

# BUSINESS DASHBOARD

PLANT

All

EXPORT/DO...

All

CUSTOMER

All

SILHOUTTE

All

Confirmed PO...

All

ORDER\_...

All

PRO...

All

|              |           |          |        |                 |      |          |             |             |                   |
|--------------|-----------|----------|--------|-----------------|------|----------|-------------|-------------|-------------------|
| QTY IN PAIRS | REVENUE   | COST     | PROFIT | PROFIT MARGIN % | # PO | # ORDERS | # AVG PR/DZ | 318<br># PO | Clear all slicers |
| 58.34M       | 1,788.43M | 1456.53M | 332M   | U               | 318  | 4,137    | 368         |             |                   |

Week EX

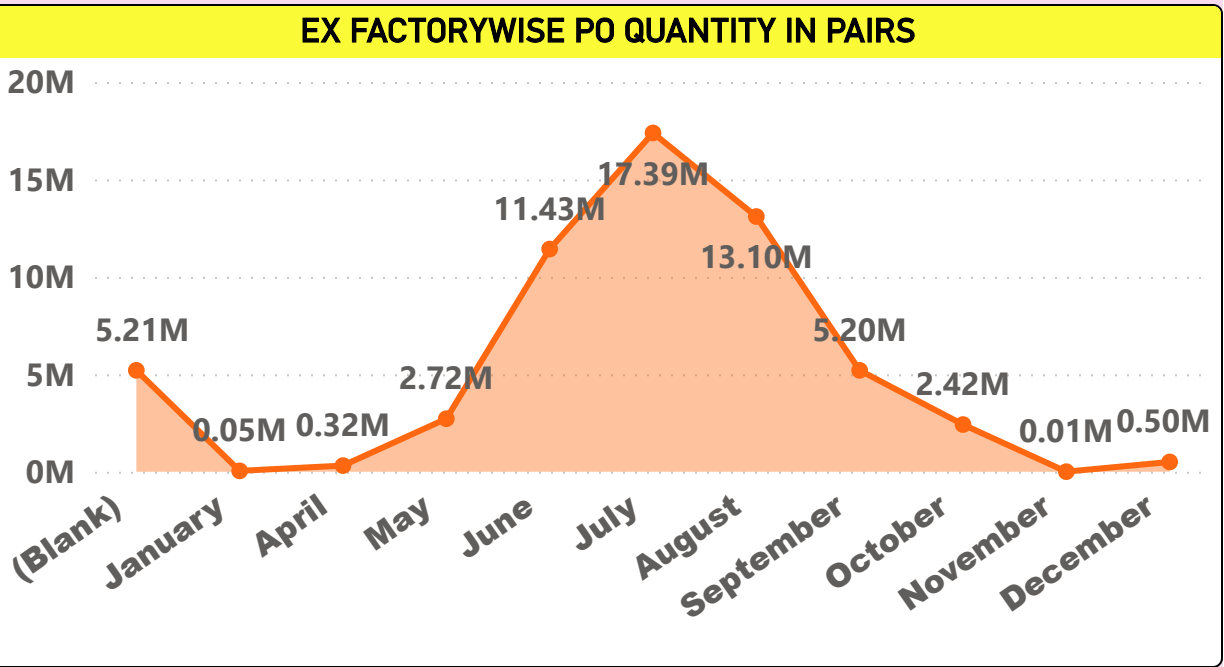
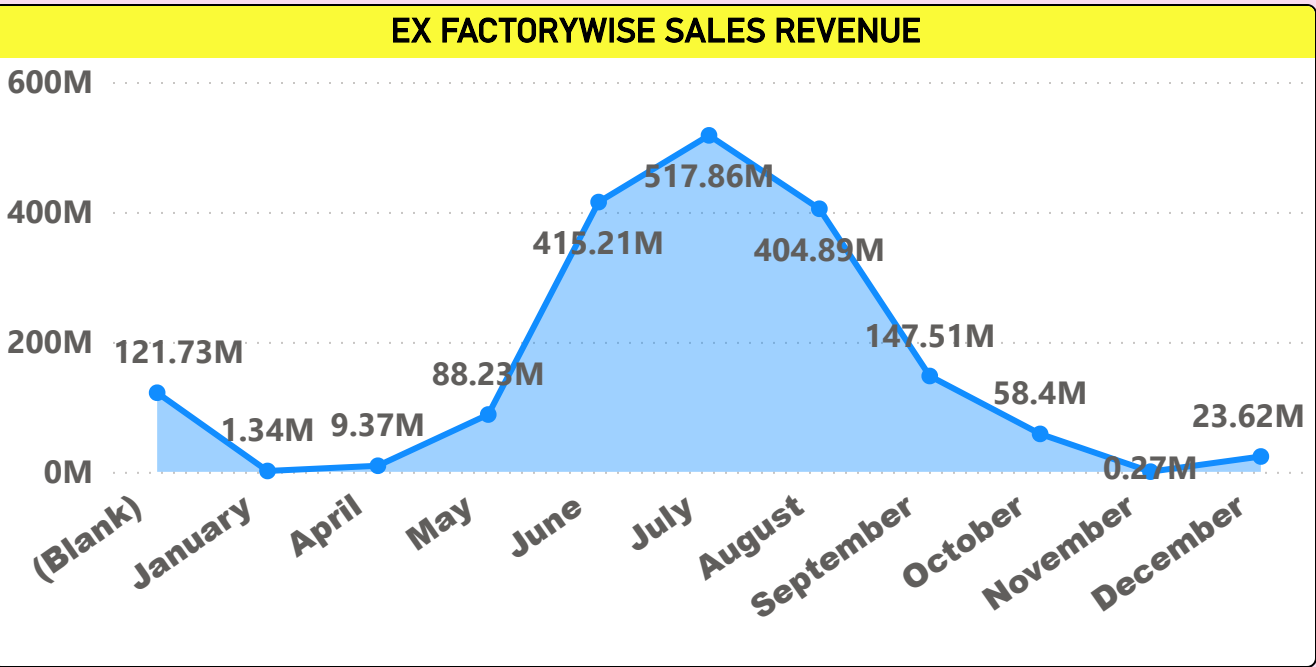
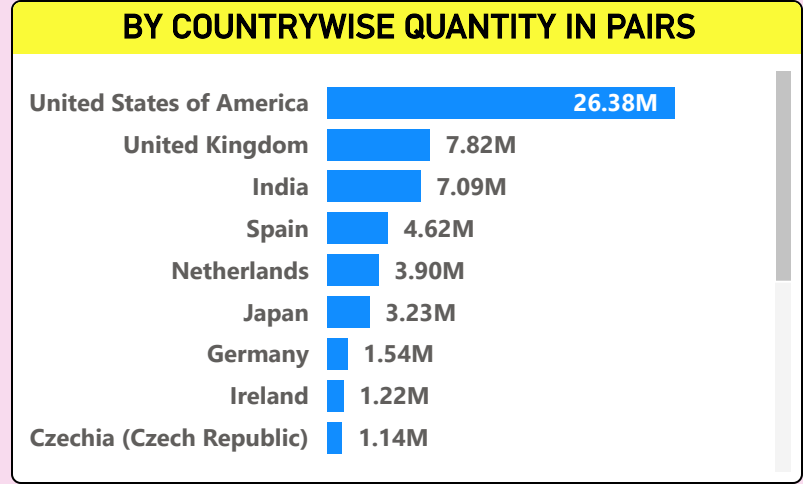
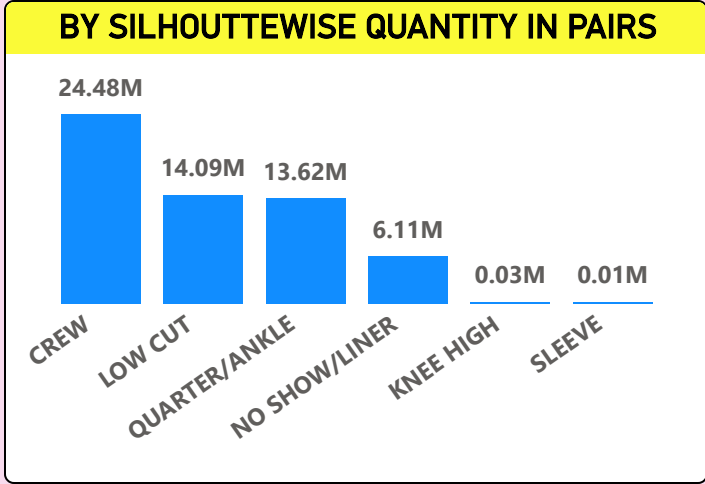
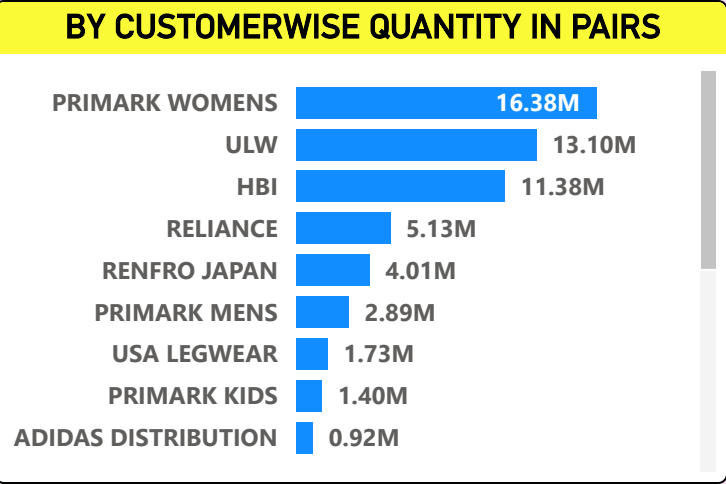
All

FINAL EX FACT...

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PO RECEIVED ...

All



BUSINESS DASHBOARD

PLANT

All

EXPORT/...

All

CUSTOMER

All

SILHOUTTE

All

Confrme...

All

ORDER...

All

PRO...

All

|                        |                            |               |                |                      |             |                   |                    |             |                   |
|------------------------|----------------------------|---------------|----------------|----------------------|-------------|-------------------|--------------------|-------------|-------------------|
| QTY IN PAIRS<br>58.34M | SALES REVENUE<br>1,788.43M | COST<br>1457M | PROFIT<br>332M | PROFIT MARGIN %<br>J | # PO<br>318 | # ORDERS<br>4,137 | # AVG PR/DZ<br>368 | 318<br># PO | Clear all slicers |
|------------------------|----------------------------|---------------|----------------|----------------------|-------------|-------------------|--------------------|-------------|-------------------|

Week EX

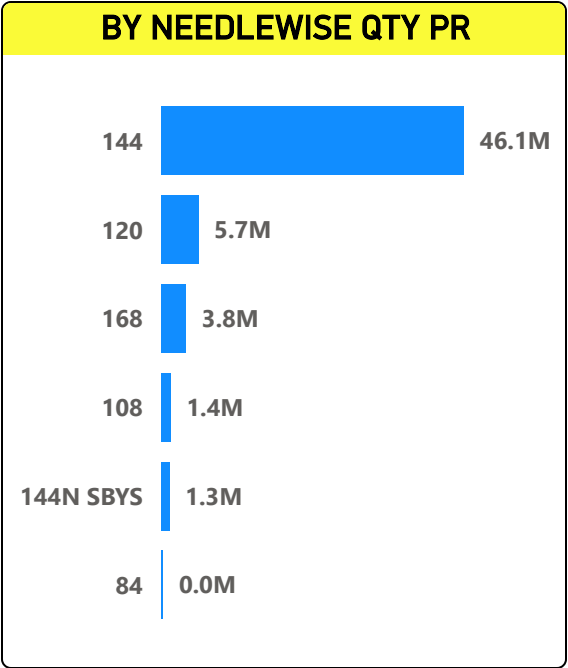
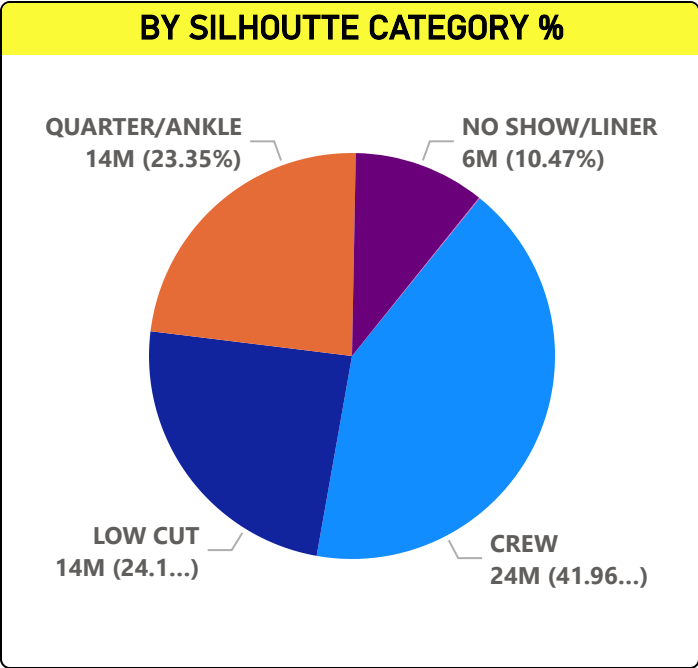
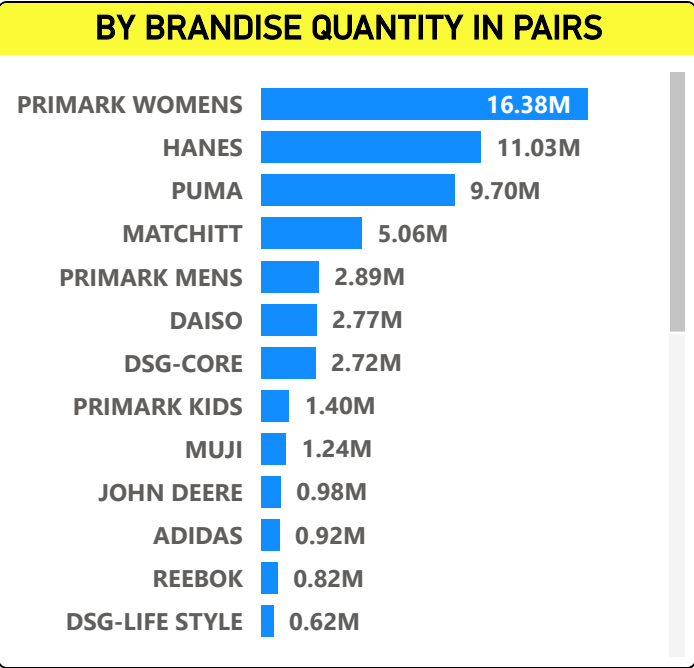
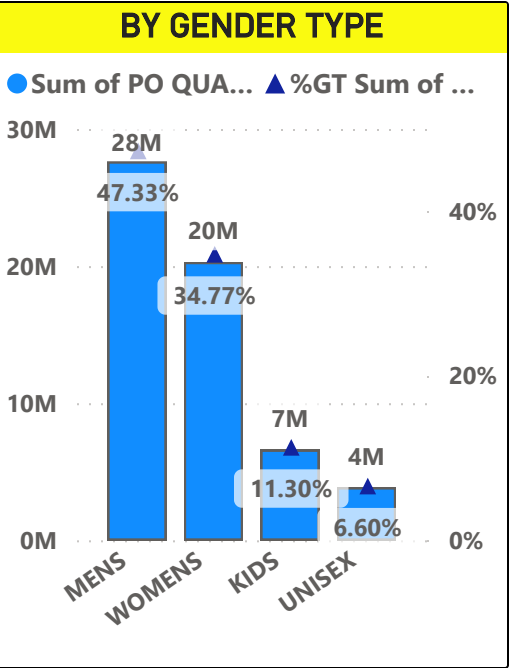
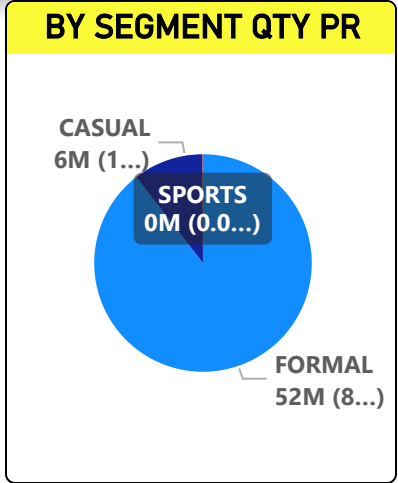
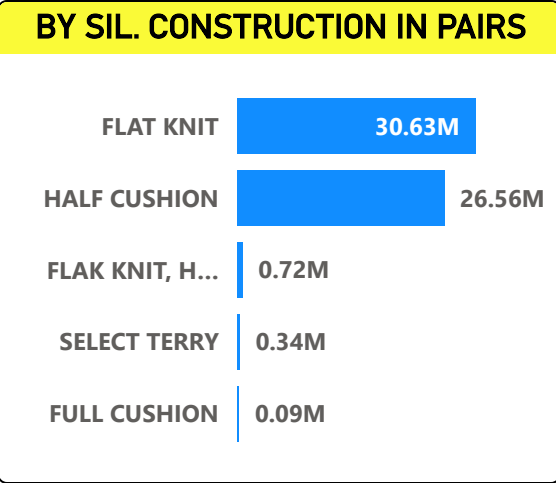
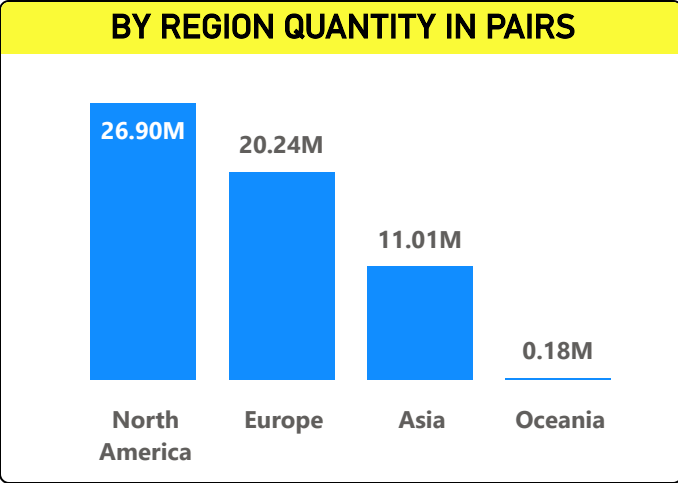
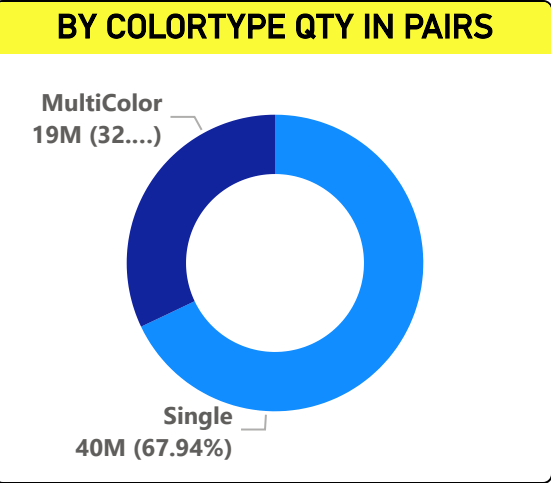
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FINAL EX F...

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PO RECEIVE...

All



BUSINESS DASHBOARD

PLANT

All

EXPORT/...

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CUSTOMER

All

SILHOUTTE

All

Confrme...

All

ORDER...

All

PRO...

All

QTY IN PAIRS

58.34M

SALES REVENUE

17,884.27

COST

1457M

PROFIT

332M

PROFIT MARGIN %

U

# PO

318

# ORDERS

4,137

# AVG PR/DZ

368

318

# PO

Clear all slicers

Week EX

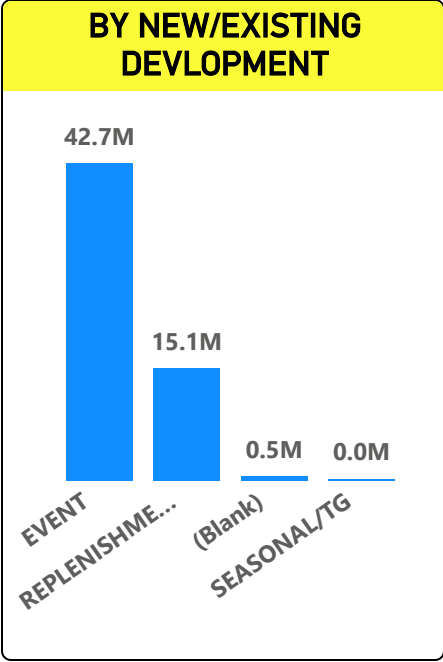
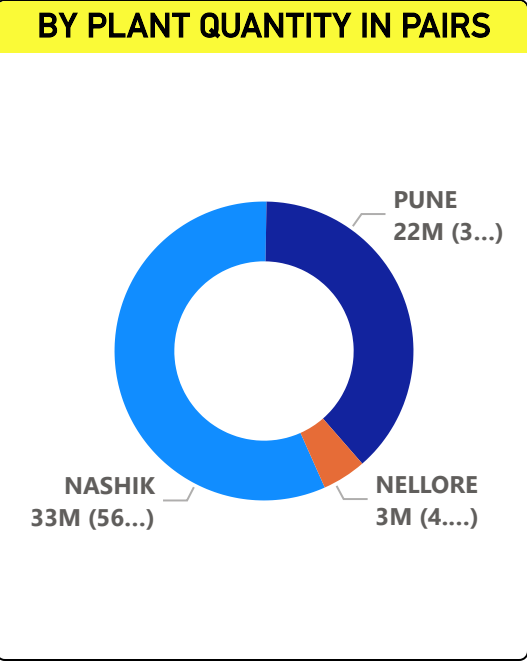
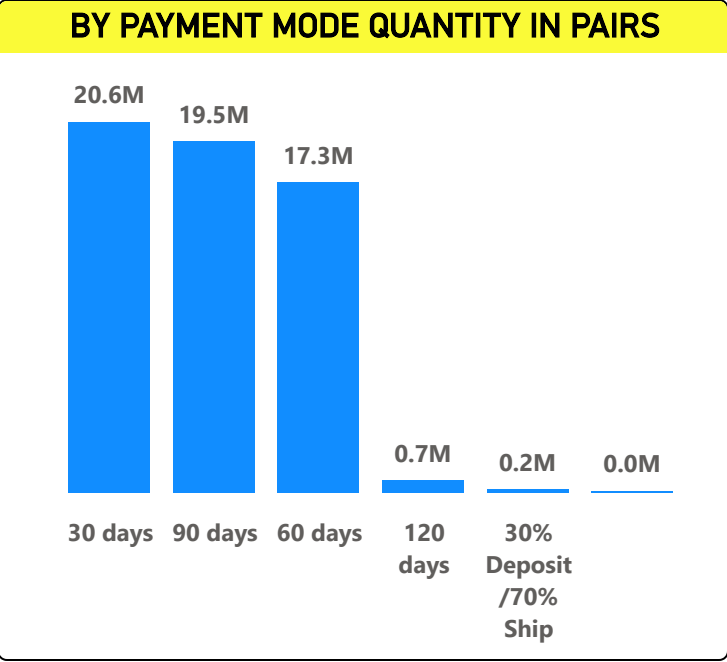
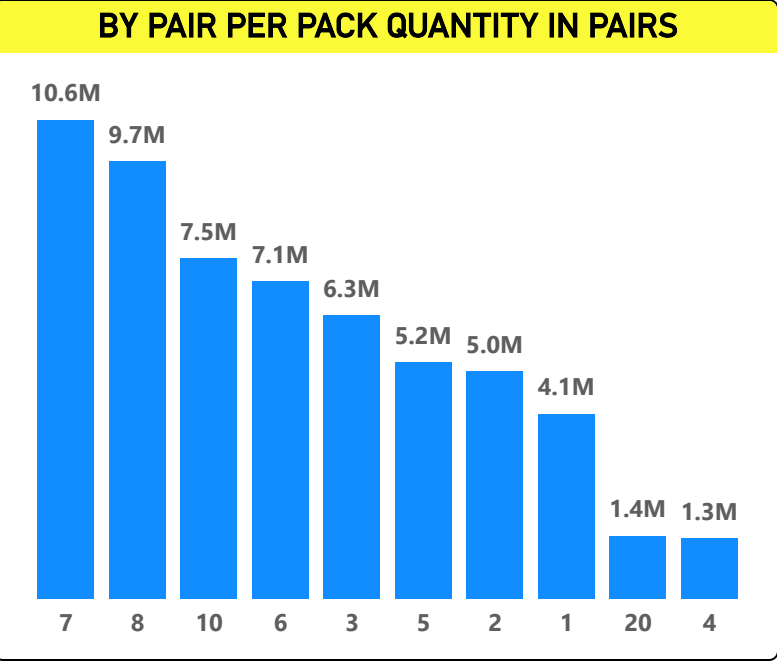
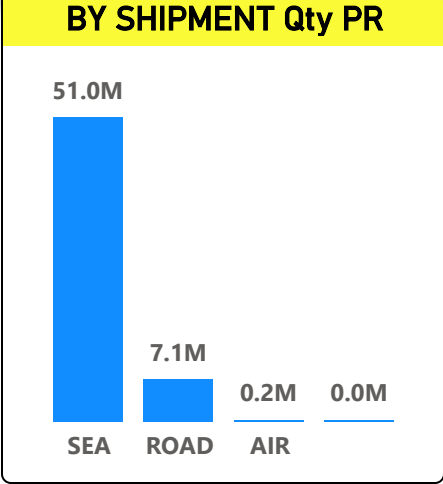
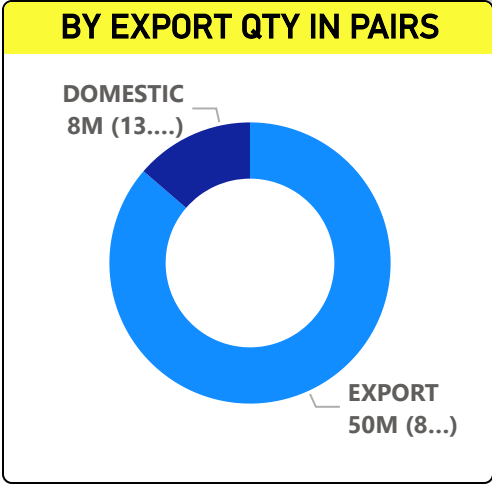
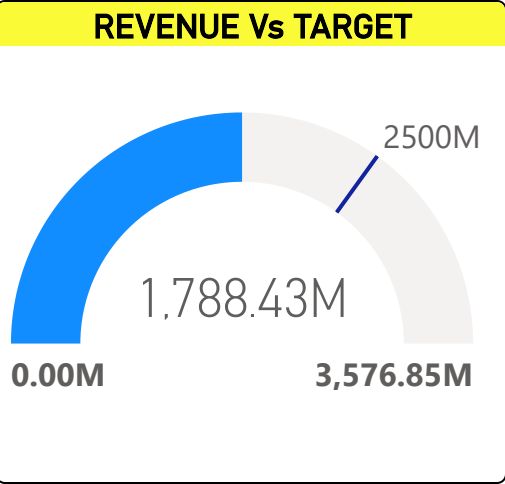
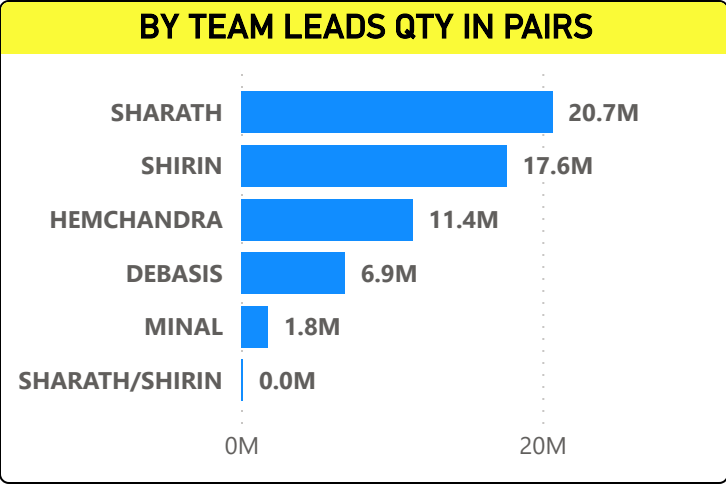
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FINAL EX F...

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PO RECEIVE...

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BUSINESS DASHBOARD

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Confrme...

ORDER...

PRO...

QTY IN PAIRS

SALES REVENUE

COST

PROFIT

PROFIT MARGIN %

# PO

# ORDERS

# AVG PR/DZ

318 # PO

Clear all slicers

Week EX

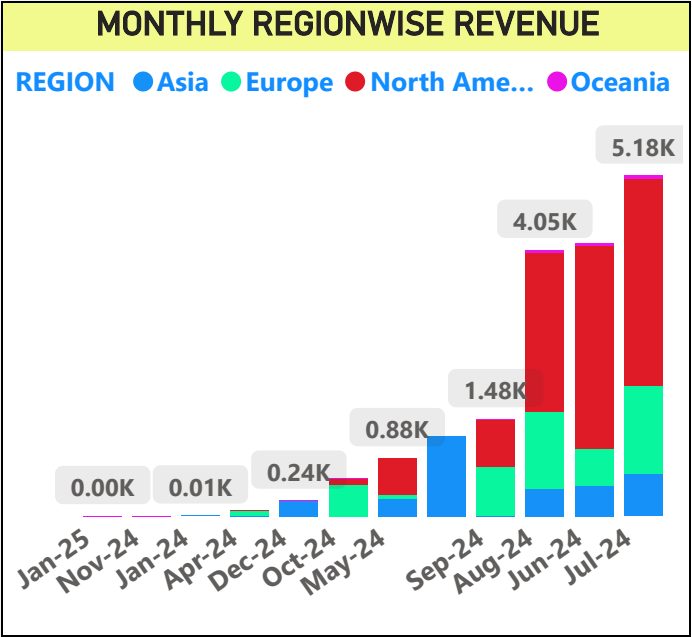
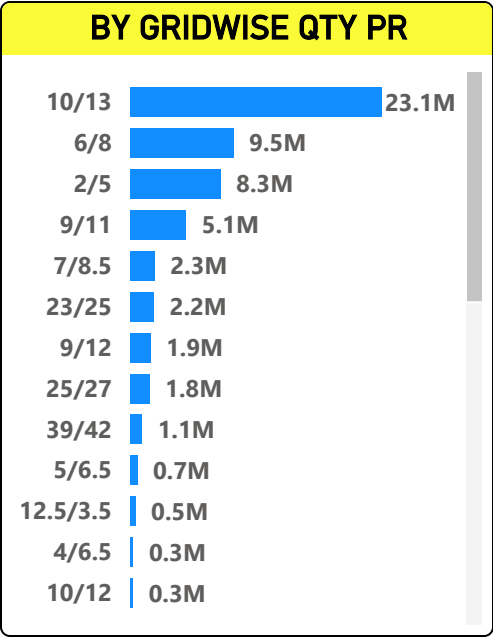
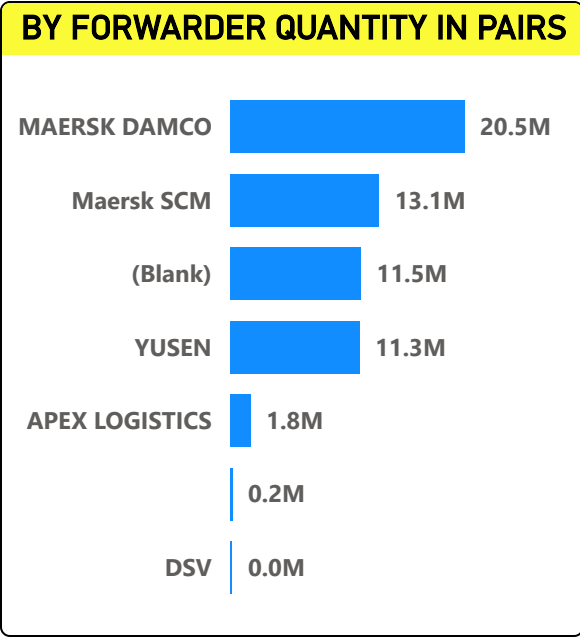
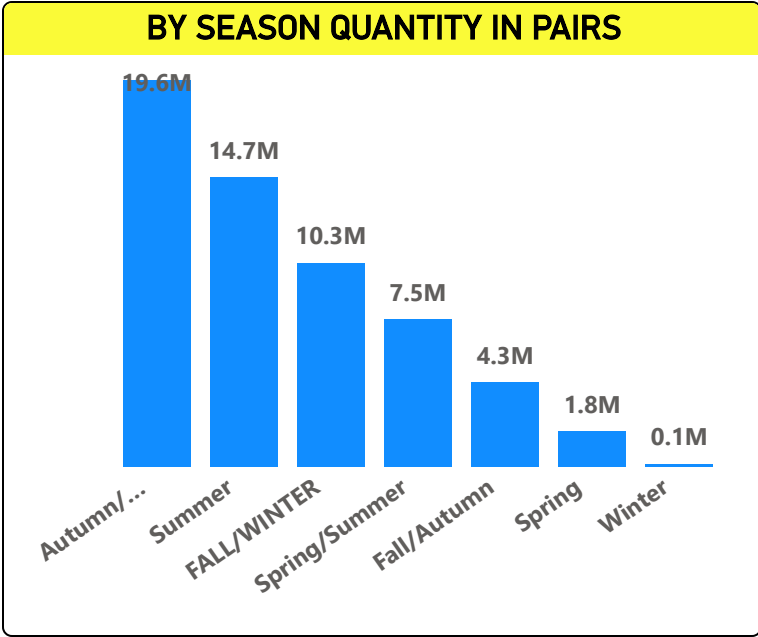
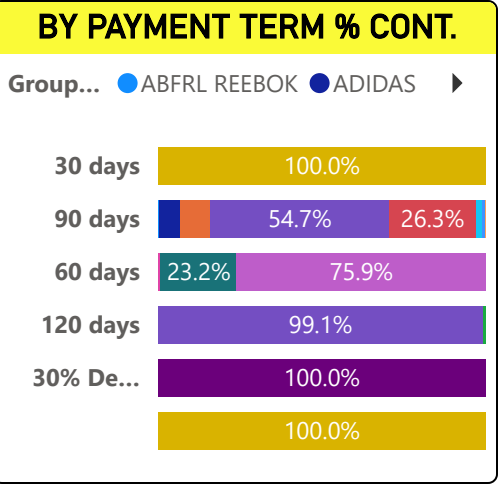
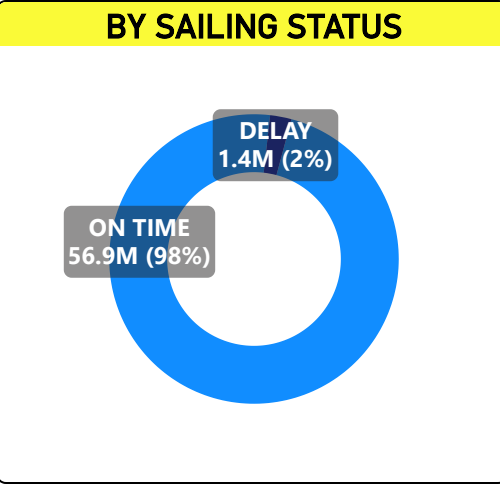
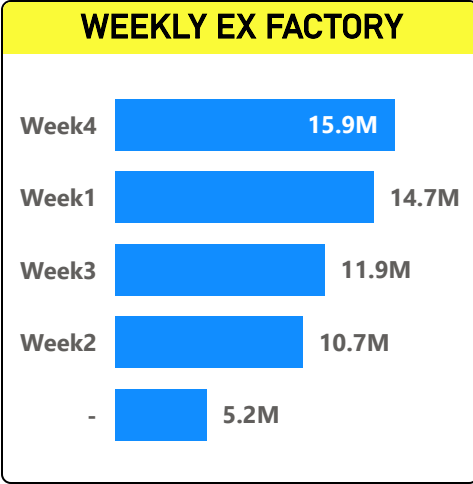
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FINAL EX F...

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PO RECEIVE...

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# BUSINESS DASHBOARD

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ORDER... 

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All 

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All 

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QTY IN PAIRS  
58.34M

SALES REVENUE  
17.88K

COST  
1457M

PROFIT  
332M

PROFIT MARGIN %  
J

# PO  
318

# ORDERS  
4,137

# AVG PR/DZ  
368

318  
# PO

Clear all slicers

Week EX 

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All 

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FINAL EX F... 

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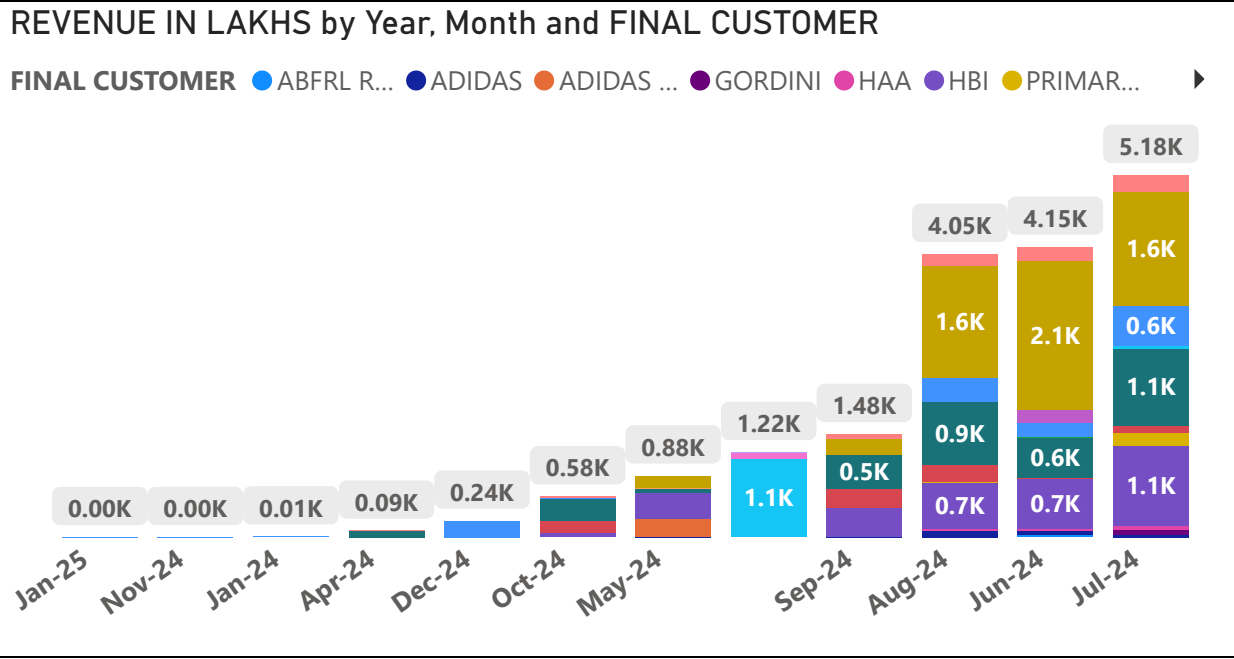
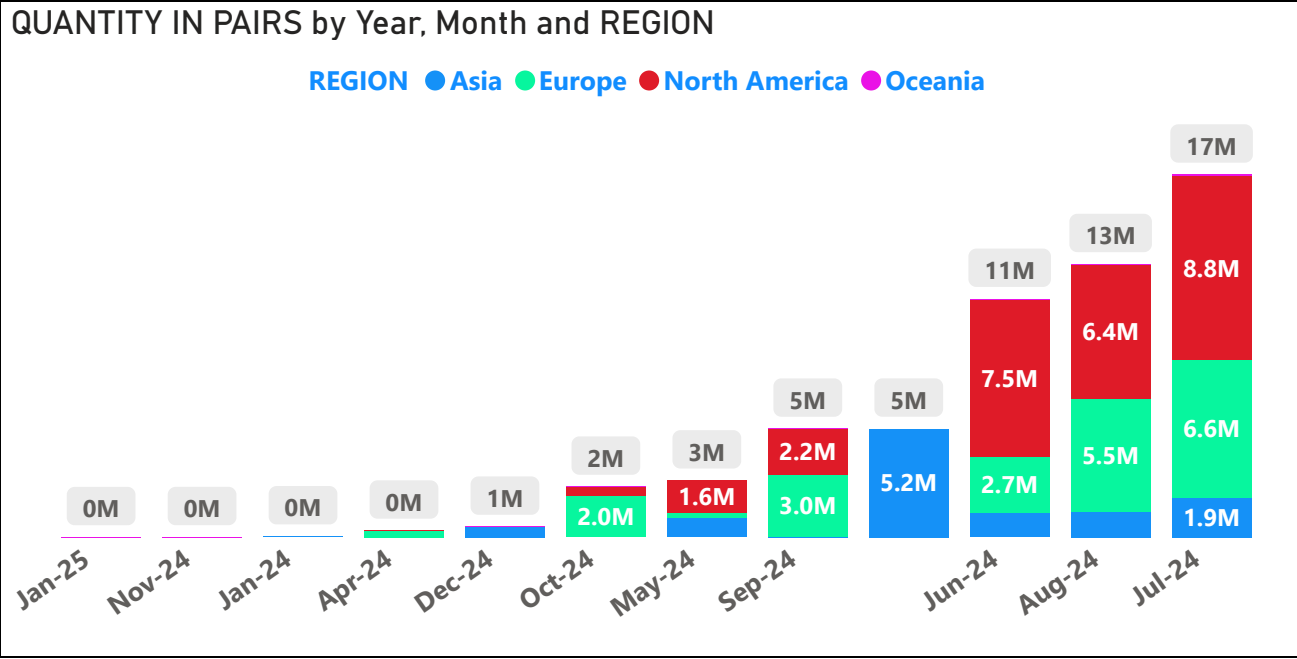
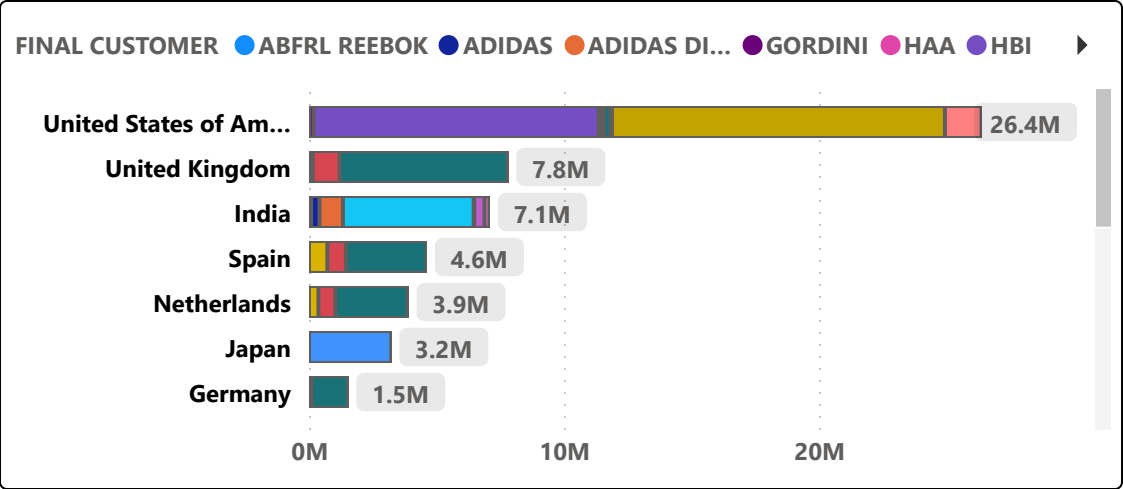
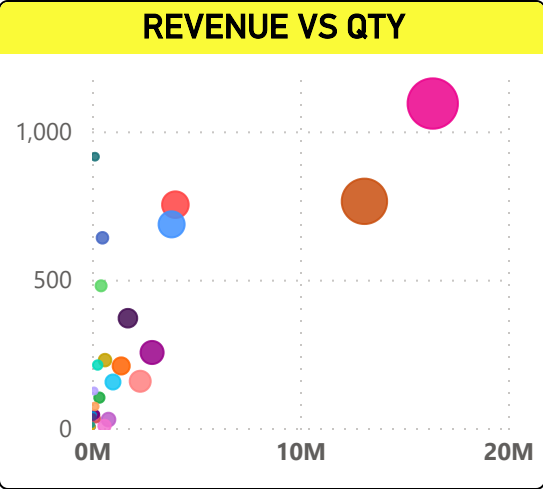
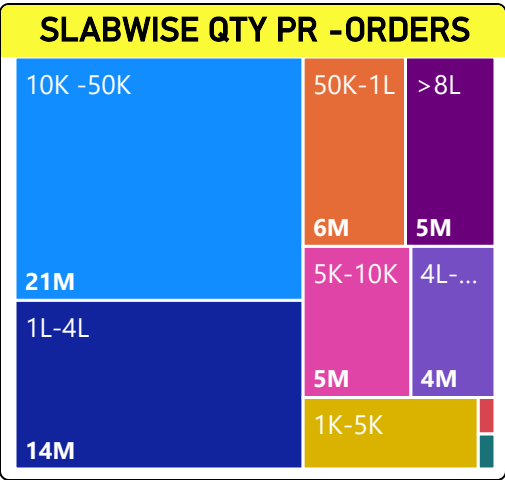
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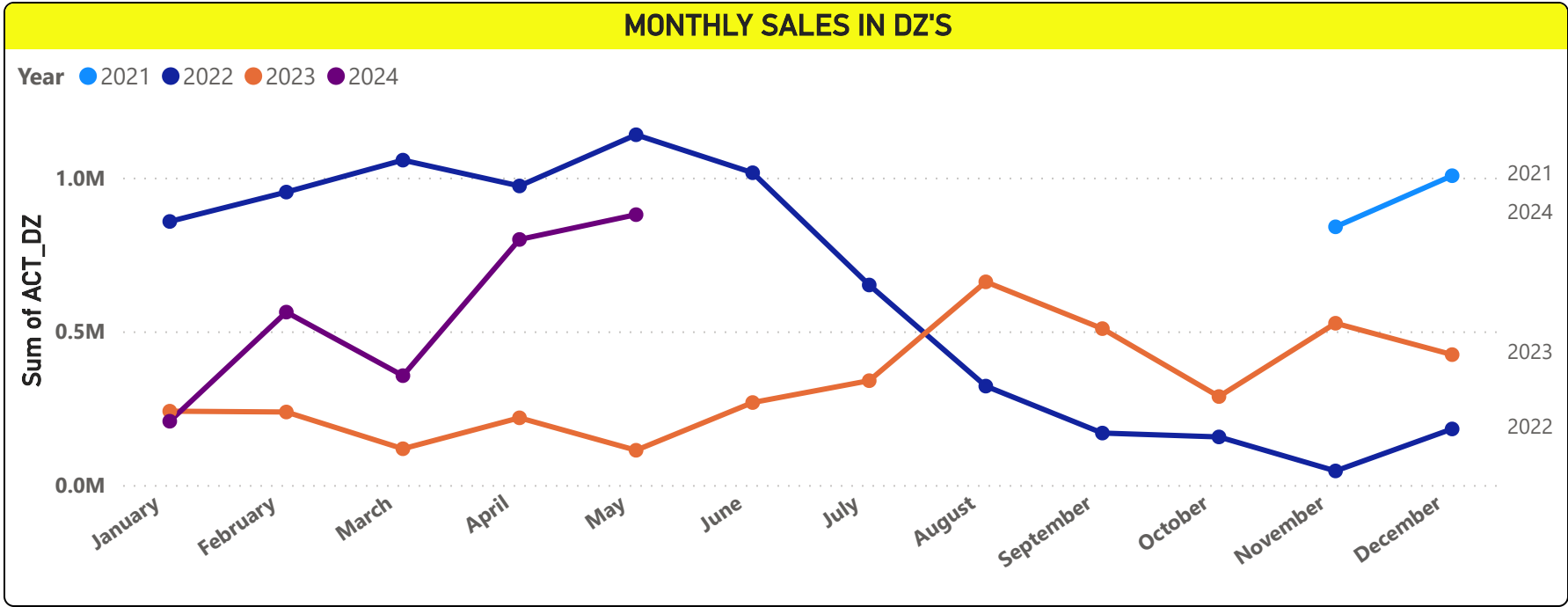
PO RECEIVE... 

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Month ▼

**24-10-2021**

**01-05-2024**

FINAL CUSTOMER ▼

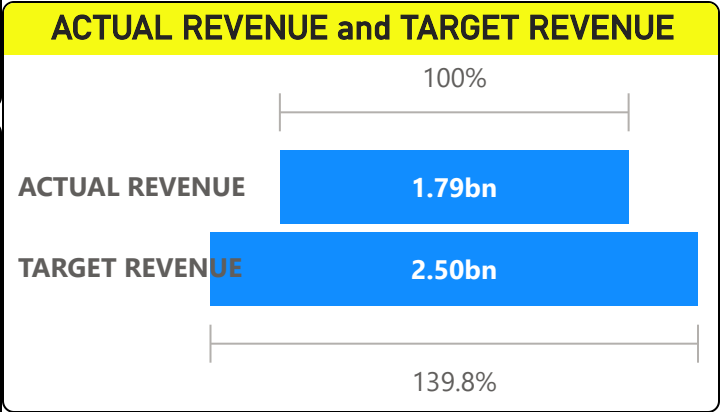
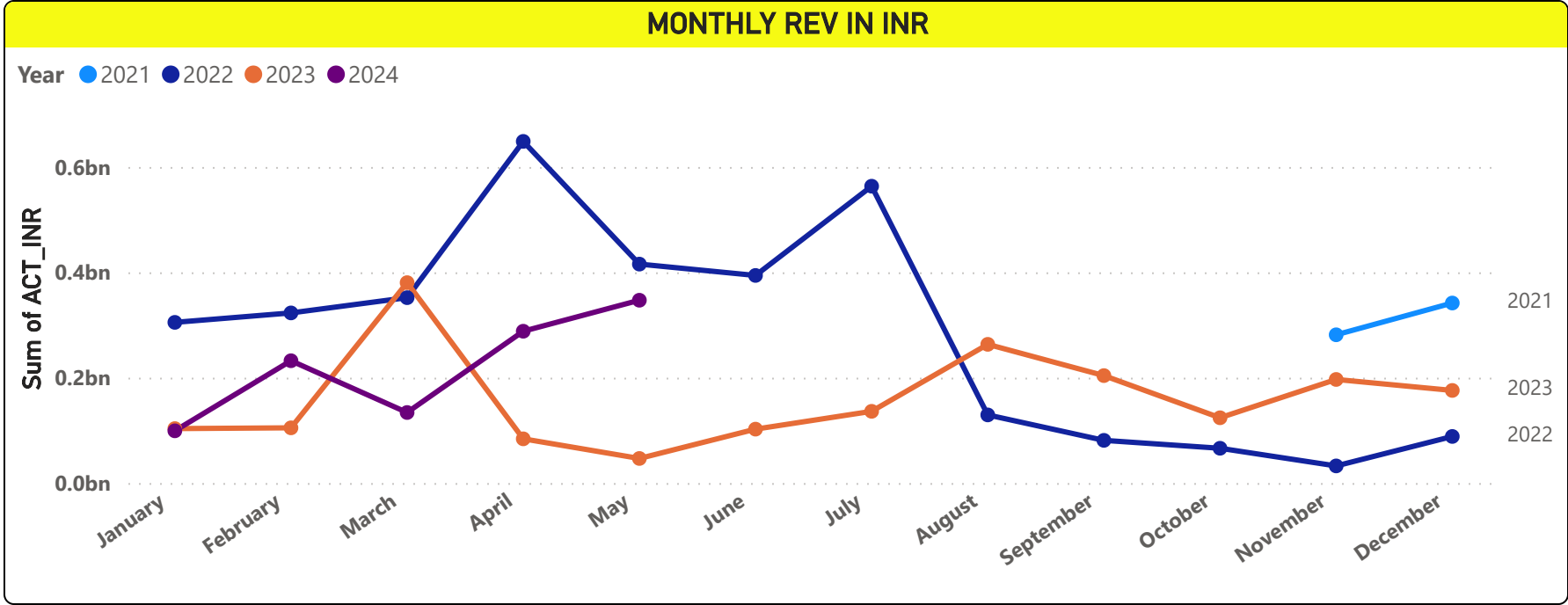
All ▼

FINAL COUNTRY ▼

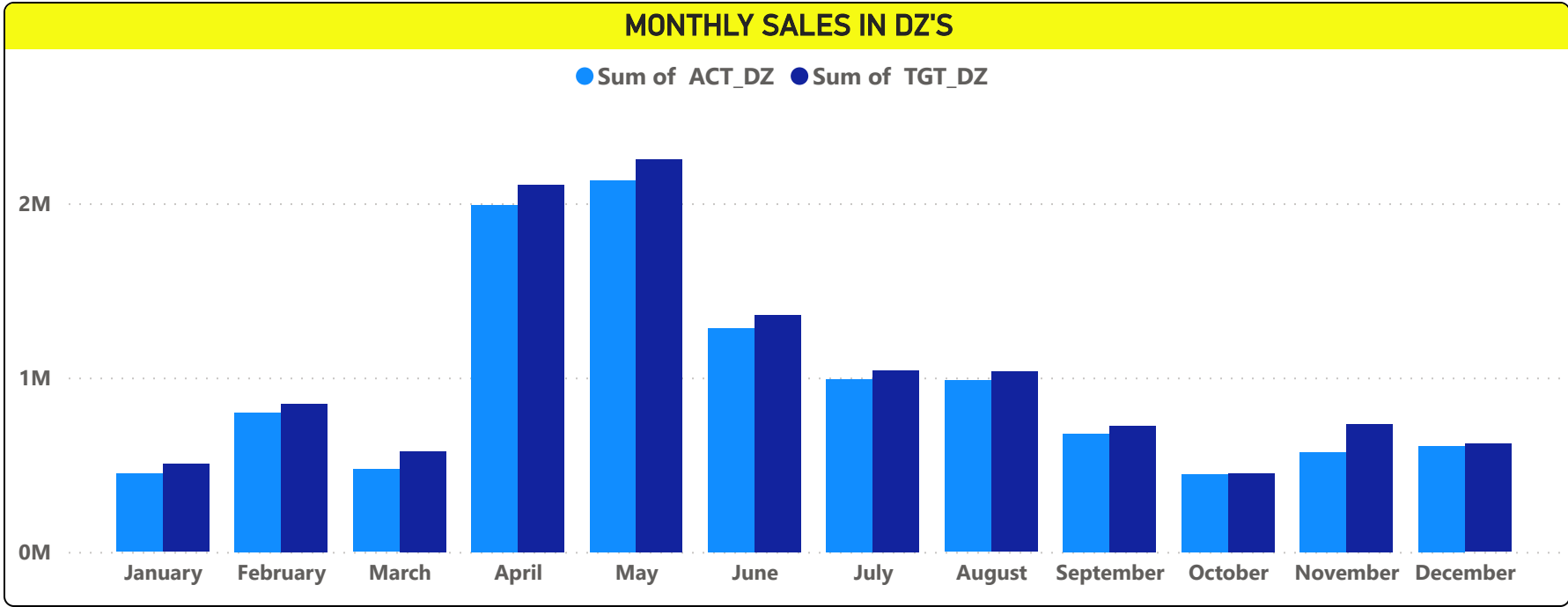
All ▼

SILHOUTTE CATEGORY ▼

All ▼



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Month

01-04-2022

01-05-2024

FINAL CUSTOMER

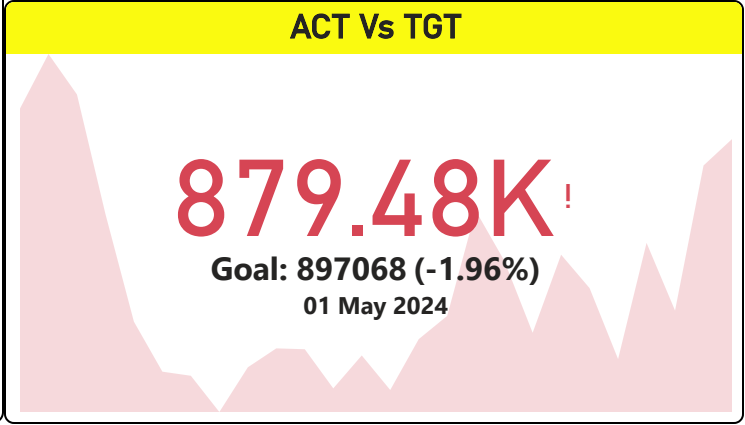
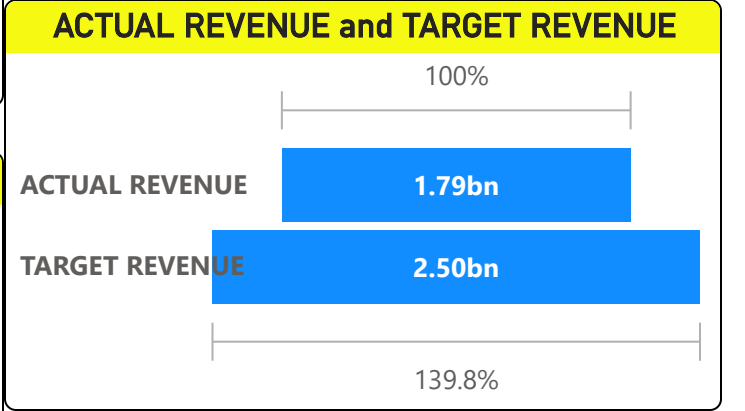
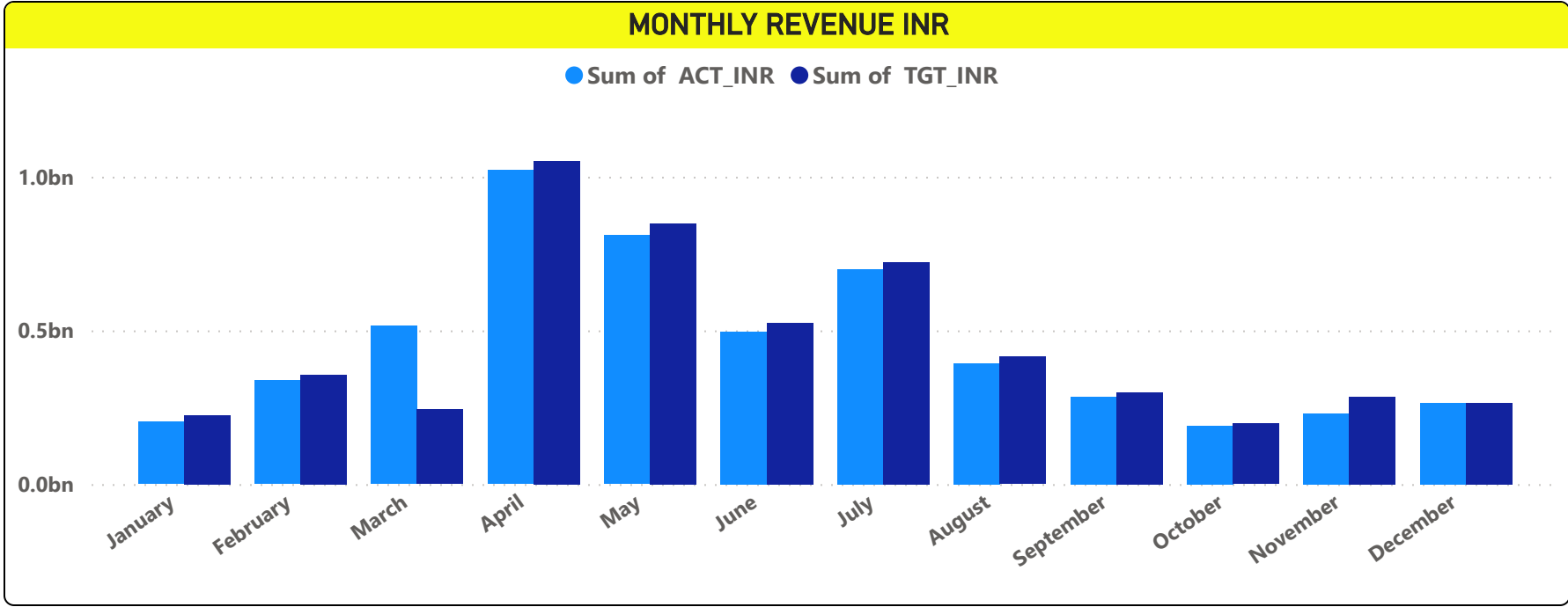
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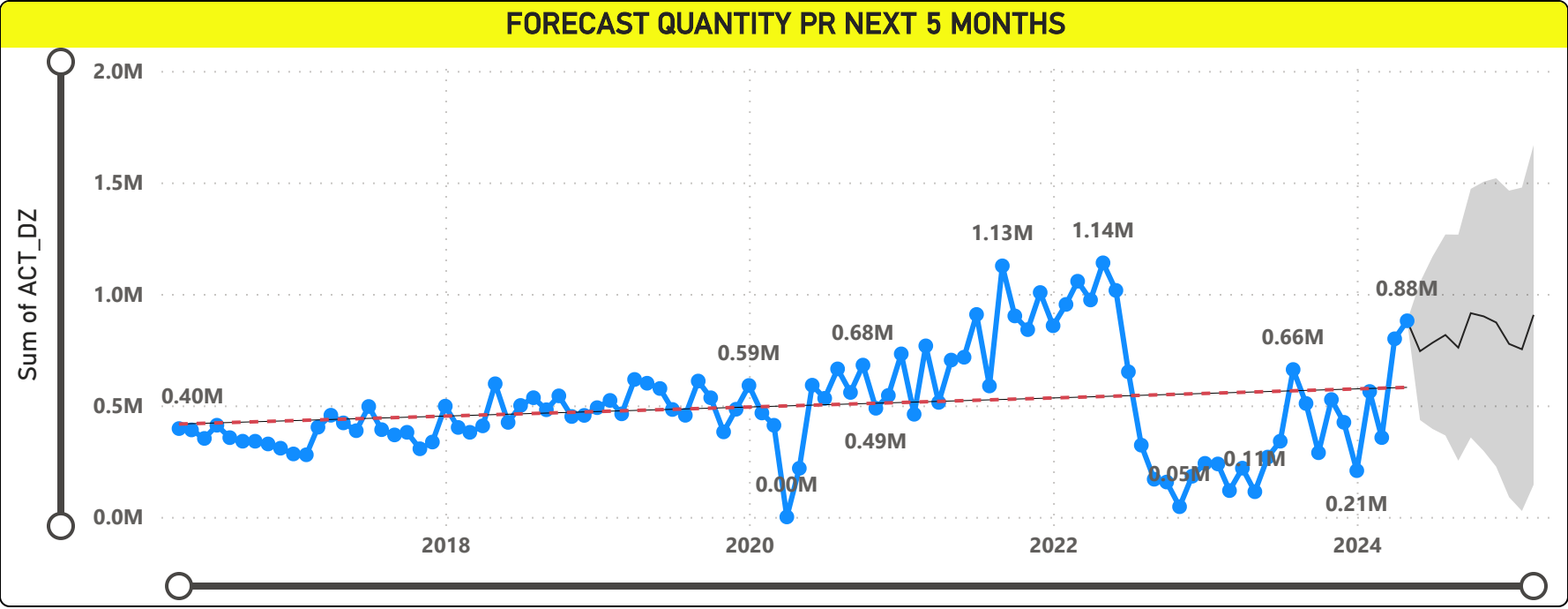
FINAL COUNTRY

All

SILHOUTTE CATEGORY

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FINAL CUSTOMER



All



FINAL COUNTRY



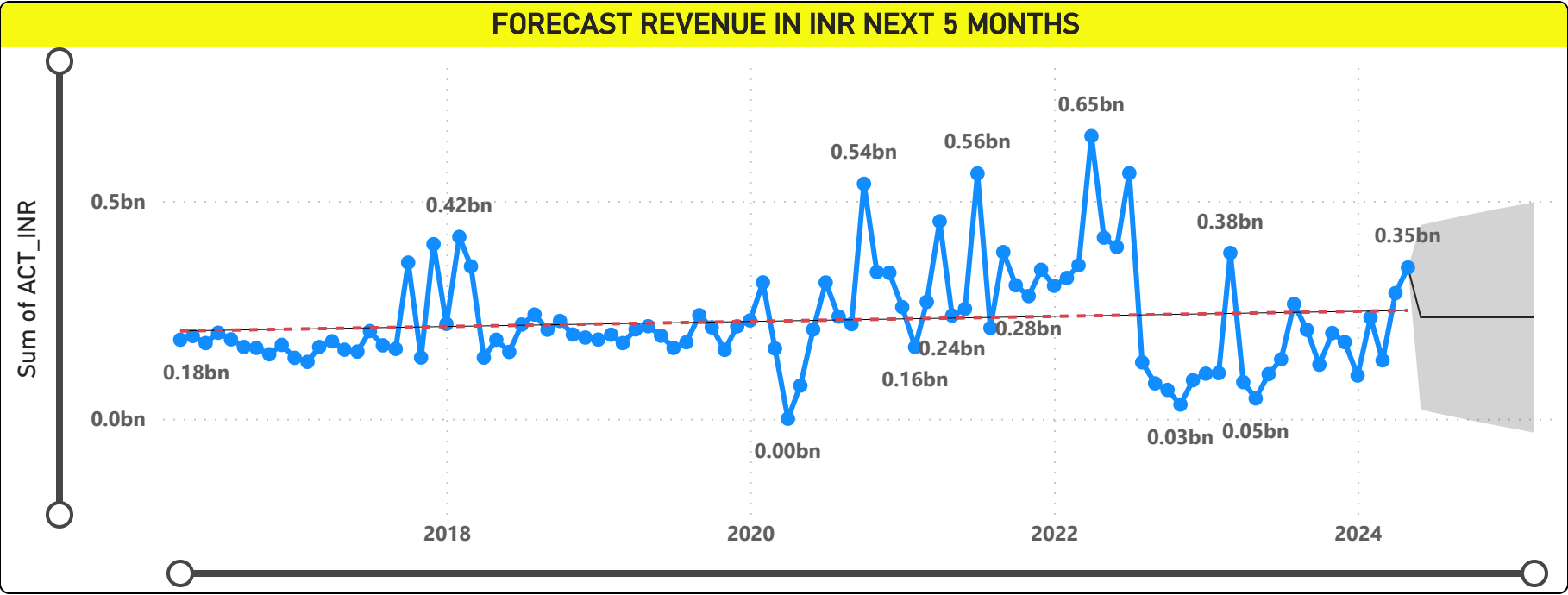
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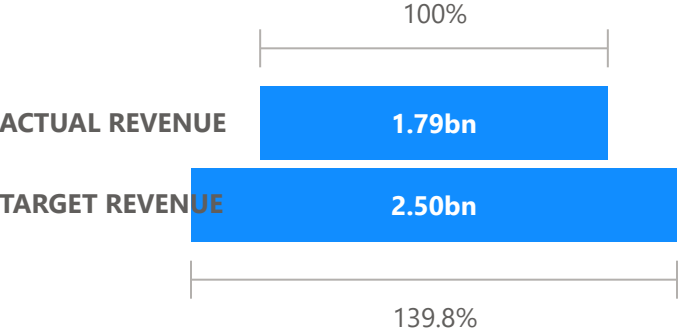
SILHOUTTE CATEGORY



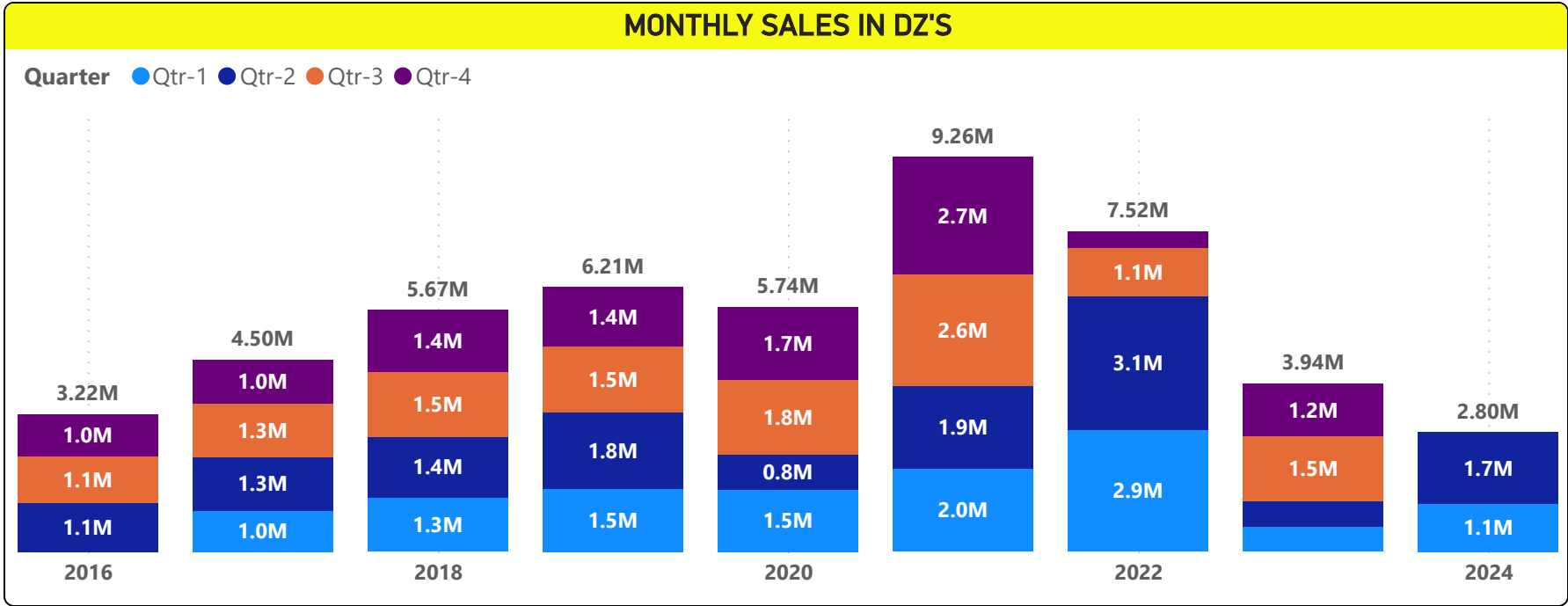
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**ACTUAL REVENUE and TARGET REVENUE**







Month

01-04-2016

01-05-2024

FINAL CUSTOMER

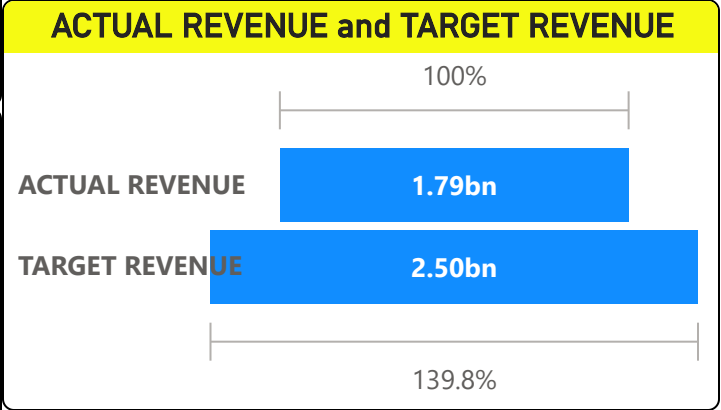
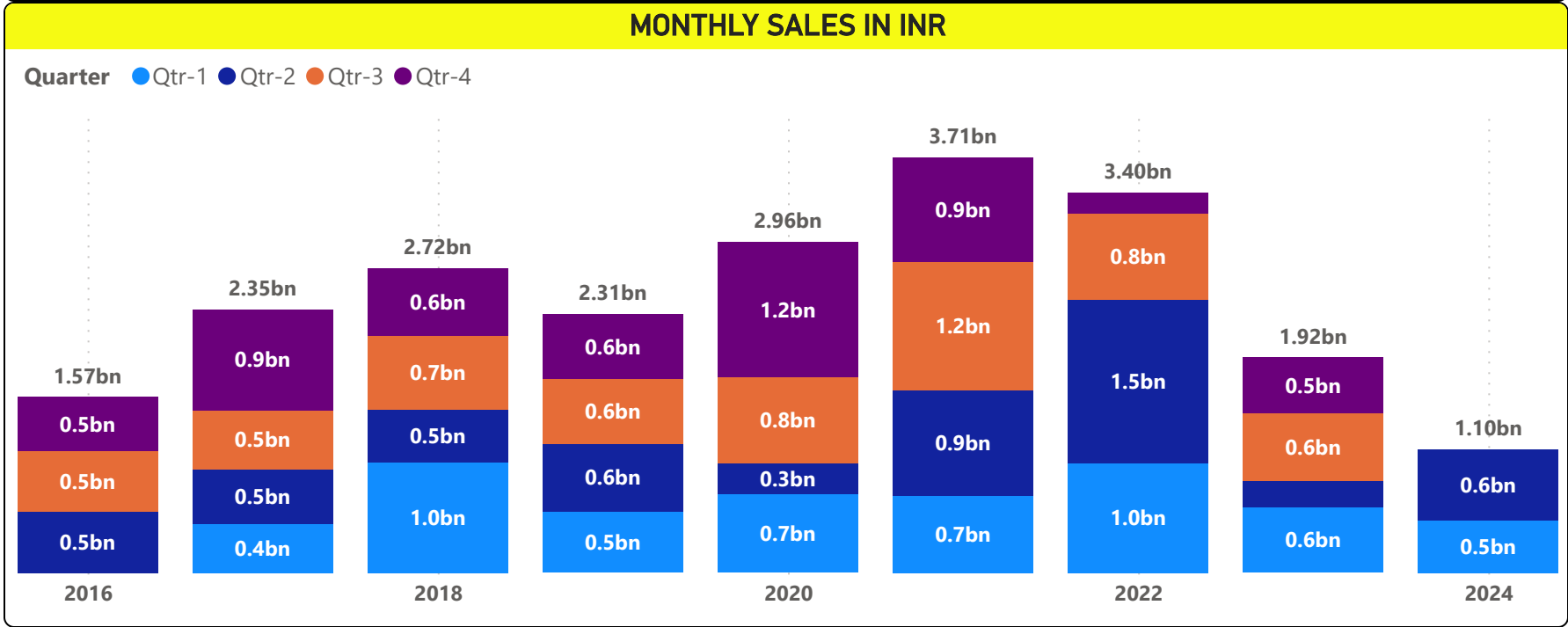
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FINAL COUNTRY

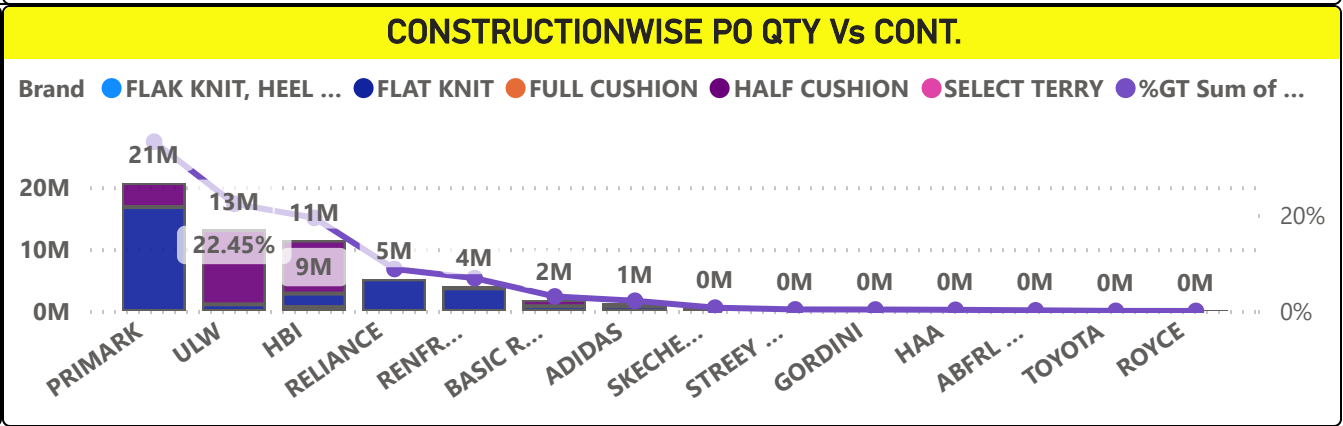
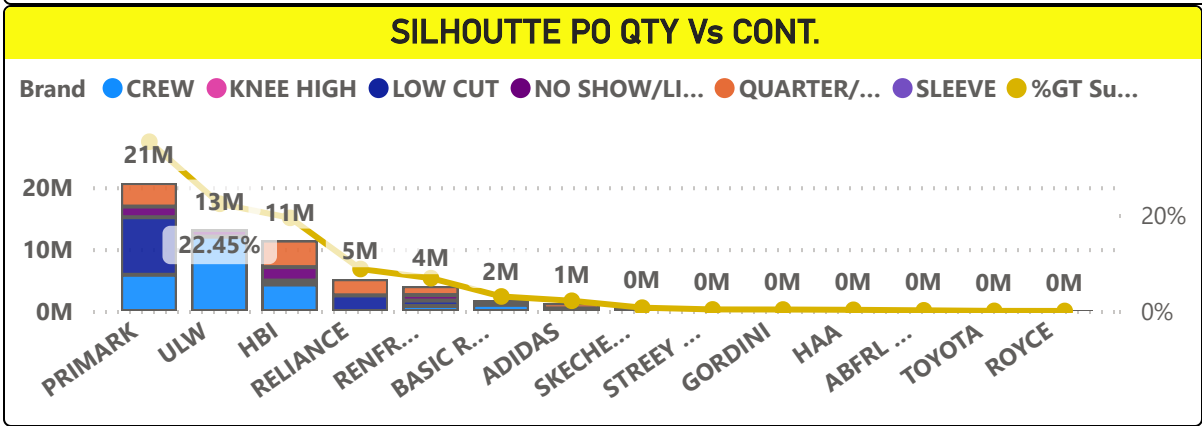
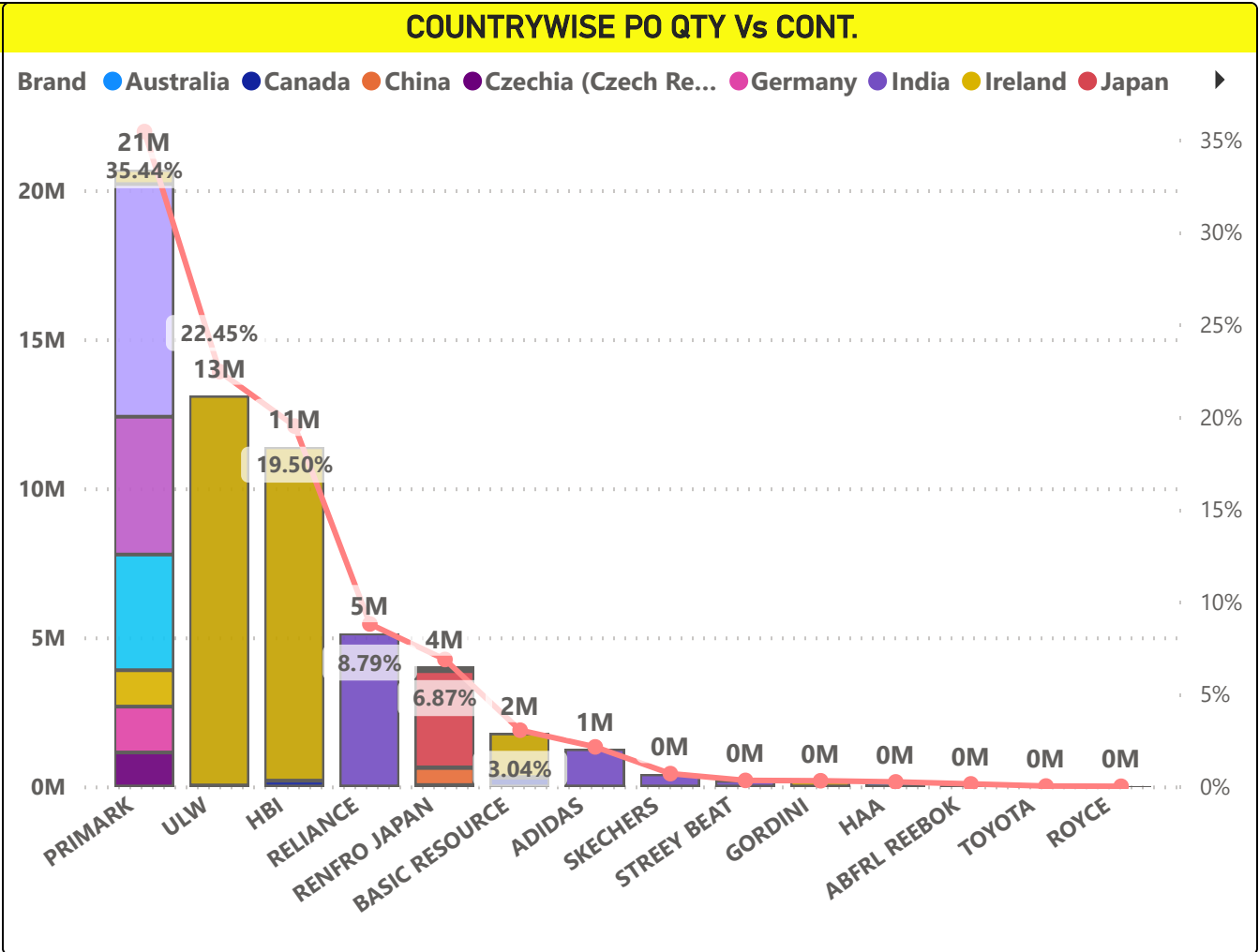
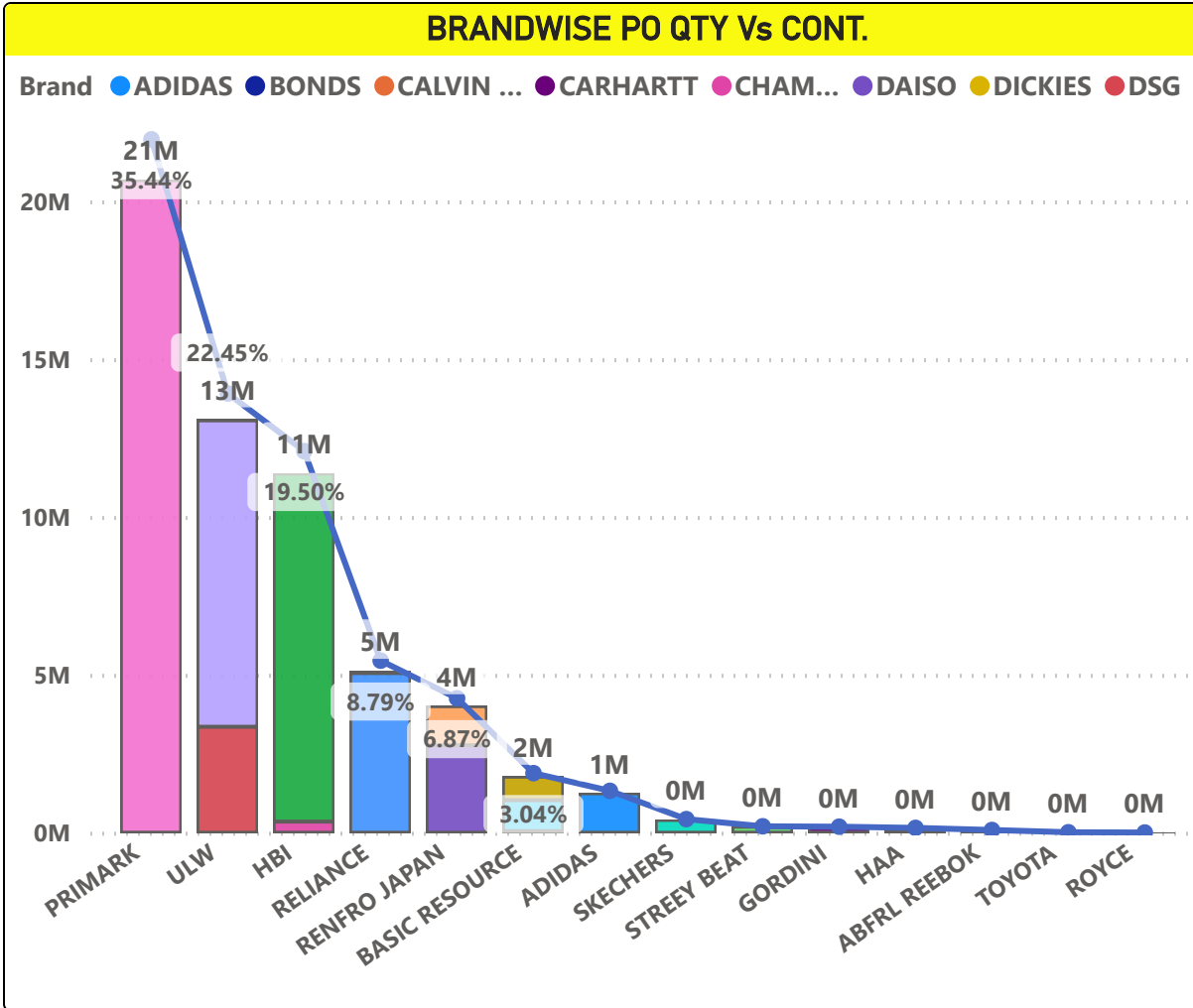
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SILHOUTTE CATEGORY

All



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BUSINESS DASHBOARD

PLANT

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QTY IN PAIRS

58.34M

SALES REVENUE

1.788.43M

COST

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PROFIT

332M

PROFIT MARGIN %

# PO

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# ORDERS

4,137

# AVG PR/DZ

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318

# PO

Clear all slicers

Week EX

All

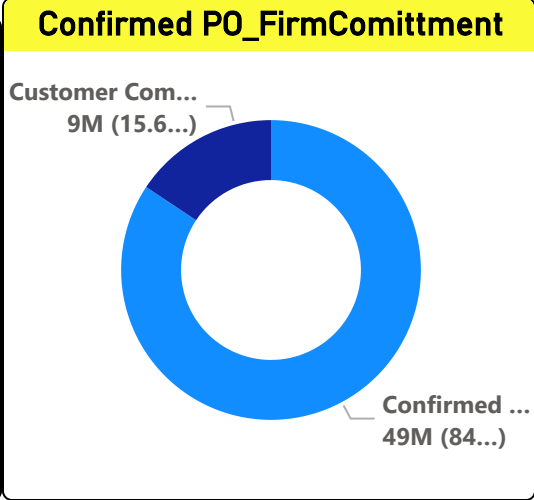
FINAL EX F...

All

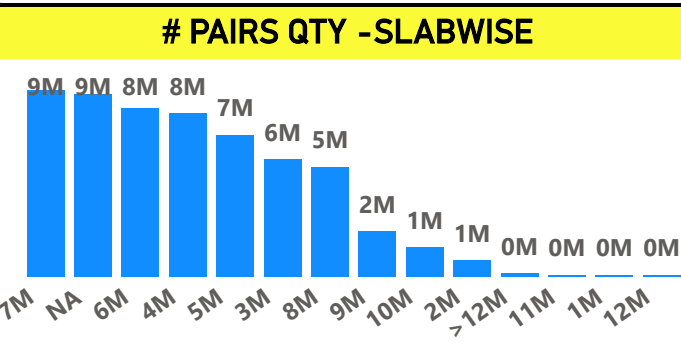
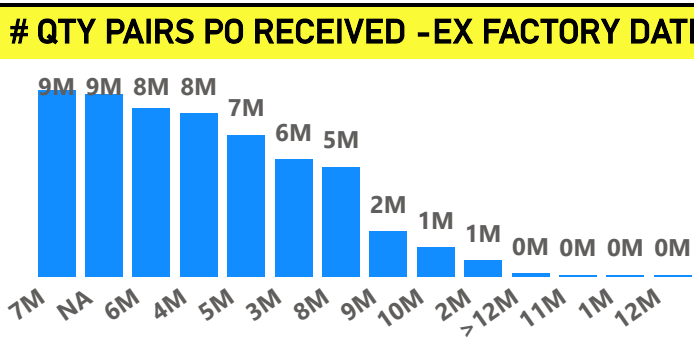
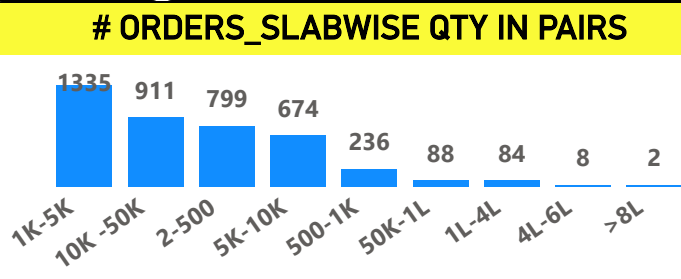
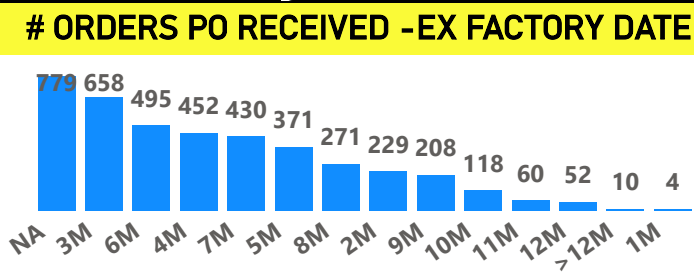
PO RECEIVE...

All

| SEGMENT       | QUANTITY IN PAIRS | QUANTITY IN PAIRS |
|---------------|-------------------|-------------------|
| CASUAL        | 61,07,906         |                   |
| FORMAL        | 5,21,94,269       |                   |
| CREW          | 2,44,77,544       |                   |
| LOW CUT       | 1,40,94,026       |                   |
| QUARTER/ANKLE | 1,36,22,699       |                   |
| SPORTS        | 37,282            |                   |
| Total         | 5,83,39,457       |                   |



| FINAL CUSTOMER | #PO | # ORDERS | QUANTITY IN PAIRS | QUANTITY IN |
|----------------|-----|----------|-------------------|-------------|
| HBI            | 76  | 584      | 1,13,78,676       | 14,         |
| HANES          | 66  | 561      | 1,10,26,272       | 13          |
| CHAMPION       | 10  | 23       | 3,52,404          |             |
| HAA            | 46  | 79       | 1,44,174          |             |
| RENFRO JAPAN   | 45  | 1691     | 40,08,955         | 40,         |
| ADIDAS         | 30  | 108      | 3,32,084          | 1,          |
| SKECHERS       | 26  | 33       | 4,05,727          | 1,          |
| ULW            | 24  | 328      | 1,30,97,658       | 19,         |
| USA LEGWEAR    | 23  | 129      | 17,26,704         | 2,          |
| ABFRL REEBOK   | 22  | 43       | 81,522            |             |
| PRIMARK WOMENS | 11  | 838      | 1,63,82,850       | 32,         |
| Total          | 318 | 4137     | 5,83,39,457       | 1,48,       |



| FINAL CUSTOMER  | Pending PO | Pending SO | SAP PACK CODE | PO Received |
|-----------------|------------|------------|---------------|-------------|
| ULW             | 143        | 76         | 55            |             |
| ADIDAS          | 59         | 104        | 19            |             |
| ADIDAS MAINLINE | 59         | 104        | 19            |             |
| RELIANCE        | 18         | 18         | 18            |             |
| STREEY BEAT     | 12         | 12         | 12            |             |
| GORDINI         | 0          | 2          | 2             |             |
| ABFRL REEBOK    | 0          | 0          | 0             |             |
| Total           | 836        | 1308       | 106           |             |

| Group_Customer | Delay | On Time Delivery | Total |
|----------------|-------|------------------|-------|
| BASIC RESOURCE | 43.43 | -5.00            | 42.86 |
| BATTLE         | 13.00 |                  | 13.00 |
| HAA            | 62.48 | -2.00            | 60.53 |
| HBI            | 13.29 | -2.62            | 11.16 |
| KMART          | 7.80  |                  | 7.80  |
| LECLERC        | 43.86 |                  | 43.86 |
| PRIMARK        | 46.73 | -12.00           | 45.79 |
| RELIANCE       | 95.00 | 0.00             | 49.40 |
| RENFRO JAPAN   | 84.38 | -5.00            | 75.78 |
| ROYCE          | 39.11 |                  | 39.11 |
| ULW            | 32.36 |                  | 32.36 |
| Total          | 35.28 | -2.18            | 30.69 |

