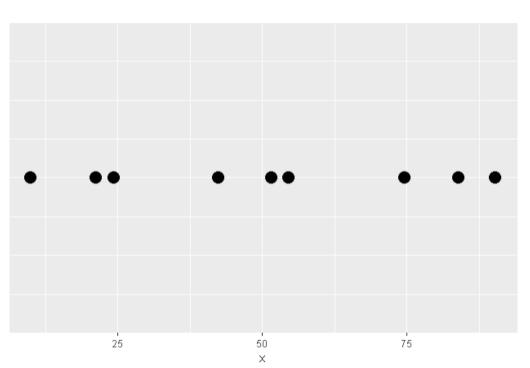
Introduction

- Clustering technique
- Most commonly used technique
- Similar to k nearest neighbor algorithm
- Assigns all observations to clusters
- Cluster number needs to be defined by user in advance
- Algorithm
 - minimizes differences within clusters and
 - maximizes differences between clusters
- Uses heuristics to find optimum (depending on starting points; adds randomness)

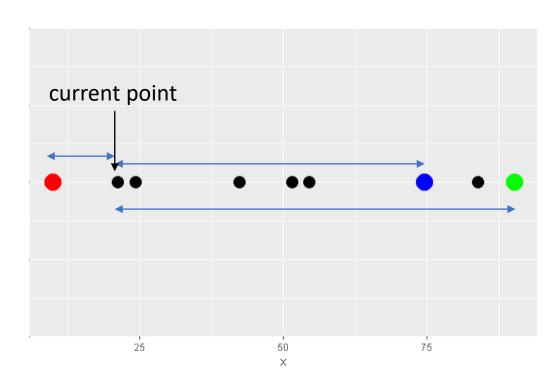
Example

Points in one-dimension shall be clustered

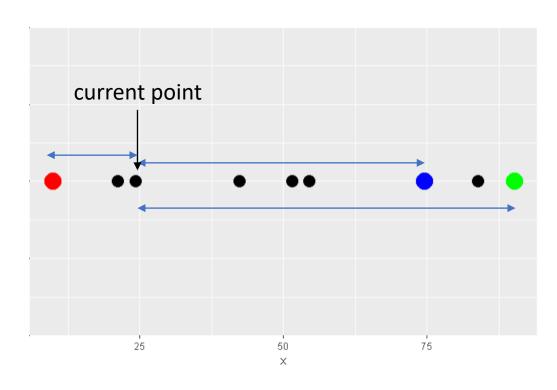
Say: three clusters



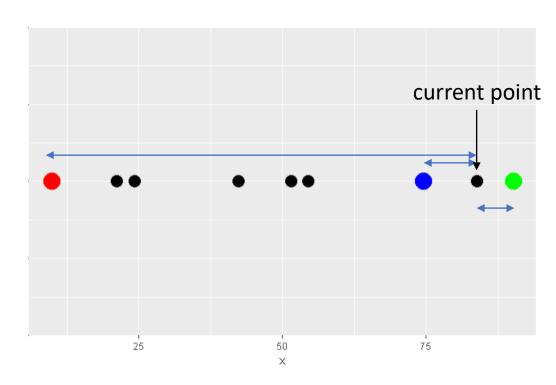
- Randomly choose three points as first cluster centers
- Calculate distance from each point to each cluster



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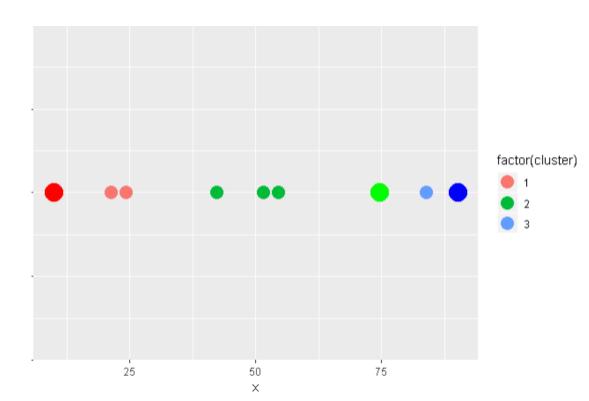


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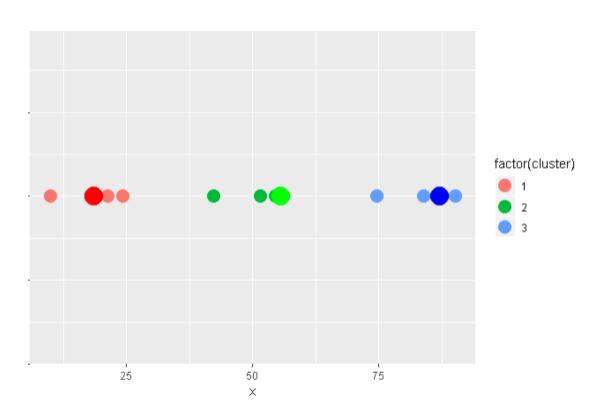


Example

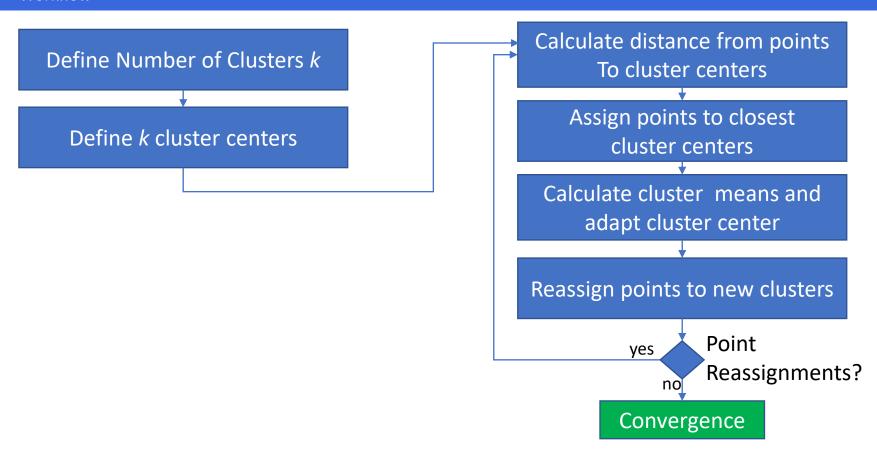
Assign points to closest cluster



- Calculate new cluster means
- Calculate distances from points to cluster centers
- Assign points to closest cluster
- Iterate until assignments don't change any more

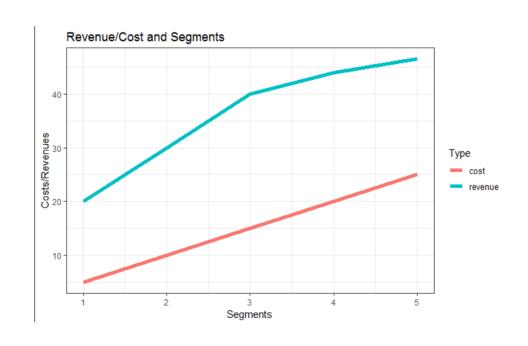


Workflow



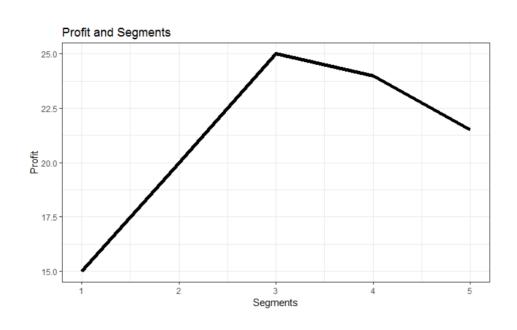
Cluster Number k: Why is there an optimum?

- Why is there an optimum?
- What is the optimum number?
- Example: Marketing Campaign
 - Segment customers into groups
 - Prepare a newsletter specific to each group
 - Being more specific
 - increases revenues (asymptotic)
 - Increases cost (linear)



Cluster Number k: Why is there an optimum?

- Example: Marketing Campaign
 - Profit = Revenue Cost
 - There is a max Profit!
 - Choose nr. of segments for max profit



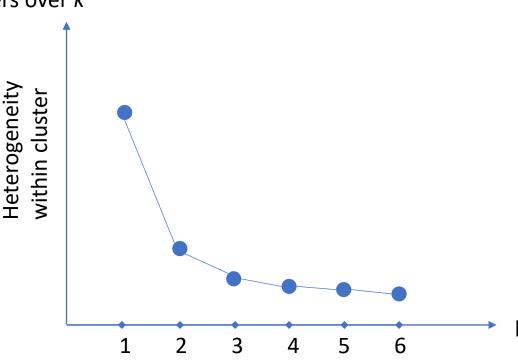
Cluster Number k: Setting the optimum

- Different clusters created with range of k
- k too large
 - Data homogeneous within clusters
 - risk of overfitting
 - Extreme: k = number of observations
- k too small
 - Variation within clusters too large
 - Risk of underfitting
- Ideally: domain knowledge on "good" k

Cluster Number k: Setting the optimum

Elbow Method

- Analyses heterogeneity within clusters over k
- Goal: not minimizing
- Opt k:
 - strong decrease of heterogeneity to this k
 - Larger k diminishing returns



kmeans

Advantages / Disadvantages



- Simple to understand
- Very flexible
- Performs well on many datasets

- "grandfather" of clustering not as powerful as recent offsprings
- Inherits randomness → optimum not always found
- Requires "educated guess" on number of clusters