

Attending: Spence, Tim, Greg, Michael, Nino

Agenda

- Lines of Business template from Greg
 - Board Chair
 - Operational Update / strategy slides
1. Previous/follow up items
 - a. Lines of Business
 - i. Holistic - focused on building the business first, w/ technology within that framework
 - ii. Spence and exec team working on a Business Model Canvas
 - iii. AFWERX has a Mission Model Canvas focused on mission success
 1. <https://steveblank.com/2016/02/23/the-mission-model-canvas-an-adapted-business-model-canvas-for-mission-driven-organizations/>
 - b. Strategizing
 - i. BG Labs ideas - problems and customers we should be targeting (w/ opportunity for funding)
 - ii. Board should help bring these ideas to the table
 1. e.g. Recognize AFWERX as valuable group, getting the ball rolling
 - c. Board Chairmanship
 - i. Michael staying on the board as shareholder rep, but stepping down as chair
 - ii. Tabling until Brent is back
 - d. Last month's minutes
 - i. Motion to approve - passed
 - e. Operational Update
 - i. Some more billable work already found, some more in the pipeline
 - ii. Project Rogue - AFWERX SBIR
 1. 6 weeks looking for a sponsor from Air Force customers (Phase I)
 2. Phase II - matching funds to deploy structure to an AF customer
 3. Rogue 1: Lead on DevSecOps Kubernetes project - requested 10 engineers onsite in San Antonio
 - a. Would start mid-October
 - b. Direct to Phase III of SBIR - 7-8M for labor and Structure
 - c. Submitting ROM (Rough Order of Magnitude estimate) tonight (8/28), expecting RFP back from customer w/ more detailed scope
 4. Rogue 2: Lead on a training-flight mgmt application (replacing Excel workflow) - submitting next Friday
 - iii. Lead on Deloitte contract helping get data through a forensics pipeline (Request end of September, 15-30 days for proposal)
 2. Next meeting

TLP Amber: Internal Only

- a. Discuss board chairpersonship
 - b. Discuss how to move forward w/ Ethics Council - need to elect members
- 3. Action items
 - a.