Armenian Job Market

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As a matter of fact with the rise of technological era, old methods of job advertisement such as newspapers, leaflets and other paper based means of communication step down to more advanced and sophisticated technological tools such as online job postin websites, employment agencies using advanced technological tools etc. In this abundance of choices and ever simplifying methods of posting jobs online, more and more companies turn to online job posting websites. This leads to the situation when data on the Web becomes more and more representative of real economical demand for jobs. This in turn reveals new prospects to analyze job market patters applying state-of-the-art programmes and methods to get data from Web and analyze it. This presents great opportunities for automatization and optimization as we can data online by no means and conduct analysis in very short period of time even automizing code to extend that we may one day open a website or a dashboard and see all useful info without any hard codeing and etc. Nevertheless, in this analysis we did not have goal to automate it to that extend but in near future in my view this will be also done.

Our analysis will be centered around Armenian Job Market and particularly IT sector for the period from 2005 to 2018 years. At the time of conducting this analysis 2018 has not finished yet and 2018's data represents months from January to August.

```
library(tidyverse)
## -- Attaching packages --
                                                     ----- tidyverse 1.2.1 --
## v ggplot2 3.0.0
                               0.2.5
                     v purrr
## v tibble 1.4.2
                     v dplyr
                               0.7.6
## v tidyr
            0.8.1
                     v stringr 1.3.1
## v readr
            1.1.1
                     v forcats 0.3.0
## -- Conflicts -----
                                          ## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                   masks stats::lag()
library(wordcloud)
## Loading required package: RColorBrewer
library(tm)
## Loading required package: NLP
##
## Attaching package: 'NLP'
## The following object is masked from 'package:ggplot2':
##
##
      annotate
library(dplyr)
library(formattable)
```

The data was manually scrapped from the following website.link.

```
jobs\_2005\_2018 < -read.csv('C:\Users\Gaya\Desktop\R\Workings\Armenian\ Job\ Market\df\_final5.csv', st. jobs\_2005\_2018[,1] < -NULL
```

```
jobs_2005_2018$opening_date<-as.Date(jobs_2005_2018$opening_date,'%Y-%m-%d')
jobs_2005_2018$application_deadline_date<-as.Date(jobs_2005_2018$application_deadline_date,'%Y-%m-%d')
Let's look at the structure of our dataframe which was scraped manually from one an Armenian online job
posting website. As we see there are 24,288 observations with 11 variables.
str(jobs_2005_2018)
## 'data.frame':
                    24288 obs. of 11 variables:
## $ company
                                      "M-possible" "Lycos Europe" "Lycos Europe" "Lycos Europe" ...
                               : chr
## $ title
                                       "Senior Software Engineer" "Technical System Documenter" "Flash A
                               : chr
                                : chr NA NA NA NA ...
## $ term
##
   $ duration
                               : chr NA "Permanent" "Permanent" "Permanent" ...
                                      "Yerevan, Armenia" "Yerevan, Armenia" "Yerevan, Armenia" "Yerevan
## $ location
                                : chr
## $ job_responsibilities
                                      "Actively identify and implement tools, resources, new technologi
                               : chr
                                      "Minimum 3 years of experience in game industry; MS in Computer S
## $ required_qualifications : chr
                               : Date, format: "2004-12-23" "2004-12-23" ...
## $ opening_date
## $ application_deadline_date: Date, format: "2005-01-31" "2005-01-15" ...
## $ job_id
                               : int 1699 1700 1701 1702 1703 1704 1706 1707 1708 1709 ...
## $ industry
                                      "Information Technology" "Information Technology" "Information Te
head(jobs_2005_2018)
##
          company
                                               title term duration
## 1
       M-possible
                           Senior Software Engineer <NA>
## 2 Lycos Europe
                        Technical System Documenter <NA> Permanent
## 3 Lycos Europe Flash Action Scripting Programmer <NA> Permanent
## 4 Lycos Europe
                                     Cartoon Artist <NA> Permanent
## 5 Lycos Europe
                      Mathematician System Analyzer <NA> Permanent
                    Photoshop Graphics Web Designer <NA> Permanent
## 6 Lycos Europe
             location
## 1 Yerevan, Armenia
## 2 Yerevan, Armenia
## 3 Yerevan, Armenia
## 4 Yerevan, Armenia
## 5 Yerevan, Armenia
## 6 Yerevan, Armenia
## 1
## 2
## 3
## 5 Your job will be to make the formulas and excel\nsheets necessary to watch the economics and flow
##
## 1
                                                                                                Minimum 3
## 3 Expert in using Macromedia Flash MX 2004 Version 7; Expert in programming Flash Action Scripting 1
## 4
## 5
## 6
                                                            Expert in Adobe Photoshop; Expert in User is
##
     {\tt opening\_date\ application\_deadline\_date\ job\_id}
                                                                  industry
## 1
       2004-12-23
                                 2005-01-31
                                               1699 Information Technology
## 2
       2004-12-23
                                 2005-01-15
                                               1700 Information Technology
## 3
       2004-12-23
                                 2005-01-15 1701 Information Technology
```

```
## 4 2004-12-23 2005-01-15 1702 Information Technology
## 5 2004-12-23 2005-01-15 1703 Education & Teaching
## 6 2004-12-23 2005-01-15 1704 Information Technology
```

As we may observe we have two date type variables opening_date and application_deadline_date let's analyze them to get Average Hiring Duration to compare it with other countries' results. To do this we need to separate 2017 year data.

```
jobs_2017<-jobs_2005_2018%>%
mutate(Year=format(jobs_2005_2018$opening_date,'%Y'))%>%
filter(Year %in% c(2017))
```

To get the Average Hiring Duration in Armenia during 2017 we extract opening_date from application deadline date and take the mean.

```
av_time_open_deadline_final<-mean(jobs_2017$application_deadline_date-jobs_2017$opening_date) av_time_open_deadline_final
```

Time difference of 23.62787 days

The Average Hiring Duration in Armenia during 2017 was 23.6 days. Now let's compare it with worlwide result published by **glassdoor** which is highly respected company in the Job Market. According to **glassdoor** the average length of job interview processes in 2017 was 23.7 days across all 25 countries in their sample. You can find this study through the following link **link**. As we may observe Armenia's Average Hiring Duration is practically the same as global average, which is a good result.

Now let's explore the proportion of jobs in each industry.

```
jobs_2005_2018%>%
  group_by(format(jobs_2005_2018$opening_date,'%Y'))%>%
  summarise(count=n())%>%
  filter(`format(jobs_2005_2018$opening_date, "%Y")`>2004)%>%
ggplot(aes(x=`format(jobs_2005_2018$opening_date, "%Y")`,y=count))+geom_bar(stat = 'identity')+
  labs(title='Chart1.Historical Job Posting in Armenia 2005-2018*',x='Year',y='Number of job postings')
  theme(axis.text.x = element_text(angle=45))
```

Number of job postings and job in the part of the part

Chart1. Historical Job Posting in Armenia 2005–2018*

As we may easily observe the online job openings had doubled from 2005 to 2017. The number of postings peacked in 2017. Nevertheless, in 2018 the number of job openings was lower compared to 2017. We will look closer to this situation because we cannot conclude confusively looking only on the above barplot Chart1. The primary reason for the previous statement is that 2018 year does not include full year data as year did not ended at the time of this analysis.

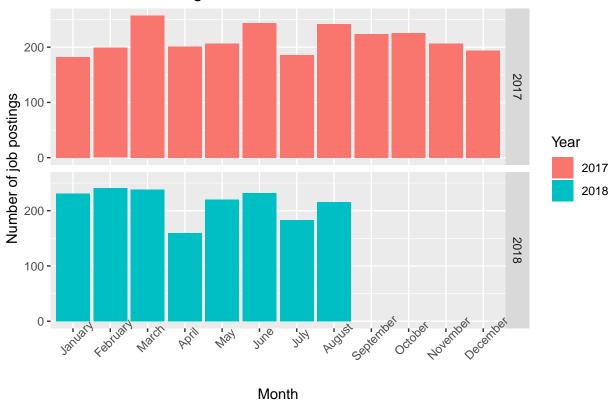
```
max(jobs_2005_2018$opening_date)
```

[1] "2018-08-31"

As we can observe the latest date is 2018-08-31. So we will visualize in our next graph 2017 and 2018 from years start and until this date.

```
jobs_2005_2018%>%
  mutate(Year=format(jobs_2005_2018$opening_date,'%Y'),Month=format(jobs_2005_2018$opening_date,'%B'))%
  filter(Year %in% c(2017,2018))%>%
  group_by(Year,Month)%>%
  summarise(count=n())%>%
  arrange(match(Month, month.name))%>%
  ggplot(aes(x=factor(Month, levels = month.name),y=count,fill=Year))+geom_bar(stat = 'identity')+
  labs(title='Chart2. Job Posting in Armenia 2017-2018*',x='Month',y='Number of job postings')+
  theme(axis.text.x = element_text(angle=45))+facet_grid(Year~.)
```

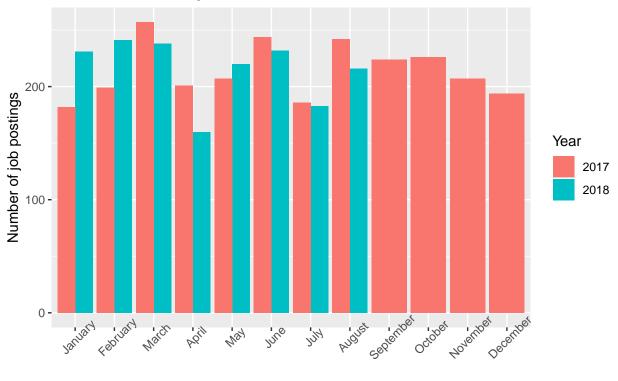
Chart2. Job Posting in Armenia 2017–2018*



As we stated previously 2018 year does not represent full year. It only includes period from January to August.Despite this we may observe some decline in the number of job postings in 2018 compared to 2017, particularly in April and August. Let's further discover this two years.

```
jobs_2005_2018%>%
  mutate(Year=format(jobs_2005_2018$opening_date,'%Y'),Month=format(jobs_2005_2018$opening_date,'%B'))%
  filter(Year %in% c(2017,2018))%>%
  group_by(Year,Month)%>%
  summarise(count=n())%>%
  arrange(match(Month, month.name))%>%
  ggplot(aes(x=factor(Month, levels = month.name),y=count,fill=Year))+geom_bar(stat = 'identity',positi labs(title='Chart3. Job Posting in Armenia 2017-2018*',x='Month',y='Number of job postings')+
  theme(axis.text.x = element_text(angle=45))
```

Chart3. Job Posting in Armenia 2017–2018*



The above graph puts side by side 2017 and 2018 years and makes comparison between them easier. Chart3 supported our preliminary observation during the June, July and August number of online job postings reduced despite the fact that in 2018's first two months clearly dominated over the same period.

Month

Now let's explore by industry and year.

```
colnames(jobs_2005_2018)
                                     "title"
##
    [1] "company"
    [3] "term"
                                     "duration"
##
##
    [5] "location"
                                     "job_responsibilities"
                                     "opening_date"
    [7] "required_qualifications"
    [9] "application_deadline_date" "job_id"
##
  [11] "industry"
jobs_2005_2018%>%
  mutate(Year=format(jobs_2005_2018$opening_date,'%Y'),Month=format(jobs_2005_2018$opening_date,'%B'))%
  filter(Year %in% c(2005,2006,2007,2008,2009,2010,2011,2012,2013,2014,2015,2016,2017,2018))%>%
  group_by(Year, Month, industry)%>%
  summarise(count=n())%>%
  arrange(match(Month, month.name))%>%
  ggplot(aes(x=Year,y=count,fill=industry))+geom_bar(stat = 'identity')+
  labs(title='Chart4. Job Posting in Armenia by Industry 2015-2018*',x='Year',y='Number of job postings
  theme(axis.text.x = element_text(angle=45))+facet_wrap(industry~.)
```

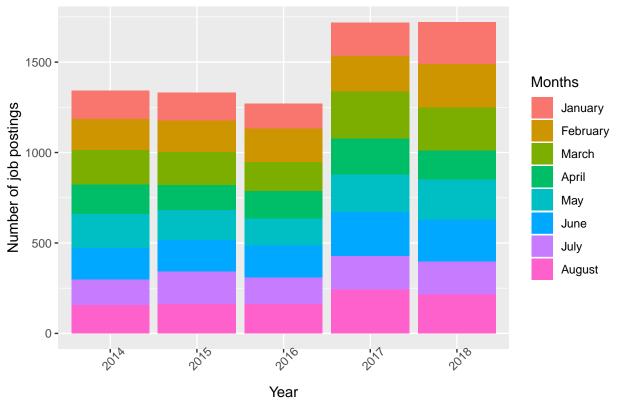




As we may easily observe the biggest proportion in our dataset takes Information Technology industry or job category other way around. This is very interesting pattern in our online job postings dataset and we will conduct deeper analysis especially into this job sector further in our analysis.

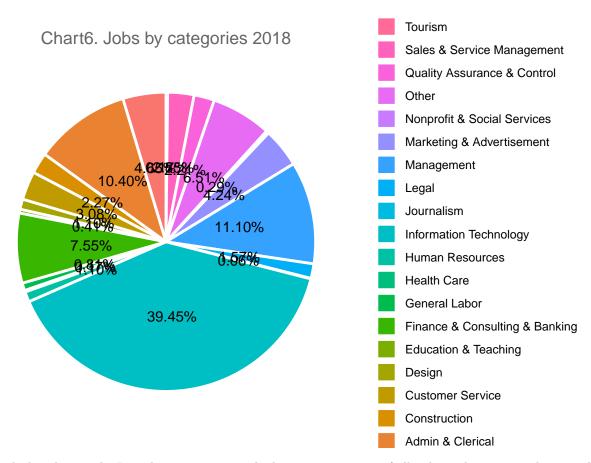
```
jobs_2005_2018%>%
  mutate(Year=format(jobs_2005_2018$opening_date,'%Y'),Month=format(jobs_2005_2018$opening_date,'%B'))%
  filter(Year %in% c(2014,2015,2016,2017,2018))%>%
  group_by(Year,Month,industry)%>%
  summarise(count=n())%>%
  arrange(match(Month, month.name))%>%
  filter(Month %in% c("January","February","March","April","May","June","July","August"))%>%
  ggplot(aes(x=Year,y=count,fill=factor(Month, levels = month.name)))+geom_bar(stat = 'identity')+
  labs(title='Chart5. Job Posting in Armenia by Industry 2014-2018 from January-August*',x='Year',y='Nuttheme(axis.text.x = element_text(angle=45))+guides(fill=guide_legend(title="Months"))
```

Chart5. Job Posting in Armenia by Industry 2014–2018 from January-Aug



The Chart5 perfectly presents situation terms of whether 2018 was lower in the number of job postings. As we stated before 2018 year data was not a full as it included months from January-August. It is obvious that in 2018 in first 8 months there was any decline and in the number of online job postings and results at comparabale periods are pretty similar even with 2018 in January and February clealry leading in the number of jobs. Nevertheless this results stalled in March and especially in April. The timing follows the Armenian Velvet Revolution which had taken place during April and clearly people and businesses we generally consumed by political activities rather than mere business market.

```
jobs_2005_2018%>%
  mutate(Year=format(jobs_2005_2018$opening_date,'%Y'))%>%
  filter(Year %in% c(2018))%>%
  group_by(Year,industry)%>%
  summarise(count=n())%>%
  mutate(per=count/sum(count)) %>%
  arrange(desc(per))%>%
  ggplot(aes(x='',y=per,fill=industry))+geom_bar(width = 1, size = 1, color = "white", stat='identity')
  coord_polar("y", start=0)+geom_text(aes(label = percent(per)),position = position_stack(vjust = 0.5))
  labs(x = NULL, y = NULL, fill = NULL,
       title = "Chart6. Jobs by categories 2018") +
  guides(fill = guide_legend(reverse = TRUE)) +
  theme_classic() +
  theme(axis.line = element_blank(),
        axis.text = element_blank(),
        axis.ticks = element_blank(),
        plot.title = element_text(hjust = 0.5, color = "#666666"))
```



As we clearly observe the IT industry represents the biggest proportion of all online job postings. The second in the number of job postings is Management category. Let's observe whether the same holds true in 2017 year.

```
jobs_2005_2018%>%
 mutate(Year=format(jobs_2005_2018$opening_date,'%Y'))%>%
  filter(Year %in% c(2017))%>%
  group_by(Year,industry)%>%
  summarise(count=n())%>%
  mutate(per=count/sum(count)) %>%
  arrange(desc(per))%>%
  ggplot(aes(x='',y=per,fill=industry))+geom_bar(width = 1, size = 1, color = "white", stat='identity')
  coord_polar("y", start=0)+geom_text(aes(label = percent(per)),position = position_stack(vjust = 0.5))
  labs(x = NULL, y = NULL, fill = NULL,
       title = "Chart7. Jobs by categories 2017") +
  guides(fill = guide_legend(reverse = TRUE)) +
  theme_classic() +
  theme(axis.line = element_blank(),
        axis.text = element_blank(),
        axis.ticks = element_blank(),
        plot.title = element_text(hjust = 0.5, color = "#666666"))
```



As we see in 2017 the proprtion of IT was even higher around 43.87% compared to 2018~39.45% i.e fall by approximatelly 4.4%. Now let's define what job title comprises IT industry in order to define the most demanded IT job in Armenia.

```
it_titles_2017<-jobs_2005_2018%>%
  mutate(Year=format(jobs_2005_2018$opening_date,'%Y'))%>%
  filter(Year %in% c(2017)&industry %in% c('Information Technology'))%>%
  group_by(title)%>%
  summarise(count=n())%>%
  mutate(per=count/sum(count)) %>%
  arrange(desc(per))

it_titles_2017<-data.frame(it_titles_2017)

it_titles_2017[it_titles_2017$count>3,]
```

```
##
                                title count
## 1
                       Web Developer
                                         20 0.017746229
## 2
                       .NET Developer
                                         18 0.015971606
## 3
        Digital Marketing Specialist
                                         18 0.015971606
## 4
                  IT Project Manager
                                         14 0.012422360
                       PHP Developer
## 5
                                         13 0.011535049
## 6
          Senior Front-End Developer
                                         13 0.011535049
## 7
                   Android Developer
                                         12 0.010647737
## 8
                  Database Developer
                                         12 0.010647737
## 9
                System Administrator
                                         11 0.009760426
## 10
                     UI/ UX Designer
                                         11 0.009760426
```

```
## 11
                        iOS Developer
                                          10 0.008873114
## 12
            Senior Android Developer
                                         10 0.008873114
## 13
               Senior Java Developer
                                         10 0.008873114
## 14
                Senior PHP Developer
                                         10 0.008873114
##
  15
                    Backend Developer
                                           9 0.007985803
## 16
                 Front-End Developer
                                           9 0.007985803
## 17
                        IT Specialist
                                           9 0.007985803
## 18
                JavaScript Developer
                                           9 0.007985803
##
  19
                       Java Developer
                                           8 0.007098492
##
  20
                  Back-End Developer
                                           7 0.006211180
##
  21
               Senior .NET Developer
                                           7 0.006211180
  22
##
                    Network Engineer
                                           6 0.005323869
##
   23
        Technical Support Specialist
                                           6 0.005323869
## 24
                         Data Analyst
                                           5 0.004436557
## 25
                Full Stack Developer
                                           5 0.004436557
## 26
            Full Stack Web Developer
                                           5 0.004436557
## 27
           Junior Software Developer
                                           5 0.004436557
## 28
           Senior Back-End Developer
                                           5 0.004436557
## 29
                 Senior C# Developer
                                           5 0.004436557
## 30
         Senior JavaScript Developer
                                           5 0.004436557
## 31
           Senior Software Developer
                                           5 0.004436557
## 32
                  Software Developer
                                           5 0.004436557
## 33
                    Software Engineer
                                           5 0.004436557
  34
##
          Technical Support Engineer
                                           5 0.004436557
                                           5 0.004436557
## 35
                         UI Developer
   36
      .NET Service Engineer/ Analyst
                                           4 0.003549246
  37
                  Back-end Developer
##
                                           4 0.003549246
##
   38
        Business Software Consultant
                                           4 0.003549246
## 39
      Customer Attraction Specialist
                                           4 0.003549246
## 40
           Full Stack .NET Developer
                                           4 0.003549246
## 41
                           IT Auditor
                                           4 0.003549246
## 42
              QA Automation Engineer
                                           4 0.003549246
## 43
                Senior iOS Developer
                                           4 0.003549246
## 44
            Senior Software Engineer
                                           4 0.003549246
                 Web Content Manager
                                           4 0.003549246
```

From this list we may see that Web Developer, .NET Developer amd Digital Marketing Specialists form respectively the first three positions in the list. Howevere, only looking on this table will not reveal significant insights and as it is known better way is visualization. As saying goes 'it is better one time show than 100 say'.

```
it_titles_2018<-jobs_2005_2018%>%
  mutate(Year=format(jobs_2005_2018$opening_date,'%Y'))%>%
  filter(Year %in% c(2018)&industry %in% c('Information Technology'))%>%
  group_by(title)%>%
  summarise(count=n())%>%
  mutate(per=count/sum(count)) %>%
  arrange(desc(per))

it_titles_2018<-data.frame(it_titles_2018)

it_titles_2018[it_titles_2018$count>3,]
```

title count per

```
## 3
                 Android Developer
                                        9 0.013254786
## 4
                 Software Engineer
                                        9 0.013254786
## 5
              System Administrator
                                        9 0.013254786
## 6
              Full Stack Developer
                                        8 0.011782032
## 7
                     iOS Developer
                                        8 0.011782032
## 8
                     PHP Developer
                                        8 0.011782032
## 9
         Full Stack .NET Developer
                                        7 0.010309278
## 10
             Senior .Net Developer
                                        7 0.010309278
## 11
             Senior Java Developer
                                        7 0.010309278
## 12
                   UI/ UX Designer
                                        7 0.010309278
## 13
                     Web Developer
                                        7 0.010309278
## 14
                     .Net Developer
                                        5 0.007363770
## 15
             C# Software Developer
                                        5 0.007363770
## 16 Digital Marketing Specialist
                                        5 0.007363770
                     IT Specialist
                                        5 0.007363770
## 18 Technical Support Specialist
                                        5 0.007363770
## 19
             Automated QA Engineer
                                        4 0.005891016
## 20
               Front-end Developer
                                        4 0.005891016
## 21
                    Java Developer
                                        4 0.005891016
## 22
                  Network Engineer
                                        4 0.005891016
             Senior .NET Developer
## 23
                                        4 0.005891016
## 24 Senior C++ Software Engineer
                                        4 0.005891016
## 25
          Senior Software Engineer
                                        4 0.005891016
## 26
                Software Developer
                                        4 0.005891016
## 27
                  Technical Writer
                                        4 0.005891016
set.seed(42)
wordcloud(words = it_titles_2018$title,freq = it_titles_2018$count,min.freq = 3,scale=c(1.8,0.1),random
          colors=brewer.pal(8,'Dark2'))
```

10 0.014727541

9 0.013254786

1

2

Database Developer

.NET Developer

```
Senior Software Engineer
                     Automated QA Engineer
        IT Project Manager Technical Support Specialist
 Senior NET Developer UI/ UX Designer
 Enginee
    ecialist
        Java Developer
                        Senior Java Developer
      Linux Administrator
              full Stack .NET Developer
 Senior Front-end Software
      Net Developer iOS Developer
         Software Engineer
Android Developer
    Marketing
         Database Developer
           .NET Developer Technical Writer IT Specialist
      System Administrator
       Full Stack Developer T Product Manager
         PHP Developer Network Engineer Database Administrator (DBA)
Senior .Net Developer Data Analyst
Senior iOS Developer Web Developer Software Developer Technical Support Engineer
              C# Software Developer
             Front-end Developer Senior Front-end Developer
            Senior C++ Software Engineer
             Senior Software Developer
```

The wordcloud above presents IT jobs demanded the most in 2018 year by the employers. We see that Database Developers, System Administrators, Android Developers, Full Stack Developers are highly by demanded by Armenian Job Market in 2018 year. We may gain other useful results from the wordcloud above but we leave it to the subjective analysis and needs of the user of this project.

In the following steps we define a function to make our analysis of Most Demanded IT Jobs on a yearly basis.

Digital Marketing Specialist C# Software Developer UI/ UX Designer Senior .Net Developer Full Stack .NET Developer iOS Developer Software Engineer IT Specialist .NET Developer Database Developer Android Developer Android Developer System Administrator Full Stack Developer PHP Developer Senior Java Developer Web Developer Technical Support Specialist

```
for (i in 2005:2018){
  it_wordcloud_f(i)
}
```





Web Developer
Software Engineer
IT Specialist

Java Developer
IT Specialist

Java Developer
Software Developer
Rural Credit Specialist
Senior Software Developer

Web Designer
Rural Credit Specialist
Senior Software Developer

Web Developer
Architect

Software Engineer ASP.NET Developer Syeupor C#.NET Developer Developer Of C#.NET Senior Developer Achitect Of C#.NET Senior Software Engineer Senior Software Engineer Senior Software Developer Web Designer Java Senior Developer/ Architect Senior Java Developer Software Quality Assurance Engineer Software Quality Assurance Engineer

Research & Development Engineer
System Administrator
Senior Java Developer
Software Developer
Technical Consultant

Web Designer
Senior Java Developer
Senior Software Engineer
Technical Writer
Web Developer

Senior Software Engineer
Chief Specialist, Division of Bank Operations Monitoring
Web Developer
Java Developer
Software QA Engineer
Software Engineer
Senior Software Developer
Software Developer
Senior Java Developer
System Administrator
Database Administrator
C/C++ Software Developer
Java Software Developer

Java Software Developer

Java Software Developer

Senior NET Developer System Administrator Database Administrator Database Administrator Senior Software Engineer Senior C++ Developer Database Developer ASP. Net Developer Web Developer Web Developer Web Developer October Developer Software Developer Software Developer Software Engineer Software Eng

Senior Software Engineer
Contractor/Intern
Software Developer
Web Developer
Web EngineerIT Specialist
PHP Developer
System Administrator
Android Developer
C Software Developer
C++ Engineer Database Developer
Senior PHP Developer
Business Software Consultant

Senior Java Software Developer
Senior Software Engineer, Design to Silicon Division
Senior Software Engineer, Design to Silicon Division
Senior Software Engineer, Design to Silicon Division
Senior Software Engineer, Deep Submicron Department
IT Specialist IOS Developer
Senior PHP Developer
Senior NET Developer
Programmer
Embedded Linux BSP Engineer PHP Developer
Software Developer
Software Developer
Software Developer
Android Developer
Senior INET Developer
Android Developer
Embedded Software Engineer
Senior Java Developer
CWI .NET Backend Developer
Java Software Developer



Senior Front-End Developer
Senior JavaScrpt Developer
Senior JavaScrpt Developer
Senior Java Senior PHP Developer
Java Developer
Senior Java Developer
Senior Java Developer
IT Specialist Android Developer
Senior Java Developer

IOS Developer

IOS Developer

Java Develop





The above wordclouds generates the most popular jobs in a given year. Interestingly if we will not set a seed it will generate random wordclouds meaning each time runnig code we will get different wordclouds. Next we will analyze the required_qualifications variable which represents the qualification and skills demanded by employee particularly in IT sector but code may easily be extended to other industries. First we analyze the whole dataset including all years from 2005 to 2018 then we may also conduct yearly analysis.

```
it_title_05_18<-jobs_2005_2018[jobs_2005_2018$industry=='Information Technology',]
it_title_05_18_vs<-VectorSource(it_title_05_18$required_qualifications)
it_title_05_18_corpus<-VCorpus(it_title_05_18_vs)
it_title_05_18_dtm<-TermDocumentMatrix(it_title_05_18_corpus,control = list(removeNumbers=T,stopwords=T
it_title_05_18_dtm
## <<TermDocumentMatrix (terms: 32265, documents: 9457)>>
## Non-/sparse entries: 455936/304674169
## Sparsity
                      : 100%
## Maximal term length: 79
## Weighting
                      : term frequency (tf)
inspect(it_title_05_18_dtm)
## <<TermDocumentMatrix (terms: 32265, documents: 9457)>>
## Non-/sparse entries: 455936/304674169
## Sparsity
                      : 100%
## Maximal term length: 79
```

```
## Weighting
                       : term frequency (tf)
## Sample
##
## Terms
                2369 3674 3997 4234 4417 6104 6306 6542 7211 9094
                                                             7
##
     ability
                  12
                       17
                              7
                                  13
                                        5
                                              1
                                                  13
                                                                 13
##
     english
                   0
                        0
                              0
                                   0
                                        1
                                                   1
                                                        2
                                                             2
                                                                  0
                                              1
##
     excellent
                   0
                         0
                              0
                                   0
                                              3
                                                        1
                                                                  1
##
                                        6
                                                             3
                                                                  3
     experience
                   0
                         0
                              1
                                   0
                                             0
                                                   1
                                                        5
##
     good
                   0
                        0
                              0
                                   0
                                        0
                                             1
                                                   0
                                                        0
                                                             1
                                                                  3
##
                   9
                        5
                              5
                                   9
                                        0
                                                        0
                                                             3
                                                                  5
     knowledge
                                            18
                                                   1
##
     least
                   0
                        0
                              2
                                   0
                                             1
                                                             1
                                                                  0
##
                                   0
                                              2
                                                        2
                                                             0
                                                                  3
     skills;
                   0
                         0
                              0
                                        1
                                                  0
                              2
                                   0
                                             2
                                                             5
                                                                  5
##
     work
                   0
                         0
                                        1
                                                  4
                                                        1
                              2
                                                        0
##
                   0
                         0
                                   0
                                        1
                                              1
                                                   0
     years
                                                                  1
dtm_mat<-as.matrix(it_title_05_18_dtm)</pre>
freqs<-rowSums(dtm_mat)</pre>
df_freq<-data.frame(terms=rownames(dtm_mat),</pre>
                     freq=freqs,stringsAsFactors = F)
df_freq<-df_freq[order(df_freq$freq,decreasing = T),]</pre>
head(df_freq,n=40)
##
                         terms freq
## knowledge
                     knowledge 20976
## experience
                    experience 19411
## ability
                       ability 12063
                          work 9654
## work
                       skills; 8095
## skills;
                          good 8024
## good
## years
                         vears 6412
## excellent
                     excellent 6209
## english
                       english 6173
                         least 5262
## least
                         strong 5214
## strong
## communication communication 4376
## degree
                        degree 4305
                         skills 4033
## skills
                      computer 3789
## computer
                   procedures: 3680
## procedures:
## plus;
                         plus;
                                 3488
## development
                                 3211
                   development
## russian
                       russian 2806
## understanding understanding 2647
## working
                       working 2637
## software
                      software
                                 2540
## related
                       related 2519
## team
                          team 2428
## university
                                 2262
                    university
## design
                         design 2249
## web
                            web 2226
## armenian
                      armenian 2115
```

```
## written
                        written
                                 2093
## technical
                                 2063
                     technical
## language
                      language
                                 2051
## field;
                         field;
                                 1990
## management
                    management
                                 1924
## language;
                     language;
                                 1904
## languages;
                    languages;
                                 1855
## relevant
                      relevant
                                 1772
## experience;
                   experience;
                                 1691
## familiarity
                   familiarity
                                 1645
## sql
                                 1627
                            sql
## analytical
                                 1615
                    analytical
set.seed(42)
wordcloud(words = df_freq$terms,freq = df_freq$freq,min.freq = 20,max.words=500,random.order = F,
          scale=c(2.5,0.3),colors=brewer.pal(10,'Spectral'))
```



The above wordcloud as stated before represents the most used words in required_qualifications variable and employees looking on this may understand what their potential employees expect from them. Ultimatelly we can see that general words and dominating in the wordcloud but despite of that we can identify also some useful info. Despite the fact that wordcloud always generate random plots practically all of them bring the following interesting for us words: "degree", sql", "ios", "html", "git" etc.

```
head(df_freq,n=50)

## terms freq

## knowledge knowledge 20976

## experience experience 19411
```

```
## ability
                        ability 12063
## work
                           work 9654
## skills;
                        skills;
                                 8095
## good
                                 8024
                           good
## years
                          years
                                 6412
## excellent
                                 6209
                      excellent
## english
                        english
                                 6173
## least
                          least
                                 5262
## strong
                         strong
                                 5214
## communication communication
                                 4376
## degree
                         degree
                                 4305
## skills
                         skills
                                 4033
## computer
                       computer
                                 3789
                                 3680
## procedures:
                    procedures:
## plus;
                                 3488
                          plus;
## development
                    development
                                 3211
## russian
                        russian
                                 2806
## understanding understanding
                                 2647
                        working
## working
                                 2637
## software
                       software
                                 2540
## related
                        related 2519
## team
                                 2428
                           team
## university
                                 2262
                    university
## design
                                 2249
                         design
## web
                            web
                                 2226
## armenian
                       armenian
                                 2115
## written
                        written
                                 2093
## technical
                      technical
                                 2063
## language
                       language
                                2051
## field;
                         field;
                                 1990
## management
                    management
                                 1924
## language;
                     language;
                                 1904
## languages;
                    languages;
                                 1855
## relevant
                       relevant
                                 1772
  experience;
                    experience;
                                 1691
## familiarity
                    familiarity
                                 1645
## sql
                            sql
                                 1627
## analytical
                    analytical
                                 1615
## higher
                        higher
                                 1609
## fluency
                        fluency
                                 1520
## programming
                   programming
                                 1416
## advanced
                       advanced 1404
## professional
                  professional
                                 1394
## development;
                  development;
                                 1311
## high
                           high
                                 1238
## year
                                 1180
                           year
## business
                      business
                                 1139
## armenian,
                      armenian,
                                 1124
```

As we see also from above table general words extremelly contaminate the results and don't allow us to see the technical skills needed which are demanded more in IT sector. That why in the following steps we will develop algorithm which will detect useful for analysis technical patterns such as a programming language and other technical skills to have clearer vision of the market and really insightfull results.

```
24288 obs. of 11 variables:
## 'data.frame':
                             : chr "M-possible" "Lycos Europe" "Lycos Europe" "Lycos Europe" ...
## $ company
## $ title
                              : chr "Senior Software Engineer" "Technical System Documenter" "Flash A
## $ term
                              : chr NA NA NA NA ...
## $ duration
                              : chr NA "Permanent" "Permanent" "Permanent" ...
                              : chr "Yerevan, Armenia" "Yerevan, Armenia" "Yerevan, Armenia" "Yerevan
## $ location
## $ job_responsibilities
                             : chr "Actively identify and implement tools, resources, new technologi
## $ required_qualifications : chr "Minimum 3 years of experience in game industry; MS in Computer S
## $ opening_date
                              : Date, format: "2004-12-23" "2004-12-23" ...
## $ application_deadline_date: Date, format: "2005-01-31" "2005-01-15" ...
## $ job_id
                              : int 1699 1700 1701 1702 1703 1704 1706 1707 1708 1709 ...
## $ industry
                              : chr "Information Technology" "Information Technology" "Information Te
programming_skills<-list('HTML','CSS','R','PYTHON','C','C++','C#','.NET','JAVASCRIPT','JAVA','SQL','MY
skills_v<-c('HTML','CSS','\\s+R{1}\\s+','PYTHON','C\\+{1,2}','C\\#','\\.NET','VISUALBASIC\\.NET','JQUE
Here we develop function to do wordclouding for required qualifications variable to define the most demanded
skils in IT on a yealry basis.
skills_f<-function(year=2018){</pre>
 it_df<-jobs_2005_2018%>%
   mutate(Year=format(jobs_2005_2018$opening_date,'%Y'))%>%
   filter(Year %in% c(year)&industry %in% c('Information Technology'))
 skills_1<-str_extract_all(toupper(it_df$required_qualifications),pattern =paste(skills_v,collapse = '
 skills_l<-na.omit(unlist(skills_l))</pre>
 skills_l<-data.frame(skills_l)</pre>
 skills_df<-skills_1%>%
   group_by(skills_1)%>%
   summarise(count=n())%>%
   mutate(per=count/sum(count)) %>%
   arrange(desc(per))
 layout(matrix(c(1, 2), nrow=2), heights=c(1, 4))
 par(mar=rep(0, 4))
 plot.new()
 text(x=0.5, y=0.5, labels = paste("Most demanded IT skils in ",year))
 w<-wordcloud(words = skills_df$skills_1, freq = skills_df$count, min.freq = 50, scale=c(2.5,0.3), random.
              colors=brewer.pal(8, 'Dark2'), main='Title')
for (i in 2005:2018){
 skills f(i)
```

str(jobs_2005_2018)





























As we may clealry observe knowledge of SQL,HTML,JAVASCRIPT is highly demanded and apperars practically in all wordclouds. As a matter of fact based on the wordclouds as times goes by more robust skillset is being demanded by employer from the applicants. This is quite natural as technology is developing and business owners want to see smart workers with vast amount of different specifications as no one knows exactly how technology would develop in the next few years so when employees poses different skillset employers minimize the risks for their business. We may also observe that role of GIT also increase over time particularly in 2017-2018 years. As a matter of fact it hard to grasp all aspects of wordclouds and conclusions will be highly subjective depending on the user so we will overcomplicate the interpretaions based on the wordclouds and will leave it on the users of this analysis.

To conclude, in our analysis we scraped data from an Armenina online job postings website for period from 2005 to 2018 year and conducted analysis aimed at identifying the patterns in Armenian job market. We looked at historical rates of online job postings and revealed that the number of online job postings significantly increased and the majority of them is in IT sector. We emphasized this job industry in our analysis but we may easily extend in to any predefined job category defined in our dataset. We revealed the most popular job titles i.e. professions in Armenia which are presented year by year using wordclouds. In addition, we discovered the programming languages or skills that are highly demanded by employers also on yearly basis from 2005 to 2018. Ultimatelly there is much more to discover in the data but for the purpose of this analysis we will not go further and may continue in the future projects.