

## Quantitative and Qualitative Logistics - MIS

2019

2020

Quantity	Total No of Shipments	50452	15752	34700
	Total No of Shipments Delivered	36018	11838	24180
	Total No of Shipemnts Rto	23	8	15
	Total no of Shipemnts Return to Shipper	12365	11838	24180
	Total No of Shipemnts Hold / Status not Updated/ Undelivered	396	11838	24180
	Total No of Shipments In Delivery Process	36018	11838	24180
	Total Over all Underlivered	36414	23676	48360
Quality	Total No of Shipments	50452	15752	34700
	Total No of Shipments Delivered	36018	11838	24180
	<b>Conv%</b>	<b>71.390629</b>	<b>75.15236</b>	<b>69.683</b>
	Total No of Shipments	50452	15752	34700
	Total no of Shipemnts Return to Shipper + RTO Process	12388	11846	24195
	<b>Conv%</b>	<b>24.554032</b>	<b>75.20315</b>	<b>69.72622</b>
	Total No of Shipments	50452	15752	34700
	Total No of Shipments In Delivery Process	36018	11838	24180
	<b>Conv%</b>	<b>71.390629</b>	<b>75.15236</b>	<b>69.683</b>
	Total No of Shipments	50452	15752	34700
	Total Over all Underlivered	36414	23676	48360
	<b>Conv%</b>	<b>72.175533</b>	<b>150.3047</b>	<b>139.366</b>
Time	Total No shipments	36018	11838	24180
	Delivered Shipment in days	93824	23035	70789
	<b>Avg Shipment Delivery</b>	<b>2.6049198</b>	<b>1.945852</b>	<b>2.927585</b>
Cost	<b>Expense</b>			
	Col-order Charges	25000	12500	12500
	Electricity and water and Building Charges	150000	75000	75000
	<b>Team Expense</b>	<b>300000</b>	150000	150000
	<b>Income</b>			
	<b>Total Sales</b>	<b>1440720</b>	<b>473520</b>	<b>967200</b>
	<b>Total Expense</b>	<b>475000</b>	<b>237500</b>	<b>237500</b>
	<b>Net Revenue</b>	<b>965720</b>	<b>482860</b>	<b>482860</b>
	Conv% (Income Should Be Greater then 90% of Expenses as per the budget	2.0330947	1.016547	1.016547
	<b>Expense Should be This much Only</b>	144072	47352	96720
	<b>Actual Diff %</b>	30.330947	19.93768	40.72421
	<b>Actual Diff in Value</b>	-330928	-190148	-140780