

TOP-DOWN APPROACH

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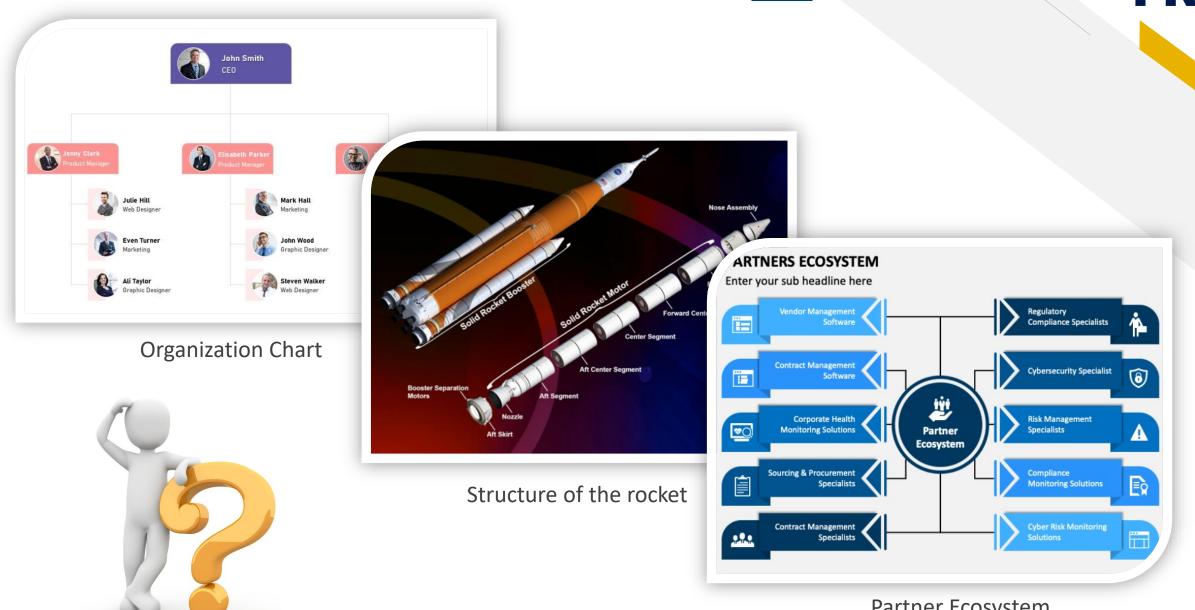
Agenda What? How? When? Why? Compare?



What is top-down approach?

Introduction



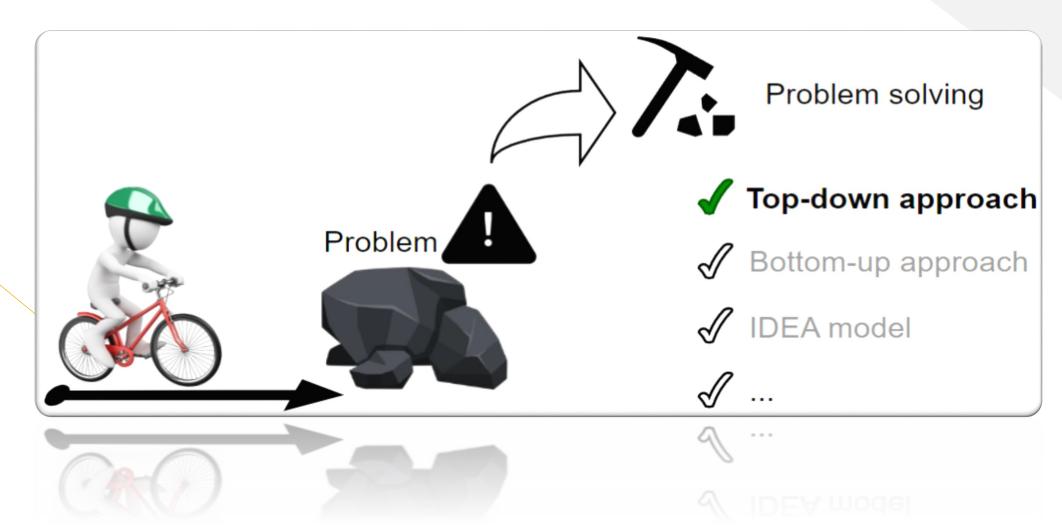


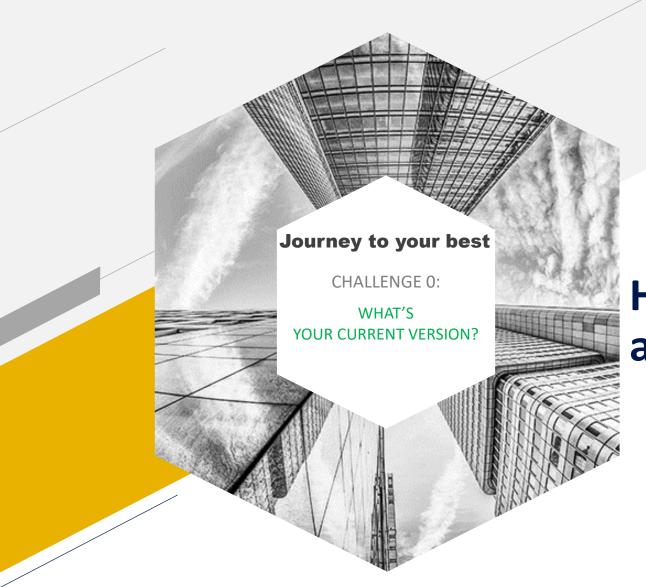
Partner Ecosystem

What?

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Top-down approach is a **hierarchical method** of problem-solving that starts with an **overview** of the problem and **divides it into smaller** sub-problems.





How does the top-down approach do?

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How?

Top-down Approach

Define the overall object

Create a comprehensive overview

Establish a hierarchy

Identify key decision points

Break down into smaller components

Implement, Monitor and Feedback

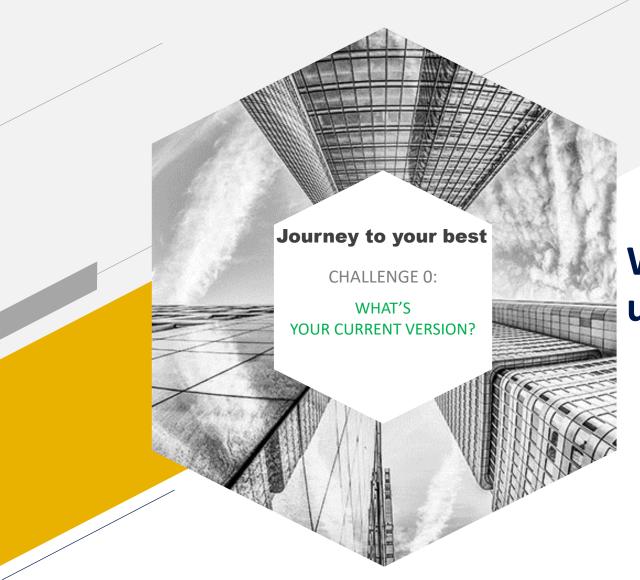


When is top-down approach utilized?

When?



- The problem is complex and needs to be broken down into smaller, manageable parts.
- Need to understand the big picture before diving into details.
- Ensure consistency and quality across the organization
- The solution can be divided into smaller sub-problems that can be solved independently.
- The problem has multiple potential solutions, and a top-down approach can help **prioritize and evaluate** them.



Why is the top-down approach utilized?





Advantages

- ✓ Strategy Planning
- ✓ Clear Hierarchy
- ✓ Early Decision-Making
- ✓ Easier to manage
- ✓ Efficiency

Disadvantages

- × Limited Adaptability
- × Limited to pre-determined solutions.
- × Less Involvement
- × Slow Implementation:
- × Resistance to Change

Top-down approach vs Bottom-up Approach?







Which is the best approach?

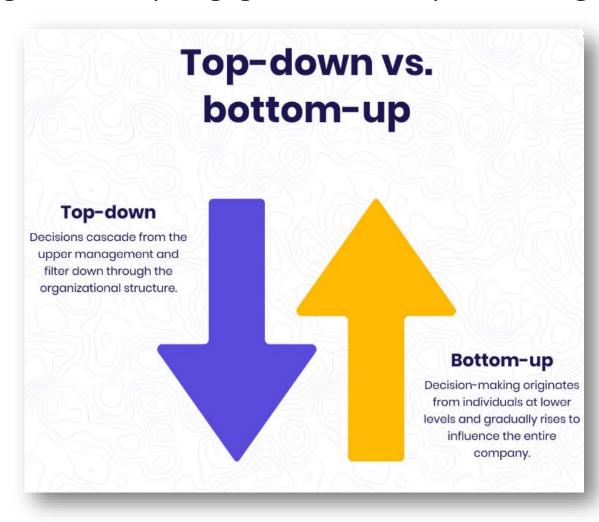


It depends on the particular context, including the nature of the problem, the resources available, the timeline, and the desired outcome.

The key to success

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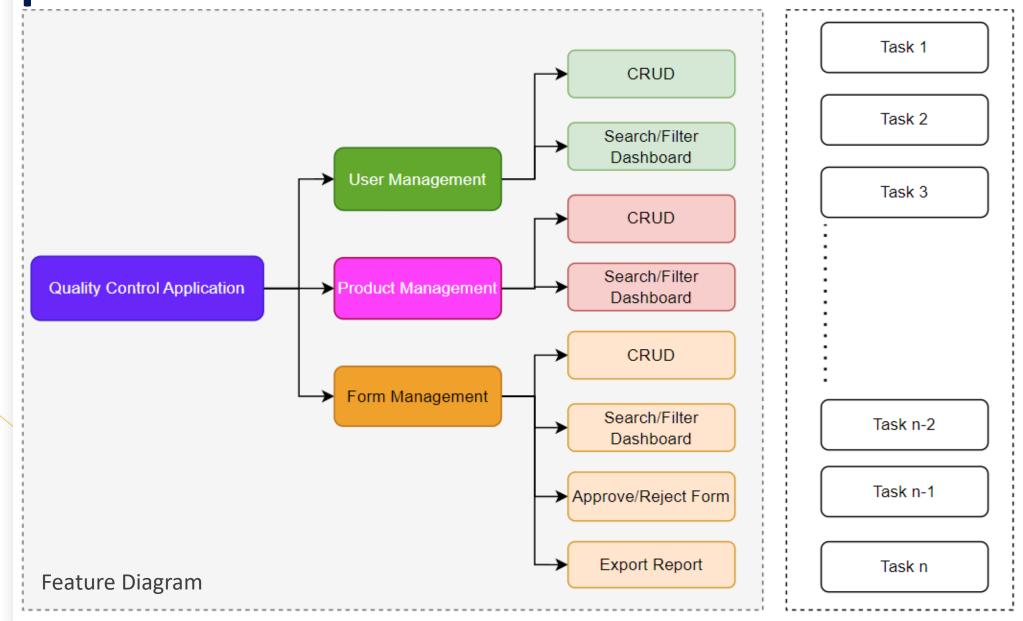
Driving Bottom-Up Engagement In A Top-Down Organization



Example

High Level

Low Level



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THANK FOR YOUR ATTENTION