

ESTADOS DE RESULTADOS
para los años terminados el 31 de diciembre

| | | 8% | | | |
|---------------------------------------|------------|------------|-------------|----------|-------------|
| | 2019 | Pronóstico | 2020-1 | Ajuste | 2020-2 |
| Ventas | 3,850,000 | 4,158,000 | 4,158,000 | | 4,158,000 |
| Costos de bienes vendidos | 3,250,000 | 3,510,000 | 3,510,000 | | 3,510,000 |
| Utilidad bruta en ventas | 600,000 | 648,000 | 648,000 | | 648,000 |
| Otros Gastos | 430,300 | 430,300 | 430,300 | | 430,300 |
| Depreciación | 20,000 | 21,600 | 21,600 | | 21,600 |
| Total costos operativos | 450,300 | 451,900 | 451,900 | | 451,900 |
| Utilidad antes de interes e impuestos | | | | | |
| Utilidad en operación | | | | | |
| EBIT | 149,700 | 196,100 | 196,100 | | 196,100 |
| Gastos por intereses | 76,000 | 76,000 | 2,385.10 | 2,469.04 | 78,469.04 |
| Utilidad antes de impuestos | 73,700 | 120,100 | 117,715 | | 117,631 |
| Impuestos 40% | 29,480.0 | 48,040.00 | 47,085.96 | | 47,052.38 |
| Ingreso neto | 44,220.0 | 72,060.0 | 70,628.9 | | 70,578.6 |
| Dividendos comunes | 22,000.00 | 22,000.00 | 22,499.73 | | 22,517.32 |
| Adición a las utilidad retenidas | 22,220.00 | 50,060.00 | 48,129.21 | | 48,061.25 |
| Utilidades por acción comun | 0.4422 | 0.7206 | 0.690602256 | | 0.689570691 |
| Dividendos por acción | 0.22 | 0.22 | 0.22 | | 0.22 |
| Número de acciones comunes | 100,000.00 | 100,000.00 | 2,271.52 | 2,351.47 | 102,351.47 |

BALANCE GENERAL
al 31 de diciembre de 2019

| | 2019 | Pronóstico | 2020-1 | Ajuste | 2020-2 |
|----------------------------------|--------------|--------------|--------------|-----------|--------------|
| Activos | | | | | |
| Efectivo | 52,000 | 56,160 | 56,160 | | 56,160 |
| Cuentas por cobrar | 402,000 | 434,160 | 434,160 | | 434,160 |
| Inventarios | 836,000 | 902,880 | 902,880 | | 902,880 |
| Total activos circulantes | 1,290,000 | 1,393,200 | 1,393,200 | | 1,393,200 |
| Planta y equipo | | | | | |
| Depreciación acumulada | | | | | |
| Activos Fijos Netos | 360,800 | 389,664 | 389,664 | | 389,664 |
| Total activos | 1,650,800.00 | 1,782,864.00 | 1,782,864.00 | | 1,782,864.00 |
| Pasivo y capital contable | | | | | |
| Cuentas por pagar | 175,200 | 189,216 | 189,216 | | 189,216 |
| Documentos por pagar | 225,000 | 225,000 | 225,000 | | 225,000 |
| Pasivos acumulados | 140,000 | 151,200 | 151,200 | | 151,200 |
| Total pasivo circulantes | 540,200 | 565,416 | 565,416 | | 565,416 |
| Deuda a largo plazo | 424,612 | 424,612 | 34,072.80 | 35,272.05 | 459,884.05 |
| Capital común | 460,000 | 460,000 | 22,715.20 | 23,514.70 | 483,514.70 |
| Utilidades retenidas | 225,988 | 276,048.00 | 274,117.21 | | 274,049.25 |
| Total capital contable | 685,988 | 736,048 | 756,832 | | 757,564 |
| Total pasivos y capital contable | 1,650,800.00 | 1,726,076.00 | 1,780,933.21 | | 1,782,864.00 |
| FAN | | 56,788 | 1,930.79 | - | 0.001 |
| | | | 58,718.79 | | |

| | | | |
|-------------------|----|-----------|----------|
| 40% Capital común | 10 | 22,715.20 | 2,271.52 |
| 60% Deuda LP | 7% | 34,072.80 | 2,385.10 |
| | | 56,788.00 | |

| | | | |
|-------------------|----|-----------|------------|
| | | 58,786.75 | |
| 40% Capital común | 10 | 23,514.70 | 2,351.47 |
| 60% Deuda LP | 7% | 35,272.05 | 2,469.04 |
| | | 58,786.75 | |
| | | | 58786.7495 |