

Camacho

Profit & Loss

January 1 through November 27, 2023

	Jan 1 - Nov 27, 23
Ordinary Income/Expense	
Income	
Fee Income	2,464,834.59
Reimbursed Expenses	10,053.98
Returned Check Charges	2,405.76
Total Income	2,477,294.33
Gross Profit	2,477,294.33
Expense	
Advertising	
Business Cards	430.91
Company Anniversary Event	747.91
Company Logo Shirts	279.89
Company Sponsored Golf Tourname	-11,928.22
Gifts - Clients	172.55
Marketing	10,216.51
Photography	1,280.00
Printing	337.07
TradeShows	5,665.05
Website	479.88
Advertising - Other	410.96
Total Advertising	8,092.51
Bank Service Charges	
Payroll Wire Transfer Fees	280.81
Bank Service Charges - Other	197.00
Total Bank Service Charges	477.81
Benefits	
Employee Appreciation	
Gifts	4,222.08
Total Employee Appreciation	4,222.08
LA Fitness	678.51
LegalShield	932.40
Total Benefits	5,832.99
Computer Software	71,686.20
Credit Card	
Late Fee	18.00
Membership Fees	1,100.00
Points Payment	-254.88
Total Credit Card	863.12
Design Errors	8,508.62
Dues and Subscriptions	
AIA	713.00
FCSI	1,295.00
Dues and Subscriptions - Other	910.85
Total Dues and Subscriptions	2,918.85
Equipment Lease	
Telephone System	3,358.75
Total Equipment Lease	3,358.75
Equipment Purchase	
Computer Purchase	7,404.56
Total Equipment Purchase	7,404.56

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Accrual Basis

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HR Administration Fee	11,964.90
Insurance - General	
Business - Office	9,877.00
Cyber Liability Insurance	2,312.76
Insurance - Group Health	
Insurance - ER	9,151.52
Insurance - Group Health - Other	122,979.34
Total Insurance - Group Health	132,130.86
Professional Liability Insurance	19,823.56
Property Ins 3103 Medlock Bridge	-40.00
Work Comp	3,654.24
Total Insurance - General	167,758.42
Interest Expense	2,065.17
Payroll Expenses	
HR Administration Fee	281.40
Retirement Plan Expense	16,815.66
Salaries - Officers	143,000.00
Salaries & Wages - General	1,216,843.33
Payroll Expenses - Other	36,379.75
Total Payroll Expenses	1,413,320.14
Payroll Taxes	108,313.58
Postage and Delivery	584.18
Printing and Reproduction	174.89
Professional Development	
Accreditation & Certifications	775.00
Convention	-670.92
Professional Association Lunch	180.00
Software Training	59.00
Professional Development - Other	124.75
Total Professional Development	467.83
Professional Fees	
Accounting Fees	9,455.00
Cleaning Service	4,390.00
Landscaping	3,620.00
Quickbooks	2,325.00
Total Professional Fees	19,790.00
Reconciliation Discrepancies	2,707.51
Refunds	-637.80
Reimburse Expense	
Rent	
Rent Birmingham office	360.50
Rent - Other	47,172.48
Total Rent	47,532.98
Repairs	
Building Maintenance	3,383.85
Computer Maintenance	38,491.42
Equipment Repairs	343.70
Total Repairs	42,218.97
Strategic Planning Session	584.19
Sub Contract Labor	6,402.70

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Supplies	
Office	7,714.13
Supplies - Other	25.00
Total Supplies	7,739.13
Taxes & licenses	
Alabama Income Tax	63.00
Business License	347.38
City of Norcross Real Estate	2,149.18
GA Corporate Tax	141.00
Gwinnett Co Real Estate Tax	9,968.97
NC Income Tax	197.24
Total Taxes & licenses	12,866.77
Technology Expense	
Internet	10,606.18
Microsoft	786.00
Technology Expense - Other	4,592.53
Total Technology Expense	15,984.71
Telephone	17,861.42
Trade Name Filing	160.00
Travel & Ent	
Airline Tickets - Non Job	3,234.54
Airline Tickets -Direct Expense	15,143.55
Lodging - Direct Expense	5,419.55
Lodging - Non Job Related	6,259.11
M & E - Direct Expense	1,799.11
M&E - Non Job Related	3,616.45
Total Travel & Ent	35,472.31
Uncategorized Expenses	-591.31
Utilities	
Gas and Electric	3,661.59
Trash Pick Up	254.73
Water	1,116.00
Utilities - Other	72.08
Total Utilities	5,104.40
Vehicle Expense	
Car Rental Direct Expense	1,846.84
Car Rental Non Job	1,074.34
Gas - Direct Expense	121.93
Gas Non-Job	176.47
Milage - Direct Expense	4,200.60
Mileage - Non Job Related	5,591.22
Parking - Direct Expense	333.60
Parking - Non Job Related	121.00
Taxi - Direct Expense	475.39
Taxi Non Job	846.13
Toll Charges - Direct Expense	62.46
Toll Charges Non Job	14.59
Total Vehicle Expense	14,864.57
Total Expense	2,041,853.07
Net Ordinary Income	435,441.26

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Other Income/Expense	
Other Income	
Interest Income	31.46
Total Other Income	31.46
Net Other Income	31.46
Net Income	435,472.72