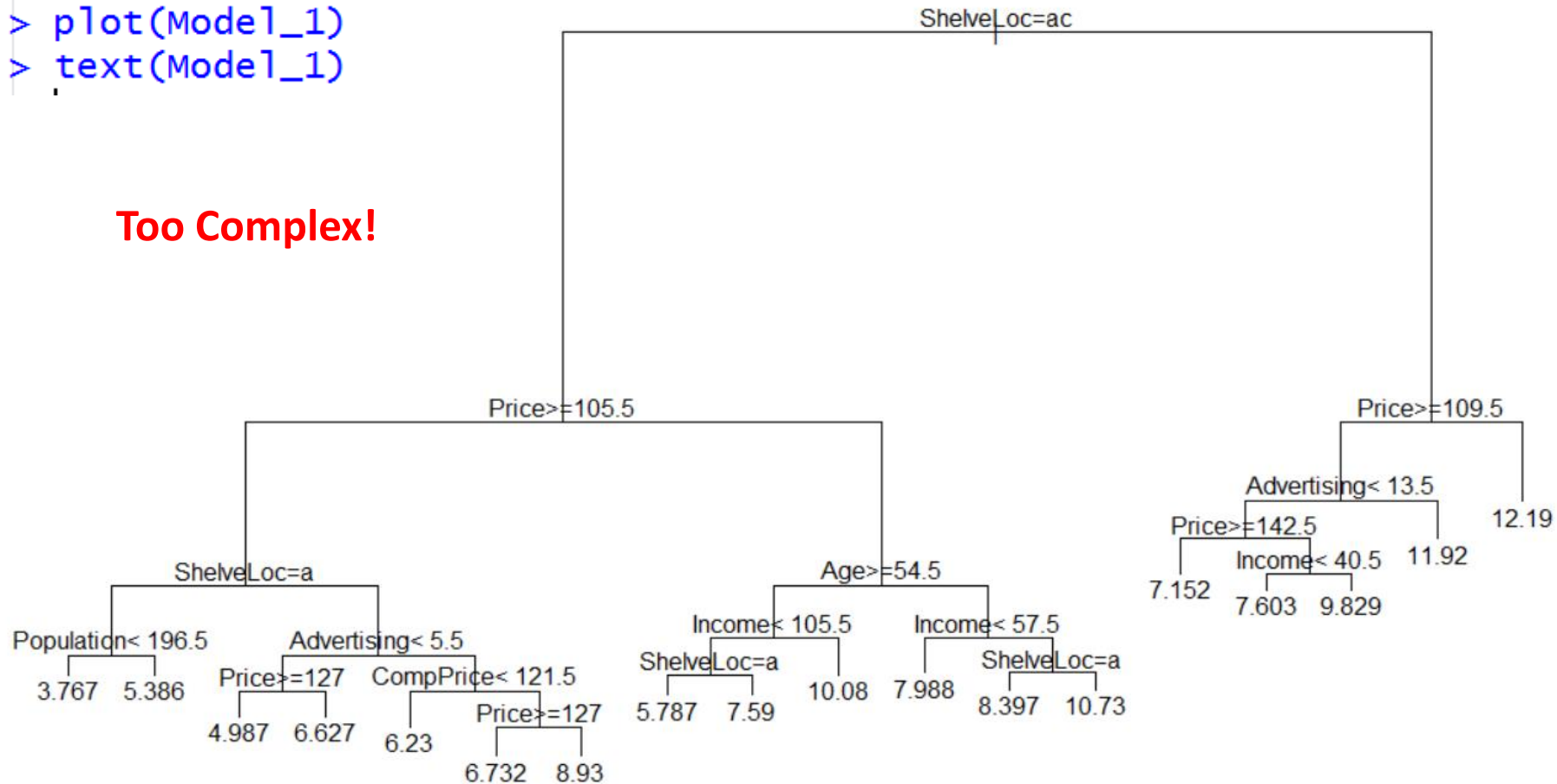
	CP	nsplit	rel error	xerror	xstd
1	0.25051039	0	1.0000000	1.0083138	0.06974448
2	0.10507256	1	0.7494896	0.7563778	0.05127933
3	0.05112059	2	0.6444171	0.6692267	0.04431245
4	0.04567126	3	0.5932965	0.6469999	0.04330420
5	0.03359237	4	0.5476252	0.6021631	0.04173470
6	0.02406279	5	0.5140328	0.5833136	0.04013658
7	0.02394780	6	0.4899700	0.5848473	0.03962839
8	0.02216327	7	0.4660222	0.5853688	0.03965156
9	0.01604252	8	0.4438590	0.5762976	0.03938374
10	0.01402704	9	0.4278165	0.5571913	0.03667444
11	0.01314537	11	0.3997624	0.5549471	0.03889821
12	0.01271091	12	0.3866170	0.5579623	0.03966450
13	0.01214708	13	0.3739061	0.5555587	0.03974475
14	0.01188778	14	0.3617590	0.5541645	0.03952361
15	0.01077845	15	0.3498712	0.5508622	0.03858897
16	0.01050614	16	0.3390928	0.5554305	0.03876887
17	0.01000000	17	0.3285866	0.5583197	0.03871043

Variable importance

ShelveLoc	Price	CompPrice	Advertising	Income	Age	Population
40	26	9	8	7	6	4

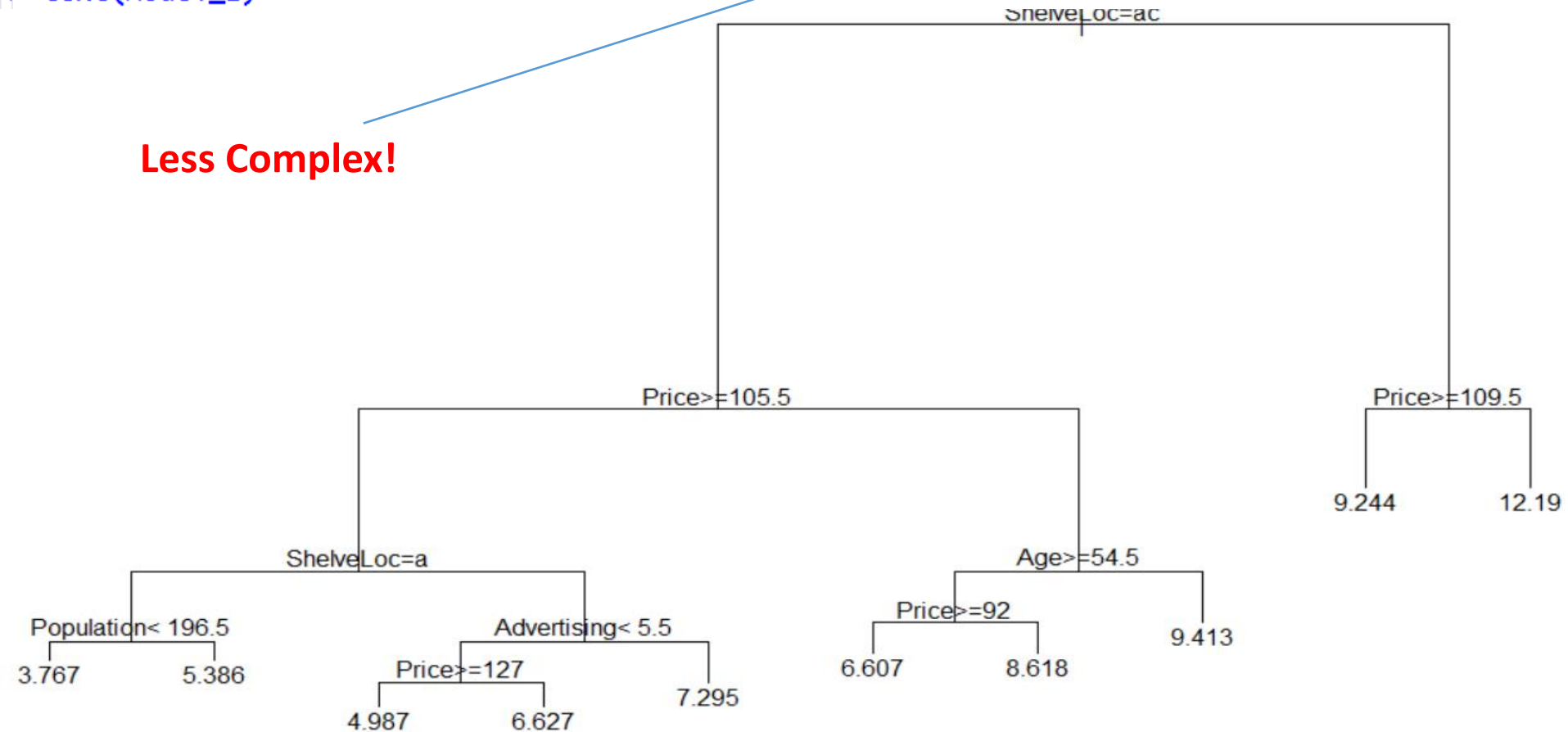
```
> plot(Model_1)
> text(Model_1)
```

Too Complex!



```
> Model_2=rpart (Sales~.,data=MyData, method='anova',control = rpart.control(minsplit = 60))  
> plot(Model_2)  
> text(Model_2)
```

Less Complex!



```
> summary(Model_2)
```

Call:

```
rpart(formula = Sales ~ ., data = MyData, method = "anova", control = rpart.control(
  n= 400
```

	CP	nsplit	rel error	xerror	xstd
1	0.25051039	0	1.0000000	1.0085338	0.06966971
2	0.10507256	1	0.7494896	0.7601247	0.05185659
3	0.05112059	2	0.6444171	0.6585943	0.04460677
4	0.04567126	3	0.5932965	0.6652920	0.04486063
5	0.03359237	4	0.5476252	0.6136164	0.04136162
6	0.02216327	5	0.5140328	0.5816088	0.04065888
7	0.01956091	6	0.4918696	0.5867304	0.03845265
8	0.01604252	7	0.4723087	0.5802242	0.03872478
9	0.01214708	8	0.4562661	0.5691229	0.03773806
10	0.01000000	9	0.4441191	0.5708498	0.03770605

Don't worry about these!
We don't cover them in
this course

Variable importance. The
sum will be 100%

Variable importance

ShelveLoc	Price	CompPrice	Age	Advertising	Population	Income
45	30	8	6	5	5	1

**Decision tree
Rules! Ugly and
difficult to follow!**

```
> print(Model_2)
```

```
n= 400
```

```
node), split, n, deviance, yval
```

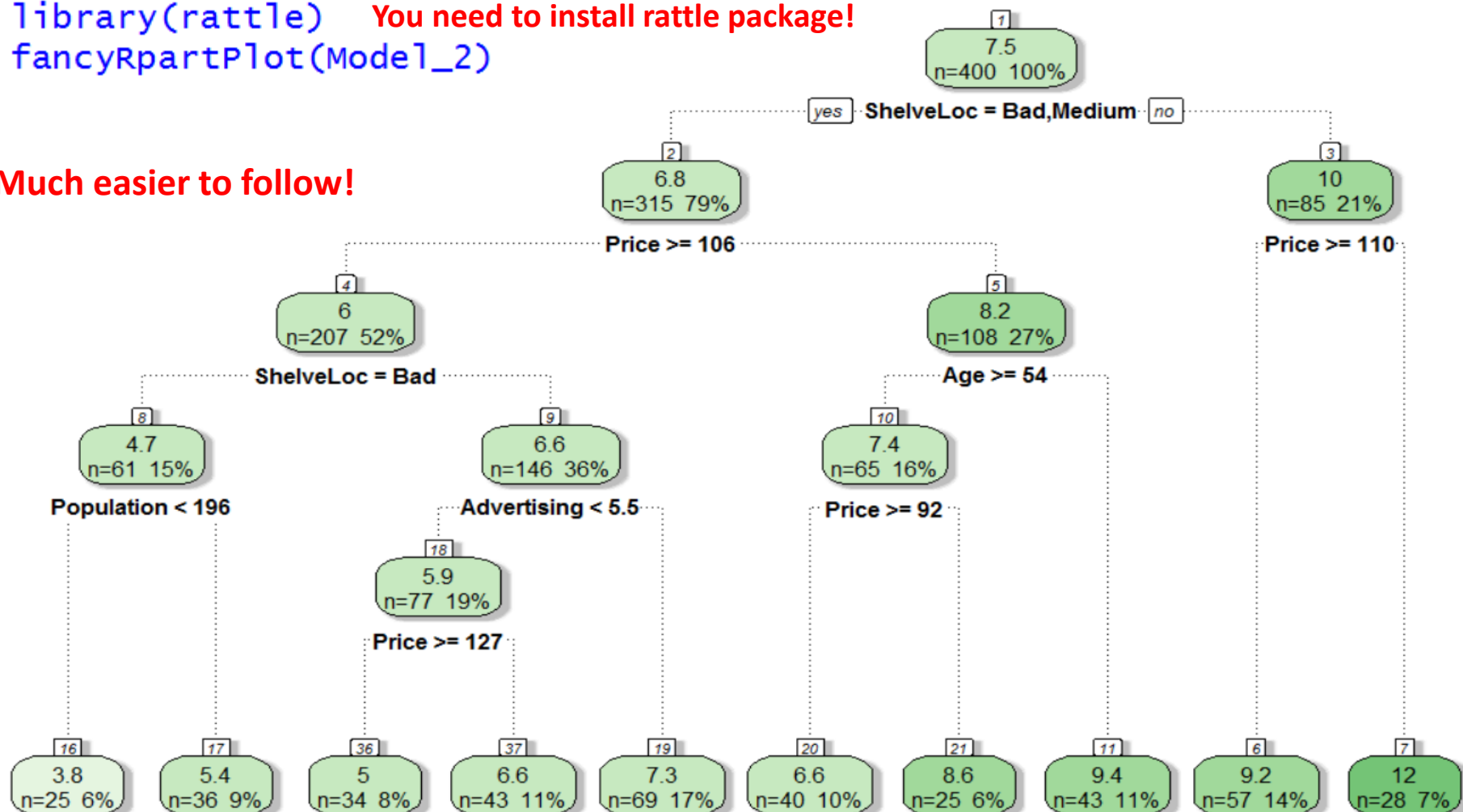
```
* denotes terminal node
```

```
1) root 400 3182.27500 7.496325
  2) ShelfLoc=Bad,Medium 315 1859.56000 6.762984
    4) Price>=105.5 207 956.57240 6.018792
      8) ShelfLoc=Bad 61 240.81970 4.722459
        16) Population< 196.5 25 88.22930 3.767200 *
        17) Population>=196.5 36 113.93510 5.385833 *
      9) ShelfLoc=Medium 146 570.41420 6.560411
        18) Advertising< 5.5 77 280.11340 5.902468
          36) Price>=127 34 133.53970 4.986765 *
          37) Price< 127 43 95.52198 6.626512 *
        19) Advertising>=5.5 69 219.77110 7.294638 *
    5) Price< 105.5 108 568.61750 8.189352
      10) Age>=54.5 65 303.05690 7.380154
        20) Price>=92 40 128.69030 6.606500 *
        21) Price< 92 25 112.11840 8.618000 *
      11) Age< 54.5 43 158.66040 9.412558 *
  3) ShelfLoc=Good 85 525.52220 10.214000
    6) Price>=109.5 57 277.26520 9.244386 *
    7) Price< 109.5 28 85.57727 12.187860 *
```

```
>
```

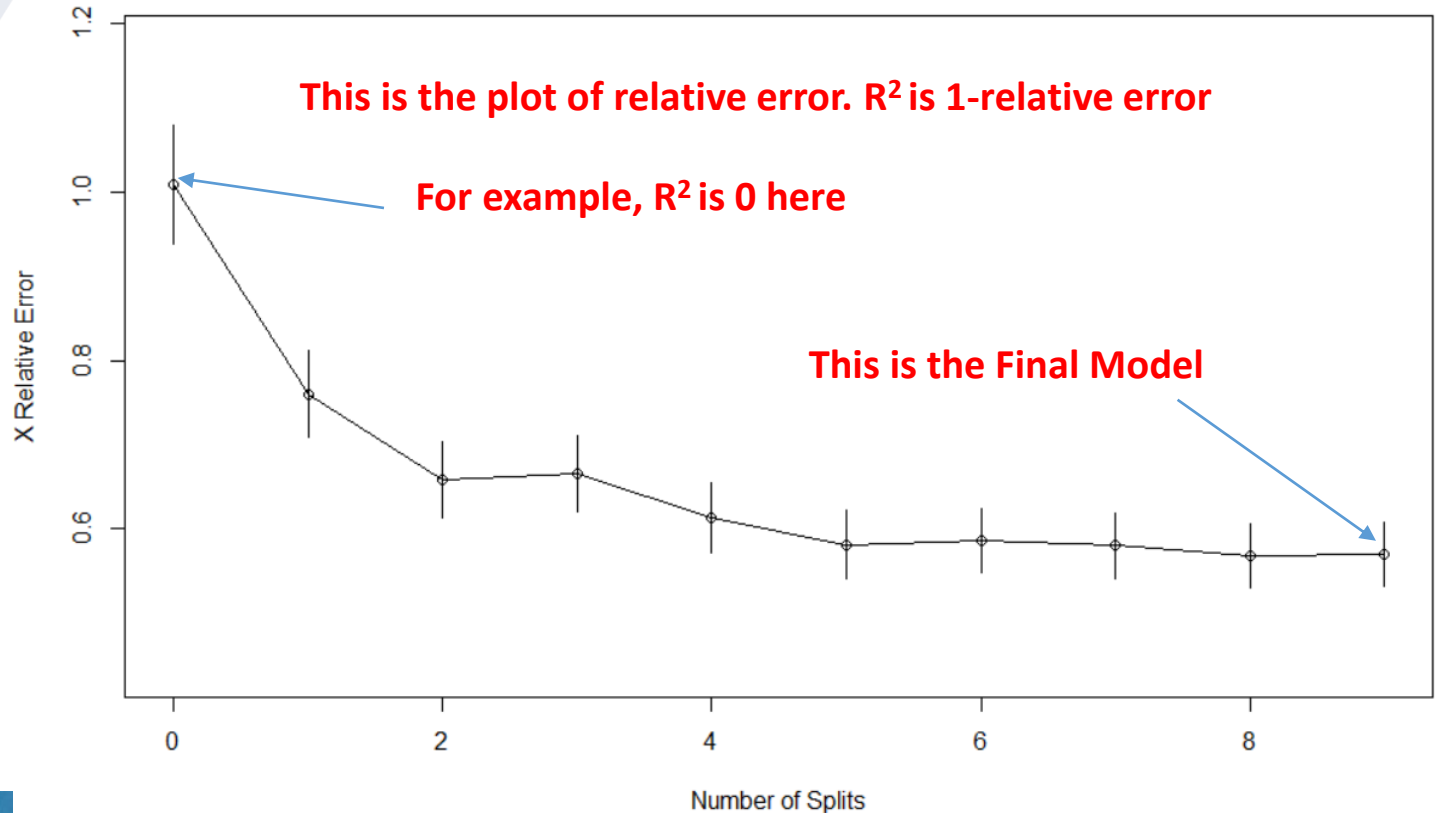
```
> library(rattle)    You need to install rattle package!  
> fancyRpartPlot(Model_2)
```

Much easier to follow!



Where is our beloved R^2 ?

```
> rsq.rpart(Model_2)
```



Where is our beloved R^2 ?

```
> rsq.rpart(Model_2)
```

Regression tree:

```
rpart(formula = Sales ~ ., data = MyData, method
```

Variables actually used in tree construction:

```
[1] Advertising Age          Population Price
```

Root node error: 3182.3/400 = 7.9557

n= 400

	CP	nsplit	rel error	xerror	xstd
1	0.250510	0	1.00000	1.00853	0.069670
2	0.105073	1	0.74949	0.76012	0.051857
3	0.051121	2	0.64442	0.65859	0.044607
4	0.045671	3	0.59330	0.66529	0.044861
5	0.033592	4	0.54763	0.61362	0.041362
6	0.022163	5	0.51403	0.58161	0.040659
7	0.019561	6	0.49187	0.58673	0.038453
8	0.016043	7	0.47231	0.58022	0.038725
9	0.012147	8	0.45627	0.56912	0.037738
10	0.010000	9	0.44412	0.57085	0.037706

Don't worry about these two columns

For Final Model:
 $R^2 = 1 - 0.444 = 0.556$
Or 55.6%

ANY
QUESTIONS
?