# DAYO EMMANUEL JIMOH

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#### Purpose-Driven | Cloud Engineering Enthusiast | Tech Explorer | Tenacious Problem Solver

I'm Dayo Emmanuel Jimoh — a passionate and tenacious professional with a growing flair for cloud engineering and a constant drive to explore new frontiers in the tech ecosystem. I thrive on taking on challenging roles, pushing past comfort zones, and consistently exceeding expectations. With over five years of cross-industry experience in:

Tax consultancy & business registration Solar energy systems & deployment Web development & digital solutions

I've built a strong foundation in systems thinking, client delivery, and tech problem-solving. Now, I'm transitioning into cloud technology, where I combine my analytical background with a thirst for innovation.

I believe growth comes through learning, resilience, and purpose. Whether it's understanding DevOps tools, architecting cloud infrastructures, or creating scalable solutions, I'm always seeking to learn, apply, and evolve. Accomplishments

### **Work Experience:**

## **Customer Success Manager**

09/2018 to current

EJ Technologies- Ago Palace Way, Lagos

- Reduced failure rate and increased product success by training customers
- Acted as customers main point of contact, provided impeccable customer support and solved issues
- Identified and routed issues to appropriate resolution teams to reduce customer loss
- Collected product feedback from customers and shared with relevant teams to drive product change and efficiency

# **Digital Marketer/IT Support/Customer Relations Manager Biltop Investment Ltd-** Ajao Estate, Isolo, Lagos

01/2018 to 08/2018

- Monitor sales of products via online and offline channels
- Analyzed data to evaluate current performance, follow trends and plan update
- Supervised activations, installations and maintenance
- Inventory Control
- Managed content creation, social media posts and media proposals
- Attended to customer concerns, resolved technical issues and complaints
- Technical support

#### FREELANCE DIGITAL MARKETER/IT SUPPORT

05/2016 to 12/2017

Meganet Communications Ltd - Murtala Muhammed Int'l

Airport Road, Lagos

- Implement and monitor marketing and sales of Konica Minolta Direct Image Machines via online platforms
- Marketing and sales of consumables
- Provide systems support to management and staffs
- Install and guide customers on software usage
- Provide technical support to customers to ensure systems are working alongside the DI machines

**IT SUPPORT** 01/2016 to 12/2017

#### **Netcraft Technologies** – Lateef Salami Street, Ajao Estate, Lagos

- Provide IT Support to staffs, as well as respond to server and network issues
- Setting up new user accounts, profiles and dealing with password issues

- Offered troubleshooting and diagnoses of basic technical issues, reducing billable IT support personnel hours by 65%
- Collaborated with network engineers to provide IT support, management and server support
- Troubleshooting hardware problems, computer systems and network
- Network security/monitoring, computer hardware and software systems installations
- Rapidly establishing a good working relationship with customers and other professionals, testing and evaluating new technologies

**EDUCATION/TRAININGS/CERTIFICATIONS** 

In view:	
FullStack Web Development - PLP Academy	Jul. 2025
Introduction to Data Analysis	Jun. 2025
DevOps Engineering	Nov. 2024
CERTIFICATE	
AWS Cloud Technical Essentials – Coursera	Feb. 2025
Self-Taught: Project Management Full Course Google – Youtube	Mar. 2023
Credential ID Certificate Code: 3547611 Introduction to Project Management Simplilearn – Online	Jun. 2022
<b>Credential ID Certificate Code:</b> 3696001 – Design Thinking <b>Simplilearn</b> – Online	Jun. 2022
Trained: Communication Skills  Jobberman Soft Skills Training – Jobberman Nigeria	Jun. 2021
<b>Open Source Leadership Badge</b> : Open source Leaders <b>Commonwealth100</b> – Commonwealth	Dec. 2019
Human Capital Strategist Philanthropy University – Oakland, California	Jan. 2019
<b>Higher National Diploma</b> : Computer Science <b>Yaba College of Technology</b> – Yaba, Lagos, Nigeria	Dec. 2018
The Digital Garage Google Digital Garage – Google	Dec. 2017
Digital Marketing Team7Project – Lagos, Nigeria	Nov. 2017

#### <u>Links</u>

https://www.linkedin.com/in/dayo-emmanuel-jimoh-023aa811a/

https://github.com/Dayoemmanuel23

#### SKILLS

- Human Resources Management
- Business Development
- Problem Solving abilities
- Team building
- Negotiation
- Marketing Strategy
- Cost Reduction
- Organizational Skills
- Customer relations

#### **HOBBIES**

Reading, Basketball, Research