



Medicine Sales Report



Sales Insights & Key Metrics

A summary of sales performance across regions, customers, and payment methods.



Key Performance Indicators



Total Sales

553K



Total Qty Sold

11K



Total Discount

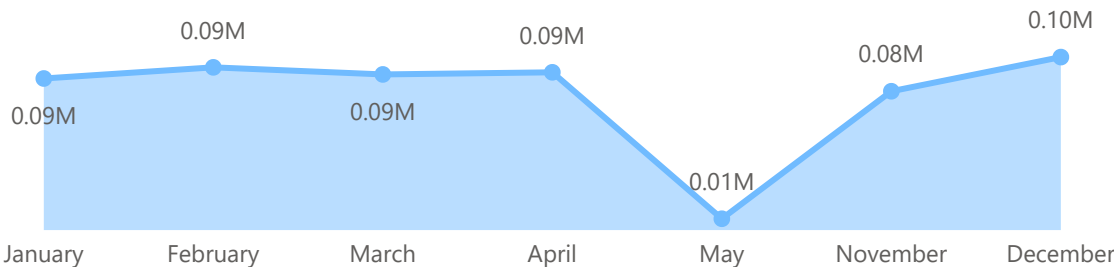
42K



Total Customer

490

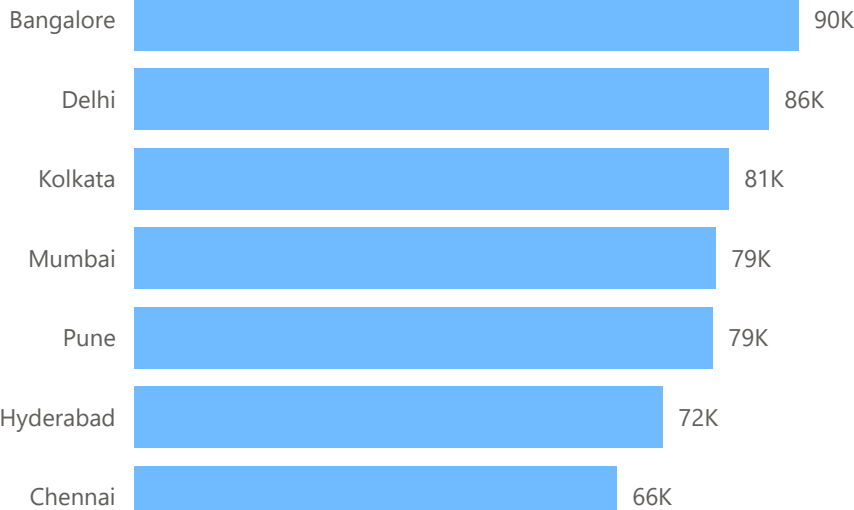
Total Sales by Month



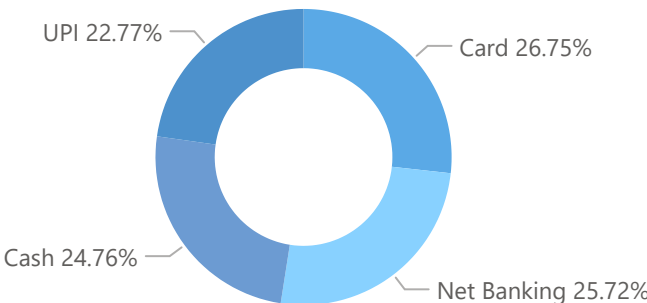
Total Sales by City

City

Category



Total Sales by Payment Method





Medicine Sales Report

Medicine Sales, Doctor Performance & Expiry

Key Insights

1. Dr. Reddy leads sales (~78K).
2. Amoxicillin tops sales (₹86,268) and stock (1155 units).
3. Most medicines expire by **03 May 2025** – clear inventory soon.
4. Sales slightly higher for **non-prescription** (0.28M) vs **prescription** (0.27M).

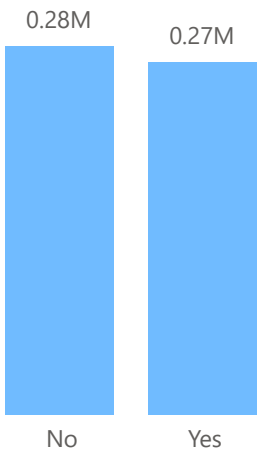


Medicines Expiring Soon

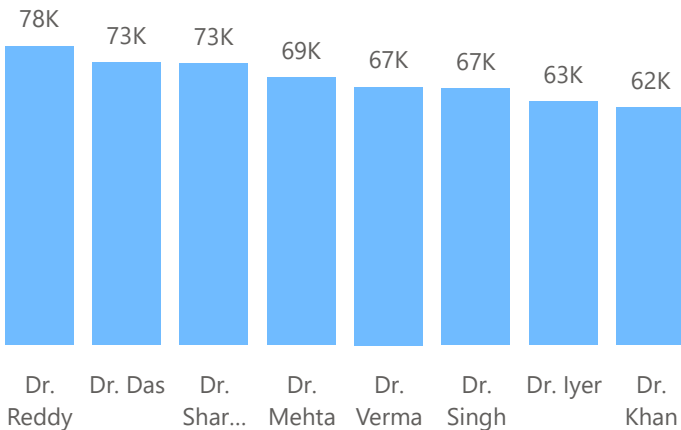
Medicine Name Earliest Expiry Quantity Remaining

Amoxicillin	04 May 2025	1155
Atorvastatin	03 May 2025	1084
Azithromycin	07 May 2025	1003
Cetirizine	03 May 2025	975
Dolo 650	05 May 2025	1141
Ibuprofen	04 May 2025	983
Metformin	03 May 2025	1205
Omeprazole	11 May 2025	1165
Paracetamol	08 May 2025	1047
Vitamin C	08 May 2025	1140
Total	03 May 2025	10898

Sales by Prescription Required (Yes/No)



Sales by Doctor Name



Top 10 Medicines by Sales

Medicine Name Total Quantity Total Sales

Amoxicillin	1155	86,268.00
Atorvastatin	1084	69,909.00
Azithromycin	1003	83,781.00
Cetirizine	975	27,210.00
Dolo 650	1141	58,773.00
Ibuprofen	983	45,735.00
Metformin	1205	67,686.00
Omeprazole	1165	43,444.00
Paracetamol	1047	43,564.50
Vitamin C	1140	26,265.00
Total	10898	5,52,635.50