

Attending: Tim, Brent, Greg, Spence, Nino

Agenda

- Operational Update
 - DevSecOps spin-off
 - Board expansion?
1. Previous/follow up items
 - a. Last month's notes
 - i. Approved
 - b. Operational Update
 - i. COVID-19
 1. Holding cash at multiple financial institutions - less risk
 2. Currently debt-free (plan to use some credit)
 3. Runway
 - a. Q3 20 w/o payments
 - b. Q3 21 w/ payments
 4. Potential new work due to delays on existing contracts
 - c. DevSecOps focus
 - i. Federal Analytics make up the bulk of our revenue
 - ii. DSO as a consulting-rich business model (not pure R&D)
 - iii. Strategic partnerships: address concern that BG doesn't scale and is small
 - iv. DevSecOps vs Labs
 1. Almost all of the current BG falls under DevSecOps
 2. Proposal: keep BG as the DSO org, open Labs to work new ideas
 3. CAGE code attached to BG to keep contracts/clearance/past performance history with the same legal company vs opening a new company
 - v. Next steps
 1. 30 days: Grant Structsure Inc a subcontract and get clearances under it
 - a. Can rename it later
 - d. Board expansion?
 - i. Mgmt Advisory Board -> Board of Directors
 - ii. More external members w/ wider background
 - iii. Take vision for main BG, labs, and run with it
 2. Next meeting
 - a.
 3. Action items
 - a.

