# DAVIDE ZUFACCHI

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RESEARCH INTEREST: Development Economics, Industrial Organization, Economics of Crime

#### REFERENCES

**Imran Rasul** 

University College London

Email: i.rasul@ucl.ac.uk

Gabriel Ulvssea

University College London

Email: g.ulyssea@ucl.ac.uk

Eliana La Ferrara

Harvard Kennedy School

Email: elaferrara@hks.harvard.edu

Nicola Persico

Kellogg School of Management

Email: n-persico@kellogg.northwestern.edu

**EDUCATION** 

University College London

MRes - MPhil/PhD in Economics

Kellogg School of Managment - Northwestern University

Visiting PhD student

**Bocconi University** 

BSc - MSc in Economics

Fall 2020 - Present

Spring 2025

Fall 2014 - Spring 2020

## JOB MARKET PAPER

Violent Competition in Illegal Sectors, with Isaia Sales and Salvatore Leotta

Abstract: This paper examines how market concentration influences violence in illegal sectors. Leveraging new intelligence data from Naples' retail drug market, we show that more fragmented areas are more violent. We then develop a quantitative model of an oligopolistic market in which gangs strategically decide whether to engage in conflict, balancing expected additional profits from gaining market share against the costs of increased violence and police presence. We estimate the model using original data on drug seizures, inter-gang conflict, and police attention. We find an inverse-U shape relationship between market concentration and violence, suggesting that policies aimed at fragmenting criminal organizations may inadvertently escalate violence in moderately concentrated markets. These findings highlight the need for tailored law enforcement strategies based on local market dynamics.

## WORKING PAPERS

Large Scale Land Acquisitions, with Tommaso Sonno

Digging Deeper: Mining Companies and Armed Bands in the DRC, with Eliana La Ferrara

#### WORK IN PROGRESS

The environmental elasticity, with Marco Castelluccio

Cultivating Resilience, with Roberta Muri and Tommaso Sonno

Property Rights and Product Placement, with Javier Boncompte

Work-related deaths, with Matteo Vasca

## POLICY PAPERS

About Risk Premiums: from country, to region, towards firm, with Jèrèmy Boccanfuso, Irene Rizzoli, Vincenzo Scrutinio, and Tommaso Sonno

Regional Risk Premiums: a new approach to risk premiums, with Jèrèmy Boccanfuso, Vincenzo Scrutinio, and Tommaso Sonno

Country Risk Premiums: what we know and why they are not working well, with Jèrèmy Boccanfuso, Vincenzo Scrutinio, and Tommaso Sonno

Peace Impact of Private Investments: Evidence from Multinationals investments in Africa, with Tommaso Sonno

## TEACHING EXPERIENCE

University College London, Teaching Assistant	
MSc Advanced Microeconometrics	Spring 2022, 2023, 2024, 2025
BSc International Trade	Fall 2024
BSc Issues in Economic Development	Spring 2024
MSc Topics in Economic Development	Spring 2022, 2023
BSc Economics of Development	Fall 2021, 2022

## EMPLOYMENT HISTORY

Institute of Fiscal Studies, PhD Scholar	Fall 2022 - Spring 2025
Bocconi University, Research Assistant	Fall 2018 - Fall 2020
Alma mater studiorum - University of Bologna, Research Assistant	Fall 2019 - Fall 2020
Tortuga, Associate	Spring 2017 - Fall 2020

# AWARDS/GRANTS

LEAP - Student Grant	2023
University College London - Student Choice Award	2023
Unicredit Fundation - Young Economist Best Presentation	2022
Institute of Fiscal Studies - ESRC PhD Studentship (3 years)	2022
Banca D'Italia - Stringher scholarship (particolarmente meritevole), declined	2021
Unicredit Fundation - Modigliani Research Grant (with Tommaso Sonno)	2020
Bocconi University - IGIER Visiting Student	2018

## SEMINARS/CONFERENCES

2025	University College London; Institute of Fiscal Studies; Northwestern University (IO lunch);	
	University of Chicago - Harris (crime group)	
2024	CEPR, RPN on Geoeconomics - Bocconi University, Institute of Fiscal Studies	
2023	Bocconi University (CLEAN) - London School of Economics, ENS Lyon, Queen Mary	
	University of London, Institute of Fiscal Studies	
2022	Bologna University, Collegio Carlo Alberto, Institute of Fiscal Studies, Bocconi University	
	(LEAP), Universitat Autonoma de Barcelona, University College London	

### PROFESSIONAL ACTIVITY

- Referee: Journal of the European Economic Association (JEEA); Journal of Conflict Resolution
- Organizer weekly UCL Development Lunch

## **SKILLS**

Software	Python, Stata, Matlab, Latex, QGis, R
Languages	Italian (Native), English (Fluent), French (Beginner)