Attending: Tim, Brent, Greg, Spence, Nino

Agenda
- Operational Update
- Structsure
- Board expansion?

1. Previous/follow up items
   a. Last month's notes
      i. approved
   b. Operational Update
      i. WIDOW (& related projects)
         1. Working through production deploy issues, but good facetime with USAF CSO
         2. Customer wants milestone work due in September - working on contract vehicle now
         3. Navy interested in pricing for similar capability
         4. Challenge - how to scale these efforts
      ii. BG organization
         1. With execs tied up in project work, expand external strategic advising
         2. BizOps consolidated under Alex as Director of Operations
         3. Find a COO/VP/President for guidance on operating a business over $25-50mil annual revenue mark
      iii. Have sponsorship to build secure facility
      iv. Virtual Retreat - 6/25-26
      v. Tadpole
         1. Tribal knowledge -> institutional knowledge
         2. Founders' wisdom into living documents
   c. Structsure
      i. Focusing Structsure, making it pluggable into existing Kubernetes platforms, more CNCF-based
      ii. Open source core, focus on an application marketplace (~app store for Kubernetes)
      iii. Contracts for support, enterprise licensing, + hardened and supported application images
      iv. End game for Structsure
         1. Will need to ask managing members about ownership & equity, runway
         2. The business structure doesn't prevent doing business as Structsure Inc (which exists now)
   d. Board expansion

      i.   Start with COO/VP/Pres position, then work on building the Advisory panel

     ii.   "Buckets" of expertise for members
- 1. Cyber
- 2. Defense/Intelligence
- 3. Business Strategy
- 4. Finance Ops

   iii.   Need people who can turn our unknown unknowns into known unknowns

   iv.   Meeting frequency
- 1. Need to formalize and be more prepared because these members won't be as involved in day-to-day BG
  - a. Deliver info package (financials, executive summaries)
  - b. Can start on a framework (e.g. percentage of wins per sector, value of clients, etc.)
  - c. Framework for bringing proposals to the board
    - i. e.g. for a secure office space, considerations, pricing, scope, ROI study, etc.
    - ii. Similar to BG incubation project deliverables (ADRs)
  - d. Example Qs:
    - i. What are we building?
    - ii. Who is it for?
    - iii. Who might invest?
    - iv. What do we give up to get the investment?
- 2. Quarterly seems appropriate

2. Next meeting
   - a.
3. Action items
   - a.