

User guide for Customer Acquisition by Targeted Marketing

Section 1: Opinions on Insurance

- 1) Run these files in order:
 - a) Opinions Cleaning.ipynb
 - b) Opinions Text Analysis.ipynb
 - c) Opinions Clustering.ipynb
- 2) Change path of files used in Power BI Dashboard accordingly
- 3) Refresh data source in “Opinions On Insurance” dashboard

Section 2: ILPs

- 1) Run these files in order:
 - a) ILP Cleaning.ipynb
 - b) ILP Text Analysis.ipynb
- 2) Change path of files used in Power BI Dashboard accordingly
- 3) Refresh data source in “ILP Insurance” dashboard