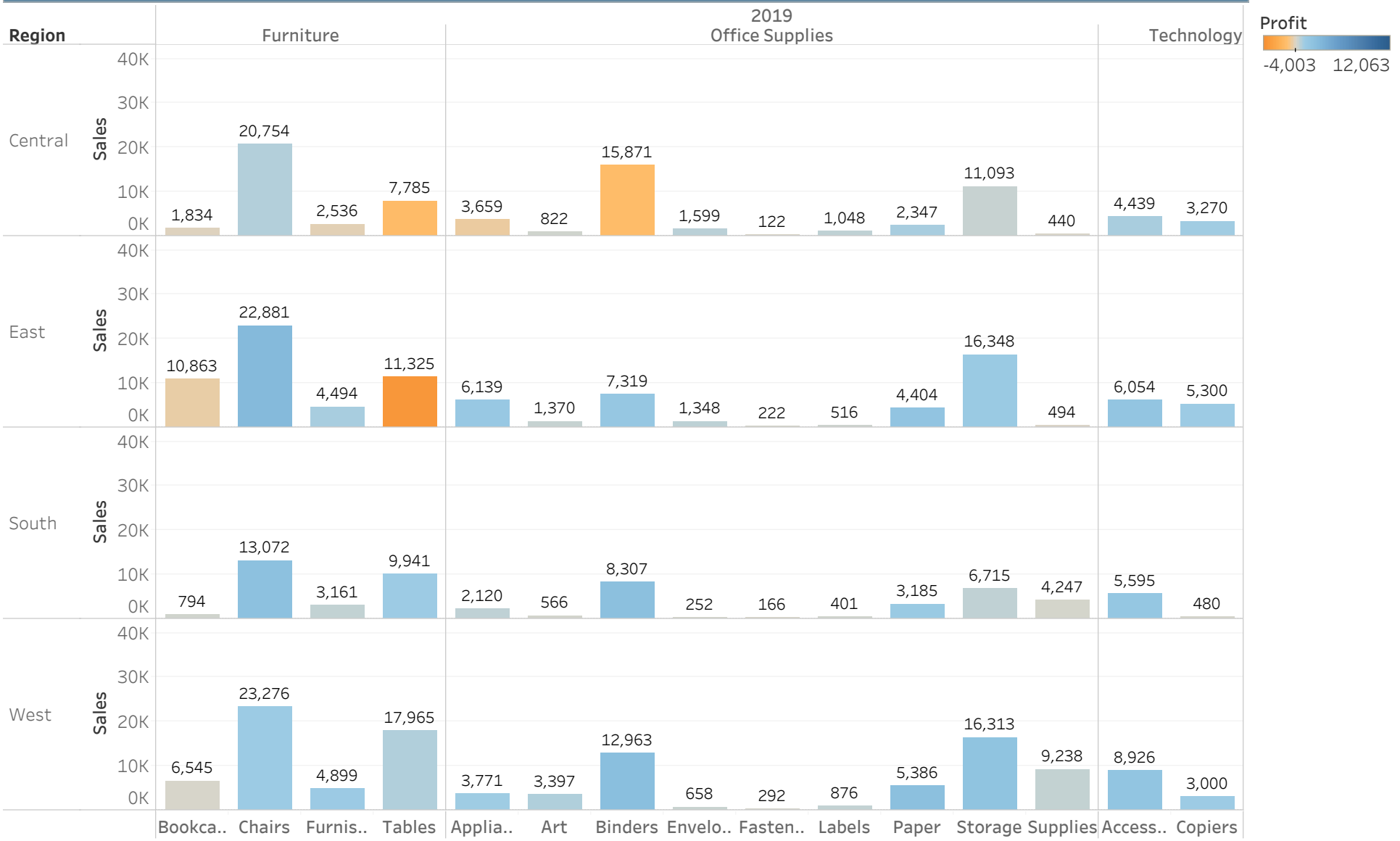
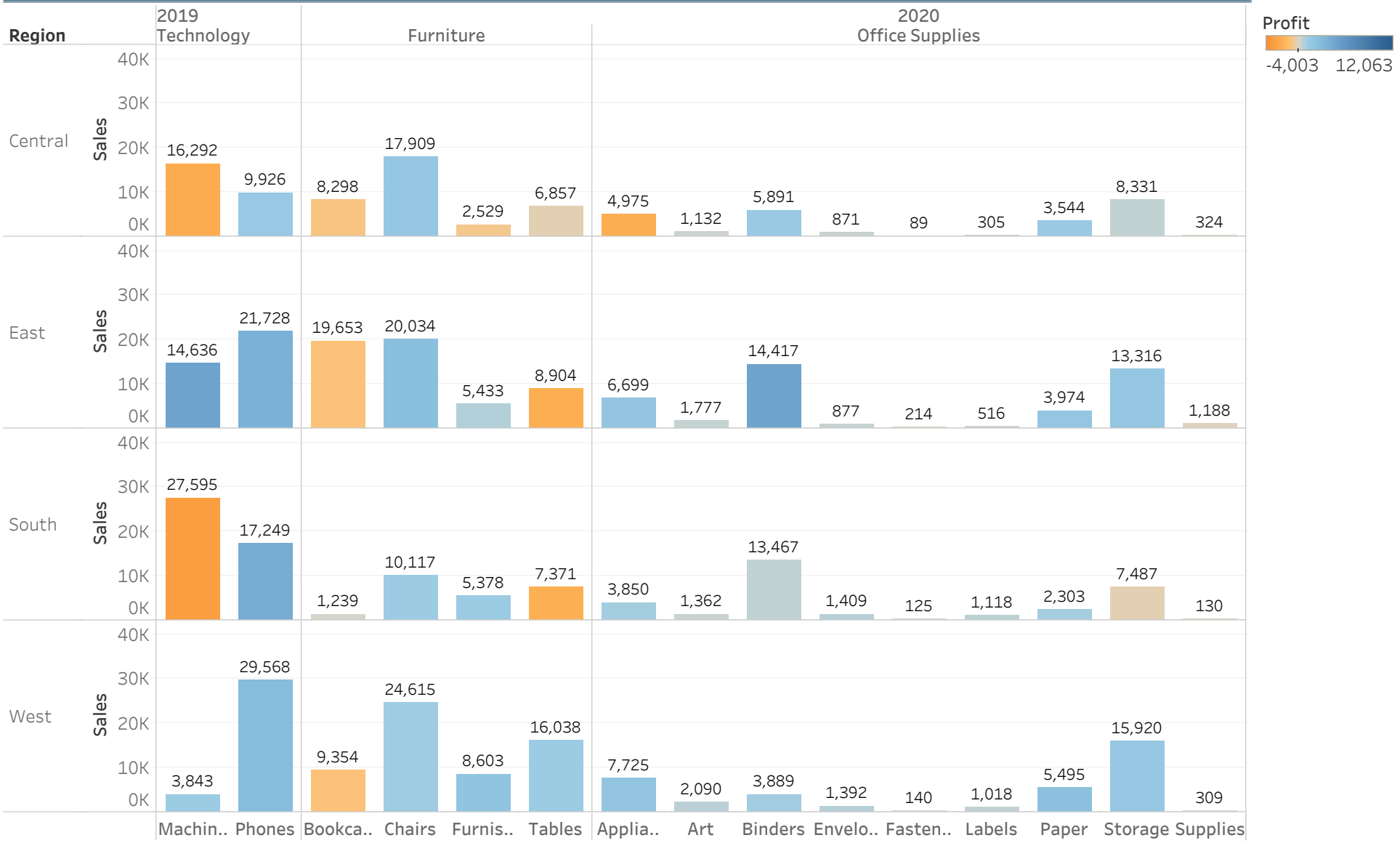
Sales By Region and Sub-Category



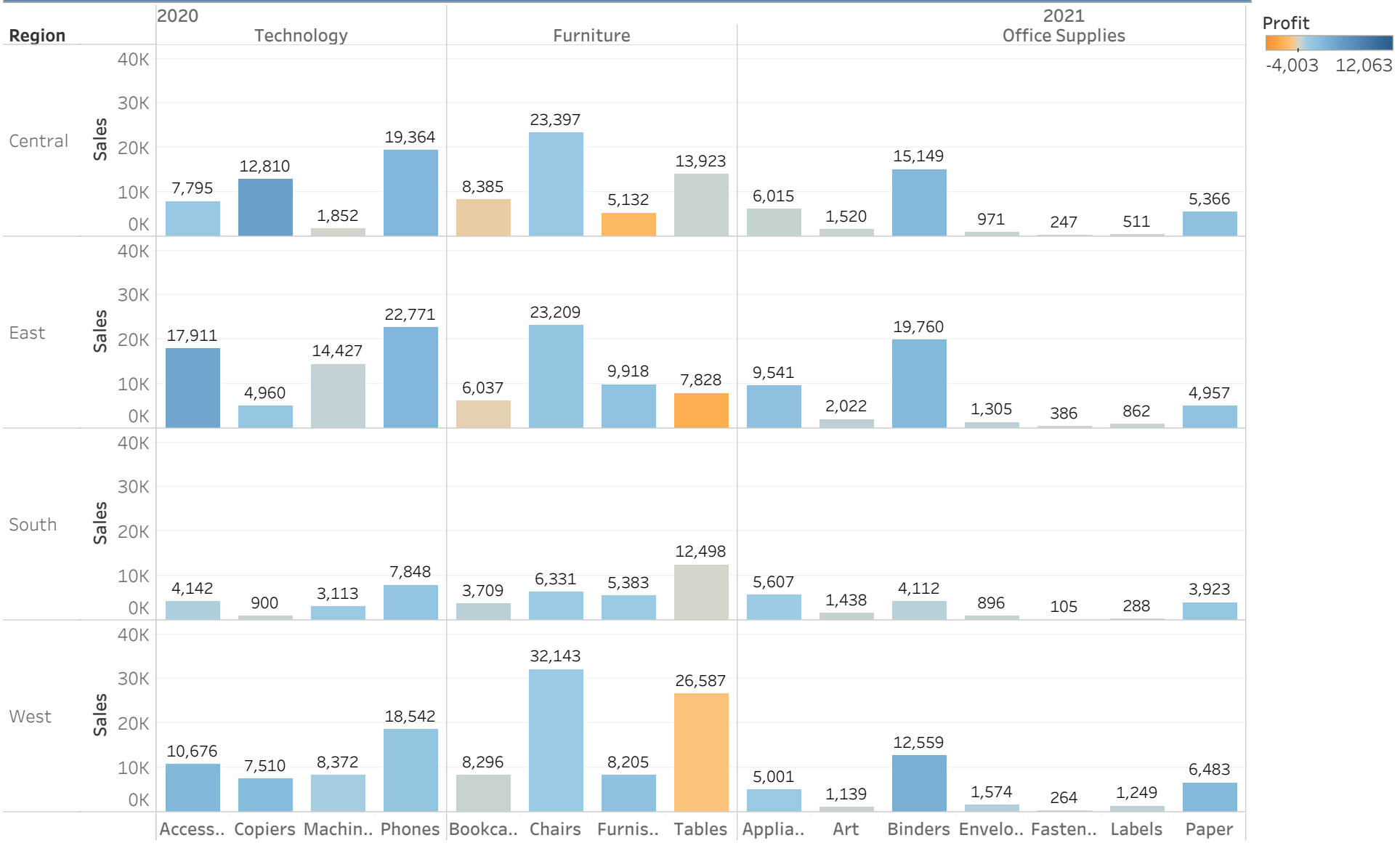
Sum of Sales for each Sub-Category broken down by Order Date Year and Category vs. Region. Color shows sum of Profit. The view is filtered on Order Date Year and Sub-Category. The Order Date Year filter keeps 2019, 2020, 2021 and 2022. The Sub-Category filter keeps 17 of 17 members.

Sales By Region and Sub-Category



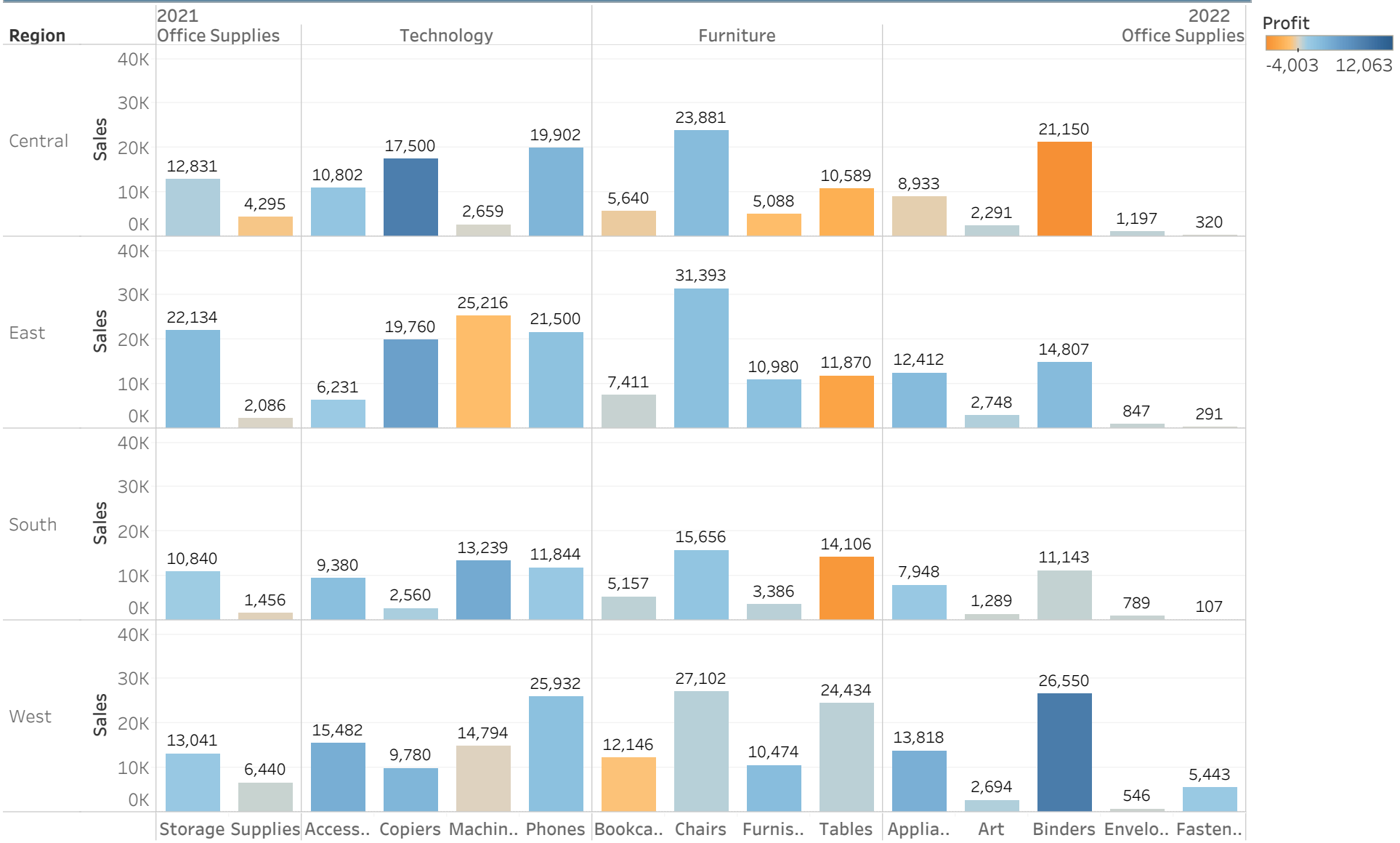
Sum of Sales for each Sub-Category broken down by Order Date Year and Category vs. Region. Color shows sum of Profit. The view is filtered on Order Date Year and Sub-Category. The Order Date Year filter keeps 2019, 2020, 2021 and 2022. The Sub-Category filter keeps 17 of 17 members.

Sales By Region and Sub-Category



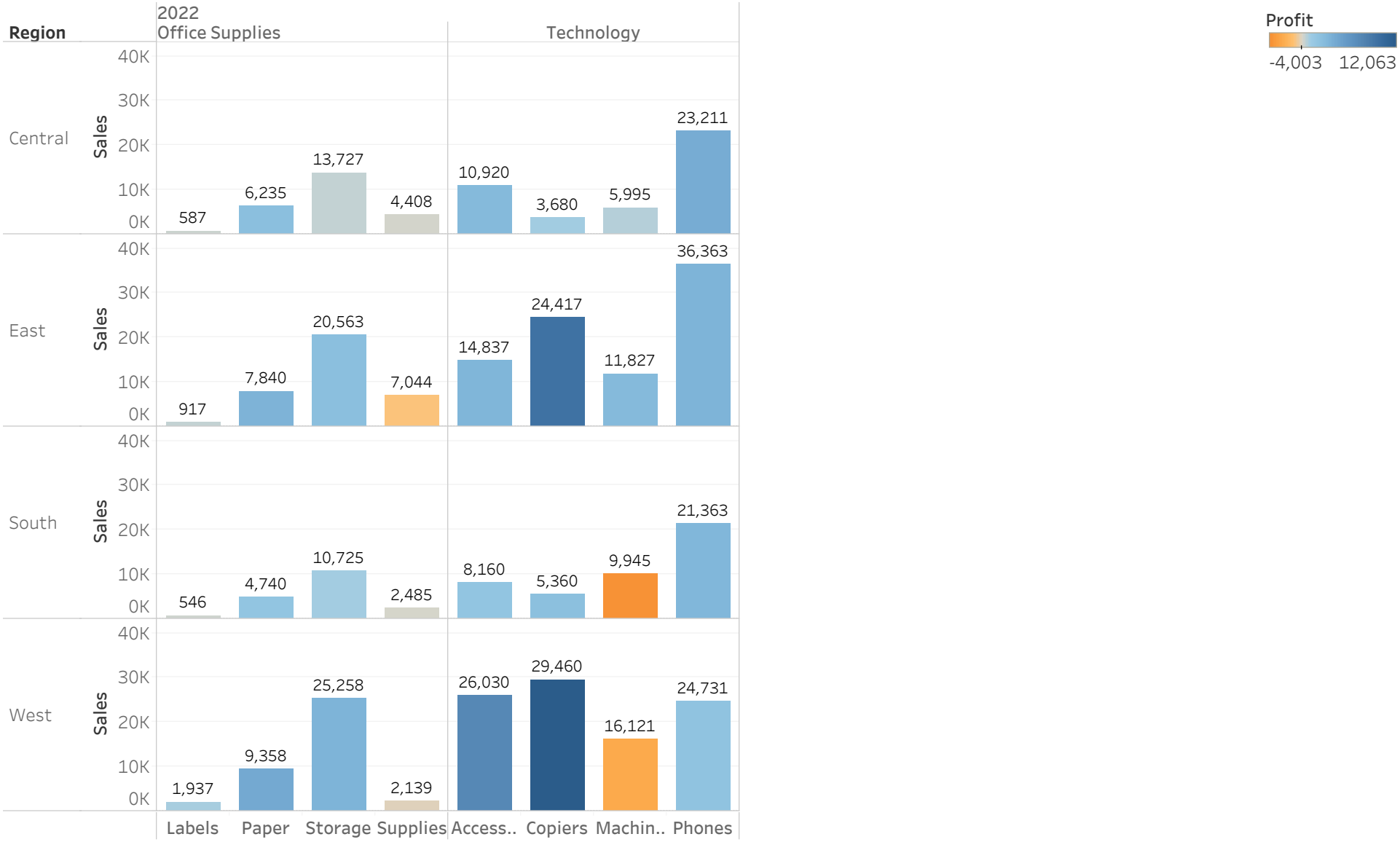
Sum of Sales for each Sub-Category broken down by Order Date Year and Category vs. Region. Color shows sum of Profit. The view is filtered on Order Date Year and Sub-Category. The Order Date Year filter keeps 2019, 2020, 2021 and 2022. The Sub-Category filter keeps 17 of 17 members.

Sales By Region and Sub-Category



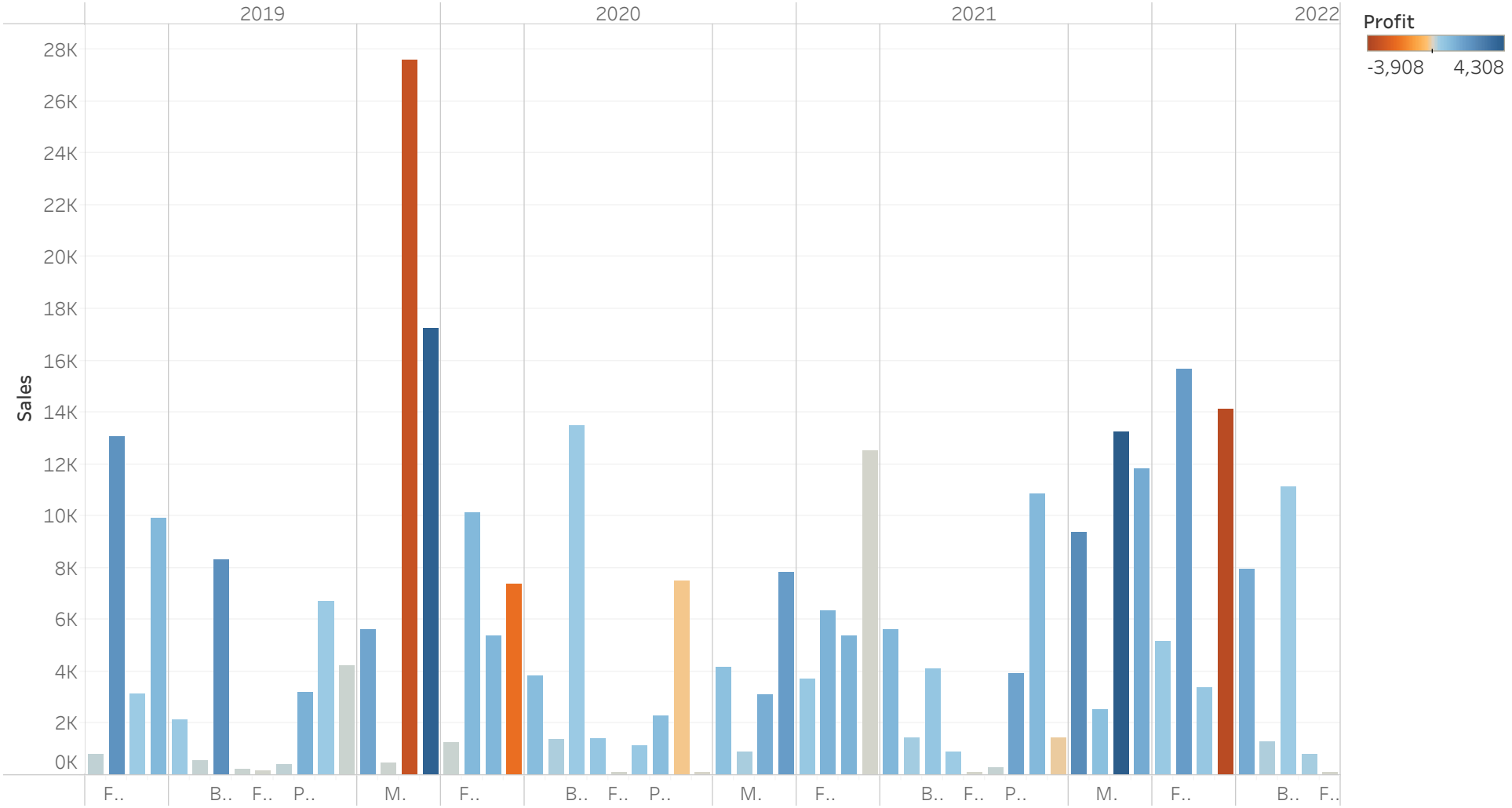
Sum of Sales for each Sub-Category broken down by Order Date Year and Category vs. Region. Color shows sum of Profit. The view is filtered on Order Date Year and Sub-Category. The Order Date Year filter keeps 2019, 2020, 2021 and 2022. The Sub-Category filter keeps 17 of 17 members.

Sales By Region and Sub-Category



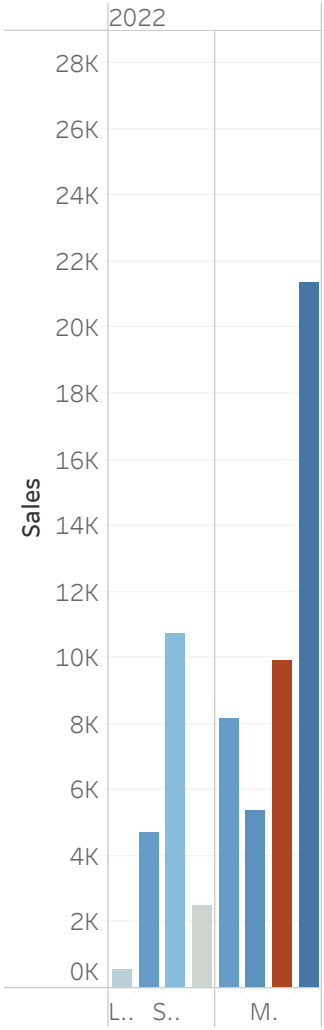
Sum of Sales for each Sub-Category broken down by Order Date Year and Category vs. Region. Color shows sum of Profit. The view is filtered on Order Date Year and Sub-Category. The Order Date Year filter keeps 2019, 2020, 2021 and 2022. The Sub-Category filter keeps 17 of 17 members.

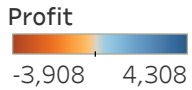
Sales in the South



Sum of Sales for each Sub-Category broken down by Order Date Year and Category vs. Region. Color shows sum of Profit. The data is filtered on Action (Country/Region,State/Province), which keeps 59 members. The view is filtered on Order Date Year, Sub-Category and Region. The Order Date Year filter keeps 2019, 2020, 2021 and 2022. The Sub-Category filter keeps 17 of 17 members. The Region filter keeps South.

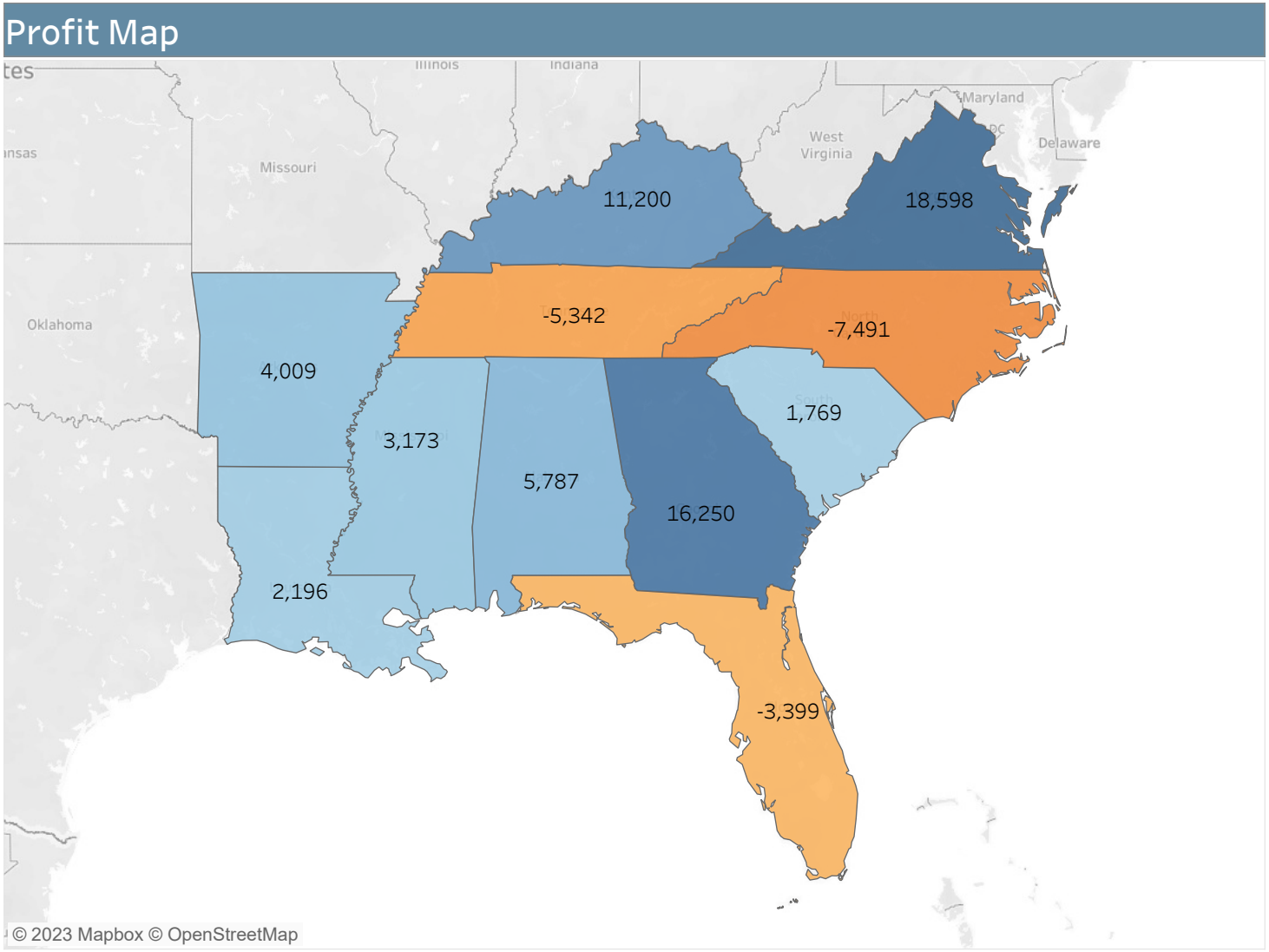
Sales in the South





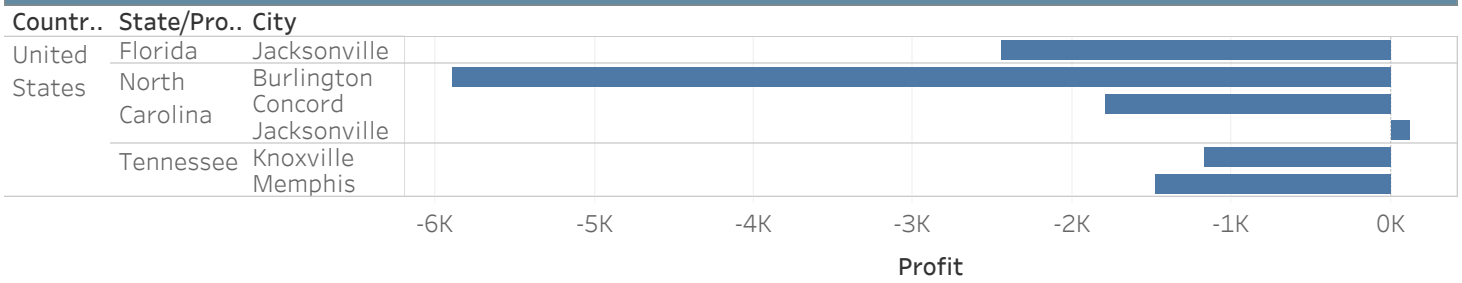
Sum of Sales for each Sub-Category broken down by Order Date Year and Category vs. Region. Color shows sum of Profit. The data is filtered on Action (Country/Region,State/Province), which keeps 59 members. The view is filtered on Order Date Year, Sub-Category and Region. The Order Date Year filter keeps 2019, 2020, 2021 and 2022. The Sub-Category filter keeps 17 of 17 members. The Region filter keeps South.

Profit Map



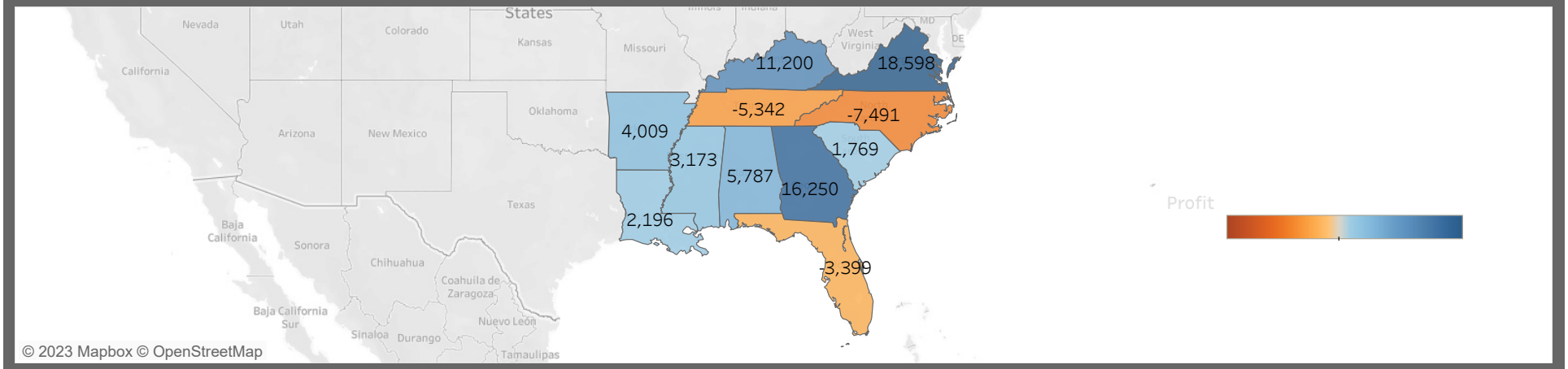
Map based on Longitude (generated) and Latitude (generated). Color shows sum of Profit. Details are shown for Country/Region and State/Province. The data is filtered on Region, which keeps South.

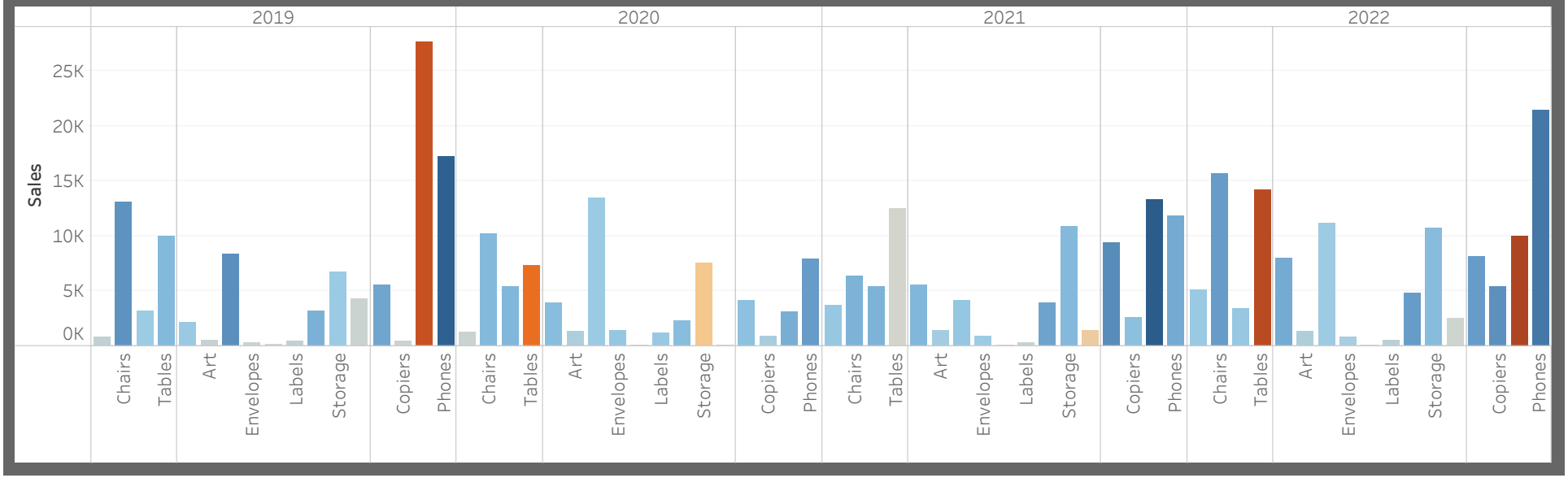
Negative Profit Bar Chart



Sum of Profit for each City broken down by Country/Region and State/Province. The context is filtered on Inclusions (Country/Region,State/Province), which keeps 3 members. The data is filtered on Region and Postal Code. The Region filter keeps South. The Postal Code filter keeps multiple members. The view is filtered on City, which has multiple members selected.

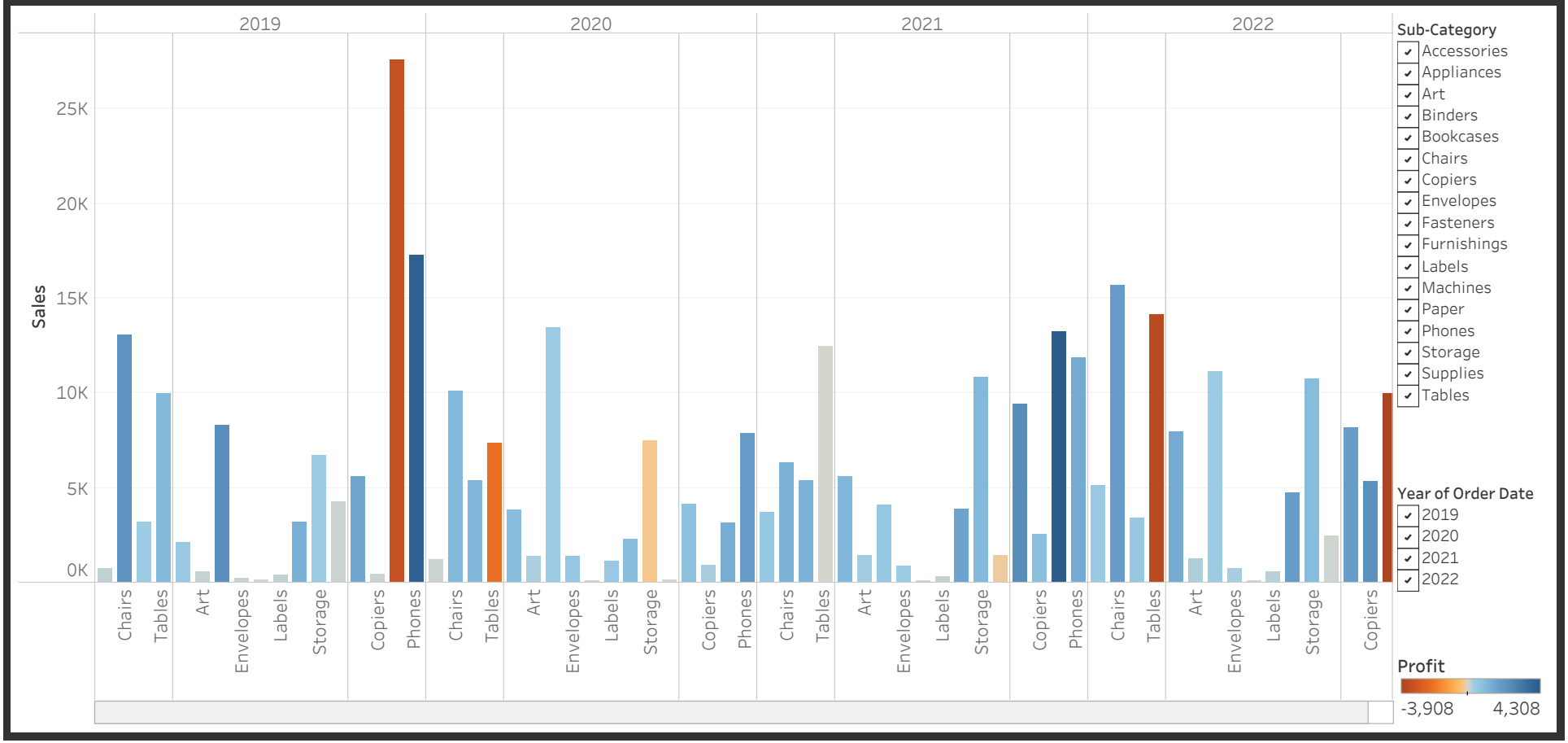
Regional Sales and Profit





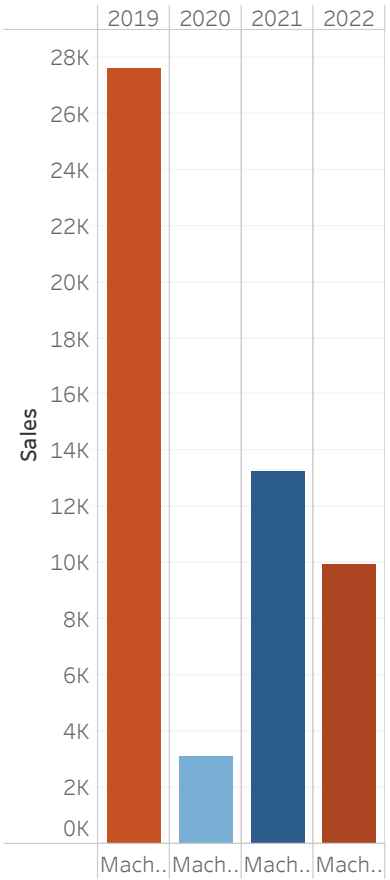
Improve Profits in South

Sales and Profit By Year | Machine Sales and By Year | Underperforming Items in the South | Profit in North Carolina,2018-2021 | Where are we losing machine profits in North Carolina?



Improve Profits in South

Sales and Profit By Year | **Machine Sales and By Year** | Underperforming Items in the South | Profit in North Carolina,2018-2021 | Where are we losing machine profits in North Carolina?



Sub-Category

- [ ] Accessories
- [ ] Appliances
- [ ] Art
- [ ] Binders
- [ ] Bookcases
- [ ] Chairs
- [ ] Copiers
- [ ] Envelopes
- [ ] Fasteners
- [ ] Furnishings
- [ ] Labels
- [x] Machines
- [ ] Paper
- [ ] Phones
- [ ] Storage
- [ ] Supplies
- [ ] Tables

Year of Order Date

- [x] 2019
- [x] 2020
- [x] 2021
- [x] 2022

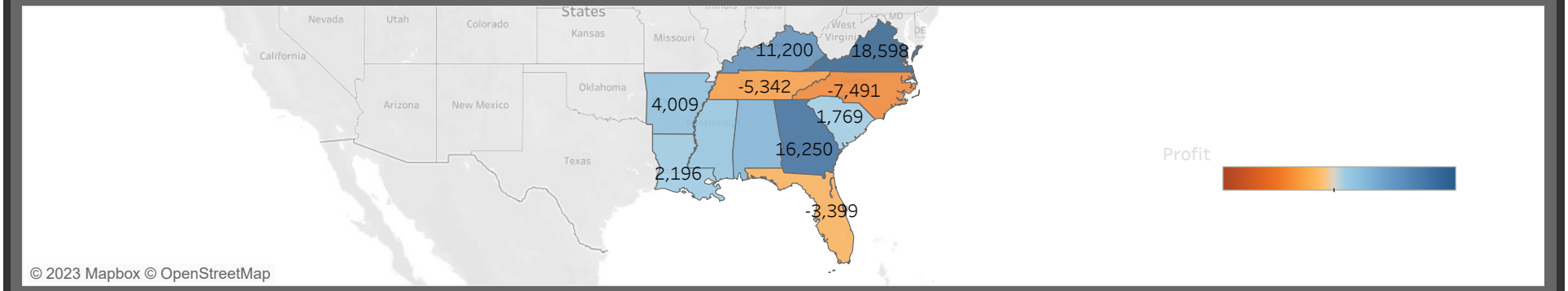
Profit

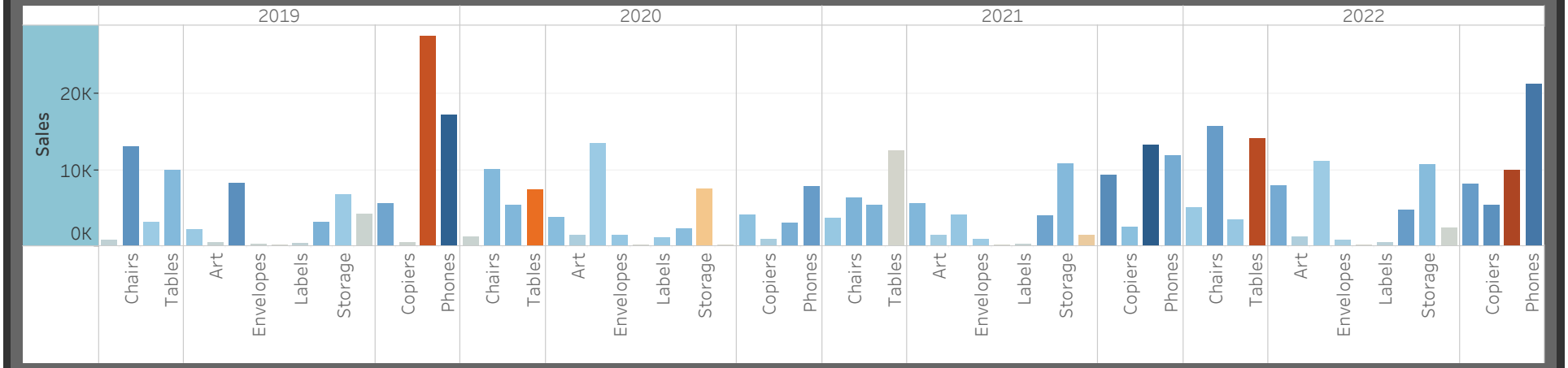
-3,908 4,308

Improve Profits in South

Sales and Profit By Year | Machine Sales and By Year | **Underperforming Items in the South** | Profit in North Carolina,2018-2021 | Where are we losing machine profits in North Carolina?

Regional Sales and Profit

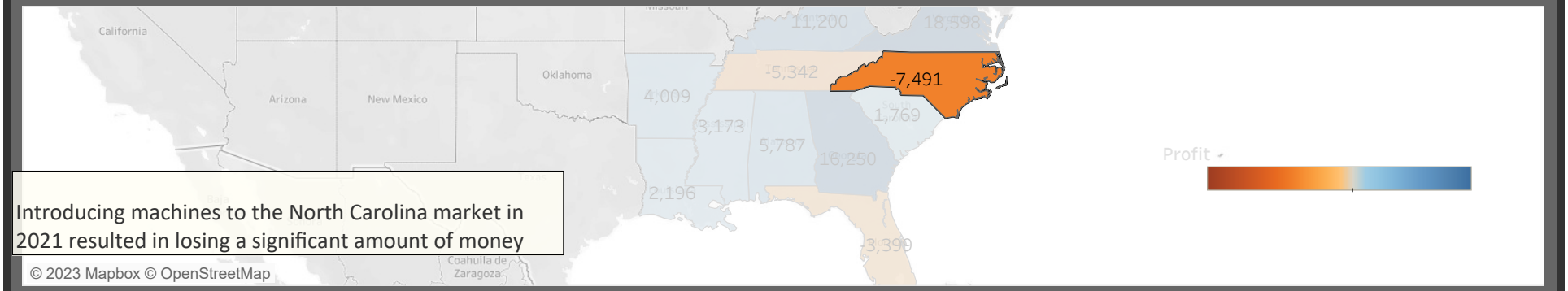


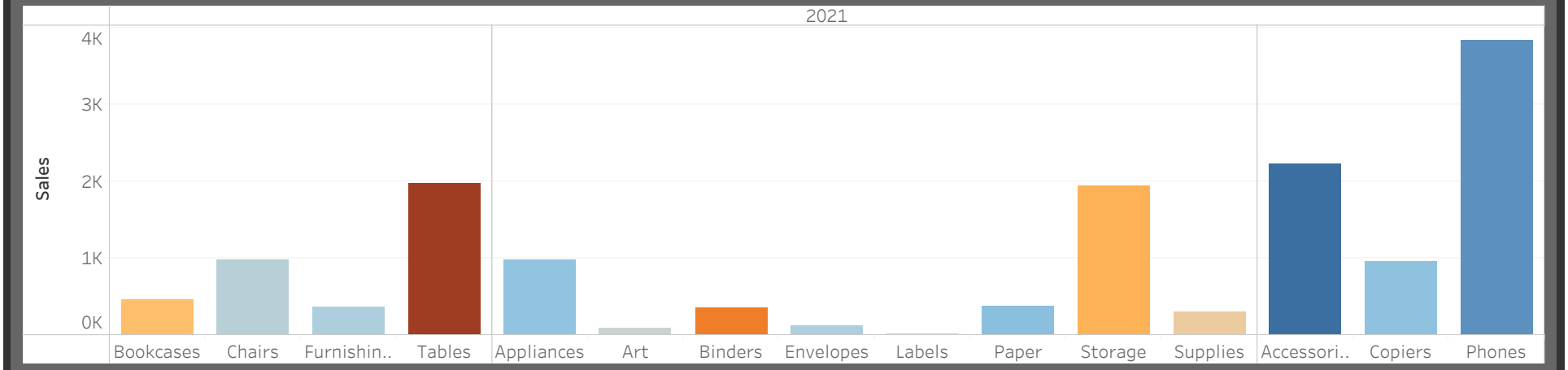


Improve Profits in South

Sales and Profit By Year | Machine Sales and By Year | Underperforming Items in the South | **Profit in North Carolina,2018-2021** | Where are we losing machine profits in North Carolina?

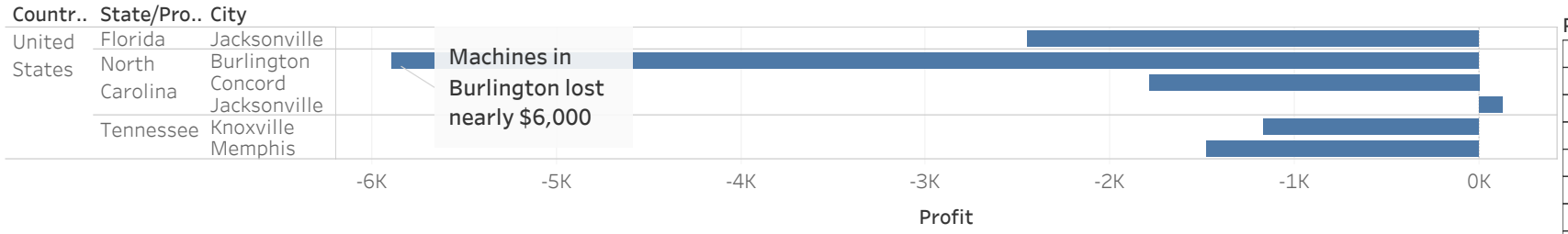
Regional Sales and Profit





Improve Profits in South

Sales and Profit By Year | Machine Sales and By Year | Underperforming Items in the South | Profit in North Carolina,2018-2021 | Where are we losing machine profits in North Carolina?



Postal Code

- 22153
- 22204
- 22304
- 22801
- 22901
- 22980
- 23223
- 23320
- 23434
- 23464
- 23602
- 23666
- 24153
- 27217
- 27360
- 27405
- 27511
- 27514
- 27534
- 27604
- 27707
- 27834
- 27893
- 28027
- 28052
- 28110
- 28205
- 28314