

## Goals

### Understand Tariffs

- How many countries are being tariffed?
- What is the range of tariffs applied?
- How have these countries responded to tariffs?

### Clustering

- Create clustering model
- Profile countries based on deficit over GDP
- Patterns in clusters?

### Characterize

- Is there any pattern to how countries were clustered?
- Is there a pattern in how clusters were tariffed?
- Pattern in response?

### **Analyze**

- Any outliers?
- Impact on each cluster?
- Patterns in response?

### Conclusion

- Further Analysis?
- Who wins?

# Methodology

### Data Collection and Preparation

We used a dataset containing U.S. trade figures, including exports, imports, and deficits, normalized per capita to ensure fair comparisons across countries regardless of population size.

### Exploratory Data Analysis (EDA)

The dataset was examined for outliers and trends using statistical methods and visualizations. Outliers based on trade metrics were identified using the interquartile range to understand exceptional trading circumstances or economic anomalies.

### Normalization and Clustering

Trade figures were normalized by population, followed by k-means clustering to group countries into three clusters based on their trade profiles.

### **Analysis by Cluster**

The clusters were analyzed to understand trade balances, political relationships, and the potential impact of tariffs on each group.

# **Clustering Results**

#### Cluster 0

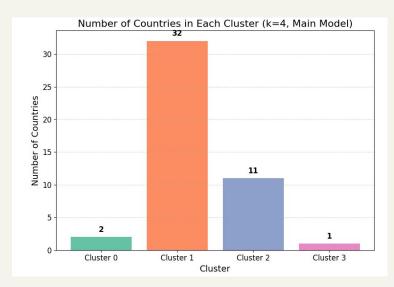
- Moderate to negative deficits
- Less likely to impose pressure on • these countries or get good results
- What are you doing here Orange Man?

#### Cluster 1

- High Per Capita
  Deficits in Favor of
  Other Countries
  Administration
  hopes to influence
  through tariffs
  Vulnerable to
  tariffs
- Likely to get good results for U.S.

### Cluster 2

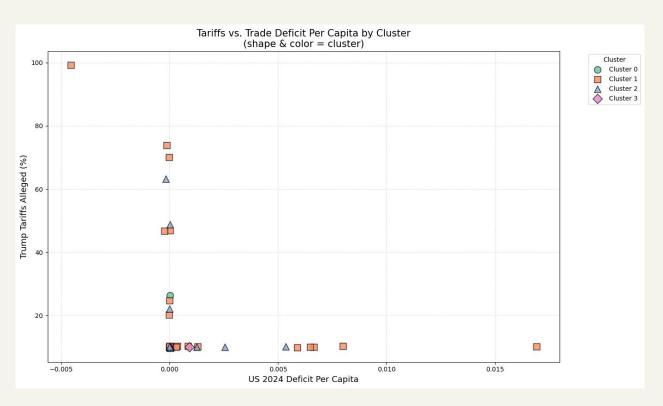
- Large per-capita trade imbalance
- Sometimes received high tariffs
  - Strategic benefits to tariffs



### Cluster 3:

Single extreme outlier (Kiribati)

## **Deficits Vs. Tariff**



# Analysis

### **Deficit**

No country with a deficit in favor of U.S. suffered more than the standard 10% tariff

### Cluster 1

No countries outside of Cluster 1 suffered any tariff other than the standard 10% tariff that was levied on all countries.

### **Politically Motivated**

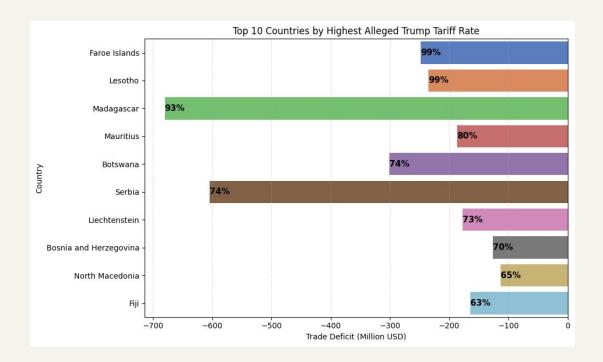
Many countries where we do not have deficit data or that have no deficit with U.S. suffered increased tariffs. Probably motivated by policies of these countries.

### **Inconsistent**

Cluster 1 contained many countries that have deficits that favor the U.S and did not suffer increased tariffs.

## **Outliers**

- Countries with deficit against U.S. were tariffed harshly and responded harshly.
- Countries with deficit that favored U.S. never responded with anything other than a reciprocal 10% tariff.



# **Further Analysis**

#### Clusters

- Tariffs on Cluster 1 are likely to be effective and provoke economic or political change in favor of U.S.
- Tariffs on Cluster 2 are less likely to do anything of value but may produce revenue without likelihood of retaliation or negative economic impact.
- Tariffs on Cluster 0 are likely to produce little economic benefit for U.S. and are more likely to provoke harsh tariffs that damage U.S. economy

#### Data

- Many countries shown as having no deficit were just missing data.
- If we had the data we would probably see that they have deficits against the U.S. proportional to the tariffs imposed with some outliers.

### Why?

- Some of the tariffs are baffling because we are not likely to gain any economic benefit from onshoring the goods that are causing the deficit
- Many tariffs are
   politically motivated
   and are likely to
   produce strong
   leverage that promotes
   the trump
   administration's
   agenda in other
   countries

### Who Wins?

- Depends on individual country
- Generally the tariffs benefit the U.S. and are likely to produce positive change
- There are exceptions to this rule
- Some industries
   moving back to U.S.
   make sense and
   benefit workers. Other
   (textiles for example)
   do not benefit us at all
   probably.
- In general domestic business wins (except for big tech)

## Conclusion

- Most tariffs are good, some are bad
- Big business benefits
- Likely to cause big positive changes in international relations and give U.S. leverage
- Universal tariff is baffling. Does not benefit consumers, business, or government and risks negative consequences from certain countries.

# Thank You For Listening!