

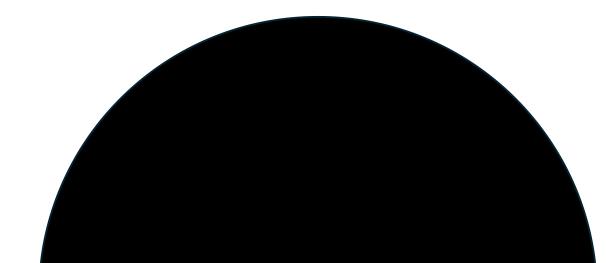
Session #03

## Time Series Regression Models



#### What is a Time-Series Model?

- Regression applied to data indexed by time
- Captures: trends, seasonality, autocorrelation, external predictors
- Useful for understanding drivers & forecasting future values





### **Key Components**

- Trend Long-term direction
- Seasonality Repeating patterns (monthly, yearly)
- Autocorrelation Dependence on past values
- Exogenous Variables Independent predictors (weather, ads, etc.)



### Types of Time-series models

- Linear Regression with Time
- Autoregressive (AR) models
- Distributed Lag Models
- ARIMAX (ARIMA + Exogenous variables)
- Machine Learning Regression (RF, XGBoost, LSTM)



# Building a Model (Steps)

- Explore Data Plot, check ACF/PACF
- Feature Engineering Add lags, seasonal dummies
- Model Training Linear, ARIMAX, ML
- Diagnostics Residual checks, error metrics
- Forecasting Predict future values



### Real-World examples

- Retail: daily sales using yesterday's sales, day-of-week, holidays, price, and promos.
- Energy: hourly demand using recent demand, hour of day, and temperature forecasts.
- Healthcare: ER visits using last week's counts, weekday patterns, and flu indicators.
- Finance Ops: call-center volume using month-end effects and product launch dates.
  - Same recipe, different domain."



## Key Takeaways

Time-series regression = regression that's time-aware.

It captures trend, seasonality, memory, and outside forces

