

Forex Investor Behaviour Profile Report

Name : Ganesh

Competency Level Description

Level 1 : Has basic knowledge/awareness of the skill
Level 2 : Has/possesses working knowledge of the skill
Level 3 : Has/possesses comprehensive skill to do the job well
Level 4 : Has mastered/can coach the skill and can guide others

S.No	Competency	Competency Level	Competency Score	Gap for Mastering the next level
1	Relationship Building	Level4	80.00%	20.00%
2	Results Orientation	Level3	60.00%	40.00%
3	Infuence	Level2	33.33%	55.56%
4	Partnering	Level2	33.33%	55.56%
5	Risk Management	Level4	90.00%	10.00%
6	Planning Organizing	Level3	58.33%	41.67%
7	Business Focus	Level3	58.33%	41.67%
	Your Investor Risk Type		Balanced	

Investor Types

S.No	Investor Risk Psyche	Risk	Growth	Volatility	Return
1	Conservative	Low	Low	Low	Low
2	Moderately conversative	Low	Low	Moderate	Low
3	Balanced	Moderate	Steady & sustained	Moderate	Moderate
4	Aggressive	High	High	High	High
5	Very Aggressive	High	High	High	High

Competency Definitions

Competency	Relationship Building	Result Orientation	Infuence	Paterning	Risk Taking	Planning & Organizing	Business Focus
Definition	Building and actively maintaining working relationships and/or networks of contacts to further the organization's goals	Focusing personal efforts on achieving results consistent with the organization's objectives	Gaining support from and convincing others to advance the objectives of the organization	Seeking and building strategic alliances and collaborative arrangements through partnerships to advance the objectives of the organization	Identifying, assessing and managing risk while striving to attain objectives	Defining tasks and milestones to achieve objectives, while ensuring the optimal use of resources to meet those objectives	The motivation and ability to apply good financial & commercial practice at all times.
Level 1	Accesses sources of information	Strives to meet work expectations	Uses facts and available information to persuade	Operates effectively within partnerships	Identifies possible risks	Plans tasks and organizes own work	Applies good commercial practice
Level2	Builds key contacts	Consistently meets established expectations	Adapts rationale to influence others	Manages existing partnerships	Takes calculated risks	Applies planning principles to achieve work goals	Identifies opportunities for profit making or cost saving
Level 3	Seeks new relationship opportunities for self and others.	Surpasses established expectations	Demonstrates the benefit of ideas	Seeks out partnership opportunities	Personally takes significant risks	Develops plans for the business unit	Identifies and exploits new business opportunities
Level 4	Strategically expands networks and creates networking opportunities	Seeks out significant challenges and pursues excellence on an organizational level	Builds coalitions, strategic relationships, networks and designs complex influence strategies	Facilitates partnerships & Sets strategic direction for partnering	Designs strategies for dealing with high-risk initiatives and Provides organizational guidance on risk	Integrates and evaluates plans to achieve business goals & Plans and organizes at a strategic level	Plans strategically for thebusiness using commercial expertise