

LOCATING A NEW VENUE IN AN UNKNOWN CITY

USING OPENING HOURS TO DETERMINE FOOT TRAFFIC HOT SPOTS

DAVE CK

APPLIED DATA
SCIENCE
CAPSTONE

WHERE ARE THE CUSTOMERS, AND WHEN?

- ▶ Every city is different, and familiarity with local norms is hard-won.
- ▶ Investors and planners would benefit from knowing the distribution of foot traffic throughout the day in a given city.
- ▶ The time-distributed foot traffic can be inferred from the opening times of the existing venues, helping to avoid pitfalls like:
 - ▶ investing in a nightclub on a street filled mostly with daytime stores
 - ▶ investing in a hardware store in the middle of a clubbing area
 - ▶ opening a venue at the top of a steep hill with little foot traffic

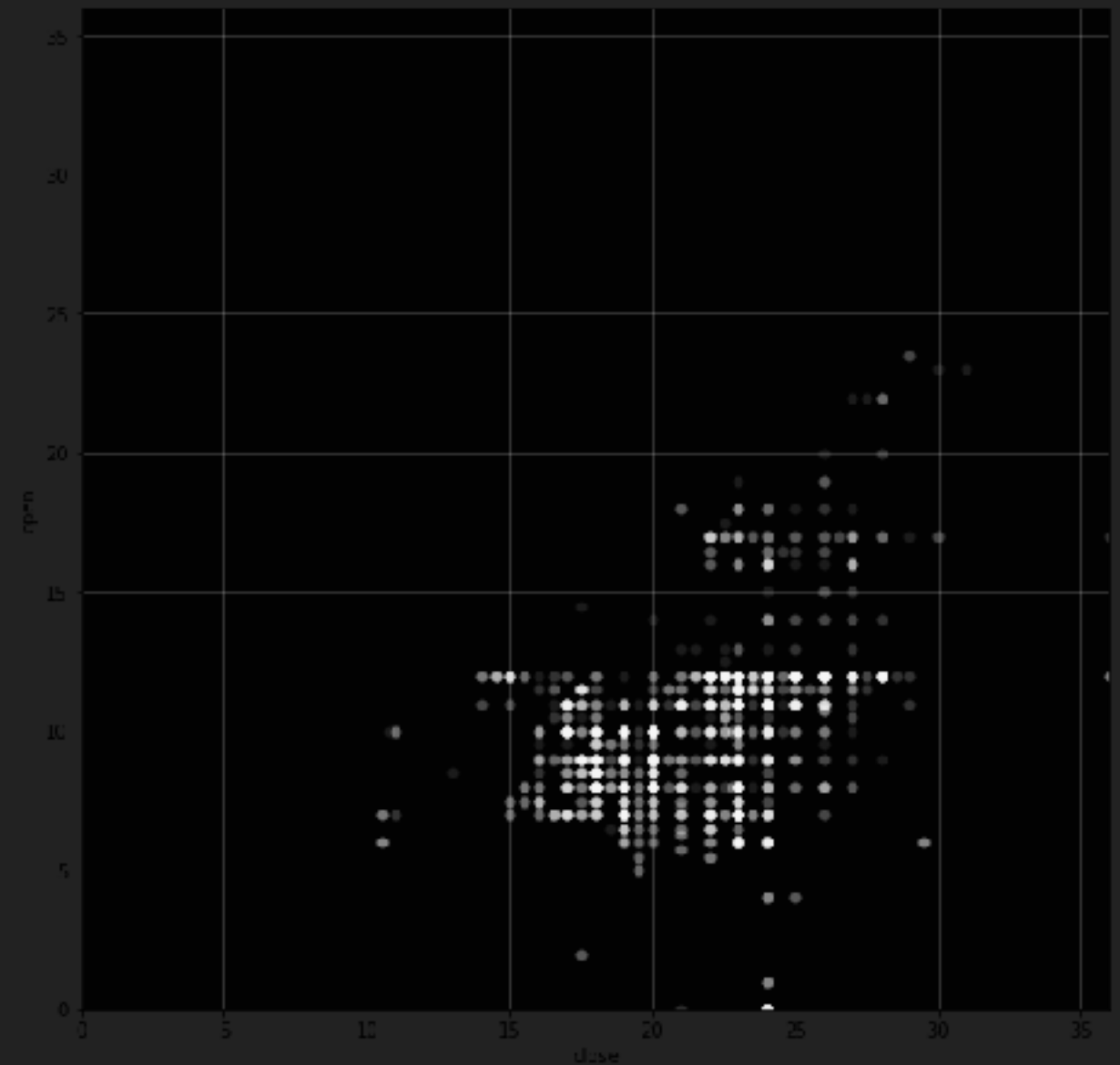
HOW TO GET FAMILIAR WITH A REMOTE LOCATION



- ▶ Generate a grid of coordinates around a central point of interest.
- ▶ Query Foursquare for venues around each point, remove duplicates and any outside the edges of the grid.
- ▶ Query Foursquare for opening hours of each venue and extract.
- ▶ Final dataframe is 13930 sets of opening hours and the venue they relate to.

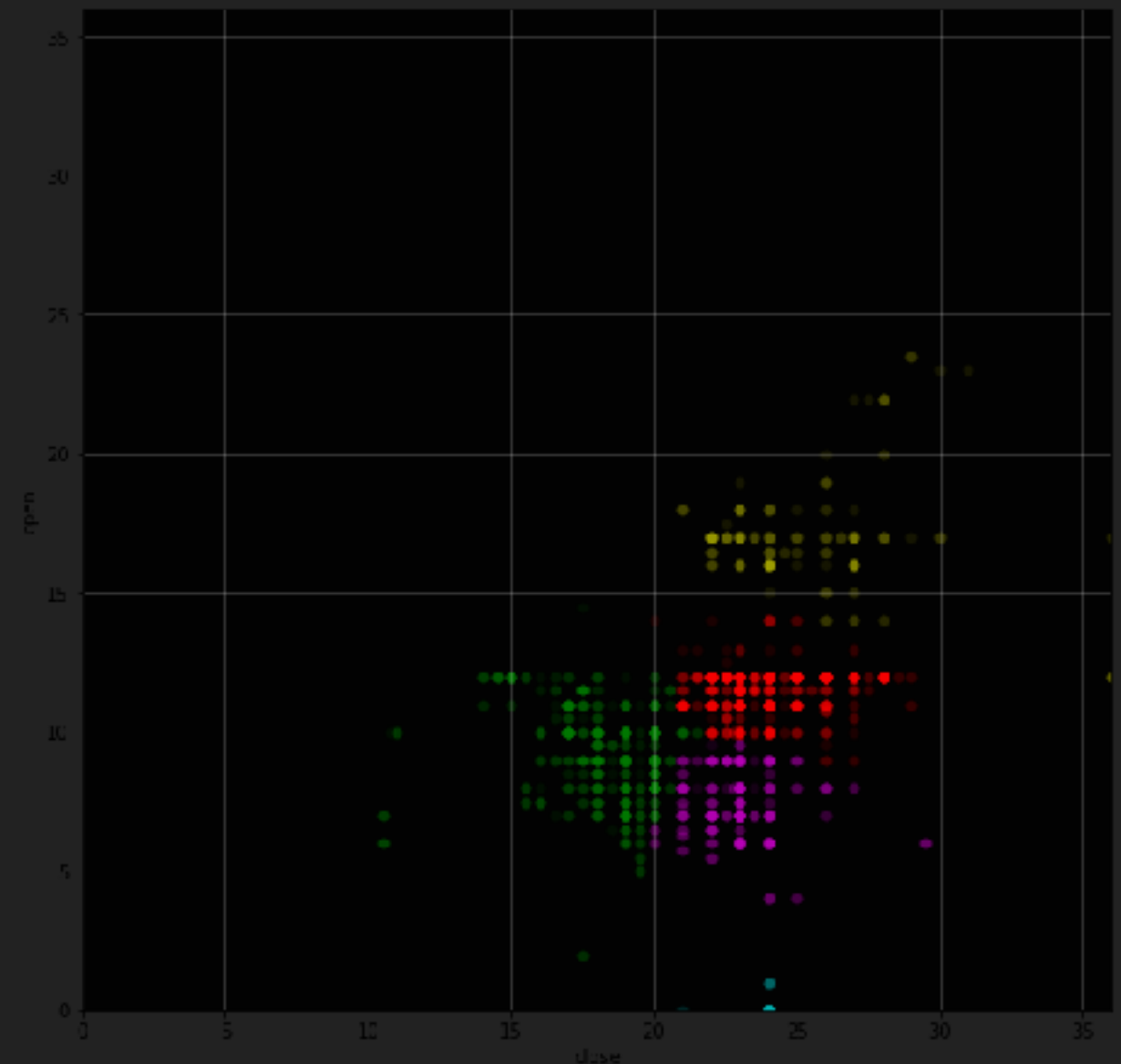
CLUSTER THE OPENING HOURS

- ▶ The opening hours spread quite a range.
- ▶ Closing times that went past midnight are represented as decimals over 24.
- ▶ Very little discernible density grouping to datapoints.

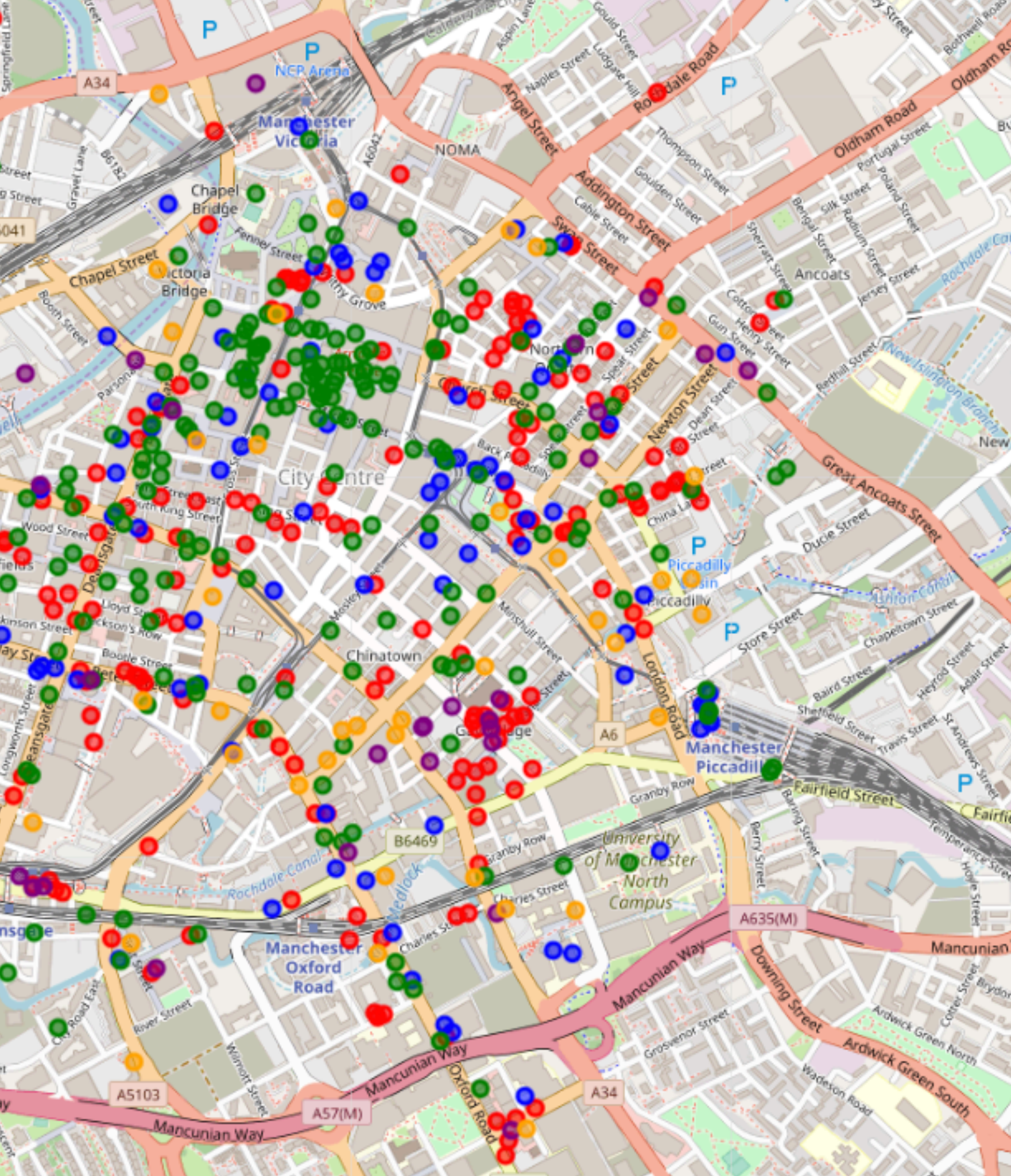


K-MEANS CLUSTERS OPENING HOURS

- ▶ K-means with $k=5$ clusters into sensible groups.
 - ▶ Red group open 12:00 - 24:00.
Common venue: pubs
 - ▶ Pink group open 7:00 - 23:00.
Common venue: grocery stores
 - ▶ Green group open 9:00 - 18:00.
Common venue: coffee shops
 - ▶ Yellow group open 17:00 - 25:00.
Common venue: gay bars.
 - ▶ Blue group open 0:00 - 24:00.
Common venue: hotels.



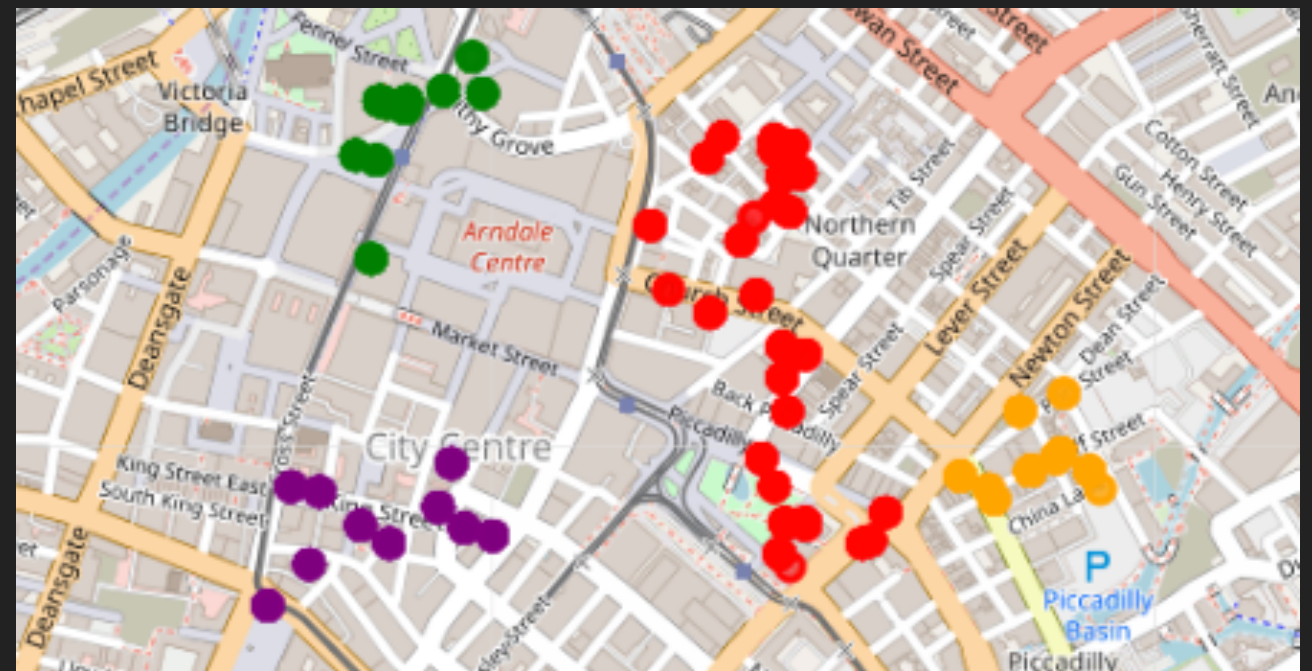
Venues
coloured by
their
opening
hour group



CLUSTERING EACH GROUP BY LOCATION

- ▶ Filter venues to only one opening-hour group.
- ▶ DBSCAN finds dense areas of venues matching that group.

Four clusters of venues with typical opening times of 11:00 to 24:00



PROVIDE SUMMARY INFORMATION ON THE CLUSTERS

A function can produce suggestions on the basis of an intended opening and closing time.

- ▶ Colour-coded map of all venues with closely matching opening times in their clusters.
- ▶ Lat/long coordinates of the central point of each cluster.
- ▶ The address at that location.
- ▶ Most common venue type in that area.



JOB DONE BUT ALWAYS ROOM FOR IMPROVEMENT

- ▶ The final function produces useful results at no cost.
- ▶ Improvements could be made to automate selection of parameters at each stage of the machine learning process.
- ▶ Switching to XY coordinate systems could give a more flexible set of input option.
- ▶ The end result is imperfect but correctly identifies hot spots of foot traffic in the area purely on the basis of intended opening hours.