

To, The Principal Sir Padampat Singhania Education Center Kanpur.

Subject: Request for Product Demonstration cum Workshop

Dear Sir,

Run by senior army veterans, BDS Education is the education division of Bharat Drone System, and have been addressing the needs of IT & Education sectors since 92.

With global focus shifting to the importance of Coding, Robotics, AI and associated technologies, & its importance in NEP 2020, we in BDS have over the last three years developed a complete solution to help school teach the above subjects. The solution includes products from world leader Makeblock for setting up a robotic lab, and class wise student books developed by our sister organization BDS Education Research Foundation, Sydney. The books follow the proven Teach it Yourself (TIY) approach followed in the western world of making the content so simple and graphic that children read them like a story book, apply their mind, comprehend, and seek clarifications from the teacher next day. Each book is accompanied with a comprehensive lesson wise skill development worksheet. Based on project-based learning, a similar book has been made for the teachers, to help them recap and tech.

Our select team of experienced resource persons conduct awareness demonstrations cum workshops for schools & college teachers, students & interested parents. We would be very happy to organize one at your center. Post the demonstration, you could decide a course forward meeting your requirements.

Please find the attached profile of the founding mentor Col N C Gupta. We will be grateful for a revert with a date convenient to you.

Thanking You. Yours faithfully,

Col N C Gupta

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