

User guide for Customer Risk Prediction Model

Prerequisites

- 1) Python 3
- 2) Jupyter Notebook
- 3) Visual Studio Code
- 4) GitHub Account

Section 1: Data Cleaning

- 1) Open Jupyter notebook
- 2) Open Data Cleaning.ipynb
- 3) Uncomment and run the first cell to install pandas, numpy, sklearn.

```
1 # !pip install pandas
2 # !pip install numpy
3 # !pip install sklearn
```

- 4) Run the 2nd cell to import pandas and numpy packages

```
1 import pandas as pd
2 import numpy as np
```

- 5) Import the dataset to be cleaned. Change “train.csv” to the name of the file. This can be both the training file and testing file.

Note that for training file, labels need to be the at the right most column

```
1 # labels to be last column
2 df = pd.read_csv("train.csv")
```

- 6) Continue running the cells to check how many records there are in the dataset, number of rows that contain NA values and drop these NA values.
- 7) Check for features that are unique to each customer using df.nunique()
 - a. If there are features that are unique to each customer for eg. CustomerID, remove them by running the next 2 cell.

Remove columns where features are unique to each customer

```
1 # get columns where nunique count == no. of records in dataframe
2 columns = []
3 for col in df.columns:
4     if len(df[col]) == len(df[col].unique()):
5         columns.append(col)
6
7 columns
```

[]

```
1 # drop columns where nunique num == no. of records --> meaning columns where it is unique to each customer
2 df = df.drop(columns = columns)
```

- 8) Check that columns that have values unique to each customer has been removed by running the next cell, df.head()

- 9) Next, we will be performing data standardization. Data standardization should only be applied to column where values are **continuous** (decimal for eg. 1.23) NOT discrete (whole number for eg. 0,1,2,3)

Note: Change columns_to_scale to column headers where its values are continuous

```
1 #scale continuous variables only (i.e. feature 0 to feature 6)
2 from sklearn import preprocessing
3
4 #change columns_to_scale to column headers where values in that column is continuous
5 columns_to_scale = ['feature_0', 'feature_1', 'feature_2', 'feature_3', 'feature_4', 'feature_5', 'feature_6']
6 standardized_X = preprocessing.scale(df[columns_to_scale])
7 standardized_features = pd.DataFrame(standardized_X)
8 df[columns_to_scale] = standardized_features
9
10 # after standardisation
11 df.head()
```

- 10) Next, we will perform label encoding to convert textual data to numerical data as machine learning models cannot work with text.

- a. Add all the columns name into a list called feature

```
1 # add all column names into a list called 'feature'
2 feature=[]
3 for col in df.columns:
4     feature.append(col)
```

- b. Check value type of each column

```
1 #check value type for each column
2 for i in feature:
3     print(df[i].dtypes)
```

- c. If value type of column is 'object', it will be encoded into numbers

```
1 # if value type is object (which means it is a text), Label encoder will encode it into numerical values
2 from sklearn.preprocessing import LabelEncoder
3 lb_style = LabelEncoder()
4
5 for i in feature:
6     if df[i].dtypes=='object':
7         df[i]= lb_style.fit_transform(df[i])
```

- d. Check that textual values have been changed into numbers by running df.head()

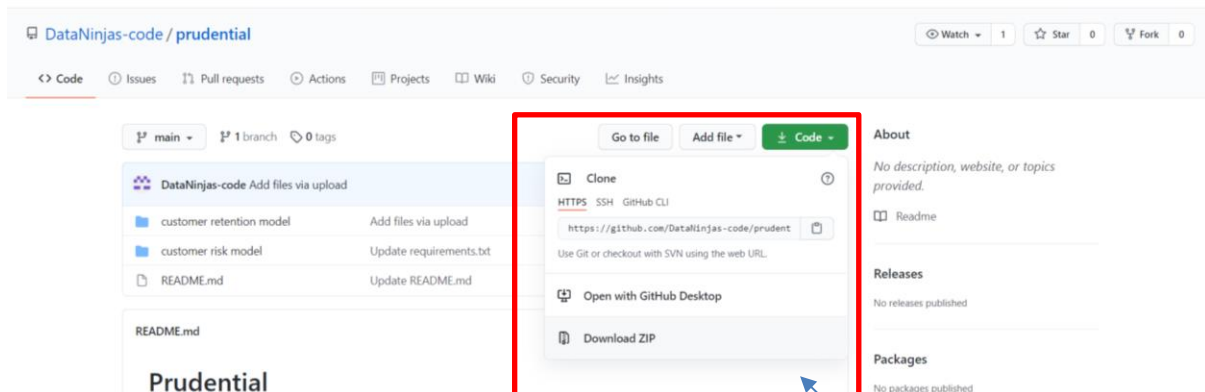
- 11) Export the cleaned dataset. You can rename the file to any name you prefer by changing 'train_cleaned'. Note that the extension '.csv' is required.

```
1 df.to_csv('train_cleaned.csv', index=False)
```

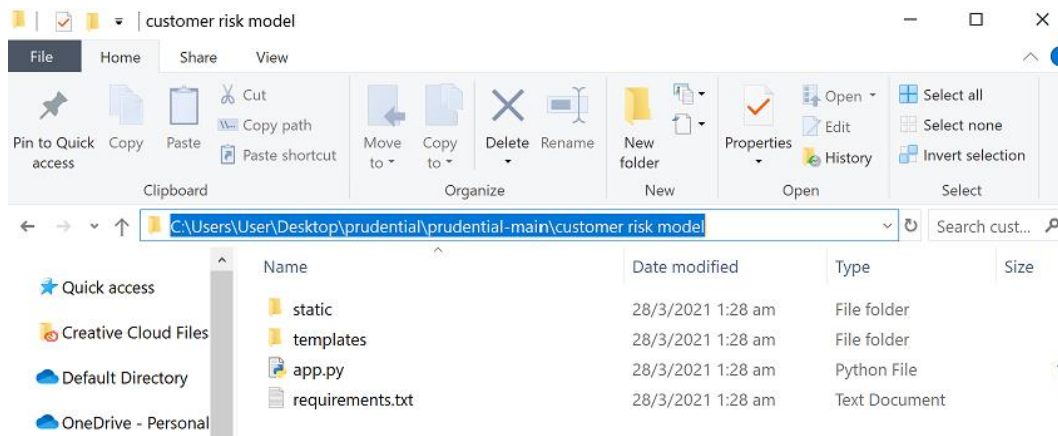
- 12) Perform data cleaning for both the train and test file and export them so that they can be uploaded into the flask model (next section).

Section 2: Customer Risk Prediction Model

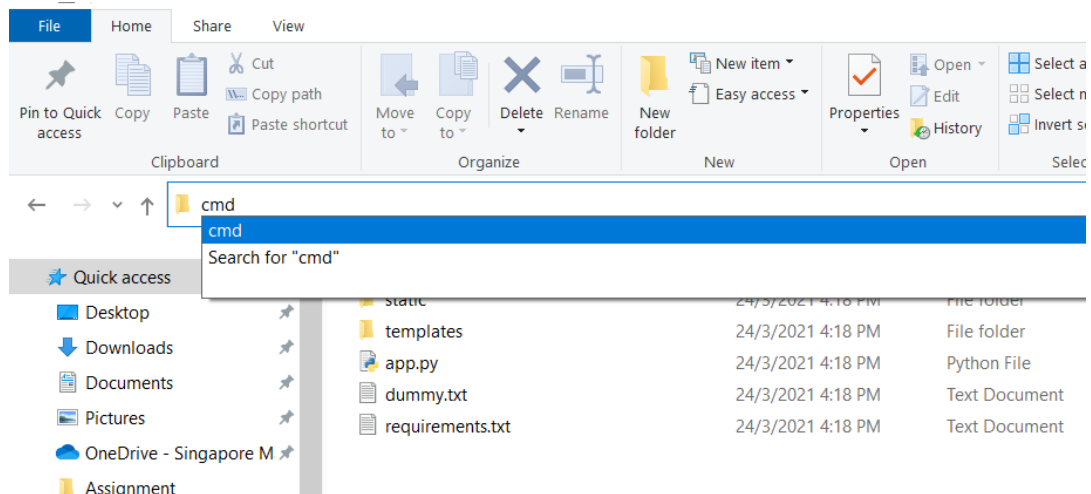
- 1) Go to <https://github.com/DataNinjas-code/prudential>
 - Download the file



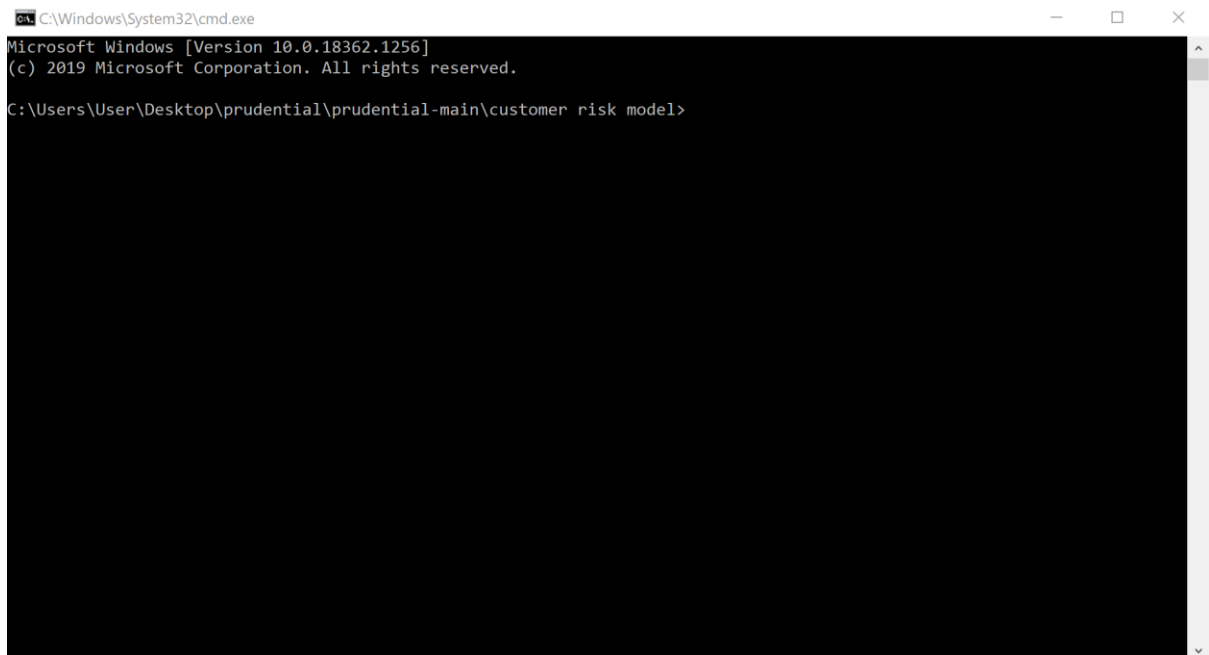
- Extract the contents in the zip file
- Click into the folder and into 'customer retention model'
- Click on the file path (make sure your file path is similar to the screenshot)



- Type 'cmd' and press enter



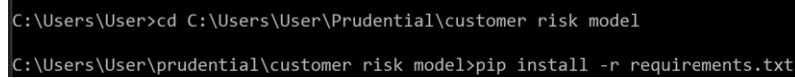
- You will see your command prompt being opened up.



```
C:\Windows\System32\cmd.exe
Microsoft Windows [Version 10.0.18362.1256]
(c) 2019 Microsoft Corporation. All rights reserved.
C:\Users\User\Desktop\prudential\prudential-main\customer risk model>
```

- 2) Pip install all the required packages using requirements.txt

```
pip install -r path/to/requirements.txt
```

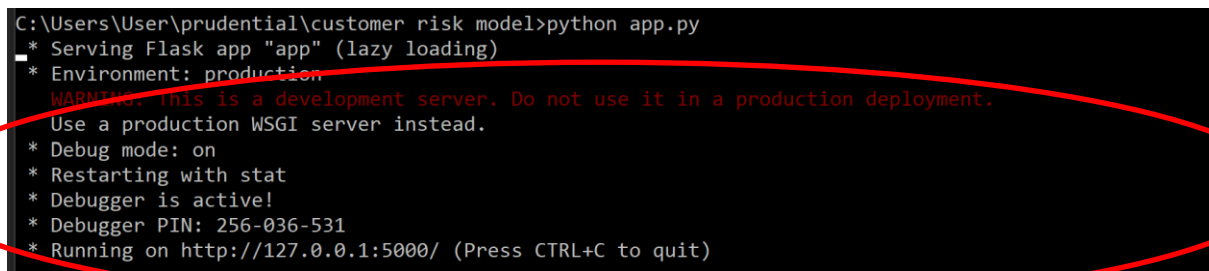


```
C:\Users\User>cd C:\Users\User\Prudential\customer risk model
C:\Users\User\prudential\customer risk model>pip install -r requirements.txt
```

- 3) Run the Flask App

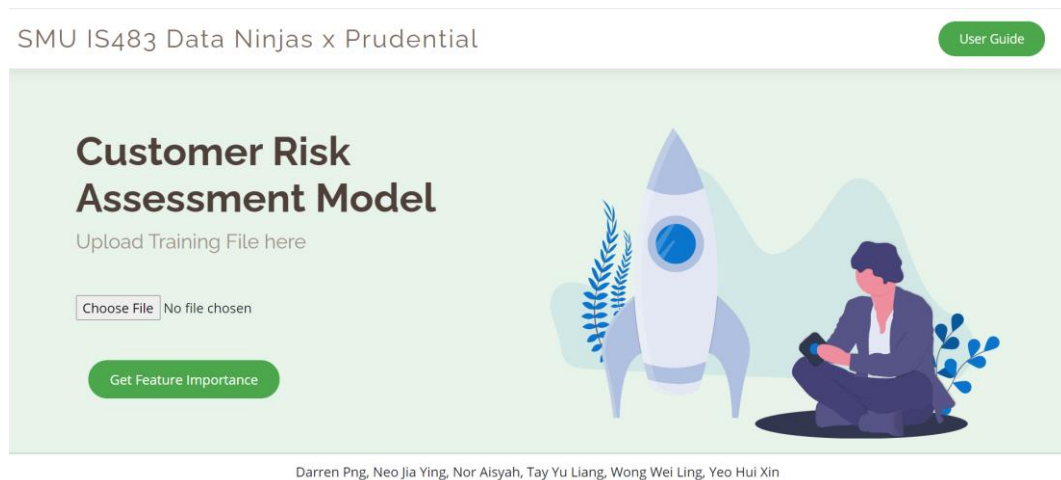
```
python app.py
```

You should see this which means the flask app is live and running.

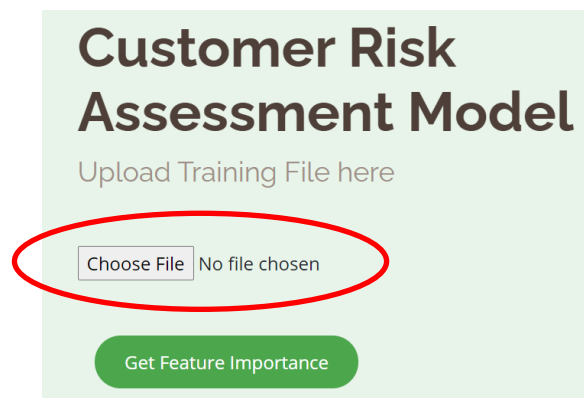


```
C:\Users\User\prudential\customer risk model>python app.py
* Serving Flask app "app" (lazy loading)
* Environment: production
WARNING: This is a development server. Do not use it in a production deployment.
Use a production WSGI server instead.
* Debug mode: on
* Restarting with stat
* Debugger is active!
* Debugger PIN: 256-036-531
* Running on http://127.0.0.1:5000/ (Press CTRL+C to quit)
```

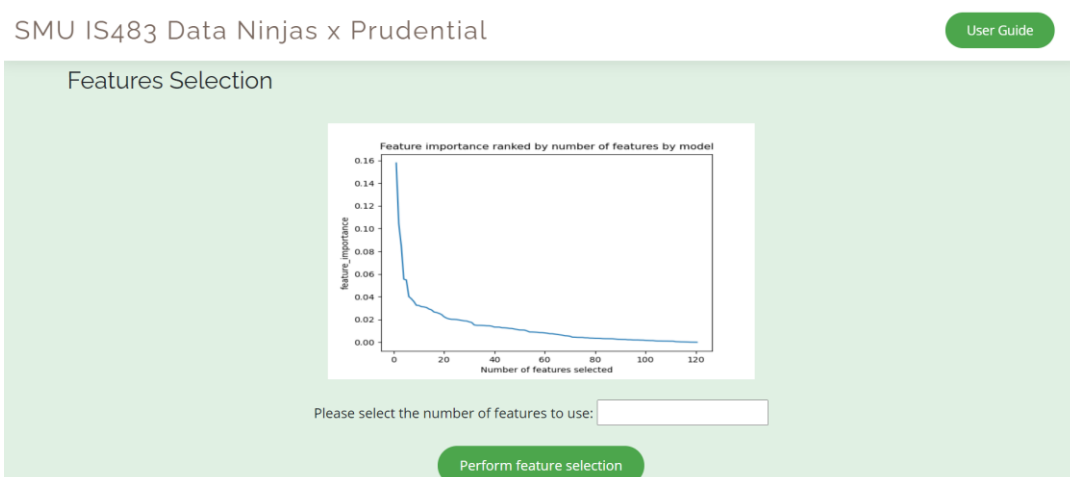
- 4) Go to the link: <http://127.0.0.1:5000/> and you should see this page below:



- 5) Upload cleaned training file by clicking on the 'Choose File' button.



- 6) Click on "Get Feature Importance" button to run feature importance ranking across all the features. A feature importance graph will be shown, and you will need to select the number of features to use to run feature selection. This is because feature selection is an expensive process and it would be better to cut down unimportant features first at the start.



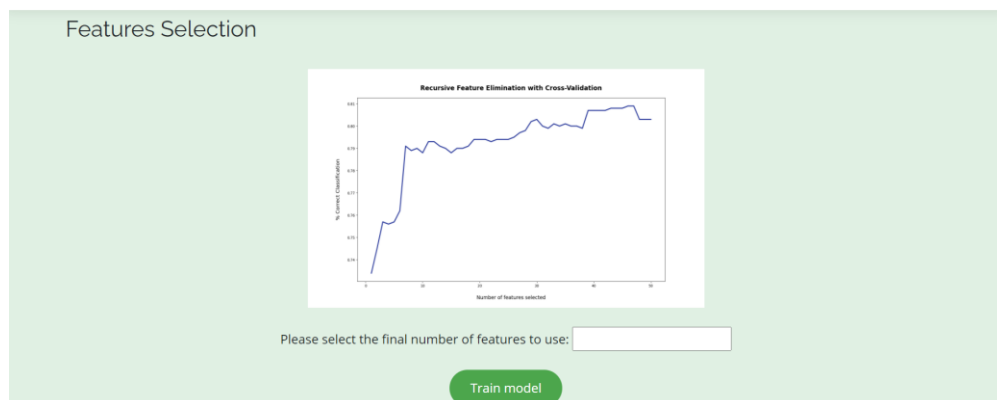
Input the number of features to use and click on the "Perform feature selection" button.

Note: It may take awhile for the feature selection to run, depending on the number of features you have. Took around 40 minutes to cut from 120 features to 60 features.

- 7) A feature selection graph would be shown once feature selection is done.

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From the graph, you can pick the final number of features you want to use to train your model with based on the number of features that gives the highest % of correct classification. Input the final number of features to use and click on “Train model” to start model training.

- 8) After model has finished training, you will be brought to the results page. At this page, you can see the accuracy, precision, recall and f-score of the 3 models – AdaBoost, XGBoost and Random Forest.

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Results

Elapsed time: 0:00:11.923569

Model	Accuracy	Precision	Recall	F-score	Upload test file and predict		
XGBoost	0.791	0.7595125065184946	0.7657303706977108	0.7623895651501664	Choose File	No file chosen	Export
Random Forest	0.804	0.7741409598128604	0.7794410764181385	0.7766381766381767	Choose File	No file chosen	Export
AdaBoost	0.782	0.7491259104618242	0.7482910527115296	0.7487043287408474	Choose File	No file chosen	Export

Performance Measure

Highest **accuracy** model: Random Forest
Highest **F-score** model: Random Forest

Definitions

- Accuracy: Represents the percentage of correctly predicted data points out of all the data points
- Precision: Represents the percentage of the true positive out of all the positive outputs of the system
- Recall: Represents the percentage of items actually present in the input that were correctly identified as positive by the system
- F-Score: A combined measure that is derived from Precision (P) and Recall (R) (weighted harmonic mean)

- 9) To choose the best model to predict the labels on your test file:

For the model chosen:

- Upload test file
- Click “export”

Elapsed time: 0:00:11.923569

Model	Accuracy	Precision	Recall	F-score	Upload test file and predict		
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AdaBoost	0.782	0.7491259104618242	0.7482910527115296	0.7487043287408474	Choose File	No file chosen	Export

- 10) Once you click on ‘export’, a file will be downloaded. This file contains the labels predicted by the respective model on the test file you uploaded.