

DAYANIDI SURESH

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OBJECTIVE

Seasoned Operations Professional with 4+ years of expertise and a master's in business administration degree, skilled in leveraging advanced analytics and agile methodologies to manage end-to-end pipelines and enhance cross-functional collaboration. Seeking an opportunity to drive operational excellence and deliver measurable results for impactful business outcomes.

SUMMARY

- Results-driven professional with 4+ years of experience in business operations, specialized in order lifecycle management, backlog coordination, & revenue recognition.
- Proven track record of collaborating with cross-functional teams (Sales, Delivery, and Operations) to streamline workflows, improve pipeline efficiency, and ensure timely order fulfillment.
- Skilled in maintaining data accuracy and system integrity with a strong ability to investigate and resolve system discrepancies.
- Highly detail-oriented, self-motivated, and capable of thriving in fast-paced, dynamic environments while managing multiple priorities.
- Fluent in English and local languages, enabling seamless communication across global & regional teams.

CORE STRENGTHS

Business Analysis	Project Management	Operational Excellence
Cross-Functional Collaboration	Data Accuracy and System Management	Analytical Thinking
People coordinator	Value chain	Optimistic investor
Cost Control	Marketing management	Detail-Oriented and Self-Motivated

TECHNICAL SKILLS

Project management	: LMS, HRM, ERP, Jira, Trello
Data Visualization	: Tableau, Google Analytics, Power BI
Modeling Software	: AutoCAD, SolidWorks, Figma
Programming Languages	: C, C++, SQL
Operating Systems	: Macintosh, Linux, Windows
Other Software	: Microsoft 365 suite (Excel, Word, PowerPoint), Photoshop, Postman

PROFESSIONAL EXPERIENCE

Team Lead / Associate Project Manager

Jun 2023 – Present

Elevatoz Loyalty Pvt. Ltd., Bangalore, Karnataka, India

- Achieved a **30% reduction in manual errors** by integrating advanced technologies (Vky, Ekyc, translation) to streamline operations and improve data accuracy for **Panasonic Samruthi**.
- Improved **sales pipeline efficiency by 20%** by orchestrating data visualization logistics for **Assetz Community Circle**, enhancing program management and operational workflows.
- Increased user engagement by leading the planning and implementation of gamification technology for **Duroply**, while establishing quality assurance measures to monitor system effectiveness.
- Engineered **30% business growth for Mahadhan company** through strategic project execution, driving continuous improvement in operational processes.
- Collaborated with cross-functional teams (**Sales, Marketing, Product**) to define business needs and translate them into actionable tasks, ensuring seamless order processing from initiation to delivery.
- Led Agile (Scrum) teams to deliver **12+ high-quality product iterations within 6 months**, ensuring on-time delivery and alignment with business objectives.
- Streamlined channel partner processes, **reducing operational turnaround time by 25% and improving user satisfaction by 40%**, directly enhancing operational efficiency.
- Analyzed 500+ datasets to identify bottlenecks in sales pipelines, **driving 25% faster order fulfillment** and ensuring data accuracy across systems.
- Designed and implemented **50+ user guides and training materials**, **improving onboarding efficiency by 35%** and ensuring smooth adoption of new systems.

Business Analyst

Jun 2022 – Jun 2023

Venzo Technologies Pvt. Ltd., Chennai, Tamil Nadu, India

- Achieved a **20% reduction in risk exposure and 30% faster approval workflows** by streamlining trade finance operations and implementing robust risk mitigation strategies.
- Executed **5+ global system implementations (SWIFT 2018/2021)** across 3 international markets (Dubai, France, UK), ensuring seamless integration and compliance.
- Enhanced cross-cultural project delivery, **achieving 95% stakeholder satisfaction** through tailored communication strategies and effective collaboration.
- Delivered 15+ data-driven reports and presentations to senior leadership, **influencing \$500K+ strategic decisions and supporting organizational growth.**
- **Drove global expansion for Doka**, enhancing service capabilities in overseas markets and contributing to international business growth.
- Mastered cross-cultural competency at **IMEX**, leading successful projects across Dubai, France, and the UK.

Business Analyst Intern

Mar 2022 – Jun 2022

Purple Quay Global Pvt. Ltd., Chennai, Tamil Nadu, India

- Achieved a **25% improvement in system functionality** by contributing to the development of an ERP system for EDUQUAY LMS, **supporting 10,000+ users.**
- **Aligned business requirements across systems**, ensuring cohesive operations and seamless integration of functionalities.
- Facilitated effective communication between stakeholders, enabling efficient problem-solving and timely product delivery and collaborated with cross-functional teams to implement system features aligned with business objectives, driving impactful results.

Assistant Human Resource

Aug 2021 – Feb 2022

Enova Software & Hardware Pvt. Ltd., Coimbatore, Tamil Nadu, India

- Achieved a **30% reduction in onboarding time by designing and implementing training programs for 100+ employees**, supported by streamlined process documentation.
- **Enhanced employer branding and employee engagement** by developing and launching an HRMS training platform.
- **Reduced attrition rates by designing career development initiatives** for managers and coaching employees to align their talents with business goals.
- Managed sensitive employee matters, ensuring fair resolutions through collaboration with management and legal teams.

AWARDS AND LEADERSHIP

- **Achiever Award for the Quarter 2023:** Ranked in the top 5% of 150+ employees at the Elevatoz company for driving client success and delivering exceptional results.
- **Design Thinker 2024:** Recognized at the FAB event for innovative problem-solving and creative contributions to projects at the Elevatoz Company.
- **Director, Entrepreneurship and Development Cell (EDC):** Mentored 50+ students, guiding them to develop 5 startup pitches that competed at national-level competitions during 2017 & 2018 at SNS College of Engineering.

EDUCATION

Master of Business Administration (Dual specialization – Operations & Systems) – GPA: 8.9/10

Jul 2022

KV Institute of Management & Information Studies Business School, Coimbatore, Tamil Nadu, India.

Bachelor of Technology in Mechanical Engineering – GPA: 7.3/10

Dec 2020

SNS College of Engineering, Coimbatore, Tamil Nadu, India.

12th Standard – GPA: 6.5/10

May 2016

Holy Cross Matriculation Higher Secondary School, Salem, Tamil Nadu, India.

CERTIFICATIONS

- Fundamentals of Digital Marketing
- Project Management Professional (*In Progress*)
- SAFe 6.0 Agilist Certification (*In Progress*)

Sep 2024