

# Consumer Theory

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## 1. How does the consumer make choices

### 1.1. Consumer Choice

- All the variations that the consumer have allow us to make choices out of millions out of everyday.
- Marginal utility: all the happiness that a good can give you in comparison with the cost. The consumer chooses on a marginal utility bases.

### 1.2. Budget Constraints

- Elements of consumer decisions:
  - Example: the division of labor.
  - Example: your salary.
  - Example: your productivity.
  - There are so many choices!
- The budget constraint is all the diferent combnations that you can buy of two certain goods, the slope that results is always sloped downwards, this is the budget constraints.
- This takes in to account the oportunity cost.
- Changes in your income don't affect the market prices, the tradeofs remains the same. It changes if the relative price of the goods changes.

### 1.3. Indiferencie curves

- Preferences are important.
- The more volume of the product the more preference it has.
- Combinations that make no diference, the indifference curve represents all the combinations that could give you the same utility.
- The slope changes, the slope is called the marginal rate of substitution. The way to find it is draw a straight line of the tangent in that point. Its a hiperbola, tha more you have the marginal utility decreases.
- The marginal rate of substitution is an extreme case, in this case the indifference curve will be a straight line.
- The indifference curve of complementary goods are right rectangles.
- Assume that more are beter, the further from the origin the better, for the "bads" the closer the better.

## 2. Episode 538: Is a Stradivarius just a violin?

- 1790 Stradivari violin made.
- \$45,000,000 at the tops.
- Blinded test
- Dificult to describe somethings as they are.

## 3. Consumer optimization

- choices  $\rightarrow$  dreams & wants
- when the budget constraint intersects one of the indifference curves that is the optimal point.

$$\frac{P_{\text{pizza}}}{P_{\text{coffe}}} = MRS$$

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