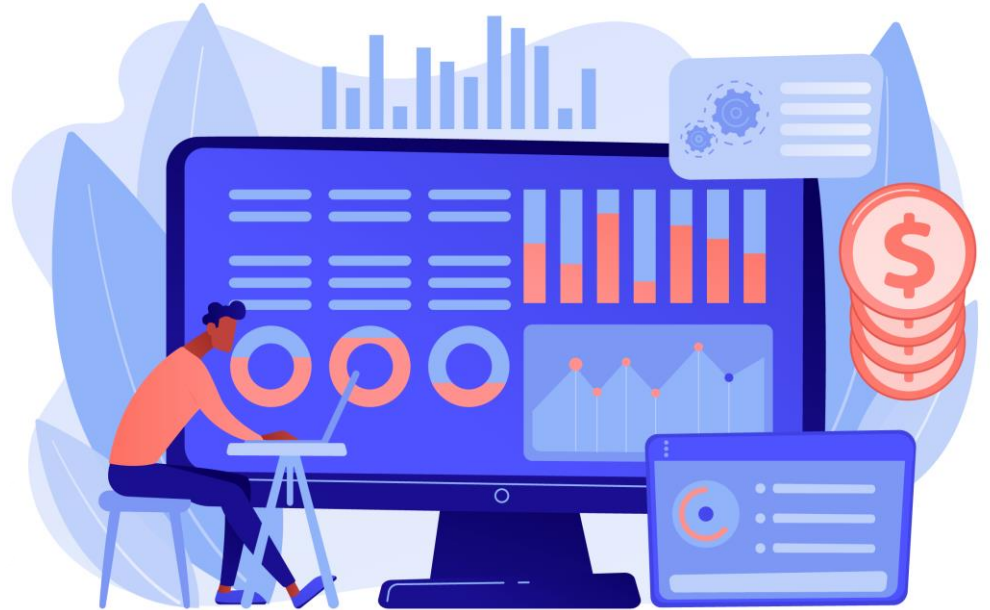


Final Project Presentation GameCo Market Analysis

David Baena



Setting the scene

Aim

Gain insights into GameCo's sales in the different regions to make a marketing plan for 2017.

01

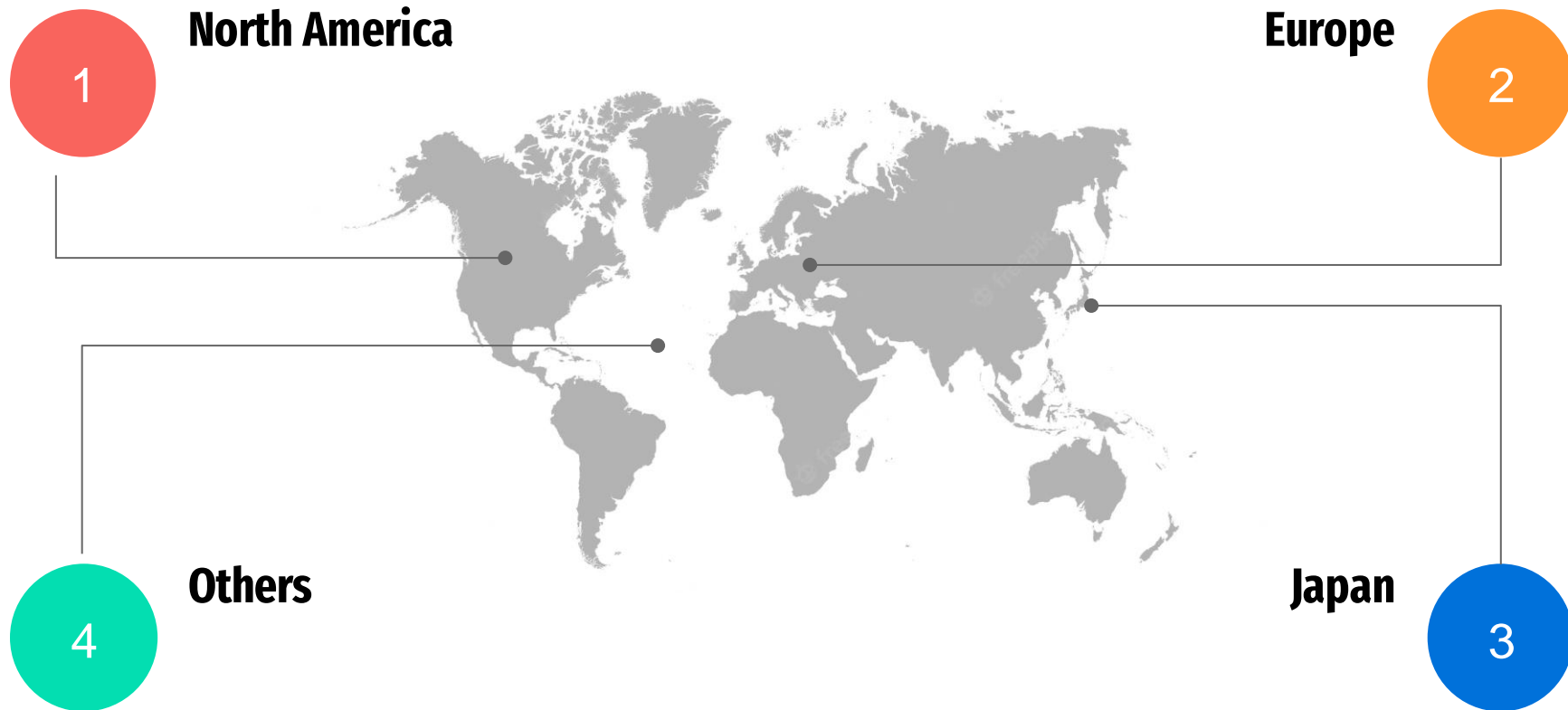


02

Expectation

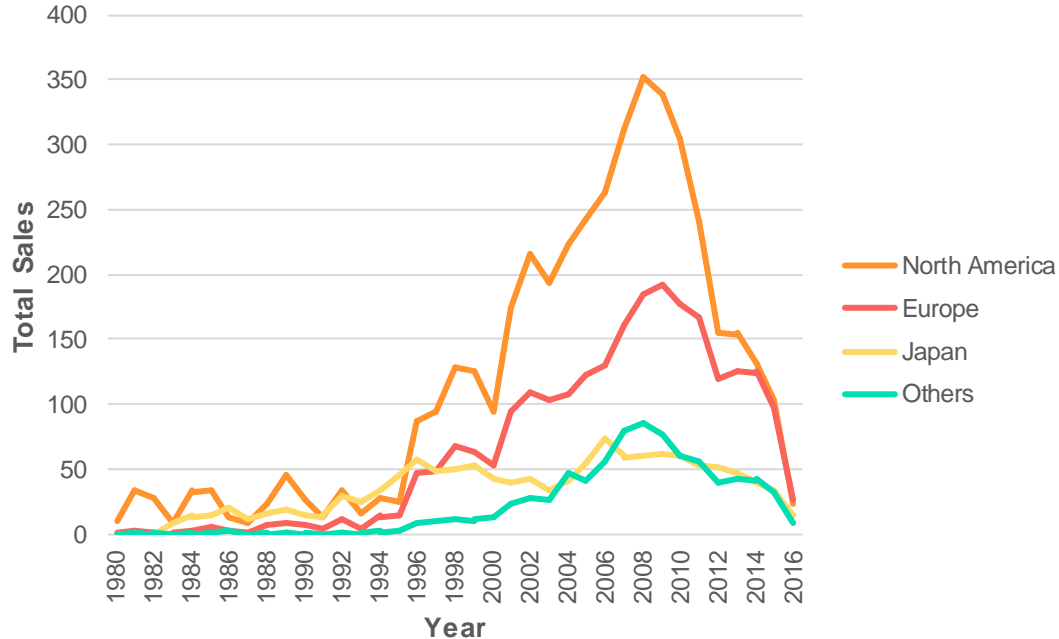
Sales for all regions remain the same over the years

Regions Revenues Rank



Results

Sales distribution per region over the years



1

North America's dominated the market with the highest revenue from 1980-2012

2

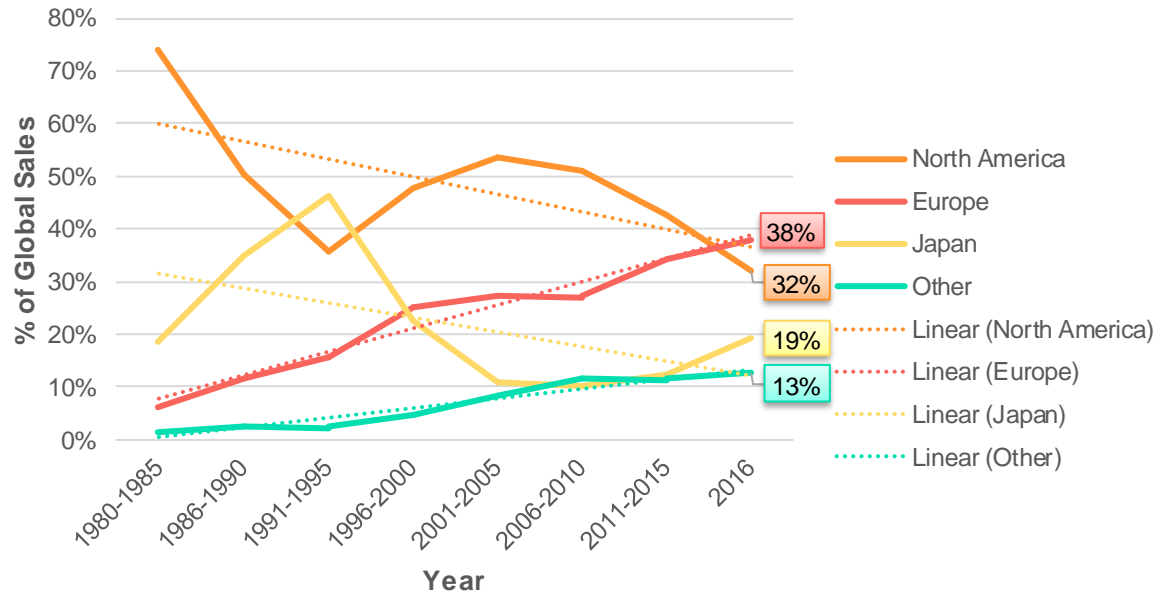
End of the exponential growth for all regions in 2008

3

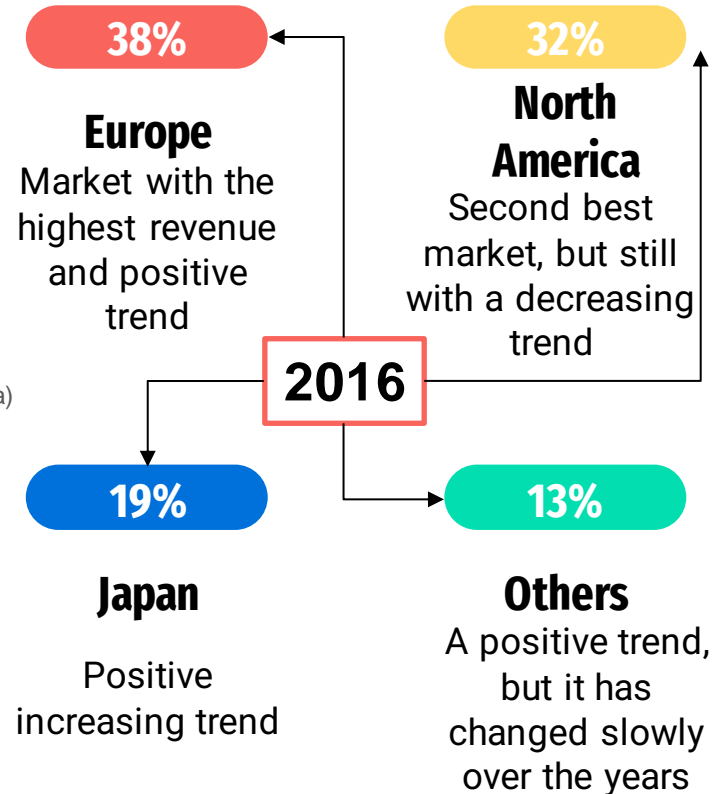
2016 was the year with the lowest sales for all locations

Results

Proportion of Global sales by region over the years



We reject our assumption! Sales differ according to location over the years.



Further Analysis

41%

North America

Fighting and
shooter games

77%

Japan

Simulation
games

70%

Europe

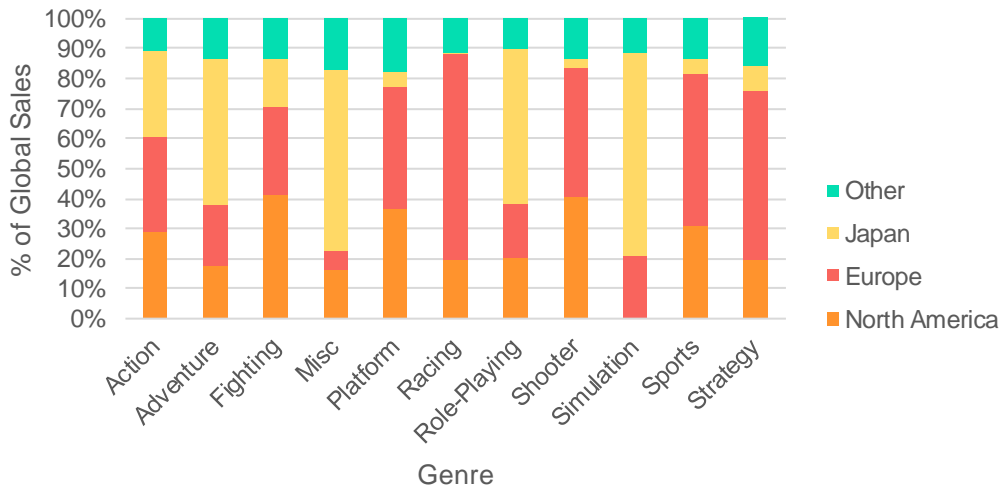
Racing games

19%

Other

Platform games

Distribution of sales for different
Genres in 2016



Top Genres per location for 2016

Further Analysis

54%

North America

XOne

81%

Japan

PSV

61%

Europe

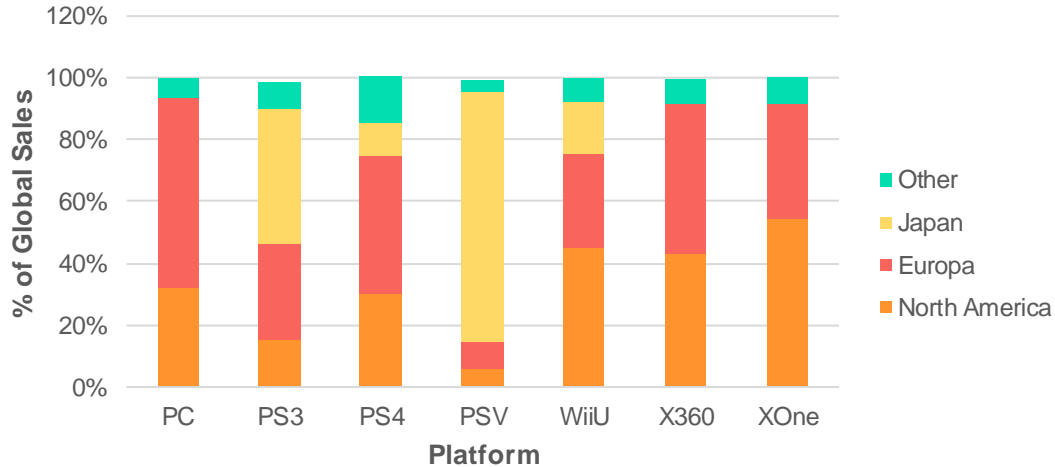
PC

15%

Other

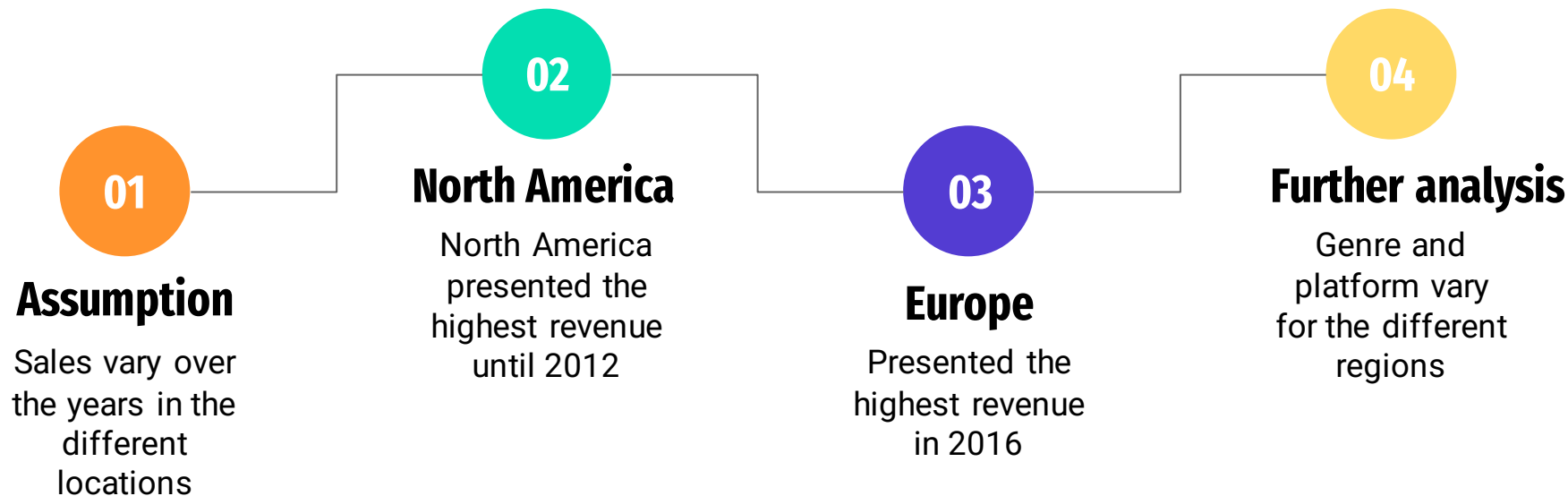
PS4

Distribution of sales for different platforms in 2016



Top platforms per location for 2016

Summary



Recomendations



01

Target market

Higher investments
for Europe



02

Study

Why North American
sales continue in a
decreasing trend



03

Specialise

Invest more in genres and
platforms with higher
revenue in the different
regions

Sources

Modified template obtain in: <https://slidesgo.com/faqs>

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