Daniel Brooks

(703) 350-9605 | dbrooks2@chicagobooth.edu

EDUCATION

THE UNIVERSITY OF CHICAGO BOOTH SCHOOL OF BUSINESS

Chicago, IL

Master in Management

August 2024- June 2025

- Specialization: Data Analytics.
- Relevant coursework: Investments, Financial Accounting, Business Statistics, Managerial Decision Modeling, Data Analysis with Python and SQL, Managerial Psychology, Applied Regression Analysis, Machine Learning, Data Visualization.

KENYON COLLEGE

Gambier, Ohio

Bachelor of Arts Economics and Chinese

September 2020- May 2024

- Cumulative GPA: 3.5/4.0, Merit List: Winter 2021 through Spring 2022.
- Relevant coursework: Money and Banking, Econometrics, Macro Theory, Micro Theory, Poverty in Developing Nations, Current Issues in American Economic Policy, Intro to Programming.
- <u>Honors and Activities:</u> 2x CSCAA 2022 Individual Scholar All-American, 10x All American, Recipient of Shawn M. Kelley Award Recipient, presented to varsity swimmer consistently performing at best when others depended on performance.

EXPERIENCE

CAPE PROPERTY PROS West Dennis, Massachusetts

Finance Intern

June 2024- August 2024

- Mastered financial transaction management software, Builder Trend, to streamline workflows and enhance efficiency for residential construction projects with budgets up to \$1 million.
- Ensured precise financial tracking by organizing receipts and invoices, reducing errors and improving project accountability.
- Collaborated directly with clients, overseeing project costs and delivering personalized estimates, utilizing financial data to provide clear insights and maintain comprehensive oversight of construction expenses, resulting in improved client satisfaction and cost transparency.

KOSIAN BELTS Chapel Hill, North Carolina

Business Owner

May 2021- August 2024

- Co-founded an ecommerce business, leading project management, business development, and marketing strategy by outsourcing over 1,000 belts from a Ukrainian factory.
- Communicated with factories to oversee production and procurement, resolving logistical challenges and distribution issues to ensure timely delivery.
- Implemented creative problem-solving and adaptability, overcoming logistical disruptions and optimizing shipping methods while setting up multiple ecommerce websites, leading to seamless product distribution.
- Collaborated across teams and with external partners, ensuring smooth operations, effective customer communication, and
 resolving operational hurdles to drive ecommerce venture success.

DONALDSONRUN RECREATION ASSOCIATION

Arlington, Virginia

Swim Coach

May 2021- August 2022

- Encouraged students to build confidence in and out of water by making swimming fun.
- Instructed participants in proper stroke techniques to encourage self-reliant swimming.

RESEARCH EXPERIENCE

- Authored research paper evaluating impact of New York's Schoolyards to Playgrounds program on children's educational outcomes utilizing Difference-in-Differences (DID) regression analysis on ELA and Math test scores, extensively using Excel to analyze data.
- Authored research on child discipline in Vietnam, analyzing data from over 35,000 households from Multiple Indicator Cluster Surveys (MICS). Demonstrated significant correlations between economic growth, violent discipline methods, and adverse cognitive and educational outcomes in children, with implications for national child welfare policy.

ADDITIONAL

Collegiate Athletics, Division III Men's Swim Team, Gambier, Ohio

September 2020- March 2024

- 5-time NCAA Division III Swimming National Champion.
- Led a team to two back-to-back second place finishes at NCAA Division III championships.
- Devoted an average of 25 hours a week to swimming, meetings, travel and meets.

Technical skills: Proficient in Python, SQL, Stata, Excel, R-Studio, IBM SPSS Statistics, Microsoft Word, Builder Trend, QuickBooks, Project Management.

Language Skills: Proficient in Chinese.