

DataFlow Solutions

Enterprise Data Integration Platform

Proposal for Acme Corporation

Prepared: November 15, 2025 | Valid Until: February 28, 2026

EXECUTIVE SUMMARY

DataFlow Solutions is pleased to submit this proposal to provide Acme Corporation with our enterprise-grade data integration and analytics platform. Based on our discovery sessions and technical evaluation, we are confident that DataFlow can meet Acme's requirements for real-time data synchronization, compliance support, and advanced analytics capabilities.

PROPOSED SOLUTION

DataFlow Enterprise Platform including:

- Real-time data integration across 150+ source systems
- Pre-built connectors for Salesforce, SAP, Oracle, and custom APIs
- Advanced data quality and transformation engine
- Self-service analytics dashboard
- SOC 2 Type II certified infrastructure
- 24/7 technical support

PRICING

Component	Monthly Fee	Annual
Platform License (Enterprise)	\$35,000	\$420,000
Premium Support Package	\$5,000	\$60,000
Implementation Services	-	\$75,000 (one-time)
Total Year 1	-	\$555,000
Years 2-3 (annual)	-	\$480,000/year

CONTRACT TERMS (Standard)

Our standard commercial terms include:

- 3-year initial term with annual renewal options
- Net 30 payment terms
- Mutual liability cap at 12 months of fees
- Standard mutual indemnification
- 90-day termination notice for either party
- Insurance: \$1M CGL, \$2M E&O;, \$3M Cyber

We are open to discussing modifications to align with Acme's procurement standards.

IMPLEMENTATION TIMELINE

Proposed 4-month implementation:

- Month 1: Discovery, architecture, environment setup
- Month 2: Core integrations (Salesforce, SAP)
- Month 3: Secondary integrations, data quality rules
- Month 4: UAT, training, go-live support

WHY DATAFLOW

- 500+ enterprise customers across financial services, healthcare, and retail
- 99.95% platform uptime over the past 24 months
- Named a Leader in Gartner's Magic Quadrant for Data Integration Tools
- SOC 2 Type II and ISO 27001 certified
- Average customer NPS of 72

CONTACT

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