

David R. Blomeyer

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Goal

To find employment that allows me to legitimize my skills and experiences, provide stability and sane working hours, and provide enough challenge to keep me engaged.

Broad experience in small business, project management, and crisis management.
Specific experience in IT, military, construction, and medical fields. Roles and responsibilities have included bid work, logistics and planning, sales, accounting, human resources, training, and leadership. Proven ability to take broad goals, break them to a specific plan of action, and then implement said plan.

Strengths and Competencies

Maintaining Perspective

Strategic and Concrete Planning

Adaptation

Personal Integrity

Listening, Communicating, and Presentation

Mission Oriented Mindset

Strong Research Skills

Professional Highlights

US Army
present

1998 to

I have served in the Indiana National Guard for over 13 years, including two tours overseas. In that time, I have served in a variety of roles including but not limited to:

Training (US 2009-present)

- Squad Leader (Ambulance Platoon)

Combat Operations (Iraq 2008-2009)

- Lead Medic (Company Level)
- Truck Commander (Convoy Operations)

Patient Care and Treatment (US 2006-2008)

- Line and Clinic Medic

Medical Supply, Supply, and Logistics (Afghanistan 2005-2006)

- Medical Supply/Supply Specialist

Indiana National Guard (19XX-20XX)

Summarizing the responsibilities, experiences, and skills I have used during my time in the military is difficult. Ultimately, I am most proud of having never lost a patient and bringing all my soldiers home intact. If I have learned anything that translates to civilian professional life, it is to use the personnel assets you have to do the job at hand. I learned to focus on getting the maximum possible use out of whom and what you have. This required me develop both the ability to motivate a variety of people and to see the potential in every individual.

I have worked in small business for over 15 years.

Business Development (2005 – present)

My specialty has been business startups. I have worked with over 22 start ups. Helping other people accomplish their dreams is both very rewarding and very challenging. Building a business plan properly is a process that encompasses written communication, financial projection, projecting personnel needs, developing sales and marketing plans down to practical actions, developing an organizational structure, involves thorough research, and a lot of critical thinking. I can offer a few examples of my work (with permission from clients) (See attached)

Key Accomplishments:

- Seen many clients succeed
- Successfully worked with organizations ranging from individuals to multi-national corporations to NFP organizations
- developed skills at teaching others to create their own business structure
- learned and see each project as a unique challenge

Logistics, Planning, and Support (Overseas Contracting 2009-2010)

MGT/Mohammad Islam

MGT is an overseas contracting company based in Dubai that primarily does business in the Middle East. My primary roles working for them was doing state side human resources, doing the logistics and planning for bidding on overseas contracts, and writing bid proposals.

Key Accomplishments:

- Wrote successful bid proposals exceeding 175M in net value including base level electrical installation, DFAC/Dining Hall contracts, supply contracts, and vehicle maintenance contracts.
- Hired US employees as needed
- Represented MGT with US material providers

Construction – Carpentry and Historic Preservation (2001-2008)

Blomeyer Services – Owner and Operator (2003-2008)

Warner Home Building Company – Punch Carpenter (2001-2003)

I initially worked for Warner Home Building for two years before starting my own business. I specialized in historic preservation. I closed my company down before I deployed to Iraq. I did not restart it when I returned because of medical issues that resulted from my deployment.

Key Accomplishments:

- built a business from scratch that started with a truck and tools and ended with 12 employees
- developed strong skills in bidding and projection

Accounting (2000-2001 and 2003-2008)

Arab Pest Control - Accounts Receivable (2000-2001)

Blomeyer Services – Owner and Operator (2003-2008)

I spent a year working for Arab Pest Control in their accounts receivable department. I added accounting services to my business, Blomeyer Services.

Key Accomplishments:

- a working knowledge of accounting
- strong professional phone skills
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Web Development (1996-present)

Blomeyer Services – Owner and Operator (1996-present)

I build professional web pages. In recent years this has become a secondary service to business development.

Key Accomplishments:

David you need a different set of key accomplishments here –things like determined client web needs, developed sites to meet those needs, stayed current with web development tools

Education

References

Available upon request