## Slouching Towards Utopia?: An Economic History of the Long Twentieth Century, 1870-2016

### **II. Themes**

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## 2.1: What If We Were to Cast Ourselves Forward in Time?

The Grand Narrative is: Science reaches critical mass and from it springs engineering—all of the engineering subdisciplines, including the management of human resources and of organizations that is called sociology, and including that other form of social engineering that is called economics. From a liberal political order spring national and then the global market economy. And from engineering and the market then, over the course of 1870-2016, spring global wealth previously unimagined and extraordinarily vast by all previous standards—if also extraordinarily ill-distributed. This big change is a true watershed in human history. It ramifies. And we today have far from seen or fully worked through even the first waves of the ramifications. It is not that the ripples are still bouncing off the edges of the pond: the tsunamis are still bouncing off the edges of the pond.

Suppose we cast ourselves forward in time a millennium, to 3000—a time in which we will appear as small and as distant and as strange to those living then as those living in England at the time of its conquest of England by William the Bastard of Normandy appear to us. Global world history survey history courses in 2500—if they even have survey history courses—in universities—if they even have universities—will then in their final lecture—if they still have lectures—have at most one single paragraph to spend on the twentieth century.

What will teachers then try, one final time, to get into their students' heads?

We cannot know. What will be important to them depends on who they will be, which depends on what happens next.

#### 2.2: Nine Themes

But if I had to bet, I would bet that they would see nine important themes in the history of 1870-2016 that they would try to get their students to write down:

- 1. **History was economic**: The 1870-2016 Long 20th Century was the first century ever in which its history was predominantly economic history, for the economy was the dominant arena of events and change, and economic changes were the driving force behind other changes in a way never seen before in any single century.
- 2. **Explosion of wealth:** The 1870-2016 Long 20th Century saw the material wealth of humankind explode beyond all previous imagining: we—at least those of us who belong to the upper middle class and live in the industrial core of the world economy—are now far richer than the writers of even previous centuries' utopias could imagine.
- 3. The cornucopia of technological knowledge: Enabling the enormous increase in material wealth—its essential prerequisite, in fact—was the explosion in human technological knowledge. This required not just a culture and educational system that created large numbers of scientists and engineers, and means of communication and memory so that they could stand on each others' shoulders as well as those of earlier giants, but also that the market economy be structured in a way that made it worth people's while to funnel resources to scientists and engineers so that they could do their jobs.
- 4. **The demographic transition:** The 1870-2016 Long 20th Century saw, we think, the approaching end of the era in which technology and biology increased human numbers: it looks like the world is headed for zero population growth at a population of roughly 10 billion in 2050. And during the Long 20th Century the population explosion that carried the earth from 1 to 7.5 billion people placed huge demographic burdens on poor countries—burdens now ebbing as the demographic transition to low fertility and extended lifespan finish their spread across the globe.

- 5. **The arrival of feminism:** The 1870-2016 Long 20th Century saw the substantial liberation of women from the role imposed by patriarchy enabled by biology Malthusian pressures. At the start of the Long 20th Century the typical woman spent about 20 years eating for two: pregnant or breastfeeding. At the end of the Long 20th Century the typical woman spent about 4 years. Should this be theme number one? Perhaps.
- 6. **Tyrannies:** The 1870-2016 Long 20th Century's tyrannies were more brutal and more barbaric than those of any previous century—and these tyrannies were in strange, complicated, and confused ways somehow closely related to the forces that made the explosion of wealth so great.
- 7. **Wealth gulfs:** The 1870-2016 Long 20th Century saw the relative economic gulf between different economies grow at an astonishingly rapid pace as the world became, relatively, a more unequal place than ever before—save possibly for the days when some East African Plains Apes knew how to make fire and others did not. It is a scandal and a disgrace that today one-quarter of the human race have lives that—save for public health—are not that distinguishable from the lives of our Agrarian Age predecessors.
- 8. **Inclusion:** To an extent that earlier human observers would have found hard to credit, human societies became, to a remarkable degree, much less instrumentalities for advancing the interests and comforts of men of the right background—and global society became, to a degree that would have seemed even more remarkable to human observers as of 1870, much less an instrumentality for advancing the interests and comforts of men of a white northwest-European background. Others began to count, even if it is still the case that "white males play the videogame that is society on the 'easy' setting".
- 9. **Mismanagement:** The governments of the 1870-2016 Long 20th Century had little clue as to how to regulate the un-self-regulating market to maintain prosperity, or ensure opportunity, or produce substantial equality.

These are all themes to watch for as the grand narrative proceeds, and as other narrative threads weave their way in and out.

They are all worth setting forth at slightly greater length. Chapter 1 told us how history was primarily economic and wealth exploded. So here let us start with theme 3: We have already seen the first two of these. The other six, as well, are

worth restating at greater length:

#### 2.3: The Cornucopia of Knowledge

Enabling and powering the enormous increase in material wealth—its essential prerequisite, in fact—has been the explosion in human technological knowledge, the creation of this explosion requiring not just scientists and engineers and means of communication, but also a market economy that made it worth people's while to funnel resources to scientists and engineers so that they could do their jobs. We, however, have had not just technological breakthroughs, but a breakthrough in the creation of the research laboratory—a breakthrough in that we have now routinized the process of creating constant and successive technological breakthroughs.

The consequences have been overwhelming.

Growth economists make truly heroic assumptions to construct very rough estimates of a quantitative index of the value of the human race's collective knowledge of technology and organization in the broadest sense. This strikes most people—this strikes me—as a somewhat odd way to proceed. The real value of production per worker and of natural resources per worker seem to be somethings we could measure and get our hands dirty calculating. But efficiency of labor? Value of ideas? Eighty years ago John Maynard Keynes warned us economists against excessive quantification of the not properly quantifiable that would make a mockery of true quantitative analysis:

Approximate statistical comparisons depending on some broad element of judgment rather than of strict calculation... may possess significance and validity within certain limits. But the proper place for such things as net real output and the general level of prices lies within the field of historical and statistical description, and their purpose should be to satisfy historical or social curiosity.... To say that net output to-day is greater, but the price-level lower, than ten years ago or one year ago, is a proposition of a similar character to the statement that Queen Victoria was a better queen but not a happier woman than Queen Elizabeth —a proposition not without meaning and not without interest, but unsuitable as material for the differential calculus. Our precision will be a mock precision if we try to use such partly vague and non-quantitative concepts as the basis of a quantitative analysis...

Real scientists calculate quantitative values for abstract things that cannot be seen:

the change in momentum is the force times the time over which it is applied; the change in kinetic energy is the force times the distance over which its is applied; an electron or positron absorbs or generates a photon (and a photon either splits into an electron and a positron or an electron and a position collide and annihilate each other, producing a photon) in a process governed by the fine structure constant, which is a value estimated by experiment of  $0.007297351 \pm 0.000000006$ .

But, for real scientists, these laws hold, as best as we can tell, exactly: they are inscribed in the deep structure of the universe, and hold for all forces, all momentums, all kinetic energies, and all photon-electron-positron interactions. There is, by contrast no machine buried deep inside the earth emitting some kind of force field penetrating the universe that generates as a natural law the aggregate production function which growth economists like me like to write with parameters  $\alpha$ =0.4 and  $\varphi$ =3. Nevertheless, I find such a framework very useful as a metaphor in organizing my thoughts. Queen Victoria does not appear to have been a much better queen than Queen Elizabeth. But, from all historical accounts, Gloriana appears to have been perhaps four times as happy as happy a woman as the Widow at Windsor.

So set our quantitive index of the global value of human knowledge H equal to a value of 1 back 10000 years ago, at the end of the Gatherer-Hunter and the beginning of the Agrarian Age. Then by the year 1 this value index stood 3.5. By the year 1500 the index of the value of knowledge stood at 4.75: given similar resources, because of more knowledge about how to use nature and organize humans one worker in the year 1500 could produce things of the value it would have taken 4.75 typical workers of 8000 BC to produce.

Calculating the average rate of growth of the value of the knowledge gets us a growth rate of 0.02% per year—0.5% per generation—for the entire span years from 1 to 1500. We also see an average population growth rate for the world over this time span of 0.06% per year—1.5% per generation—as increases in technological prowess were soaked up by higher populations and thus greater resource scarcity, leaving little or none to improve humanity's lot.

From 1500 to 1800 to 1870 our quantitative index H grows from 4.75 to 9 to 16—average proportional rates of annual increase in H of 0.2% per year over 1500-1800 and of 0.8% per year over 1800-1870. These are vastly greater than the 0.02% per year of 1-1500 or the 0.035% per year of 1000-1500. However, even the 0.8% per year of growth in human knowledge over 1800-1870 did little to raise human material well-being. Humans were perhaps 40% better off in 1870 on

average than they had been in 1800—a growth rate of 0.48% per year. And, as John Stuart Mill had observed, little of this increase in production per worker trickled down to the working classes of Britain, and still less trickled down to the working classes of the rest of the world.

Then came the explosion. Our 7.5 billion people today have a global value of knowledge index of 421 and an average income of 30 dollars a day—10000 dollars per capita per year. The value of knowledge about technology and organization grew at an average rate of 2.3% per year over the Long 20th Century. And it is still growing.

How did the world accomplish its further threefold leap, relative to what had taken place in the British Industrial Revolution era of 1800-1870, in the underlying fundamentals of economic growth? And how did what was originally a geographically-concentrated surge become global, albeit unevenly global? Why, instead of the British Industrial Revolution growth surge petering out and being followed by a return to the Commercial Revolution era—itself a positive historical anomaly—did the rate of human progress leap ahead at a tenfold pace? Why does one year since 1870 see the relative technological and organizational progress of three years over 1800-1870, of ten years over 1500-1800, and of a hundred years over 1-1500? Just what happened around 1870 to make this shift? And what has happened between then and today to sustain it?

#### I see four factors as key:

- Globalization in goods transport, in the form of the iron-hulled screw-propellered ocean-going steamship linked to the railroad network, and subsequent developments.
- Globalization in communication, in the form of the global submarine telegraph network linked to landlines, and subsequent developments.
- The openness of the world—most important, perhaps, the open borders in migration, as one in fourteen humans changed their continent between 1870-1914. But also and closely linked to the other forms of openness that allowed transport and communications to produce globalization; that allowed research and development to diffuse throughout the world, albeit slowly; and that made the Long 20th Century the American Century.
- And, most important: The development of the industrial research laboratory of Edison and Tesla, and its subsequent bureaucratization and generalization in the form of our modern *corporations*.

The first two created the possibility of making the world economy, for the first time, a single system: the earnings of a rubber tapper in Brazil would be powerfully influenced by things happening continents away—by the economic growth and demand for rubber in North America and in western Europe and by the success of the British imperial project in Malaya and the Belgian in the Congo, to name four. The third realized the possibility of an integrated world economic system. Moreover, it transformed the U.S. from likely fifth fiddle to lead violin among the Long 20th Century's global powers. The last greatly increased the pace of technological growth as inventors and innovators were no longer forced to be both lone wolves and to also be promoters, projectors, financiers, and managers.

These all four together were, I think, more likely than not enough to be a tipping point. I wish that I could do more in this book to explain why they together were a tipping point, but I do not know enough to do so. I can, however, trace their consequences.

#### 2.4: Demography

John Maynard Keynes feared, in 1919, that World War I had broken this marvelous machine of economic growth and human happiness. And so he set out to try to rebuild it. (Don't laugh: he came close to doing so.) If it could not rebuild it? He feared that the world might face a reversion to some Malthusian dystopia, as any slowing in the rate of growth of innovation in technology and organization would cause innovation to once again start losing its race with fecundity.

Fecundity is mighty: all of each of our ancestors for all of the post 200 million years of the Mammalian Order had genes that drove them to successfully reproduce. And back before the Industrial Revolution, the overwhelming bulk of humans found themselves in situations in which they turned their brains and not just their hormones to the task of ensuring reproduction. In the agrarian age, women had little social power and little literacy. Women without social power and literacy can acquire respect and social power in only one way: become the mother of six or more children, and have at least half of them survive to adulthood to be your advocates in and your contribution to society. And in societies with high infant mortality your well-being in your old age—if you survive to old age—hinges on having surviving descendants, so you had better try for many in the hope that at least one will outlive you.

But even before 1919 fecundity had started to give up the race.

Reduce infant mortality, allow women to learn to read, provide them with some social power—some rights to own property and set their own destinies and to escape from being under the thumb of husbands, fathers, uncles, or Mick Jagger and Keith Richards, allow them access to reliable means of fertility control, and humanity rapidly heads to zero population growth: most women wish to have one or two children, but only a relatively small proportion wish to have three or more.

Thus humans now appear to be converging on a fertility level of two children per potential mother—or perhaps even fewer. Human population appears to be headed for a peak around 2050 of between 9.5 and 10 billion, provided the semi-stalled fertility transition in Africa resumes the normal pattern we have seen on the other continents

Eleven years after the end of World War I, John Maynard Keynes had seen this demographic transition coming: that overpopulation was no longer a grave threat to human well-being. He was pleased by the progress of technology, and had veered to optimism. He then foresaw that humanity would—in material things, at least—attain a utopia:

Let us, for the sake of argument, suppose that a hundred years hence we are all of us, on the average, eight times better off in the economic sense than we are to-day.... The needs of human being... fall into two classes—those needs which are absolute in the sense that we feel them whatever the situation of our fellow human beings may be, and those which are relative in the sense that we feel them only if their satisfaction lifts us above, makes us feel superior to, our fellows. Needs of the second class... may indeed be insatiable.... But this is not so true of the absolute needs.... Assuming no important wars and no important increase in population, the economic problem may be solved, or be at least within sight of solution, within a hundred years. This means that the economic problem is not—if we look into the future—the permanent problem of the human race....

Will this be a benefit? If one believes at all in the real values of life, the prospect at least opens up the possibility of benefit. Yet I think with dread of the readjustment of the habits and instincts.... To use the language of to-day-must we not expect a general "nervous breakdown"? We already have a little experience of what I mean -a nervous breakdown of the sort which is already common enough in England and the United States amongst the wives of the well-to-do classes, unfortunate women, many of them, who have been deprived by their wealth of their traditional tasks and occupations—who cannot find it sufficiently amusing, when deprived of the spur of economic necessity, to cook and clean and mend, yet are quite unable to find anything more amusing....

I see us free, therefore, to... once more value ends above means and prefer the good to the useful. We shall honour those who can teach us how to pluck the hour and the day virtuously and well, the delightful people who are capable of taking direct enjoyment in things, the lilies of the field who toil not, neither do they spin.

But beware! The time for all this is not yet. For at least another hundred years we must pretend to ourselves and to every one that fair is foul and foul is fair; for foul is useful and fair is not. Avarice and usury and precaution must be our gods for a little longer still. For only they can lead us out of the tunnel of economic necessity into daylight...

But the kicker is that he thought we would have attained this utopia by now.

#### 2.5: The Arrival of Feminism

In 1764, in Britain's Massachusetts colony, Abigail Smith was 20. She had had no formal education at all: girls weren't worth it. She married a man she had known for five years: the up-and-coming 30-year-old lawyer John Adams, future President of the United States. Children rapidly followed their marriage: Nabby (1765), John Quincy (1767), Suky (1768, died at 2), Charles (1770, died at 10), Thomas (1772), probably a miscarriage or two or three from 1774-6, then Elizabeth (1777, stillborn), then (perhaps) another miscarriage—but I suspect not. She spent five years pregnant. She was rich enough that she, perhaps, hired a wet-nurse for her children, but somebody or somebodies nursed her children for perhaps fourteen more years: some woman or women were thus eating for two for more than a full decade to raise the next generation of Adamses.

In 1776 she writes a famous letter to her husband in which she begged him to write laws providing women with legal personality in the new revolutionary country he was building:

Remember the Ladies, and be more generous and favourable.... Do not put such unlimited power into the hands of the Husbands.... Such of you as wish to be happy willingly give up the harsh title of Master for the more tender and endearing one of Friend. Why then, not put it out of the power of the vicious and the Lawless to use us with cruelty and indignity with impunity?... Regard us then as Beings placed by providence under your protection and in immitation of the Supreem Being make use of that power only for our happiness...

John Adams thought this was a great joke:

I cannot but laugh.... Your letter was the first intimation that another tribe, more numerous and powerful than all the rest, were grown discontented. This is rather too coarse a compliment, but you are so saucy, I won't blot it out. Depend upon it, we know better than to repeal our masculine systems.... We have only the name of masters, and rather than give up this, which would completely subject us to the despotism of the petticoat, I hope General Washington and all our brave heroes would fight...

Read the letter entire, and you learn that Abigail Smith Adams: (1) Ran John

Adams's Boston-Braintree household and property operations while he played on the political stage; (2) dealt with death and disease of children and neighbors that were omnipresent, with "our Neighbour Trot... striped of two lovely children in one week...", "Becky Peck they do not expect will live out the day...", "your Brothers youngest child lies bad with convulsion fitts..."; (3) was desperate for news of what was going on in the wider world, for "I wish you would ever write me a Letter half as long as I write you.... Where your Fleet are gone? What sort of Defence Virginia can make against our common Enemy? Whether it is so situated as to make an able Defence? Are not the Gentery Lords and the common people vassals? Are they not like the uncivilized Natives Brittain represents us to be?..."; (4) warns him to be very, very careful of the Massachusetts rebels alliance with teh slaveholders of Virginia, for "the passion for Liberty cannot be Eaquelly Strong in the Breasts of those who have been accustomed to deprive their fellow Creatures of theirs..."; (5) begs for at least some fig leaf of legal protection from abuse and brutality for her sisters; and, of course, (6) desperate concern that more of her children not join the shades in their graves: "our own little flock... My Heart trembles with anxiety for them..."

A very talented, very energetic, very capable woman, confined to a much narrower sphere of life than she could have occupied—and patronized by her husband.

Why male supremacy was so firmly established back in the Agrarian Age is something that is not obvious to me. Yes, it was very important to have surviving descendants. Yes, attaining a reasonable chance of having surviving descendants to take care of one in one's old age meant that the typical woman spent 20 years eating for two: pregnant and breastfeeding. Yes, eating for two is an enormous energy drain, especially in populations near subsistence. Yes, Agrarian Age populations were near subsistence—my great-grandmother Eleanor Lawton Carter's maxim was "have a baby, lose a tooth" as the child-to-be leached calcium out of the mother to build her or his own bones. And she was an upper-class Bostonian, born in the mid-1870s. Yes, breastfeeding kept women very close to their children, and impelled a concentration of female labor on activities that made that easy: gardening and other forms of within-and-near-the-dwelling labor, especially textiles. Yes, there were benefits to men as a group from oppressing women—especially if women could be convinced that they deserved it: "Unto the woman he said, 'I will greatly multiply thy sorrow and thy conception; in sorrow thou shalt bring forth children; and thy desire shall be to thy husband; and he shall rule over thee'..."

But surely even in the Agrarian Age a shift to a society with less male supremacy

would have been a positive-sum change? Women as equal participants in society, rather than just chattels, classified as a little bit above slaves and cattle, can do a lot. We—optimistic—economists have a strong bias toward believing that people in groups will find ways to become, collectively, more productive and then to distribute the fruits of higher productivity in a way that makes such a more productive social order sustainable. But apparently not.

The bio-demographic underpinnings of the cultural pattern of high male supremacy began to erode even before 1870. But it was over 1870-2016 that these underpinnings dissolved utterly. Reductions in infant mortality, the advancing average age of marriage, and the increasing costs of child raising together drove a decrease in fertility. The number of years the typical woman spent eating for two fell from twenty—if she survived her childbed—down to four, as better sanitation, much better nutrition, and more knowledge about disease made many pregnancies less necessary for leaving surviving descendants, and as birth control technology made it easier to plan families. And, after exploding in the Industrial Age, rate of population growth in the industrial core slowed drastically. The population explosion turned out to be a relatively short run thing. Human population growth rapidly headed for zero long-run population growth.

The path of within-the-household technological advance also worked to the benefit of the typical woman over 1870-2016: dishwashers, dryers, vacuum cleaners, improved chemical cleansing products, other electrical and natural gas appliances, and so on, especially clothes-washing machines—all these made the tasks of keeping the household clean, ordered, and functioning much easier. Maintaining a nineteenth century, high-fertility household was a much more than fulltime job. Maintaining a late twentieth century household could become more like a part-time job. And so much female female labor that had been tied to full-time work within the household because of the backward state of household technology became a reserve that could now be used for other purposes. And, as Betty Friedan wrote in the early 1960s, women who sought something like equal status could find it only if they found "identity...in work... for which, usually, our society pays." As long as women were confined to separate, domestic, occupations which the market did not reward with cash, it was easy for men to denigrate and minimize

I see the centrality of the *economic* and the extraordinary upward leap in prosperity as the principal news that the future will remember from the history of the Long 20th Century, and the coming of feminism as one of—a very important one of—its ramifications. But I am male. If I were female, would I see the demographic transition—the shift of the typical woman's experience from one of eating for two

for twenty years (and of having one chance in seven of dying in childbed) to eating for two for four years—and the rise of feminism as the biggest news?

Quite possibly.

#### 2.6: Tyrannies

The twentieth century's tyrannies were more brutal and more barbaric than those of any previous age. Twentieth-Century governments and their soldiers have killed perhaps forty million people in war: either soldiers (most of them unlucky enough to have been drafted into the mass armies of the twentieth century) or civilians killed in the course of what could be called military operations. But wars have caused only about a fifth of this century's violent death toll. Governments and their police have killed perhaps one hundred and sixty million people in time of peace: class enemies, race enemies, political enemies, economic enemies, imagined enemies.

Call those political leaders whose followers and supporters have slaughtered more than ten million of their fellow humans "members of the Ten-Million Club." All pre-twentieth century history may (but may not) have seen two members of the Ten-Million Club: Genghis Khan, ruler of the twelfth century Mongols, launcher of bloody invasions of Central Asia and China, and founder of China's Yuan Dynasty; and Hong Xiuquan, the mid-nineteenth-century Chinese intellectual whose visions convinced him that he was Jesus Christ's younger brother, and who launched the Taiping Rebellion that turned south-central China into a slaughterhouse for decades. By contrast the twentieth century has seen six more join: Adolf Hitler, Chiang Kaishek, Vladimir Lenin, Joseph Stalin, Mao Zedong, and Tojo Hideki. Hitler, Stalin, and Mao have credentials that make them charter members of the Thirty Million Club as well—and perhaps the Fifty Million Club. A regime whose hands are as bloody as those of the 1965-1998 Suharto regime in Indonesia—with perhaps 300,000 communists, suspected communists, and others in the wrong place at the wrong time dead at its creation in 1965, and perhaps 150,000 inhabitants of East Timor dead since the Indonesian annexation in the mid-1970s barely makes the twentieth century's top twenty list of civilian-massacring regimes.

What does this—bloody—political and secret police history have to do with economic history? It seems at first glance that, while deplorable, it has little to do with the story of how people produced, distributed, and consumed the commodities needed and desired for their material well-being.

But it does. First, the possibility that the secret police will knock at your door and drag you off for torture and death is a serious threat to your material well-being. Second, the shooting or starvation was often part of the government's "management" of its economy: the stick used to compel the people to perform service or labor as the government wished. The economies of the Soviet Union in the 1930s and of China in the 1960s cannot be understood without understanding how mass terror was used as a social discipline device. Third, and most extraordinary, the twentieth century is unique in that its wars, purges, massacres, and executions have been largely the result of *economic ideologies*. Before the twentieth century people slaughtered each other over theology, and people slaughtered each other over power. But only in the twentieth century have people killed each other on a large scale in disputes over the economic organization of society.

This is profoundly stupid. We all we want social mechanisms that will work in the sense of delivering prosperity, progress, and a reasonably egalitarian distribution of income. Combinations of mechanisms that fail to accomplish this should be rejected; combinations that succeed should be approved; but the key is to figure out what works and then apply it, not deduce what ought to work from first principles and then commit mass murder for it.

The last appropriate word here should be Aleksandr Solzhenitsyn's:

The imagination and inner force of Shakespeare's villains stopped short at ten or so cadavers, because they had no ideology.... It is thanks to *ideology* that it fell to the lot of the twentieth century to experience villainy on the scale of millions.

#### 2.7: Wealth Gulfs

Those economies relatively rich at the start of the twentieth century have by and large seen their material wealth and prosperity explode. Those nations and economies that were relatively poor have grown richer, but for the most part slowly. The relative gulf between rich and poor economies has grown steadily over the past century. Today it is larger than at any time in humanity's previous experience, or at least larger than at any time since only some tribes knew how to use fire. The gulf across which the world's rich and poor regarded each other exists in every dimension: how much people consume, whether they can read, what tools they use, and how they make their living.

This glass can be viewed either as half empty or as half full. It is half empty because we live today in the most unequal world ever. It is half full because most of the world has already made the transition to sustained economic growth; most people live in economies that (while far poorer than the leading-edge post-industrial nations of the world's economic core) have successfully climbed onto the escalator of economic growth and thus the escalator to modernity. The economic transformation of most of the world is less than a century behind the of the leading-edge economies—only an eyeblink behind, at least from the millennial perspective. However, the millennial perspective is one that human beings can adopt only when contemplating the long-dead past—not when thinking about their present or their children's future.

On the other hand, one-tenth of humanity not made the transition to economic growth, and has not climbed onto the escalator to modernity at all. The median inhabitant of Africa has access to modern public health and to a village cell phone. But do they have higher real incomes than did their predecessors of two generations ago? It is not obvious that the answer is "yes".

From an economist's point of view, the existence, persistence, and increasing size of large gaps in productivity levels and living standards across nations seems bizarre. And more: it is a scandal, and a crime.

#### 2.8: Inclusion

It had long been the case that you had social power only if you were male, and even if you were male only if you were special: the right tribe, or the right caste, or the right lineage, or a member of the right social order, had the right kind of—and enough—property, or the right kind of—and enough—education. This had been the case since at least the days when the Man Who Saw All Things, Gilgamesh, ruled as King of Uruk because he was two-thirds god and one-third man. Doing most of the agrarian age in most heavily populated places on the earth, societies were close to their respective inequality-possibility frontiers: extract any more from the peasants and the craftsmen for war, display, and upper-class comforts, and the population becomes too hungry and poor to reproduce itself. That was how people expected it was and would always be. Human societies would have widespread slavery—or serfdom, or concentrated land ownership with high rents—unless and

until humans obtained the utopian fantasy technologies of the Golden Age. That was what Aristotle wrote: that "chief workmen would not want servants, nor masters slaves" only if:

every instrument could accomplish its own work, obeying or anticipating the will of others, like the [blacksmithing] statues of Daedalus, or the three-wheeled catering serving-carts of Hephaestus, which, says the poet: "of their own accord entered the assembly of the Gods"... the shuttle would weave and the plectrum touch the lyre without a hand to guide them...

That was true in 340 BC. That was still true when our history begins.

In 1870 it was already beginning to the case, and now it is definitely the case, that we have the autonomous robotic blacksmithing statues of master-craftsman Daedalus—and more, a thousnad-fold—and also food-production food-processing, and food-distribution technology vastly outstripping the self-propelled catering carts of Hephaestus the smith-god. It was no longer a necessity to own or to have some direct or indirect dominion over slaves and near-slaves in order to be rich in material terms.

Yet inequality and its maintenance remained important social, cognitive, and psychological facts. And not just inequality produced by the unequal distribution of property that the market economic system had made absolute. There was powerful inequality based on what kind of person you were as well. In 1858, Abraham Lincoln—a politician and statesman much more committee to the dignity of labor and to the equality of humanity than most—said while campaigning on the stump:

I have no purpose to introduce political and social equality between the white and the black races. There is a physical difference between the two, which, in my judgment, will probably forever forbid their living together upon the footing of perfect equality, and inasmuch as it becomes a necessity that there must be a difference, I, as well as Judge Douglas, am in favor of the race to which I belong having the superior position.... I agree with Judge Douglas he is not my equal in many respects—certainly not in color, perhaps not in moral or intellectual endowment...

But, for Lincoln, the core meaning of his speech came after a "but". All this was true, but. Africans and African-Americans deserved and had inalienable rights to a much better deal than they were getting:

There is no reason in the world why the negro is not entitled to all the natural rights enumerated in the Declaration of Independence, the right to life, liberty, and the pursuit of happiness.... In the right to eat the bread, without the leave of anybody else, which his own hand earns, he is my equal and the equal of Judge Douglas, and the equal of every living man...

The "promissory note", as Martin Luther King Jr. was to put it in 1963 in his "I Have A Dream Speech", signed by the writers of the Declaration and trhe Constitution was long in default when Lincoln was working to put slavery on its road to ultimate extinction. That promissory note is still in arrears today: one-half of American states have election laws carefully crafted to diminish the proportion of African-Americans who surmount the hassles impose in order to vote. A majority of Supreme Court justices pretend to believe that these are partisan restrictions imposed by Republican Party legislators to give them an edge over the Democratic Party in the next election, rather than racist restrictions to keep Black men and women down. But in a context where Republican Party political standardbearers like Ronald Reagan talk of diplomats from Tanzania as "monkeys from those African countries—damn them, they're still uncomfortable wearing shoes!" And economic-policy standard-bearers like the University of Chicago's George Stigler writes of African-American demonstrations for political and civil rights as "growing in size and insolence", I do not see the distinction that the Supreme Court majority is willing to draw.

Nevertheless, one powerful thread of narrative over 1870-1916 is how, slowly and gradually, and incompletely and imperfectly, being a male of the right tribe, the right caste, the right lineage, or a member of the right social order became less and less essential if one was to have and keep social power. This has been true both within national economies, and across the global economy as a unit.

Having the right kind of—and enough—property, and the right kind of—and enough—education remains crucial.

# 2.9: Economic Policy Management—Rather, Mismanagement

The management of economies by governments in the twentieth century was at best inept. And, as we have seen over 2007-2018, little if anything has been learned about how to regulate the un-self-regulating market in order to maintain prosperity, or ensure opportunity, or produce substantial equality. The problems of economic policy in the modern age are, speaking very broadly, twofold: the problem of managing "fictitious commodities", and the problem of managing "aggregate demand".

By "fictitious commodities" Austro-Jewish historian Karl Polanyi meant this: People believe that they have rights to a stable community and to the place in it they believe they deserve, to a level of income consonant with how hard they work and who they are, and to a stable economic environment in which they can do their job. The problem is that market economies recognize only property rights. And the only property rights that are worth anything are those that help you make things for which the current batch of rich people have a serious jones.

Thus in a market economy everything, everything must pass a profitability test. Would it be more profitable to move you out of your neighborhood and move a different group of people in? The market economy will make it happen. Are your skills those that are, by mischance, currently in excess supply in the global marketplace? Your income will drop to zero. Has some rootless cosmopolite financier thousands of miles away decided that a higher rate of profit can be made by pulling the plug on the productive value chain you participate in and standing up something else hundreds or more miles away? Your job and the firm you work for will dry up and blow away.

People then call on society and the government to protect them—to vindicate their Polanyian rights, to keep the market economy from treating the *land* they live on, their *labor* applied to production, and the *finance* that keeps it all running as mere commodities to be shifted willy-nilly to their most profitable use as the creative-destruction processes of the market economy slouch forward. And if society, polity, and government do not respond, people will find a way to make a different society, polity, and government that people are willing to promise them will vindicate their Polanyian rights, and treat the "fictitious commodities" as what they really are: the fabric of people's lives.

By "stabilizing aggregate demand" we mean avoiding the *grand mal* seizures of the economic mechanism like 2008-9. The share of 25-54 year-olds—too old to be in school in mass, and too young to be retired in mass—suddenly full by five full percentage points, and still has not returned to its pre-2008 level. It is the government's job to stop this, and to fix it when it happens.

Plus there is more: the management of growth and the management of distribution are things that need to be undertaken at the government level as well.

But governments have done an at best mixed job at vindicating Polanyian rights, managing aggregate demand, managing growth, and managing distribution. Plus the twentieth century has seen the century-long economic disaster of communism, and the quarter-century-long disaster of fascism.

Some of mismanagement is because twentieth century economists did not know what to prescribe: the history of economic policy reads like alchemy, not chemistry. Often proposed remedies made economic problems worse. Many times one current generation's proposed solutions to problems turn out to lay the groundwork for the next generation's problems. And it is not always the case that larger problems are replaced by smaller ones over time.

Economists do know a lot. But there are many economists who will not tell you what they know. Why did America's professional Republican economists pledge that enactment of the late 2017 Trump-McConnell-Ryan tax cut was likely to boost investment in America by \$800 billion dollars in 2018, again in 2019, and so on out to the future when they knew it was highly unlikely to do any such thing? To fuzz the issue, and allow newspapers and TV journalists to say "economists disagree".

Moreover, often politicians did not like to follow their economists' advice—or at least decide to seek for a more complaisant set of economists who would give advice that would be more politically pleasing and palatable to follow.

Some of it is simply that while it may be true that those who do not remember the past are condemned to repeat it, this aphorism does not stress the fact that that means that the rest of us are condemned to repeat it with them.

#### 2.10: Other Themes

There are other themes as well: shifts in the distribution of relative wealth and economic power from rich to middle-class and back again, along with the advances and retreats of democracy, all as the waves of social democracy sloshed back and forth across the world in the twentieth century; the Great Depression, the defining moment of twentieth century economic history; the rise to economic preeminence of the United States, and the recent end of America's role at the leading technological and econo-cultural edge as "the furnace where the future is being forged," to name three.

All these other themes are important strands in twentieth century economic history. But from the perspective of a millennium hence, the most important aspects of twentieth century economic history cannot help but be those sketched above. Indeed: eight is almost surely too many themes.: the dominance of economic events in twentieth century history; the tremendous surge of material prosperity; the coupling of productive power and economic ideology with mass murder; the bizarrely uneven distribution of economic growth and prosperity around the world; and the failure of economic policy to advance from the stage of alchemy to chemistry.

But ars longa, vita brevis. Since we are narrative-loving animals, it is time to start telling the stories.

Notes and Outtakes: <<u>https://www.icloud.com/pages/</u> 0NDhG5KRuUcLgsvJ40Feel nQ>