TLP Amber: Internal Only

Attending: Tim, Brent, Greg, Spence, Nino

Agenda

- Operational Update
- DevSecOps spin-off
- Board expansion?
- 1. Previous/follow up items
 - a. Last month's notes
 - i. approved
 - b. Operational Update
 - i. Paul Pietkiewicz is the new CTO
 - 1. Focusing on products business
 - a. Structsure team, technical hiring
 - 2. CNCF focus update our offering
 - ii. Widow
 - 1. The scope of the Widow app expanded from a proof of concept to the sole tool due to COVID
 - 2. 500 onsite, 600 offsite pilots
 - 3. Two ways to win: get a contract, or licensed commercial software
 - 4. Should plan a press release (current customers encourage us to get good press)
 - c. DevSecOps spin-off
 - i. Accountants: S-Corp to C-Corp conversion mid-year requires closing books and filing taxes
 - ii. Aim to end S-Corp 12/31, open as C-Corp 1/1 (barring extenuating circumstances like investment)
 - d. Board expansion
 - i. Working on identifying members of an advisory panel
 - 1. Start with classes of people (expertise we desire)
 - 2. Develop a list of names for each class
 - ii. Establish reasonable budget for fees, ROE for interactions
 - 1. How do we engage a group of external advisors in a way that we get value, and we don't waste their time?
 - 2. Will need to provide them with some info on what we want
- 2. Next meeting

a.

3. Action items

a.