

Credit Card Application Classifications

David Kebert

Summary

Use classifier machine learning models to:

- **Classify** credit card applicants
- **Speed up** application approval/denial process
- Make Approval process **easier** to administrate



Business Problem

Managing credit card applications:

- Time consuming
- Expensive
- Requires manpower
- Difficult decisions

Machine learning models can:

- Speed up approval process
- Save banks money
- Reduce man hours required
- Guidelines for decisions

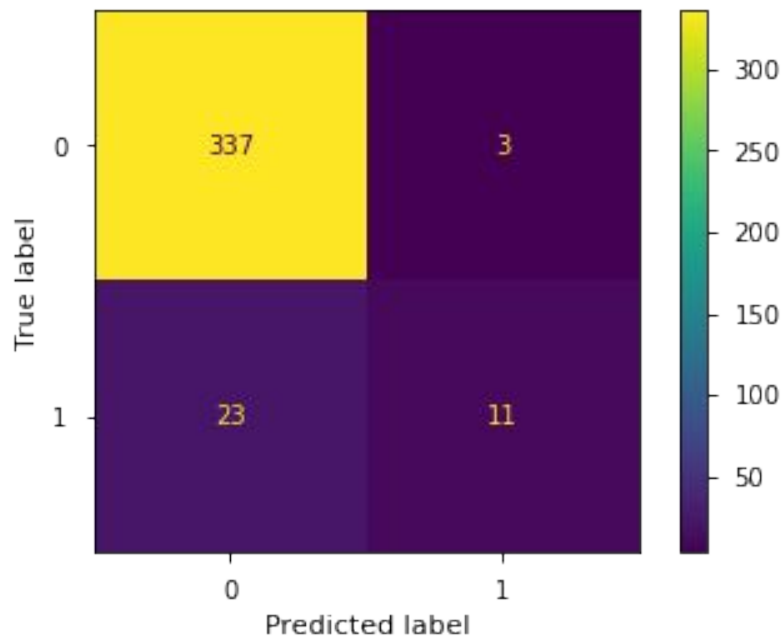




Data and Methodology

- Data from Kaggle, small dataset size
- Experiment with Synthetic Minority Oversampling (SMOTE)
- Experimented exhaustively with parameters and model types
- Eliminate correlated variables

Best Model



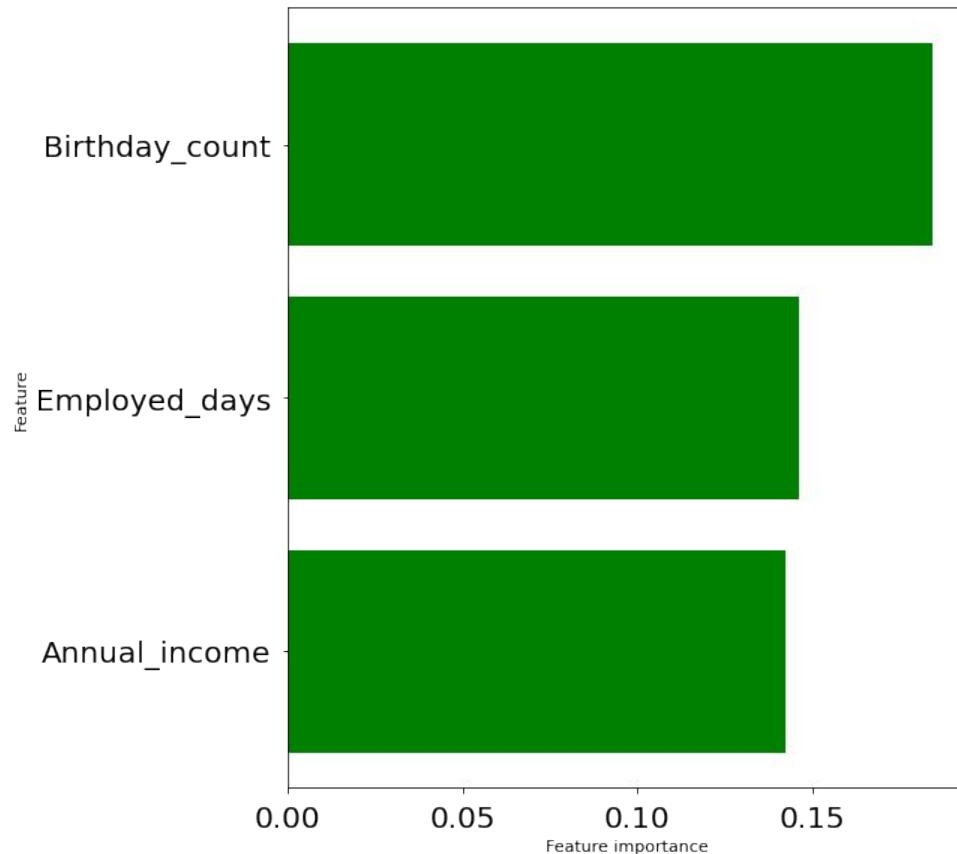
- Random Forest Classifier
- Minimize False positives, Maximize True positives
- False Negatives are acceptable
- Precision score of 0.785 (ratio of true positive to all positives)



Analysis

Most important predictors:

- Applicant's age
 - Annual income
 - # of days in current employment
-
- New goal: Establish rough thresholds for these three predictors



Age of Applicant

- On average, model approves 33 years old or older
- Extra consideration for those above
- Stricter guidelines for those below



Photo by Mikhail Nilov:
<https://www.pexels.com/photo/a-bearded-man-drinking-coffee-6972768/>

Annual Income

- Approved **\$165,000/yr** on average
- High income = expedite approval
- **Heavy scrutiny** on applicants below threshold



Photo by Ron Lach :
<https://www.pexels.com/photo/pile-of-us-dollars-and-gold-necklaces-8715791/>

Number of Days in Current Job

- 3000 days in current employment on average
- Roughly 8 years
- Look for consistent employment



Photo by Leeloo Thefirst:
<https://www.pexels.com/photo/brown-framed-eyeglasses-on-a-calendar-5386754/>



Conclusion

- Consider fast tracking applicants who make \$165,000 or more, are 33 years of age, and have had their current job for 8+ years.
- Consider automatically declining applicants who are below thresholds.
- Use classifier as a pre-screening. Re-analyze declined applicants above these thresholds.



Thank you for your time!