

Commission Rate Paid

The Commission Rate Paid is the amount of commission you pay to your Financial Advisors. The rate you enter is a percentage of assets under management paid to each Financial Advisor.

The rate you pay has a direct impact on your ability to retain Financial Advisors:

- If your Commission Rate Paid is within +/- 10% of the market average, there is no impact on your retention rates
- If your Commission Rate Paid is outside this +/- 10% range, your retention rates will be adjusted by 35% of the difference between your fees and the market average