The AI Payback Blueprint

A quantified roadmap to outcome-driven automation for David Pengelley.

THE NUMBERS

The Capital Opportunity

COST OF INACTION	RECLAIMABLE CAPITAL	EXPERT HOURS WASTED	RECOVERY POTENTIAL
$0	$0	0.0 hrs	50%

THE STAKES

The Cost of Inaction

Staying manual is an active decision to burn $0 every year. This is not just "busywork"—it's a drain on your culture and your capital.

$0

ANNUAL WASTE

By automating the high-impact workflows identified in this report, you reclaim 0 expert hours to focus on strategy, not basic processing.
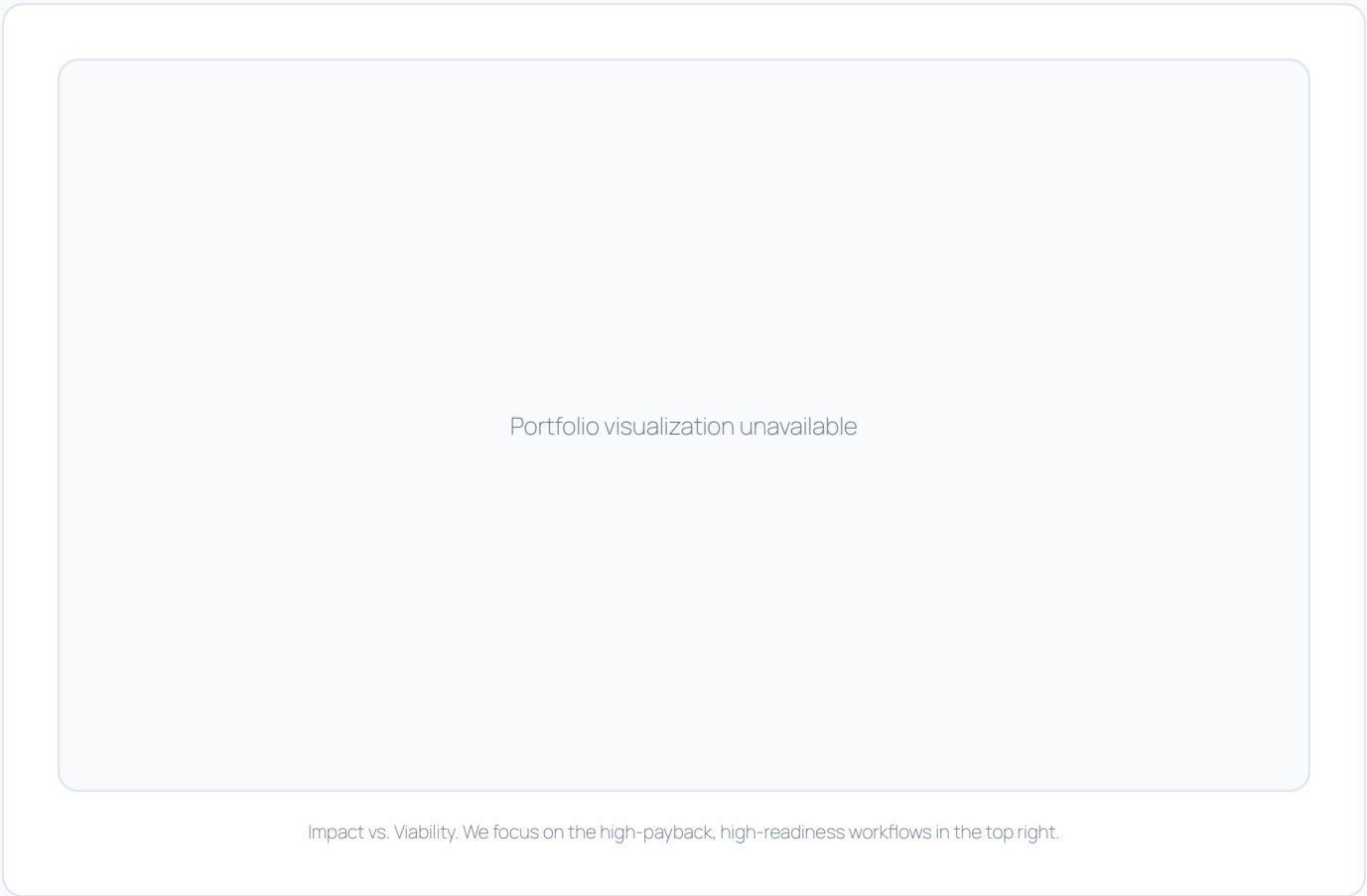
Payback-first AI. No science projects.

AI is not a strategy—it is leverage. We believe outcomes beat activity. If it doesn't reduce cost, save time, or lower risk, it's not work; it's entertainment.

Our approach is simple: Baseline the workflow, choose the high-payback intervention, install guardrails, and measure the math. Every week.

Strategic Priority Matrix

Portfolio visualization unavailable

Impact vs. Viability. We focus on the high-payback, high-readiness workflows in the top right.

Outcomes beat activity. Most teams start with the "smartest" ideas. We start with the ones that pay back. Our matrix categorizes tasks by their immediate recovery potential and technical readiness.

THE ROADMAP

Top Payback Opportunities

PRIORITY $0 Recovery

Emails

Standard repeatable workflow with measurable savings potential.

NEXT STEPS

Move from estimates to outcomes

The AI Payback Sprint

The math above shows the opportunity. The Sprint makes it real. In 30 days, we baseline one critical workflow, install the guardrails, and prove the payback. No "transformation" fluff. Just outcomes.

- Confirm the baseline (Time, Cost, Accuracy)
- Install Guardrails (Ownership & Safety)
- Deploy 30/60/90 Day Implementation Path

Book your sprint evaluation: validagenda.com/book

This is an estimate. The Sprint confirms the baseline and payback.