

DAVID DEMIAN

OBJECTIVE Opportunity to employ practical skills to play a key role in planning and executing innovative sales strategies, in order to increase sales performance and profitability of firm.

ACHIEVEMENTS **2 ANNUAL PERIODS REGION SALES WINNER - FRITO-LAY (2017)**
P12 and P13 Region Sales Winner.

SKILLS

- People leadership experience
- Strong customer orientation, listens and acts to address needs
- Outstanding communication skills
- Strategic, sees big pictures, makes connections, organization savvy

WORK HISTORY **ACCOUNT MANAGER (SALES REPRESENTATIVE), FRITO-LAY, AZ**
May 2015-March 2017

- managing an array of accounts
- achieving high sales targets
- building relationships with new clients and leading team productivity.

ROUTE SALES REPRESENTATIVE, NESTLE USA, AZ
April 2013-December 2014

- managing an array of accounts
- achieving high sales targets
- building relationships with new clients and leading team productivity.

STORE ASSISTANT MANAGER, CIRCLE K, AZ

July 2012-May 2013

- Store stocking
- Cash handling
- Customer Service
- Store auditing

CUSTOMER SERVICE ASSOCIATE, DANNY'S FAMILY, AZ

December 2011-June 2012

- Store stocking
- Cash handling
- Customer Service
- Store auditing

EDUCATION

BS COMPUTER SCIENCES, SHOROUK ACADEMY, EGYPT, 2009

2 YEARS, SCOTTSDALE COMMUNITY COLLEGE, AZ, 2012

REFERENCES

DAVID SAADALLAH

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DANIEL WILLIAMS

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