Adrian Matei Lungu
Professional Skills
Python, TensorFlow
JavaScript, ReactJS
AWS SageMaker, Docker
SQL, PostgreSQL
Figma, Adobe XD
Foreign Languages
- English: C2
- Spanish: B1
- French: A2
Education
- University Name: University Politehnica of Bucharest
- Program Duration: 4 years
- Master Degree Name: University Politehnica of Bucharest
- Program Duration: 2 years
Certifications
- AWS Certified Machine Learning Specialty, TensorFlow Developer Certificate, Certified
Kubernetes Application Developer (CKAD), Adobe Certified Expert (ACE)
Project Experience
AI-Powered Customer Insights Platform
Spearheaded the development of an Al-driven platform using Python and TensorFlow to analyze

customer data and generate actionable insights. Collaborated with a cross-functional team to integrate the platform with existing CRM systems, enhancing data accessibility and usability. The project resulted in a 30% increase in customer engagement and a significant improvement in targeted marketing efforts.

## 2. E-commerce Website Revamp

Led a team in redesigning an e-commerce website using JavaScript and ReactJS, focusing on improving user experience and increasing conversion rates. Utilized Figma and Adobe XD for prototyping and design, ensuring a seamless transition from concept to implementation. The revamped site saw a 25% increase in user retention and a 15% boost in sales within the first quarter post-launch.

## 3. Cloud-Based Machine Learning Deployment

Managed the deployment of machine learning models on AWS SageMaker, utilizing Docker for containerization to ensure scalability and efficiency. Coordinated with data scientists and IT teams to streamline the deployment process, reducing model deployment time by 40%. This initiative improved the organization's ability to quickly adapt to changing business needs and enhanced the overall performance of predictive analytics.