

The Global Economy

Business Cycle Indicators

NYU STERN

Where we're headed

- Short-term economic performance
- A series of topics
- On today's agenda
 - Indicators
 - Big inflations

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The question

- How does the US economy look to you right now?
- How can you tell?

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The idea

- Lots of indicators of economic activity
- We use their past patterns to assess
 - Current economic conditions
 - Near-term future economic conditions
- If (say) an increase in housing starts has been associated with good economic performance in the past ...
- What if this time is different?

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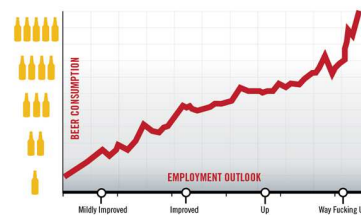
Joke of the day

- Why do economists add a digit after the decimal point to their forecasts?
- To show they have a sense of humor

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Bonus joke of the day

- "Nation's Unemployment Outlook Improves Drastically After Fifth Beer," The Onion.



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Forecasting

- Tim Harford
 - Economists have allowed themselves to walk into a trap where we say we can forecast, but no serious economist thinks we can. [True, that, but what does he mean by “we”?]
- John Maynard Keynes
 - You don't expect dentists to be able to forecast how many teeth you'll have when you're 80. You expect them to give good advice and fix problems.

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Courses related to this topic

- Real-world analysis of economic data (ECON-GB.2347)
 - Professor Peter D'Antonio, Citi, Director and Head of US Economic Forecasting, does this for a living
- Forecasting time series data (STAT-GB.0018)
 - Professor Cliff Hurvich, expert and pianist
 - Or Professor Rohit Deo, also an expert

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What's happening?

- Employment report released [late] October 22
 - Employment up 148k in September
 - Unemployment flat at 7.2%
 - October report due out Friday
 - Consensus: up 120k
 - More at Bloomberg calendar, FRED
- What do we learn from this?

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Roadmap

- Indicators
- The cross-correlation function
- The business cycle scorecard

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Indicators

Indicators of economic activity

- Hundreds of them, more all the time
- See resource page
- Also Bloomberg and WSJ calendars

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Indicators: terminology

- A variable is **procyclical** if it moves up and down with the economy, **countercyclical** if it moves in the opposite direction
- A variable **leads** the economy if its ups and downs come before, **lags** if its movements come after, **coincident** if they happen at the same time
- “The economy” = GDP growth

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Indicators: plan

- Look at monthly data (mostly yoy growth rates)
- Shift from GDP to industrial production
- For each one
 - Is it procyclical? Countercyclical?
 - Does it lead? Lag?
 - What does it suggest about current and future conditions?

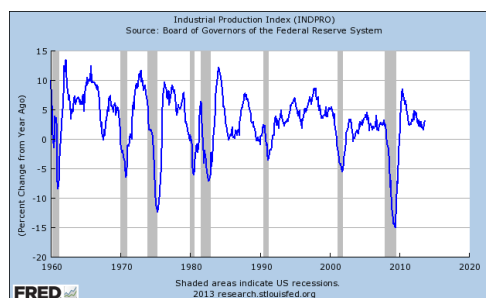
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Indicators: FRED

- Plot and download data

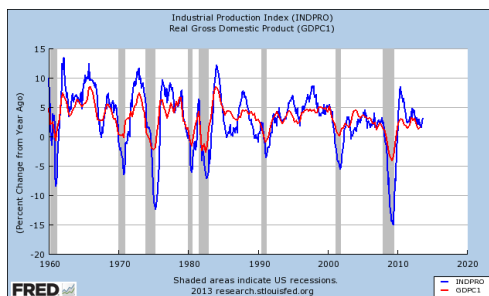
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Industrial production (yoy growth)



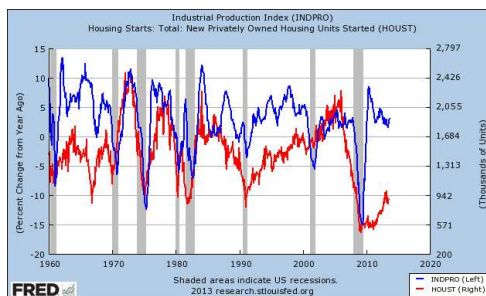
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Industrial production and GDP (yoy)



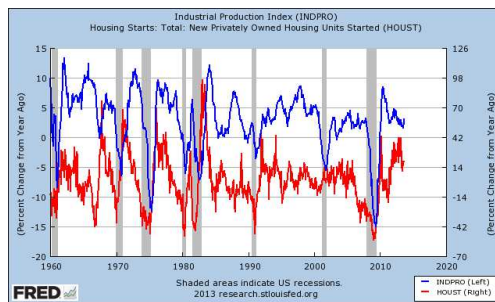
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Housing starts (units, thousands)



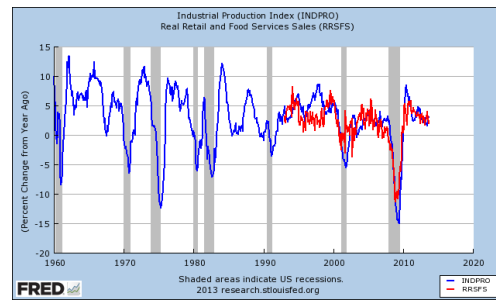
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Housing starts (yoy growth)



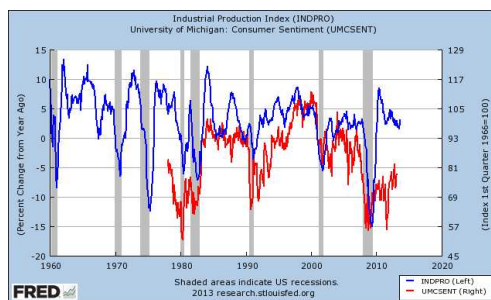
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Retail sales (yoy growth)



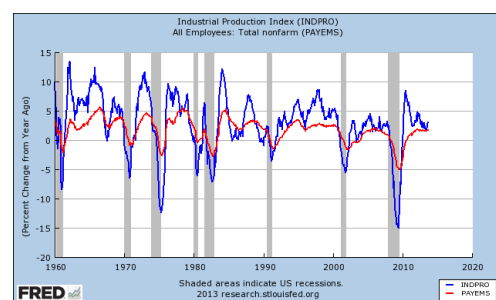
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Consumer sentiment (index)



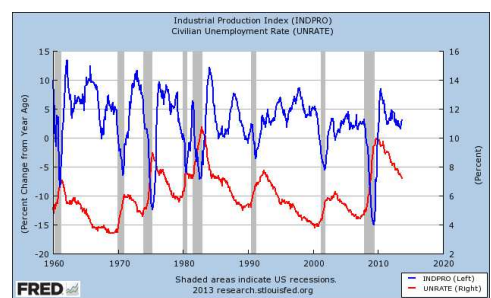
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Employment (yoy growth)



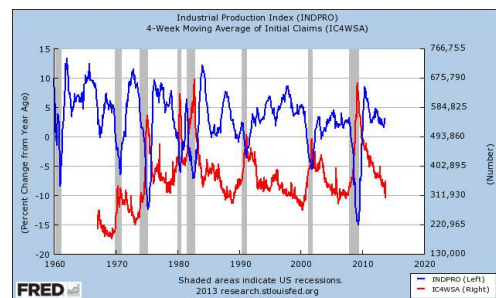
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Unemployment rate



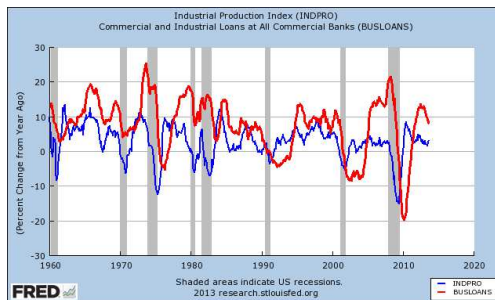
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Initial claims for UI



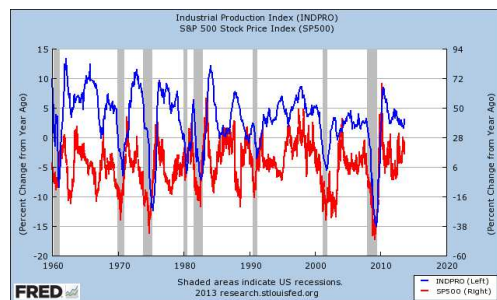
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Commercial & industrial loans (yoy growth)



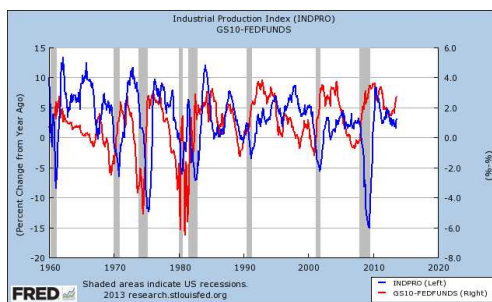
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S&P 500 (yoy growth)



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Term spread (10y - fed funds)



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Indicator summary

- Think about which indicators are
 - Procyclical
 - Countercyclical
 - Leading
 - Lagging
 - Coincident
- Which ones do you like best?

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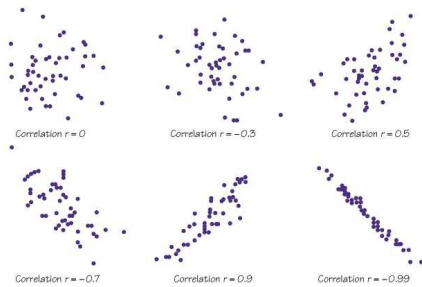
Cross-correlations

Review: correlations

- Correlations: a measure of (linear) association between two variables
- Conveniently scaled between -1 and $+1$
- The farther from zero, the stronger the association
- Link to nontechnical guide on Course Outline

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Review: correlations



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The cross-correlation function

- Look at the correlation between x and y
- Think of x as the indicator
- **Plus: shift y back and forth in time (to see leads and lags)**
- Formally

$$\text{ccf}(k) = \text{corr}[x(t), y(t-k)]$$
 - If $k < 0$: x leads y [or y lags x]
 - If $k > 0$: x lags y [or y leads x]
- Why? Makes a great picture

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Contemporaneous correlation

| Date | $x(t)$ | $y(t)$ |
|------|--------|--------|
| 1 | 2.43 | 8.47 |
| 2 | 1.19 | 2.29 |
| 3 | 0.13 | 7.36 |
| 4 | 0.56 | 6.39 |
| 5 | 0.38 | 6.02 |
| 6 | 0.96 | 0.22 |
| 7 | 1.87 | 3.60 |

Reminder:

- $\text{ccf}(k) = \text{corr}[x(t), y(t-k)]$

For $k = 0$:

- $\text{ccf}(0) = \text{corr}[x(t), y(t)]$

Use data marked

- Red for x
- Blue for y

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Lagging correlation

| Date | $x(t)$ | $y(t-1)$ |
|------|--------|----------|
| 1 | 2.43 | 8.47 |
| 2 | 1.19 | 2.29 |
| 3 | 0.13 | 7.36 |
| 4 | 0.56 | 6.39 |
| 5 | 0.38 | 6.02 |
| 6 | 0.96 | 0.22 |
| 7 | 1.87 | 3.60 |

Reminder:

- $\text{ccf}(k) = \text{corr}[x(t), y(t-k)]$

For $k = +1$:

- $\text{ccf}(1) = \text{corr}[x(t), y(t-1)]$
- Means: x lags y

Use data marked

- Red for x
- Blue for y
- Note lost observation

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Leading correlation

| Date | $x(t)$ | $y(t+1)$ |
|------|--------|----------|
| 1 | 2.43 | 8.47 |
| 2 | 1.19 | 2.29 |
| 3 | 0.13 | 7.36 |
| 4 | 0.56 | 6.39 |
| 5 | 0.38 | 6.02 |
| 6 | 0.96 | 0.22 |
| 7 | 1.87 | 3.60 |

Reminder:

- $\text{ccf}(k) = \text{corr}[x(t), y(t-k)]$

For $k = -1$:

- $\text{ccf}(-1) = \text{corr}[x(t), y(t+1)]$
- Means: x leads y

Use data marked

- Red for x
- Blue for y
- Note lost observation

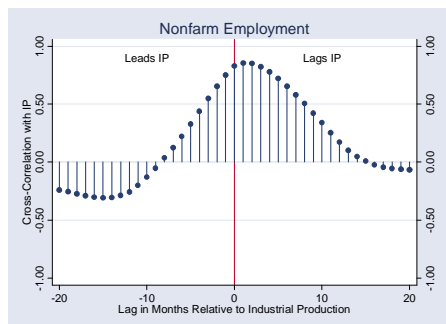
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Cross correlation graphs

- Pictures: plot $\text{ccf}(k)$ against k
 - y = IP growth
 - x = indicator
- Sample period: 1960 to present [why?]
- Most variables are yoy growth rates [why?]
- Does indicator lead or lag IP growth?

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Does employment lead or lag?



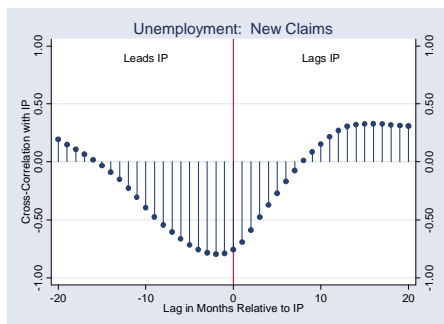
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How to tell

- Find the largest correlation
- Procyclical or countercyclical?
 - If positive, procyclical
 - If negative, countercyclical
- Leading or lagging
 - If to the left, leading
 - If to the right, lagging

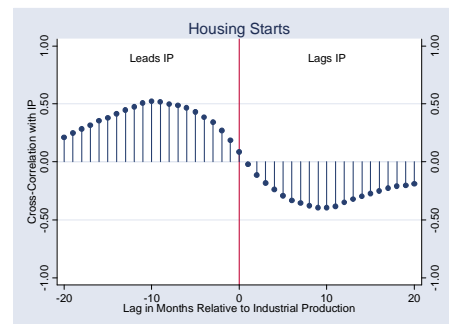
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Initial ("new") claims for UI (yoy growth)



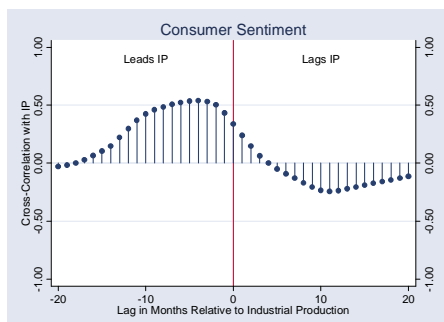
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Housing starts (yoy growth)



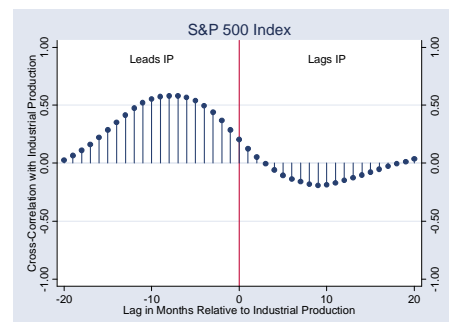
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Consumer sentiment (yoy growth)



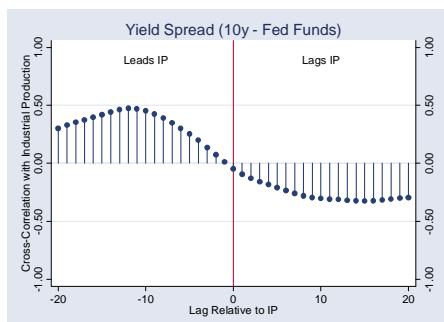
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S&P 500 (yoy growth)



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Yield spread



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Good indicators

- Which ones have high correlations?
- Which ones lead?
- Which ones do you like best?
- Warning: even the best indicators forecast the future imperfectly [poorly?]

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Computing cross-correlations

- How do we compute them?
 - Method 1: use Excel to calculate each point [see link]
 - Method 2: use some kind of statistical software [R?]

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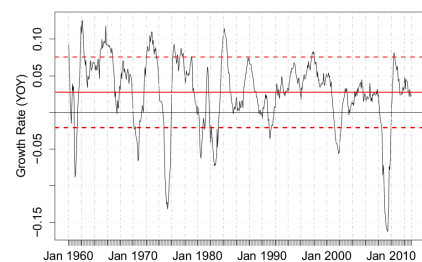
Business cycle scorecard

Business cycle scorecard

- Useful summary of lots of indicators
- For each one:
 - Graph indicator over time
 - Add lines for mean, +/- one std deviation
 - Rate indicator as strong positive, positive, negative, strong negative

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Business cycle scorecard: example



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Business cycle scorecard

| Indicator | Strong Negative | Negative | Positive | Strong Positive |
|--------------|-----------------|----------|----------|-----------------|
| Ind. Prod. | | | | |
| | | | | |
| | | | | |
| Total | | | | |

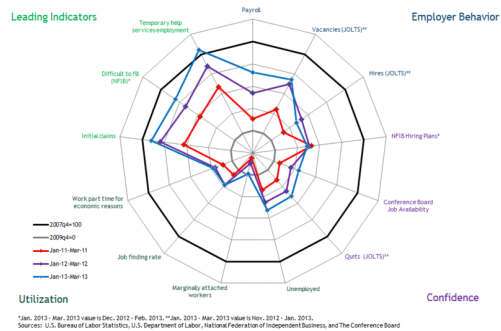
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Business cycle scorecard

- Coming up: Problem Set #3 due next week
 - Download indicators from FRED
 - Compute cross-correlation functions
 - Construct business cycle scorecard
 - Start soon!

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Scorecard: my goal



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What have we learned?

- Lots of things move up and down with the economy
- We can use these patterns to assess current and near-term future conditions
- Useful tools
 - Cross-correlation function
 - Business cycle scorecard
- Where can I learn more?
 - Indicators course: ECON-GB.2347, D'Antonio
 - Forecasting course: STAT-GB.0018, Deo and Hurvich

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The Global Economy

Inflation and Monetary Policy

The Global Economy

Hyperinflation

Terminology

- The **price level** is a measure of average prices
 - We label it P
 - Measured in units of currency (how many dollars to buy...)
- **Inflation** is the rate of growth of the price level
 - Buying goods takes more currency
 - Or: a unit of currency buys less (same thing, of course)
- We call it **deflation** if growth rate is negative
- **Hyperinflation** is inflation > 100% per year

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The idea

- Tom Sargent, interview
 - The way to start a hyperinflation is run sustained government deficits and then have the monetary authority print money to pay for it. That always works. How do you stop a hyperinflation? You stop doing it. This isn't high economic theory.
- What is he saying? Does it make sense to you?

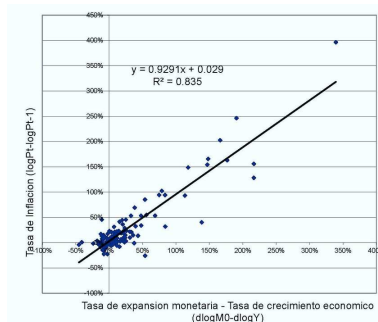
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The idea

- La Nacion, via Google translate, March 25, 2012
 - [Argentina's] Central Bank president, Mercedes Marco del Pont, said it "is totally false to say that the issue [of money] generates inflation." She continued: "only in Argentina does the idea remain that the expansion of the money [supply] generates inflation."
- What is she saying? Does it make sense to you?

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The idea: Argentine data



Source: Foco Economico, March 2012.

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Roadmap

- Terminology
- Hyperinflation show and tell
- Money and inflation: the quantity theory
- Money supply mechanics
- How deficits enter the picture

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Hyperinflation show and tell

German currency

October 1923: 20 USD = 1 billion RM



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Argentine currency



This note dates from 1980s. What's it worth now?

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Turkish currencies



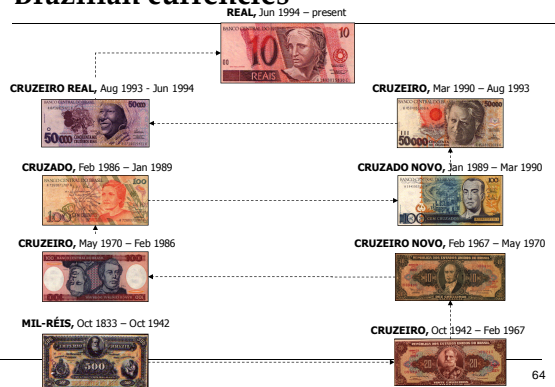
After 2008



Before 2008

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Brazilian currencies



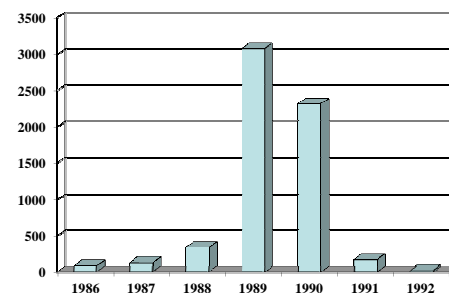
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Highest inflation rates ever

| Example | Highest Daily Inflation |
|----------------------|-------------------------|
| Hungary, Jul 1946 | 207% |
| Zimbabwe, Nov 2008 | 98% |
| Yugoslavia, Jan 1994 | 65% |
| Germany, Oct 1923 | 21% |

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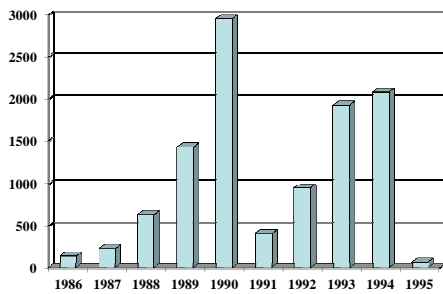
Inflation in Argentina (annual %)



Source: EIU database.

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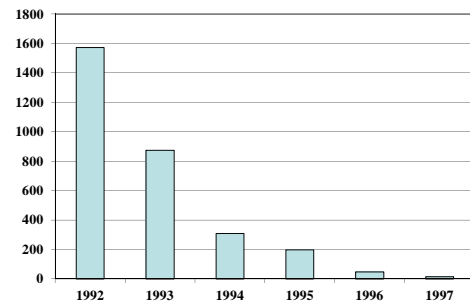
Inflation in Brazil (annual %)



Source: EIU database.

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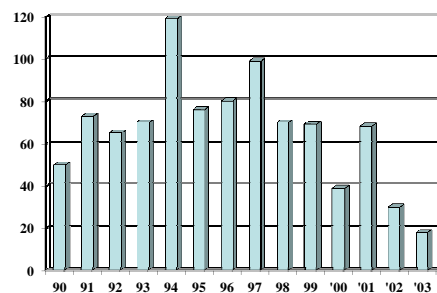
Inflation in Russia (annual %)



Source: EIU database.

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Inflation in Turkey (annual %)



Source: EIU database.

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Buying lunch in Zimbabwe



52 n\$

The Victoria Falls Hotel
Jungle Junction
VAT# 10010273
Tel: (+263 13) 44201, 44751
Reservations@vfh.zimweb.co.zw

59 Joylene

Tbl 16/1 Chk 5816 Est 1
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| | | |
|---------------------|---------------------|-------------------|
| 2 Castle | @ 2495,6 | Z\$191,270,000.00 |
| 1 Min Water | Z\$95,635,000.00 | |
| 1 Dinner | Z\$956,350,000.00 | |
| Food | Z\$956,350,000.00 | |
| Beverage | Z\$286,905,000.00 | |
| | Z\$1,243,235,000.00 | |
| Z\$1,243,235,000.00 | | |

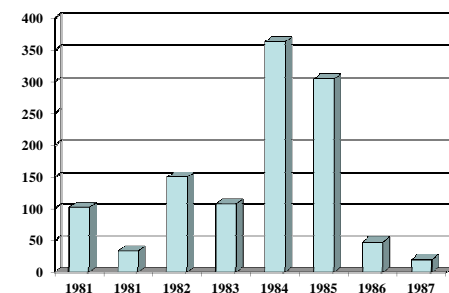
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Zimbabwe timeline

- December 2006: inflation over 1000%
- February 2007: inflation ruled illegal
- October 2008: inflation over 200 million percent!
- January 2009:
 - Transactions permitted in foreign currency
 - Soldiers and teachers to be paid in USD
- February 2009: 12 zeros knocked off
- April 2009: government abandons currency, people use USD (also South African rand – ZAR)

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Inflation in Israel (annual %)



Source: EIU database.

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Israel in the 1980s

- American Rabbi visiting Israel:
 - During Israel's hyperinflation, I had a mortgage at a 5% fixed annual interest rate. As inflation increased, fixed rate mortgage payments became laughably easy to make, because salaries more or less kept pace with inflation. Finally, I received a notice canceling my mortgage, because the cost of record-keeping had become more than the monthly payment.

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Iran

- Graeme Wood, "Hyperinflation vacation," The Atlantic, April 2013:
 - The Iranian rial was hovering under 40,000 to one U.S. dollar, weaker by nearly half compared with six months earlier. Authorities tried to ban currency trading for a few weeks in October, when the inflation rate peaked.
 - Wood's First Rule of Budget Travel: where there is runaway inflation, there are great deals for travelers with hard cash. So in January, I boarded a flight from Dubai to Kish, an Iranian holiday resort in the Persian Gulf.

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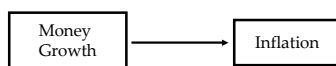
Other examples

- Personal experiences with hyperinflation?

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The quantity theory of money

Quantity theory: picture



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Quantity theory: words

- The more currency (money) in circulation, the less each unit is worth

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Quantity theory: math

- One equation (a production function for transactions)

$$M V = P Y$$

- M = stock of money in circulation (amount of currency)
- V = velocity (how often a unit of currency is used in a year)
- P = price level (the GDP deflator or other price index)
- Y = real GDP

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Quantity theory: math

- One equation (technology for transactions)

$$M V = P Y$$

- In growth rates

$$\gamma_M + \gamma_V = \gamma_P + \gamma_Y$$

- γ_M = growth of money supply (think: currency)
- γ_V = growth of velocity
- γ_P = growth of price level (the inflation rate)
- γ_Y = growth of real GDP

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Quantity theory

- Two hypotheses

- V is constant ($\gamma_V = 0$)
- Y not affected by changes in M
[Or: changes in Y small relative to changes in M]

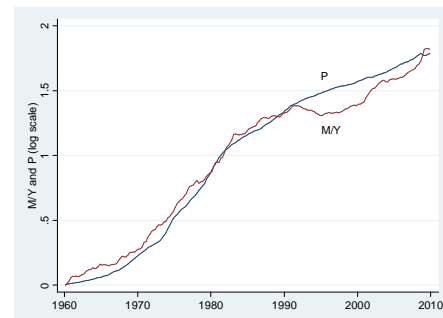
- One conclusion

- Money growth causes inflation

$$\gamma_P = \gamma_M - \gamma_Y$$

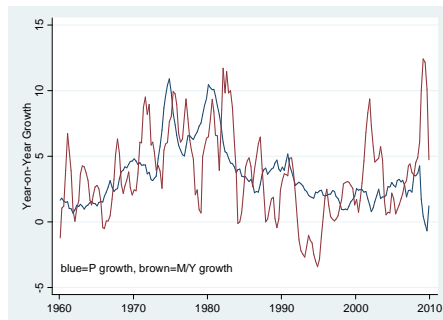
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Quantity theory: long-run evidence



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Quantity theory: short-run evidence



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Quantity theory: small inflations

- Lots of other things relevant in small inflations
- Link between money and prices not as tight
- More on this next week

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Money supply mechanics

Money supply mechanics

- How the central bank manages the money supply
 - Money = currency for our purposes
 - Supply changed by buying/selling bonds in market
- Works through balance sheets for
 - Treasury
 - Central bank
 - Private agents (households and firms)

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Money supply mechanics

Treasury

| Assets | Liabilities |
|--------|-------------|
| | Bonds 200 |

Central bank

| Assets | Liabilities |
|----------|-------------|
| Bonds 20 | Money 20 |

Households and firms

| Assets | Liabilities |
|-----------|-------------|
| Money 20 | |
| Bonds 180 | |

- Where does treasury debt come from?
- How does central bank increase money supply?
- Why do households go along?

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Money supply mechanics

Treasury

| Assets | Liabilities |
|--------|-------------|
| | Bonds 200 |

Central bank

| Assets | Liabilities |
|----------|-------------|
| Bonds 20 | Money 20 |

Households and firms

| Assets | Liabilities |
|-----------|-------------|
| Money 20 | |
| Bonds 180 | |

- Where do deficits come in?
- Does there need to be a connection with money growth?
- Why so in hyperinflations?

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Quantity theory: revised picture



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Hyperinflation recap

- Hyperinflations – always! – stem from
 - Lack of fiscal discipline [= government deficit]
 - Accommodation by central bank [= printing money]
- How to end them: “stop doing it”
 - Balance government budget
 - Make central bank independent, prohibit it from buying debt directly from Treasury

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Fiscal dominance in the US and EU

- **Fiscal dominance** means
 - Government debt and deficit are so large that the only alternative to explicit default is printing money
- **US/Fed view of the world**
 - Need aggressive monetary policy to recover from crisis
- **EU/ECB view of the world**
 - Need to resist inflation with tight monetary policy
 - US guilty of “soft fiscal dominance”

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What have we learned?

- Hyperinflation comes from
 - Large increases in money supply
 - Triggered by government deficits
- Solution: Stop doing it.
- Essential tools
 - Quantity theory
 - Central bank balance sheet

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For the ride home

- Question 1
 - Would Argentina be better off using USD?
 - Would the US be better off with gold?
- Question 2
 - Unexpected inflation hurts creditors [why? why unexpected?]
 - Does this violate property rights?

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