



# Instacart - Customer Profiling and Regional Insights

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## Part 1 - Data Enrichment and Analysis

- Import the merged 4.9 dataset into a fresh Jupyter notebook; treat PII before analysis.
- Create US regions from the State column (regions only) and segment customers.
- Assess spending differences by region by crossing Region with the spending flag.
- Create an exclusion flag for low-activity customers (< 5 orders) and export the filtered sample.
- Build a customer-profile variable using age, income, department\_id goods, and number of dependents; optionally include orders\_day\_of\_week and order\_hour\_of\_day.
- Create a visualization that shows the distribution of profiles.
- Aggregate max, mean, and min for usage frequency and expenditure at the profile level.
- Compare profiles with regions and departments; produce suitable charts and export them.
- Tidy the script, export the final dataset, and save the notebook.

## Part 2 - Final Report and Handoff

- Tab 1: include project details and cite data.
- Tab 2: complete the population flow.
- Tab 3: list the consistency checks (including the Crosstabs in Python check).

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- Tab 4: document data wrangling and data-security measures addressed.
- Tab 5: list derived columns and their sources.
- Tab 6: include visualizations with commentary answering business questions.
- Tab 7: include results and recommendations for Instacart's marketing strategy.
- Tidy project folder and scripts; add contents lists; save report in Sent to client.
- Move the Data folder out, compress project to .zip for submission, then move Data back.

# **Thank You!**

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