

# kmeans Clustering 101

# kmeans Clustering

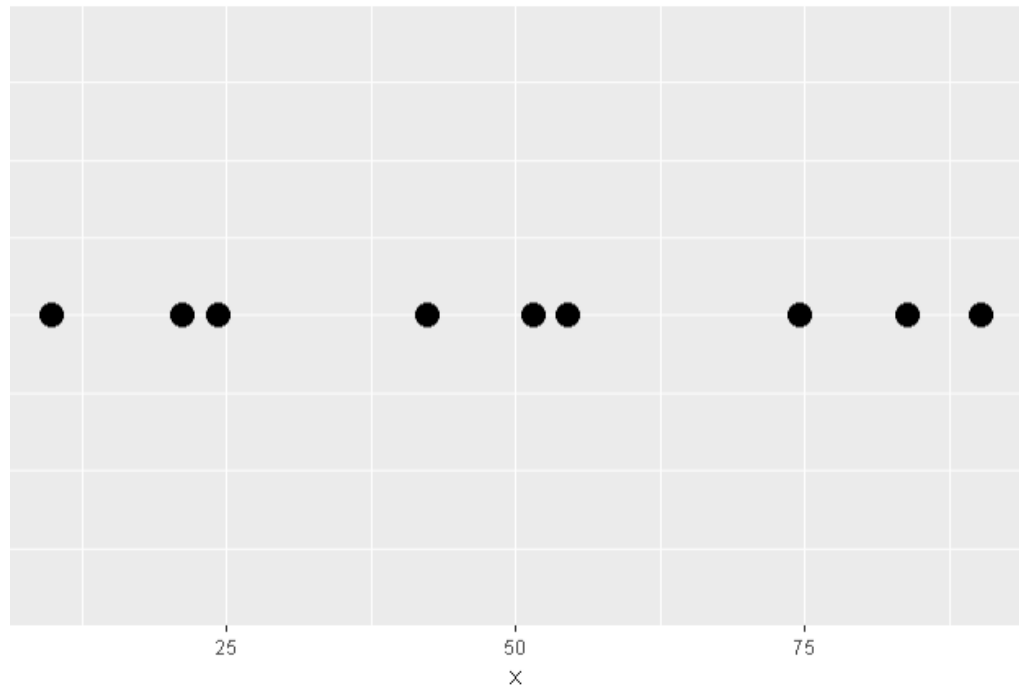
## Introduction

- Clustering technique
- Most commonly used technique
- Similar to k nearest neighbor algorithm
- Assigns all observations to clusters
- Cluster number needs to be defined by user in advance
- Algorithm
  - minimizes differences within clusters and
  - maximizes differences between clusters
- Uses heuristics to find optimum (depending on starting points; adds randomness)

# kmeans Clustering

## Example

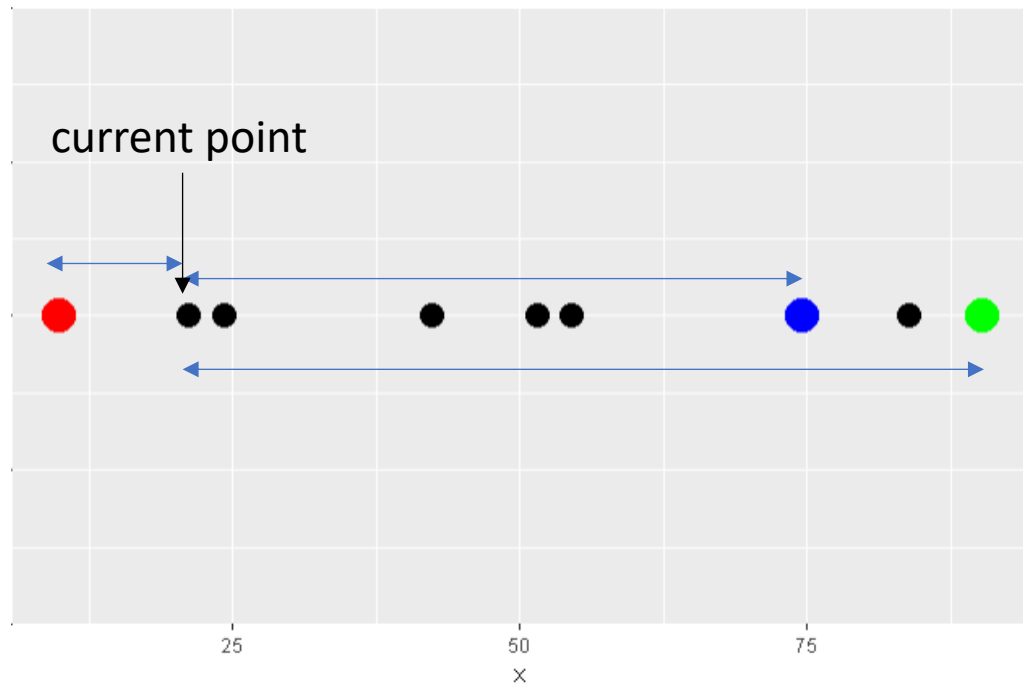
- Points in one-dimension shall be clustered
- Say: three clusters



# kmeans Clustering

## Example

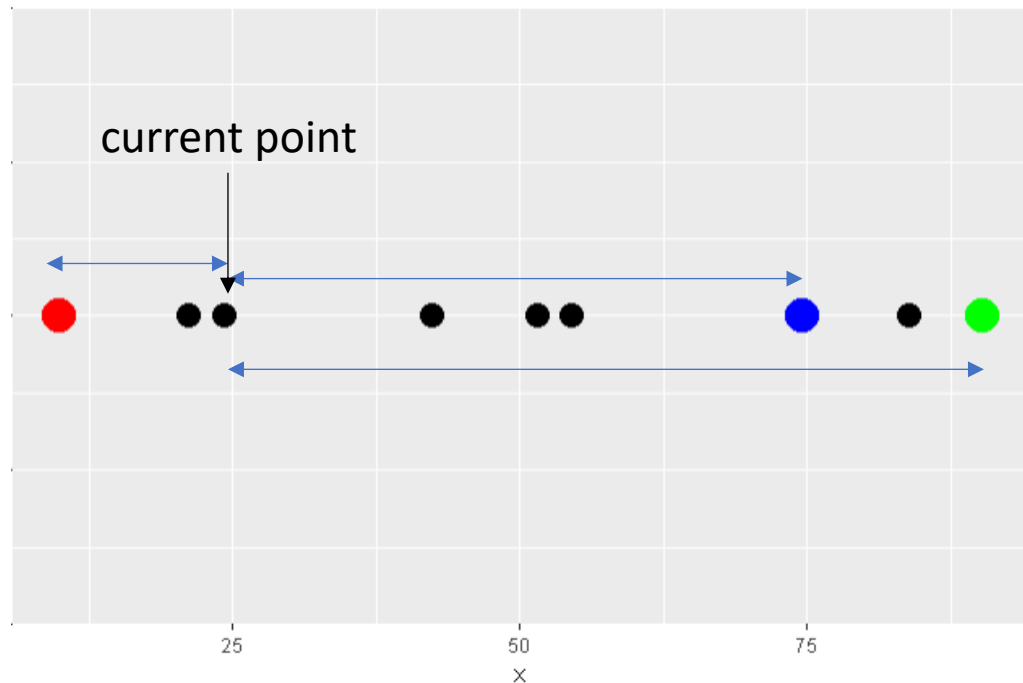
- Randomly choose three points as first cluster centers
- Calculate distance from each point to each cluster



# kmeans Clustering

## Example

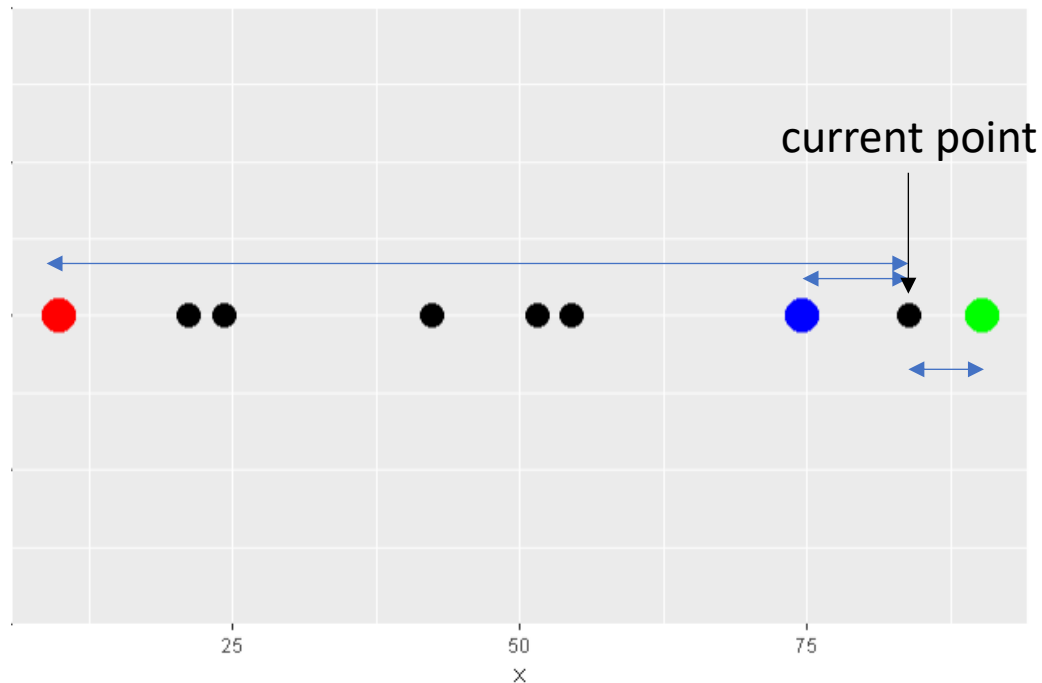
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# kmeans Clustering

## Example

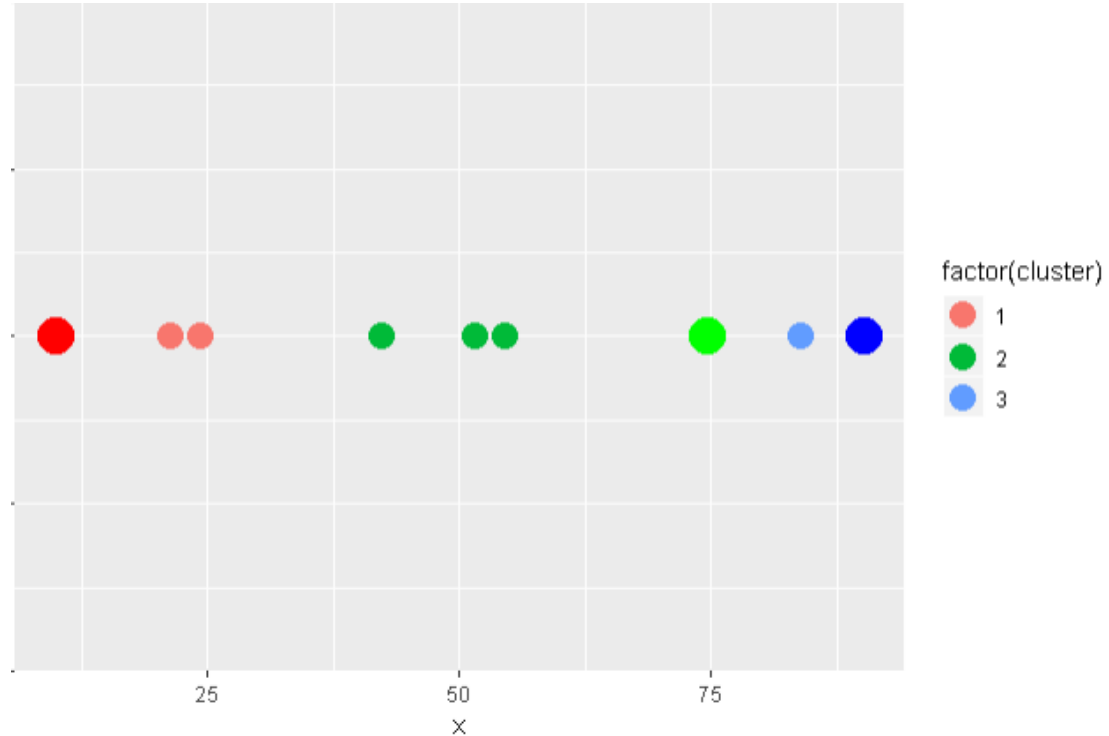
- Randomly choose three points as first cluster centers
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# kmeans Clustering

## Example

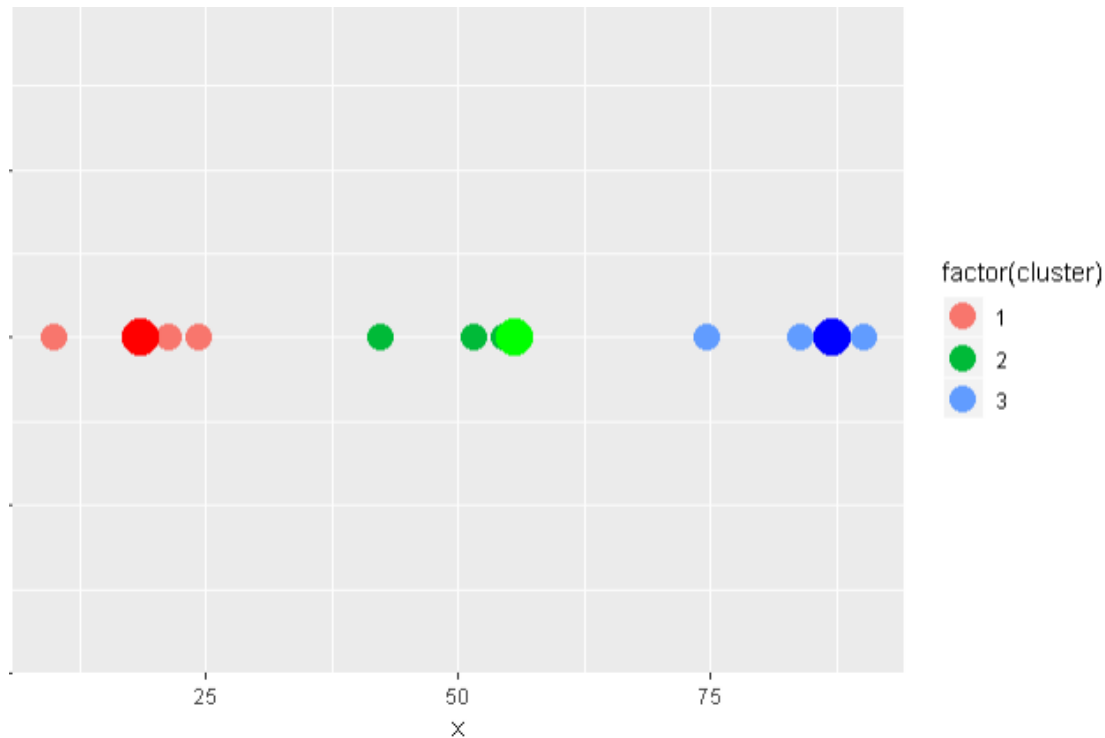
- Assign points to closest cluster



# kmeans Clustering

## Example

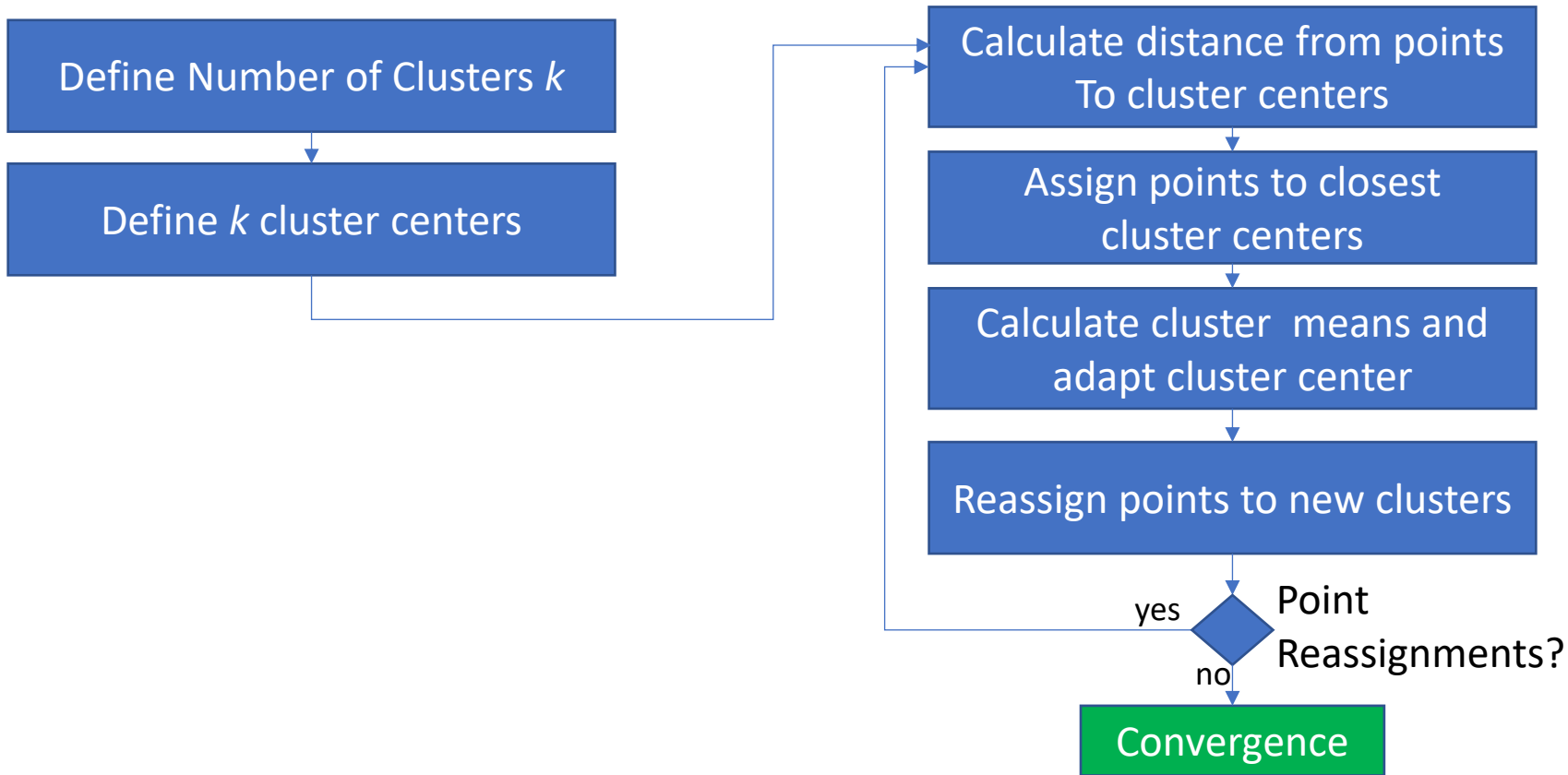
- Calculate new cluster means
- Calculate distances from points to cluster centers
- Assign points to closest cluster
- Iterate until assignments don't change any more





# kmeans Clustering

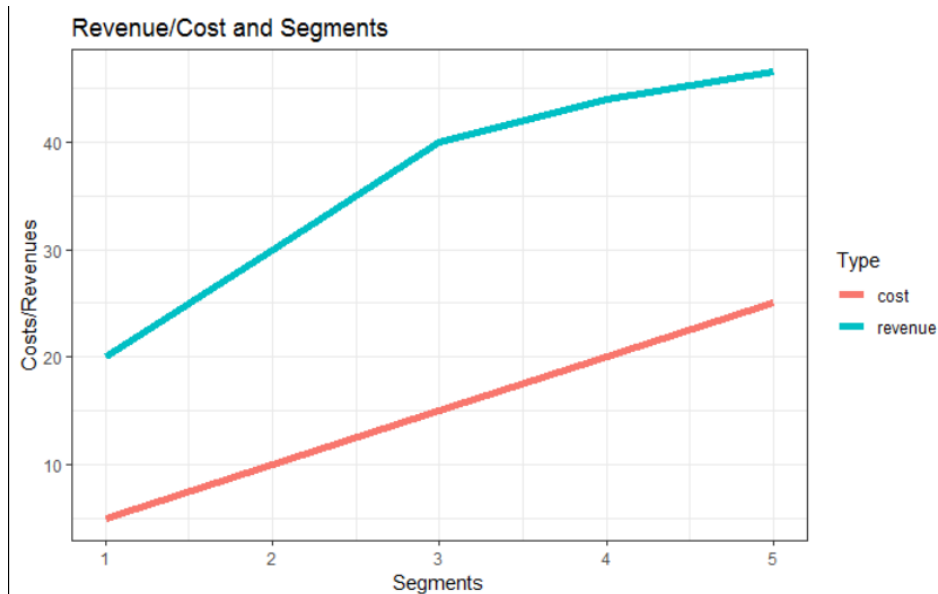
## Workflow



# kmeans Clustering

Cluster Number k: Why is there an optimum?

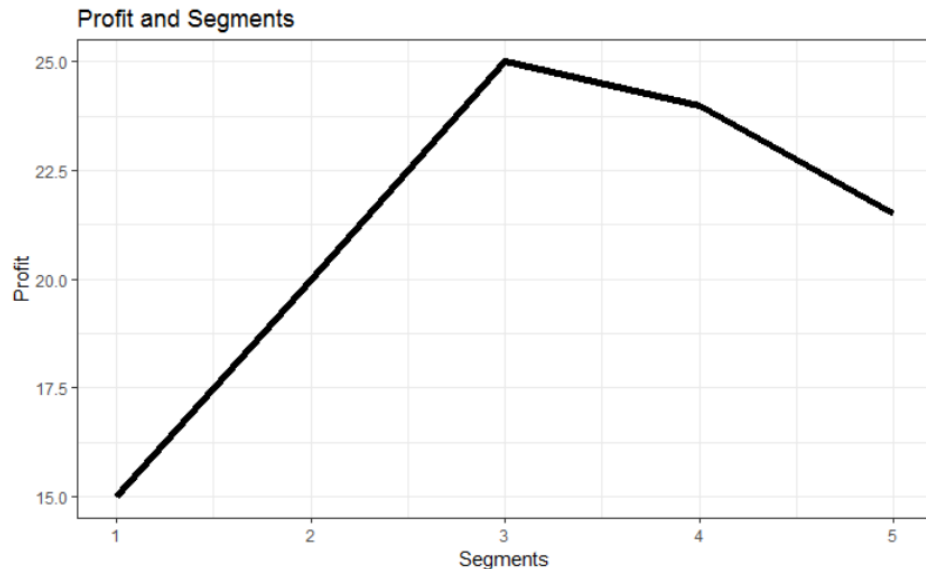
- Why is there an optimum?
- What is the optimum number?
- Example: Marketing Campaign
  - Segment customers into groups
  - Prepare a newsletter specific to each group
  - Being more specific
    - increases revenues (asymptotic)
    - Increases cost (linear)



# kmeans Clustering

Cluster Number k: Why is there an optimum?

- Example: Marketing Campaign
  - Profit = Revenue – Cost
  - There is a max Profit!
  - Choose nr. of segments for max profit



# kmeans Clustering

Cluster Number  $k$ : Setting the optimum

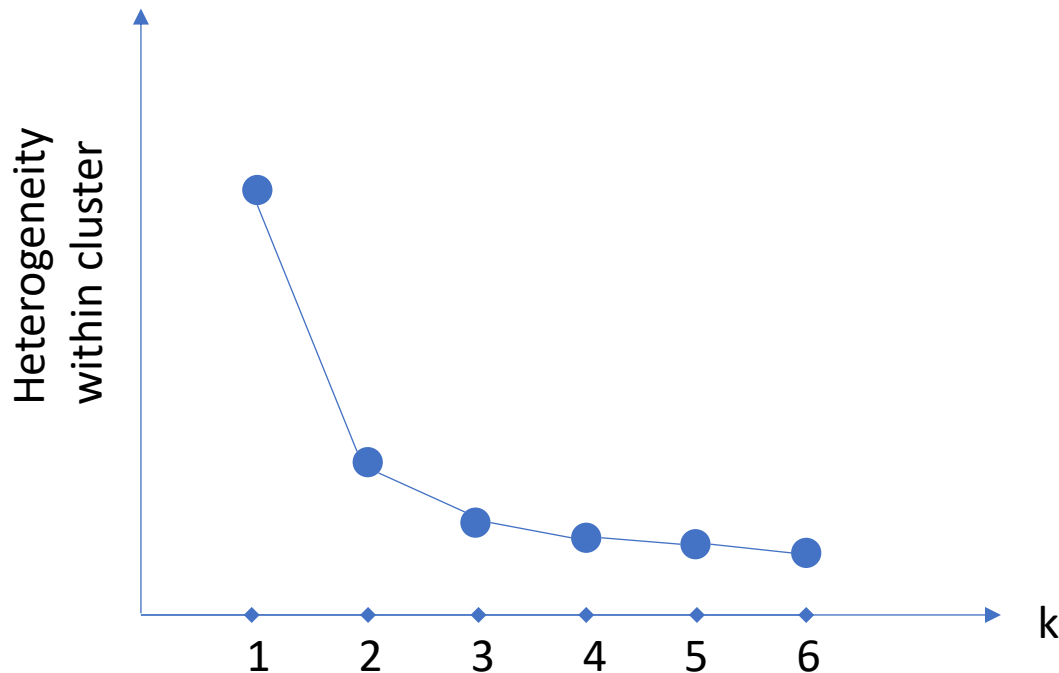
- Different clusters created with range of  $k$
- $k$  too large
  - Data homogeneous within clusters
  - risk of overfitting
  - Extreme:  $k$  = number of observations
- $k$  too small
  - Variation within clusters too large
  - Risk of underfitting
- Ideally: domain knowledge on “good”  $k$

# kmeans Clustering

Cluster Number  $k$ : Setting the optimum

## Elbow Method

- Analyses heterogeneity within clusters over  $k$
- Goal: not minimizing
- Opt  $k$ :
  - strong decrease of heterogeneity to this  $k$
  - Larger  $k$  diminishing returns



# kmeans

## Advantages / Disadvantages



- Simple to understand
- Very flexible
- Performs well on many datasets



- „grandfather“ of clustering – not as powerful as recent offsprings
- Inherits randomness → optimum not always found
- Requires „educated guess“ on number of clusters