Variable Table:

List all concepts that are not higher-order concepts (because higher-order concepts typically are not reducible to a single metric):

Construct	Short Name	Scale level	Range/Values	Anchors
Initial Tendency of group with a moderate average proclivity	$\bar{T}^{pre}$	continuous	[-1;+1]	-1 = extremely negative opinion on a certain topic +1 = extremely affirmative opinion on a certain topic
Tendency of group after group discussion	$\bar{T}^{post}$	continuous	[-1;+1]	-1 = extremely negative opinion on a certain topic +1 = extremely affirmative opinion on a certain topic
Initial Tendency of group members with a moderate average proclivity	T_i^{pre}	continuous	[-1;+1]	-1 = extremely negative opinion on a certain topic +1 = extremely affirmative opinion on a certain topic
Resulting Tendency of group members with a more extreme average proclivity	T_i^{post}	continuous	[-1;+1]	-1 = extremely negative opinion on a certain topic +1 = extremely affirmative opinion on a certain topic
Number of arguments	n_i^{AA}, n_i^{IA}	continuous / integer	0;1;2;... (discrete) x $\in \mathbb{N}0$	

persuasiveness p_j	continuous	[0;1]	0 = argument not persuasive at all 1 = argument maximally convincing
direction d_j	dichotomous	+1/-1	-1 = Contra Argument +1 = Pro Argument