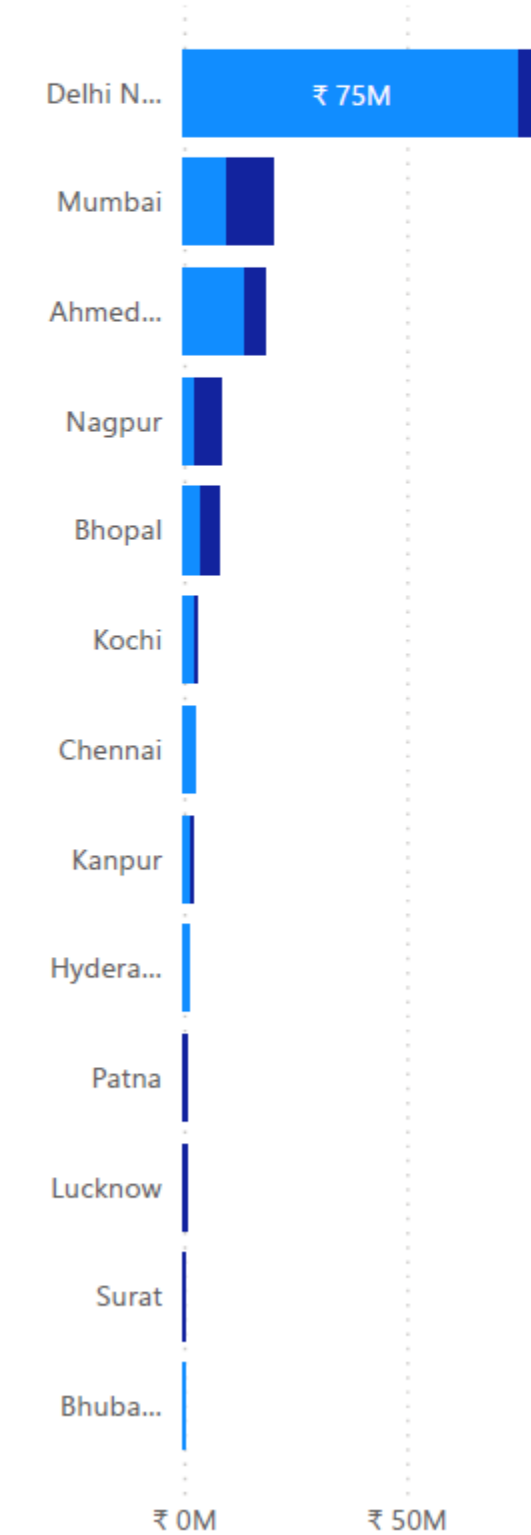


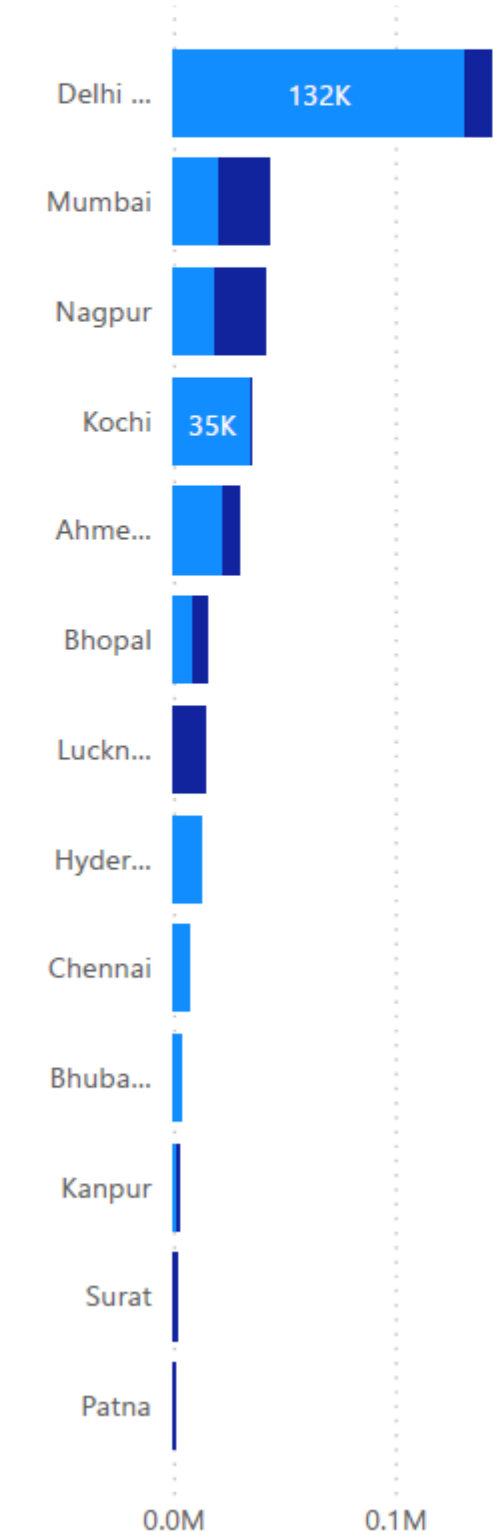
Revenue by Markets

custo... Brick & Mortar E-Commerce

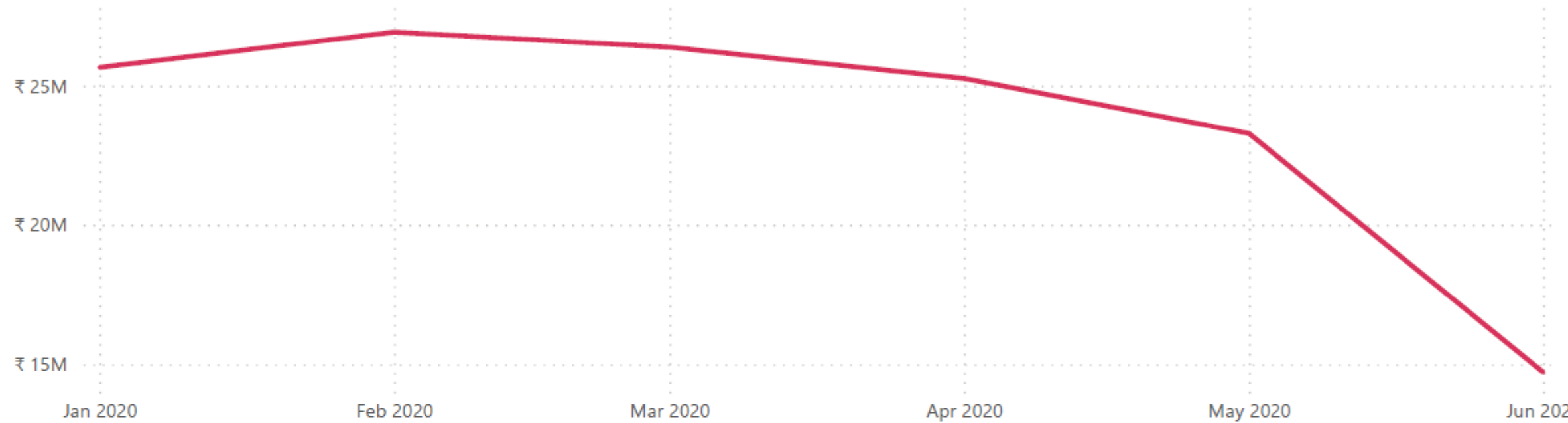


Sales Qty by Markets

custo... Brick & Mo... E-Commerce

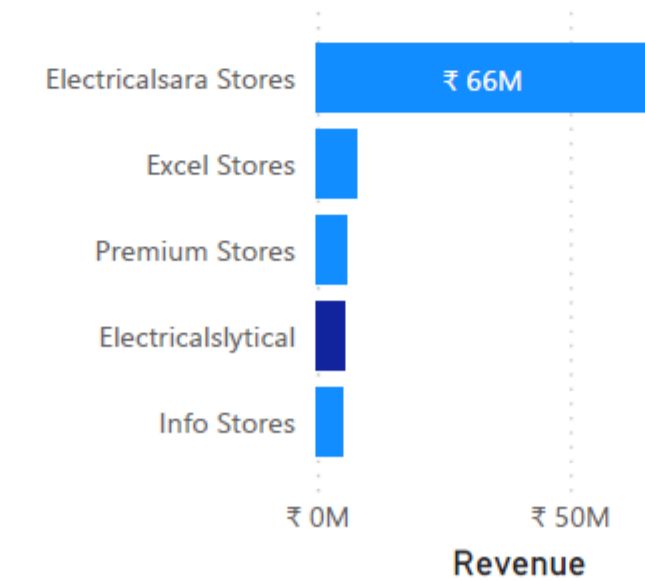


Revenue Trend

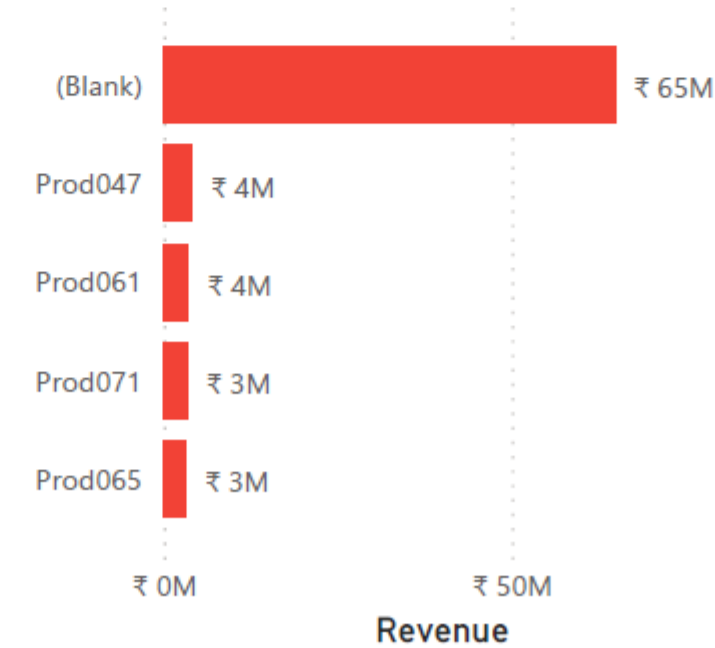


Top 5 Customers

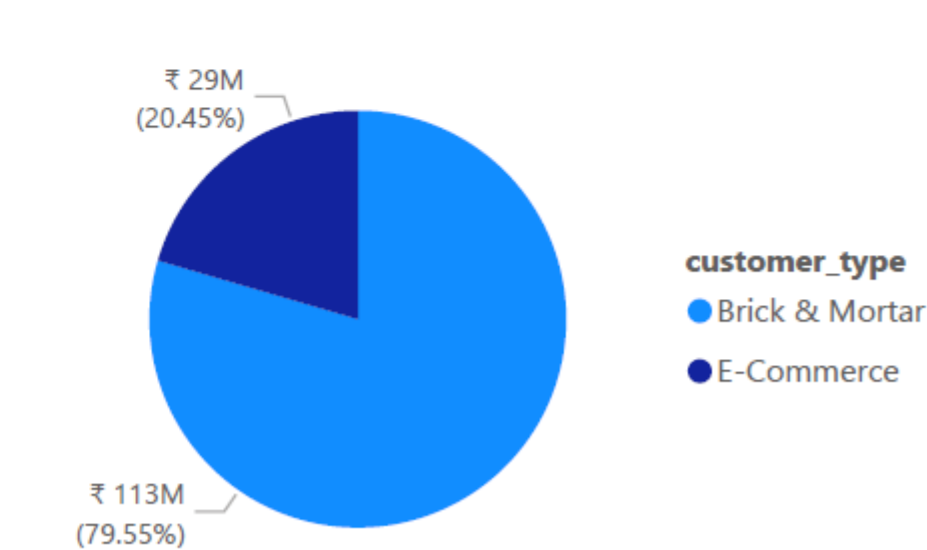
custome... Brick & Mortar E-Commerce



Top 5 Products



Top 5 Customers



₹ 142M

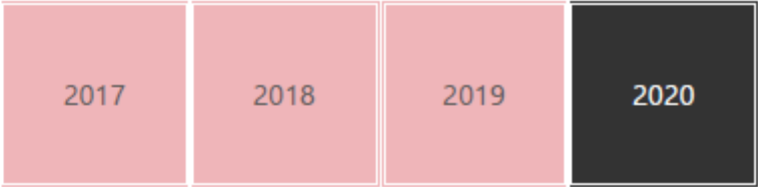
Revenue

350K

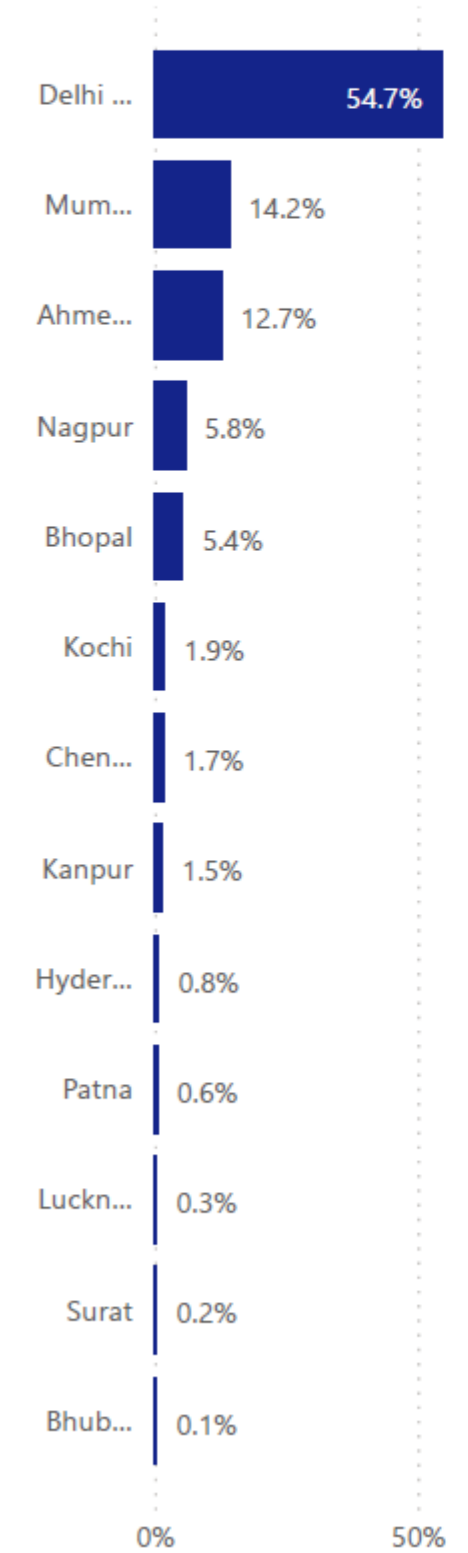
Sale Qty

₹ 2M

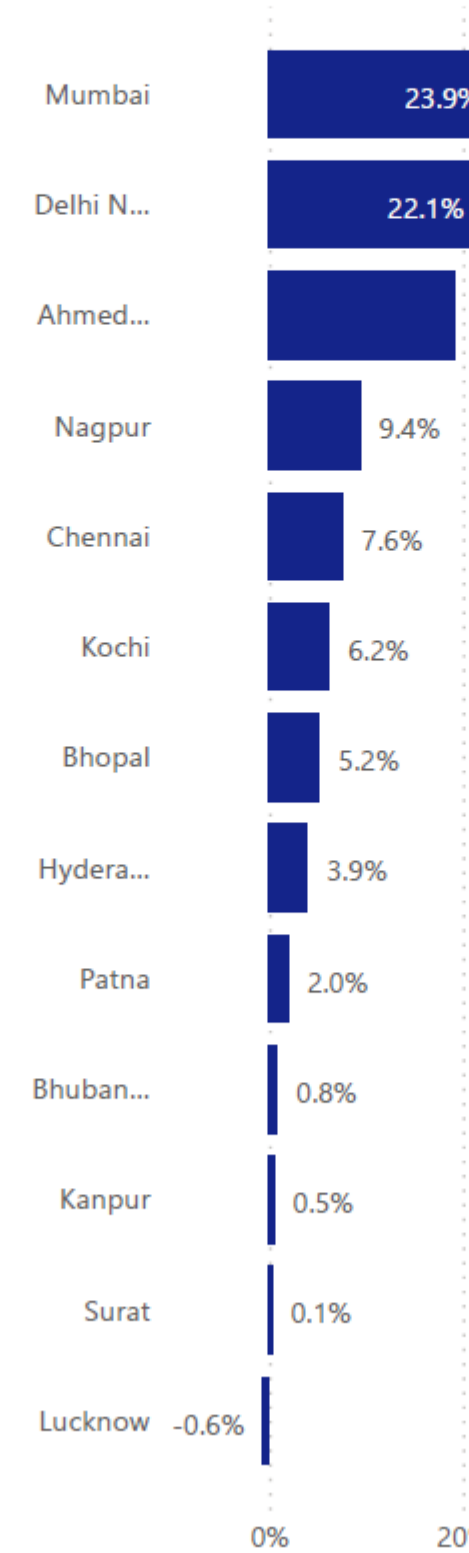
Total Profit Margin



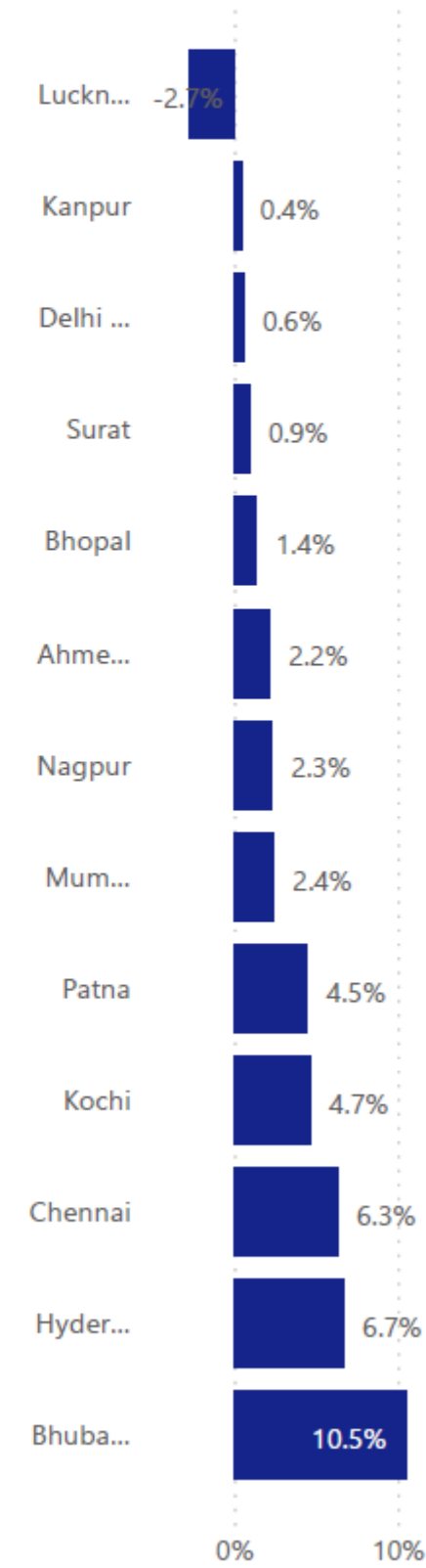
Revenue Contribution % by Markets



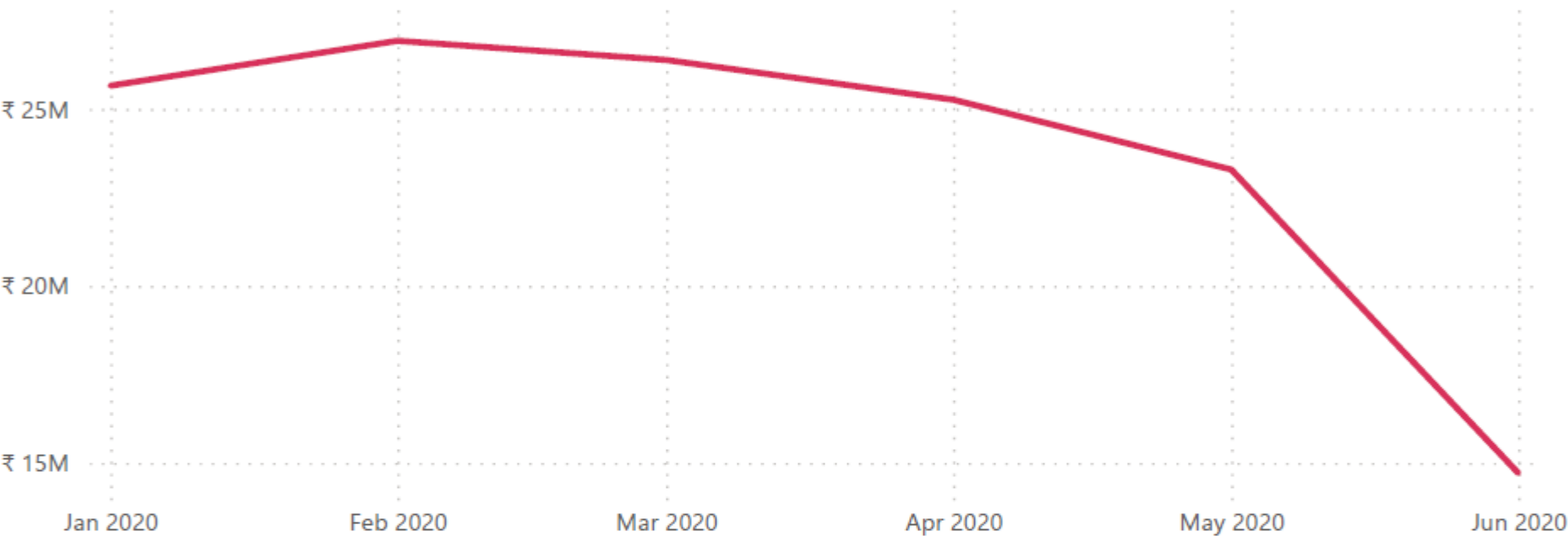
Profit Contribution % by Markets



Profit % by Markets



Revenue Trend



customer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsquipo Stores	₹ 86,908	0.1%	-0.5%	-11.5%
Epic Stores	₹ 30,02,834	2.1%	-6.8%	-4.7%
Expression	₹ 82,845	0.1%	-0.2%	-4.2%
Insight	₹ 5,71,430	0.4%	-0.5%	-1.9%
Synthetic	₹ 9,16,267	0.6%	-0.4%	-1.0%
Integration Stores	₹ 19,09,611	1.3%	-0.2%	-0.2%
Relief	₹ 7,73,301	0.5%	0.1%	0.3%
Electricalsara Stores	₹ 6,56,41,977	46.2%	11.9%	0.4%
Logic Stores	₹ 33,19,243	2.3%	0.6%	0.4%
Electricalslytical	₹ 55,37,904	3.9%	1.3%	0.5%
Premium Stores	₹ 58,99,748	4.1%	1.4%	0.5%
Zone	₹ 9,27,154	0.7%	0.2%	0.5%
Path	₹ 17,23,307	1.2%	1.0%	1.1%
Control	₹ 41,82,662	2.9%	2.5%	1.2%
Sound	₹ 7,40,856	0.5%	0.5%	1.3%
Total	₹ 14,22,24,545	100.0%	100.0%	1.4%

₹ 142M

Revenue

350K

Sale Qty

₹ 2M

Total Profit Margin

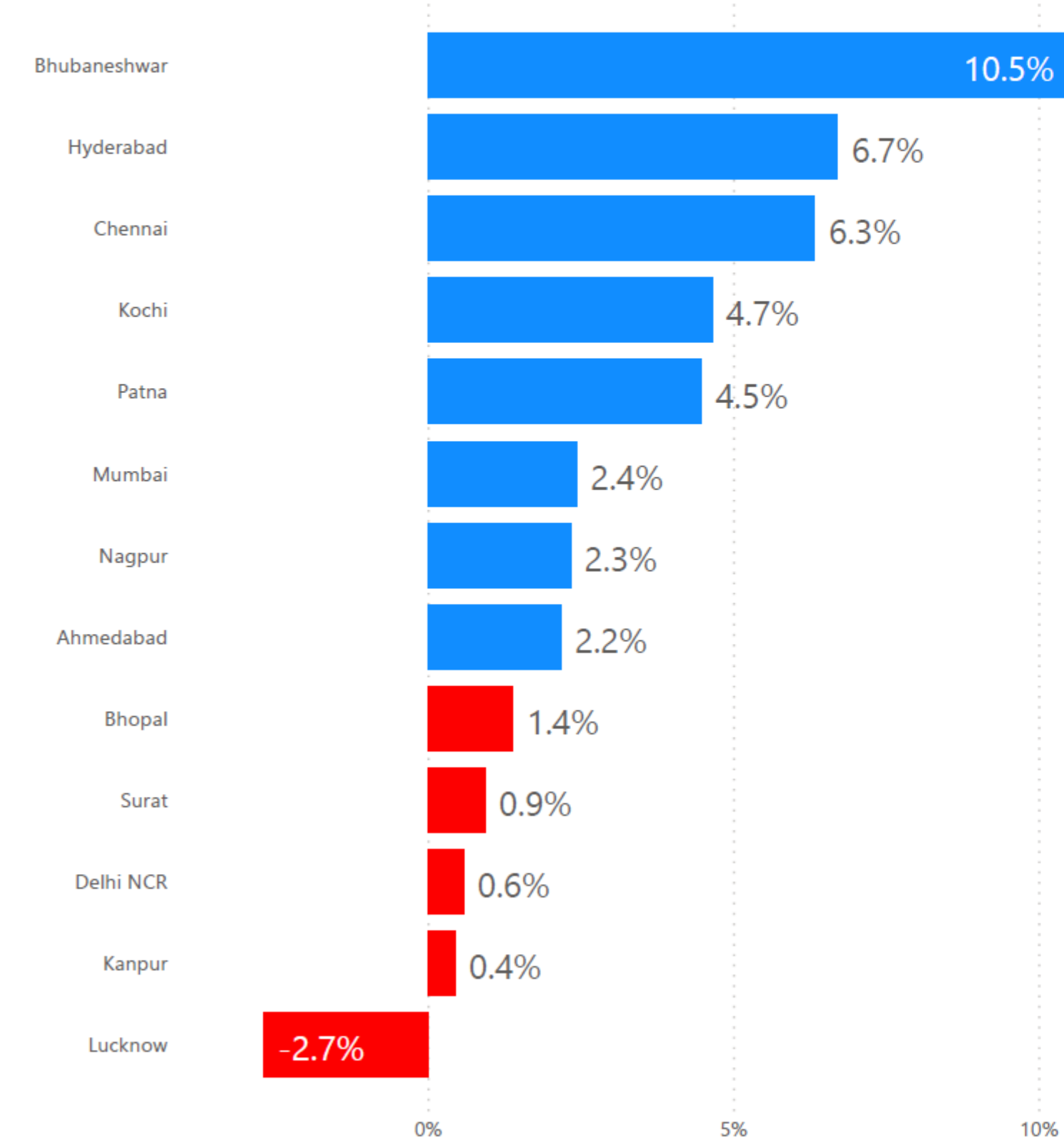
Profit Target

2.0%

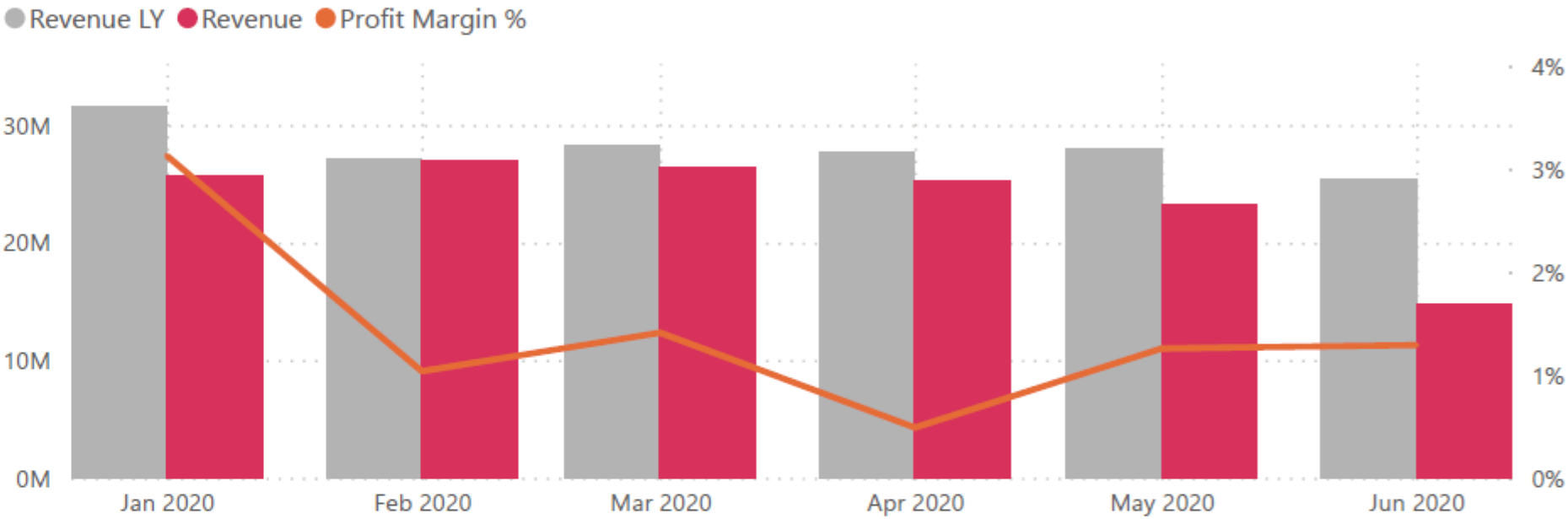
- 2017
- 2018
- 2019
- 2020

- Jan,20
- Feb,20
- Mar,20
- Apr,20
- May,20
- Jun,20

Revenue Contribution % by Markets



Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalsara Stores	₹ 6,56,41,977	46.2%	11.9%	0.4%
Excel Stores	₹ 79,28,385	5.6%	12.5%	3.3%
Premium Stores	₹ 58,99,748	4.1%	1.4%	0.5%
Electricalslytical	₹ 55,37,904	3.9%	1.3%	0.5%
Info Stores	₹ 50,64,374	3.6%	7.8%	3.2%
Control	₹ 41,82,662	2.9%	2.5%	1.2%
Surge Stores	₹ 39,53,600	2.8%	11.9%	6.2%
Logic Stores	₹ 33,19,243	2.3%	0.6%	0.4%
Acclaimed Stores	₹ 31,16,384	2.2%	6.1%	4.0%
Nixon	₹ 30,28,345	2.1%	4.7%	3.2%
Epic Stores	₹ 30,02,834	2.1%	-6.8%	-4.7%
Forward Stores	₹ 25,60,961	1.8%	5.4%	4.3%
Electricalsocity	₹ 25,20,938	1.8%	3.3%	2.7%
Modular	₹ 24,52,510	1.7%	5.0%	1.2%
Total	₹ 14,22,24,545	100.0%	100.0%	1.4%