IDSK No 2 MARKET PLACE: GENERAL E-COMMERCE Purpose : t-commerce serves vairius function and purposes accrus different industries and platformes. It has become a significant part of the mordern economy and every person can do online bursness through e-commerce. BUISNESS GOALS : V.I What problem does your market place aim to Solve? your market Surniture many problem facing by people by buying the furniture can solve of using my easily. The problems are estined below. O

1) AREA CADJUSTMENT: 3)7 Surniture are now produced and peo new not set perfectly sur specific shu room. My tempelate offers costanize bu disign choices, allowing vour to selev of peices that suit their space. weaks at suggest Suitable furniture according you to the room, layout for thise who ord have a limited space. giv. 2) QULLUTY PROBLEM: Q.5 furniture physically from Market is that risky for about the quality and of a wood but in my tempelate the item will be fully furthished and hard merde with argood wood 100 and with a varrenty of 2 years.

3) DILIVERY PROBLEM: people faces dilivery problem by shopping physically from the northet but in my template the dilivery of the yours product will be reach at the accurate time, with and with your accurate item which you have orderred and one more opportunity we give that check your product first then 0.2. Uno is your torgeted isudience? TARGETED LAUDIENCE: torgeted audience my nain focus is to on all the people like middle class and luwer class people in my tempelate every one can buy a tusture either it is middle closs or lower class including more forested andrience are define below.

1) MIDDLE OR LOWER CLASS PEOPLE: In my tempelate on torgeted middle or lower closs people are also torgetted they can blue also furniture out furnitude from my webste-2) HOWE OWENER'S LAND RENTERS 3) OFFICE DESIGNER'S 4) INTERIOR DESIGNERS 5) SMALL SPACE DWELLER'S 6) ONLINE SHOPPER'S 7) BUDGET - CONCIOUS SHOPPERS

DATA SCHEMA DIAGRAM Product. Poll Order Id. Order Id Name Product Id Suantity Description lie Price ebsite-Realing Image NT ERS Color Stock Delivery Custoner Phore Olo. Time Zone Infonation Area Shiput detail City Phuse No · Gharl Dilevey Cherry

DATA SCHEMA: Product Data (produtid: 482f produt More = " Chair" mise = 2500 stock = 5 item Order DATA L order Id: 03241 Costoner Id: 8190 Total Junt: 2500 Order Status. Penderey / Cancel/Co Costoner DATA { Costoner Id: 227
Costoner Mare: 66 Hesnain
Costoner Fnail: 63 de Quel
Phone Neumber: 0300

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Zone Zone Cove

3.

Addovs = bletc: DILIVE DELIVIRY DATAS { Zone Id: 7300 Zone Mone: [Gubhan, etc] Coverage ctro: "All Over Korah"