

Data Science Project

❖ Problem statement

In today's world due to this pandemic, there is a huge rise in the gaming sector, But when and where to launch a particular game so that it gets the maximum sales is the challenging part

So,

To Predict which game to release at a certain platform at a particular Genre so that there is an increase in sales.

❖ Objectives

- 1) To find a trend where the sales can be maximized.
- 2) To Compare the sales in between certain countries
- 3) Comparing Platform and Genre with Critic Score/Count and User Score/Count
- 4) We will be using Multiple Regression.

❖ Data-Set Description

This data-set contains a list of video games with sales greater than 100,000 copies. It was generated by a scrape of vgchartz.com.

Fields included

Rank - Ranking of overall sales

Name - The games name

Platform - Platform of the games release (i.e. PC, PS4, etc.)

Year - Year of the game's release

Genre - Genre of the game

Publisher - Publisher of the game

NA_Sales - Sales in North America (in millions)

EU_Sales - Sales in Europe (in millions)

JP_Sales - Sales in Japan (in millions)

Other_Sales - Sales in the rest of the world (in millions)

Global_Sales - Total worldwide sales.

Critic Score - Aggregate score compiled by Metacritic staff Critic Count -

The number of critics used in coming up with the Critic Score User Score

- Score by Metacritic's subscribers

User Count - Number of users who gave the userscore

Developer - Party responsible for creating the game

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other_Sales	Global_Sales	Critic_Score	Critic_Count	User_Score	User_Count	Developer	Rating
2	Wii Sports	Wii	2006	Sports	Nintendo	41.36	28.96	3.77	8.45	82.53	76	51	8	322	Nintendo	E
3	Super Mario NES		1985	Platform	Nintendo	29.08	3.58	6.81	0.77	40.24						
4	Mario Kart Wii		2008	Racing	Nintendo	15.68	12.76	3.79	3.29	35.52	82	73	8.3	709	Nintendo	E
5	Wii Sports Resort	Wii	2009	Sports	Nintendo	15.61	10.93	3.28	2.95	32.77	80	73	8	192	Nintendo	E
6	Pokemon R GB		1996	Role-Playing	Nintendo	11.27	8.89	10.22	1	31.37						
7	Tetris	GB	1989	Puzzle	Nintendo	23.2	2.26	4.22	0.58	30.26						
8	New Super DS		2006	Platform	Nintendo	11.28	9.14	6.5	2.88	29.8	89	65	8.5	431	Nintendo	E
9	Wii Play	Wii	2006	Misc	Nintendo	13.96	9.18	2.93	2.84	28.92	58	41	6.6	129	Nintendo	E
10	New Super Wii		2009	Platform	Nintendo	14.44	6.94	4.7	2.24	28.32	87	80	8.4	594	Nintendo	E
11	Duck Hunt	NES	1984	Shooter	Nintendo	26.93	0.63	0.28	0.47	28.31						
12	Nintendogs DS		2005	Simulation	Nintendo	9.05	10.95	1.93	2.74	24.67						
13	Mario Kart DS		2005	Racing	Nintendo	9.71	7.47	4.13	1.9	23.21	91	64	8.6	464	Nintendo	E
14	Pokemon G GB		1999	Role-Playing	Nintendo	9	6.18	7.2	0.71	23.1						
15	Wii Fit	Wii	2007	Sports	Nintendo	8.92	8.03	3.6	2.15	22.7	80	63	7.7	146	Nintendo	E
16	Kinect Adventure	X360	2010	Misc	Microsoft G	15	4.89	0.24	1.69	21.81	61	45	6.3	106	Good Science St	E
17	Wii Fit Plus	Wii	2009	Sports	Nintendo	9.01	8.49	2.53	1.77	21.79	80	33	7.4	52	Nintendo	E
18	Grand Theft PS3		2013	Action	Take-Two II	7.02	0.09	0.98	3.96	21.04	97	50	8.2	3994	Rockstar North	M
19	Grand Theft PS2		2004	Action	Take-Two II	9.43	0.4	0.41	10.57	20.81	95	80	9	1988	Rockstar North	M
20	Super Mario SNES		1990	Platform	Nintendo	12.78	3.75	3.54	0.55	20.61						
21	Brain Age DS		2005	Misc	Nintendo	4.74	9.2	4.16	2.04	20.15						
22	Pokemon D DS		2006	Role-Playing	Nintendo	6.38	4.46	6.04	1.36	18.25	77	58	7.9	50	Nintendo	E
23	Super Mario GB		1989	Platform	Nintendo	10.83	2.71	4.18	0.42	18.14						
24	Super Mario NES		1989	Platform	Nintendo	9.54	3.44	3.84	0.46	17.28						
25	Grand Theft X360		2013	Action	Take-Two II	9.66	5.14	0.06	1.41	16.27	97	58	8.1	3711	Rockstar North	M
26	Grand Theft PS2		2002	Action	Take-Two II	8.41	5.49	0.47	1.78	16.15	95	62	8.7	730	Rockstar North	M
27	Pokemon R GBA		2002	Role-Playing	Nintendo	6.06	3.9	5.38	0.5	15.85						
28	Brain Age 2 DS		2005	Puzzle	Nintendo	3.43	5.35	5.32	1.18	15.29	77	37	7.1	10	Nintendo	E
29	Pokemon B DS		2010	Role-Playing	Nintendo	5.51	3.17	5.65	0.8	15.14						
30	Gran Turismo PS2		2001	Racing	Sony Comp	6.85	5.09	1.87	1.16	14.98	95	54	8.4	314	Polyphony Digita	E

❖ Analysis of data-set(R/Python)

```
> print(head(vg_data))
```

	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other_Sales	Global_Sales
1	Wii Sports	Wii	2006	Sports	Nintendo	41.36	28.96	3.77	8.45	82.53
3	Mario Kart Wii	Wii	2008	Racing	Nintendo	15.68	12.76	3.79	3.29	35.52
4	Wii Sports Resort	Wii	2009	Sports	Nintendo	15.61	10.93	3.28	2.95	32.77
7	New Super Mario Bros.	DS	2006	Platform	Nintendo	11.28	9.14	6.50	2.88	29.80
8	Wii Play	Wii	2006	Misc	Nintendo	13.96	9.18	2.93	2.84	28.92
9	New Super Mario Bros.	Wii	2009	Platform	Nintendo	14.44	6.94	4.70	2.24	28.32

```
> summary(vg_data)
```

	Name	Platform	Year	Genre	Publisher	NA_Sales
Length:	7017	Length:7017	Length:7017	Length:7017	Length:7017	Min. : 0.0000
Class:	character	Class:character	Class:character	Class:character	Class:character	1st Qu.: 0.0600
Mode:	character	Mode:character	Mode:character	Mode:character	Mode:character	Median : 0.1500
						Mean : 0.3893
						3rd Qu.: 0.3900
						Max. : 41.3600

	EU_Sales	JP_Sales	Other_Sales	Global_Sales	Critic_Score	Critic_Count
Min.:	0.0000	Min.: 0.00000	Min.: 0.00000	Min.: 0.0100	Min.: 13.00	Min.: 3.00
1st Qu.:	0.0200	1st Qu.: 0.00000	1st Qu.: 0.01000	1st Qu.: 0.1100	1st Qu.: 62.00	1st Qu.: 14.00
Median:	0.0600	Median: 0.00000	Median: 0.02000	Median: 0.2900	Median: 72.00	Median: 24.00
Mean:	0.2331	Mean: 0.06295	Mean: 0.08153	Mean: 0.7671	Mean: 70.25	Mean: 28.78
3rd Qu.:	0.2100	3rd Qu.: 0.01000	3rd Qu.: 0.07000	3rd Qu.: 0.7500	3rd Qu.: 80.00	3rd Qu.: 39.00
Max.:	28.9600	Max.: 6.50000	Max.: 10.57000	Max.: 82.5300	Max.: 98.00	Max.: 113.00

	User_Score	User_Count	Developer	Rating
Min.:	0.500	Min.: 4.0	Length:7017	Length:7017
1st Qu.:	6.500	1st Qu.: 11.0	Class:character	Class:character
Median:	7.500	Median: 27.0	Mode:character	Mode:character
Mean:	7.182	Mean: 173.4		
3rd Qu.:	8.200	3rd Qu.: 89.0		
Max.:	9.600	Max.: 10665.0		

```
> str(vg_data)
```

```
'data.frame': 7017 obs. of 16 variables:
```

```
$ Name      : chr "Wii Sports" "Mario Kart Wii" "Wii Sports Resort" "New Super Mario Bros." ...
```

```
$ Platform  : chr "Wii" "Wii" "Wii" "DS" ...
```

```
$ Year      : chr "2006" "2008" "2009" "2006" ...
```

```
$ Genre     : chr "Sports" "Racing" "Sports" "Platform" ...
```

```
$ Publisher : chr "Nintendo" "Nintendo" "Nintendo" "Nintendo" ...
```

```
$ NA_Sales  : num 41.4 15.7 15.6 11.3 14 ...
```

```
$ EU_Sales  : num 28.96 12.76 10.93 9.14 9.18 ...
```

```
$ JP_Sales  : num 3.77 3.79 3.28 6.5 2.93 4.7 4.13 3.6 0.24 2.53 ...
```

```
$ Other_Sales : num 8.45 3.29 2.95 2.88 2.84 2.24 1.9 2.15 1.69 1.77 ...
```

```
$ Global_Sales : num 82.5 35.5 32.8 29.8 28.9 ...
```

```
$ Critic_Score : int 76 82 80 89 58 87 91 80 61 80 ...
```

```
$ Critic_Count : int 51 73 73 65 41 80 64 63 45 33 ...
```

```
$ User_Score  : num 8 8.3 8 8.5 6.6 8.4 8.6 7.7 6.3 7.4 ...
```

```
$ User_Count  : int 322 709 192 431 129 594 464 146 106 52 ...
```

```
$ Developer   : chr "Nintendo" "Nintendo" "Nintendo" "Nintendo" ...
```

```
$ Rating      : chr "E" "E" "E" "E" ...
```

```
- attr(*, "na.action")= 'omit' Named int [1:9702] 2 5 6 10 11 13 19 21 22 23 ...
```

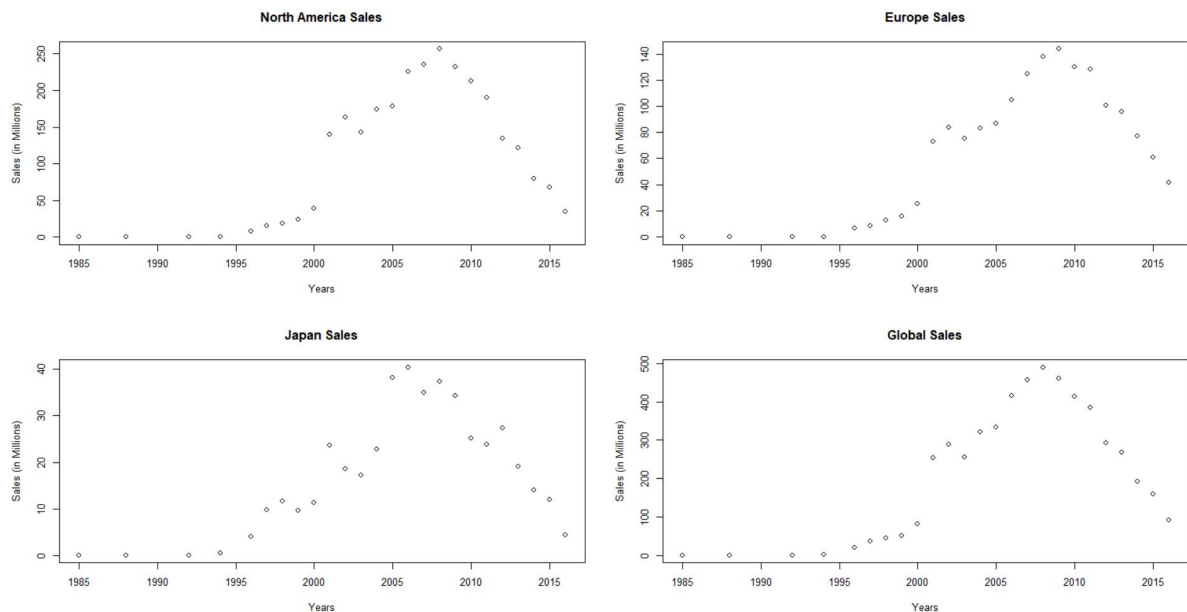
```
..- attr(*, "names")= chr [1:9702] "2" "5" "6" "10" ...
```

❖ Analysis graph of the data-set(R/Python)

1) Comparing Sales of various Countries and the Global Sales Graph

Removing the Null Values and filtering data-set to get various sales and year column. Then adding the duplicate Year rows to get total sales in a particular Year by Aggregate function.

```
> vgfilter = filter(vg_data, Year!="N/A" & Global_Sales!="N/A" & EU_Sales!="N/A" & JP_Sales!="N/A" & NA_Sales!="N/A" , Genre!="N/A")
> Data1 = select(vgfilter, Year, EU_Sales, JP_Sales,NA_Sales, Global_Sales)
> print(head(Data1))
  Year EU_Sales JP_Sales NA_Sales Global_Sales
1 2006  28.96    3.77   41.36    82.53
2 2008  12.76    3.79   15.68    35.52
3 2009  10.93    3.28   15.61    32.77
4 2006   9.14    6.50   11.28    29.80
5 2006   9.18    2.93   13.96    28.92
6 2009   6.94    4.70   14.44    28.32
> filter_data1 <- aggregate(x= Data1$NA_Sales,
+                           by= list(Data1$Year),
+                           FUN=sum)
> filter_data2 <- aggregate(x= Data1$EU_Sales,
+                           by= list(Data1$Year),
+                           FUN=sum)
> filter_data3 <- aggregate(x= Data1$JP_Sales,
+                           by= list(Data1$Year),
+                           FUN=sum)
> filter_data4 <- aggregate(x= Data1$Global_Sales,
+                           by= list(Data1$Year),
+                           FUN=sum)
> print(head(filter_data4))
  Group.1      x
1 1985  0.03
2 1988  0.03
3 1992  0.03
4 1994  1.27
5 1996 20.35
6 1997 36.02
> par(mfrow=c(2,2))
> plot(filter_data1, main="North America Sales", xlab="Years", ylab="Sales (in Millions)")
> plot(filter_data2, main="Europe Sales", xlab="Years", ylab="Sales (in Millions)")
> plot(filter_data3, main="Japan Sales", xlab="Years", ylab="Sales (in Millions)")
> plot(filter_data4, main="Global Sales", xlab="Years", ylab="Sales (in Millions)")
```



Comparing Sales

2)

i) Analyzing Total Sales Per Platform

First we filter the data to get only a certain famous Platforms, example :- we included PS and XB Series.

So we can compare which Platform got higher sales.

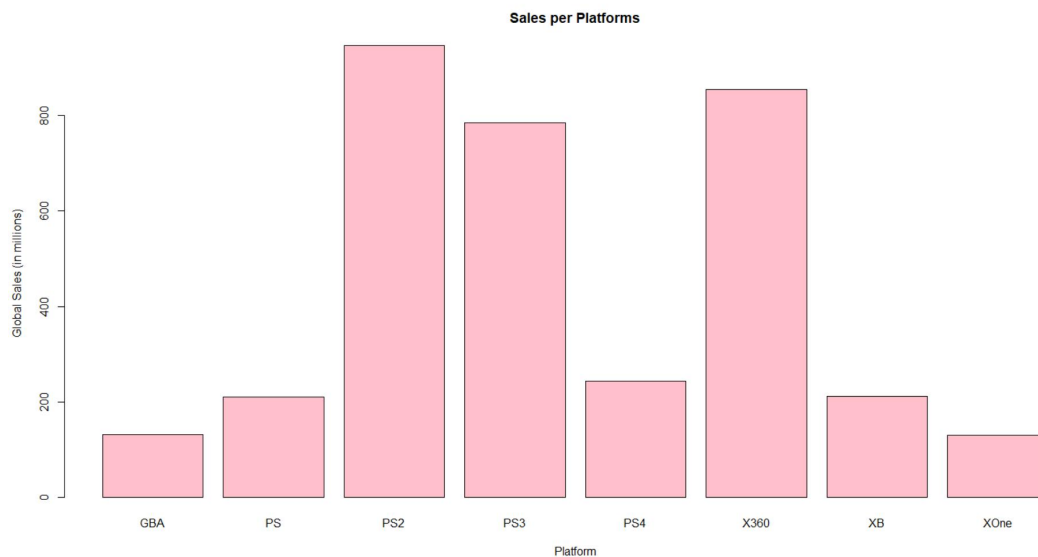
```
> vgfilterPlat=filter(vgfilter, Platform == "PS" | Platform=="PS2" | Platform=="PS3" | Platform=="PS4" | Platform=="XOne" | Platform=="GBA" | Platform=="XB" | Platform=="X360" )
> print(head(vgfilterPlat))
```

	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales
1	Kinect Adventures!	X360	2010	Misc	Microsoft Game Studios	15.00	4.89
2	Grand Theft Auto V	PS3	2013	Action	Take-Two Interactive	7.02	9.09
3	Grand Theft Auto: San Andreas	PS2	2004	Action	Take-Two Interactive	9.43	0.40
4	Grand Theft Auto V	X360	2013	Action	Take-Two Interactive	9.66	5.14
5	Grand Theft Auto: Vice City	PS2	2002	Action	Take-Two Interactive	8.41	5.49
6	Gran Turismo 3: A-Spec	PS2	2001	Racing	Sony Computer Entertainment	6.85	5.09

```

JP_Sales other_Sales Global_Sales Critic_Score Critic_Count User_Score User_Count Developer
1 0.24 1.69 21.81 61 45 6.3 106 Good Science Studio
2 0.98 3.96 21.04 97 50 8.2 3994 Rockstar North
3 0.41 10.57 20.81 95 80 9.0 1388 Rockstar North
4 0.06 1.41 16.27 97 58 8.1 3711 Rockstar North
5 0.47 1.78 16.15 95 62 8.7 730 Rockstar North
6 1.87 1.16 14.98 95 54 8.4 314 Polyphony Digital

Rating
1 E
2 M
3 M
4 M
5 M
6 E
> barplot(pvsg$Global_Sales,names.arg = pvsg$Platform, col="pink",xlab="Platform", ylab="Global Sales (in millions)", main="Sales per Platforms")
```



v1.01

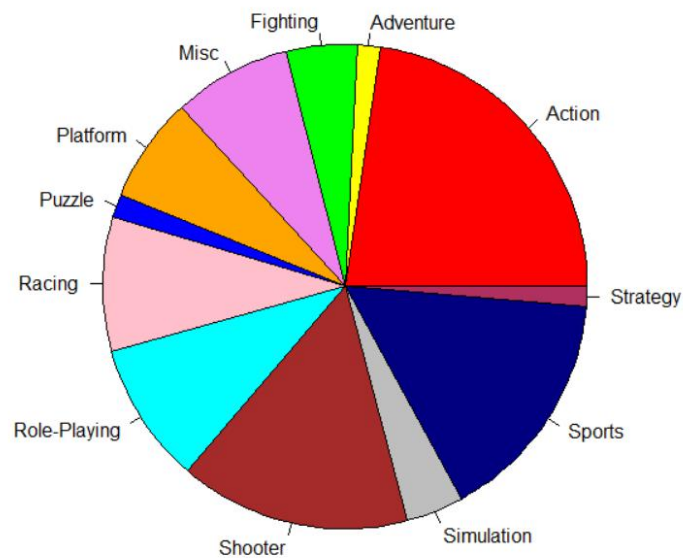
Here we can observe that PS2, PS3 and X360 got highest Sales Globally.

ii) Analyzing Total Sales Per Genre

Filtering Data to add the sales of duplicate Genre to get total Sales of each Genre.

```
> filter_genre <- aggregate(x= vgfilter$Global_Sales,
+                           by= list(vgfilter$Genre),
+                           FUN=sum)
> colors = c("red", "yellow", "green", "violet",
+           "orange", "blue", "pink", "cyan", "brown", "grey", "navy blue", "maroon")
> par(mfrow=c(1,1))
> pie(filter_genre$x, filter_genre$Group.1,col=colors,main = "Pie Chart of Sales According to Genre")
```

Pie Chart of Sales According to Genre



3) Comparing Platform and Genre with the Critic and Users Score/Count

i) Analyzing Genre with Critic Scores/Count and Users Scores/Count

```
> #Filtering Genre
> vgfilterGenre=filter(vgfilter, Genre=="Action" | Genre=="Racing" | Genre=="Shooter" | Genre=="Sports" | Genre=="Fighting")
> print(head(vgfilterPlat))
```

	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other_Sales	Global_Sales
1	Kinect Adventures!	X360	2010	Misc	Microsoft Game Studios	15.00	4.89	0.24	1.69	21.81
2	Grand Theft Auto V	PS3	2013	Action	Take-Two Interactive	7.02	9.09	0.98	3.96	21.04
3	Grand Theft Auto: San Andreas	PS2	2004	Action	Take-Two Interactive	9.43	0.40	0.41	10.57	20.81
4	Grand Theft Auto V	X360	2013	Action	Take-Two Interactive	9.66	5.14	0.06	1.41	16.27
5	Grand Theft Auto: Vice City	PS2	2002	Action	Take-Two Interactive	8.41	5.49	0.47	1.78	16.15
6	Gran Turismo 3: A-Spec	PS2	2001	Racing	Sony Computer Entertainment	6.85	5.09	1.87	1.16	14.98

```
> Critic_Score Critic_Count User_Score User_Count Developer Rating
1 61 45 6.3 106 Good Science Studio E
2 97 50 8.2 3994 Rockstar North M
3 95 80 9.0 1588 Rockstar North M
4 97 58 8.1 3711 Rockstar North M
5 95 62 8.7 730 Rockstar North M
6 95 54 8.4 314 Polyphony Digital E
```

```
> # Genre vs Score/Count
> pvsq <- aggregate(Global_Sales ~ Platform, data = vgfilterGenre, sum)
> csvsg=aggregate(Critic_Score ~ Genre, data = vgfilterGenre, sum)
> ccvsg=aggregate(Critic_Count ~ Genre, data = vgfilterGenre, sum)
> usvsg=aggregate(User_Score ~ Genre, data = vgfilterGenre, sum)
> ucvsq=aggregate(User_Count ~ Genre, data = vgfilterGenre, sum)
> par(mfrow=c(2,2))
> barplot(csvsg$Critic_Score,col="orange",names.arg=csvsg$Genre,xlab="Genre",ylab="Critic_Score")
> barplot(ccvsg$Critic_Count,col="red",names.arg=ccvsg$Genre,xlab="Genre",ylab="Critic_Count")
> barplot(usvsg$User_Score,col="yellow",names.arg=usvsg$Genre,xlab="Genre",ylab="User_Score")
> barplot(ucvsq$User_Count,col="green",names.arg=ucvsq$Genre,xlab="Genre",ylab="User_Count")
```

ii) Analyzing Platform with Critic Scores/Count and Users Scores/Count

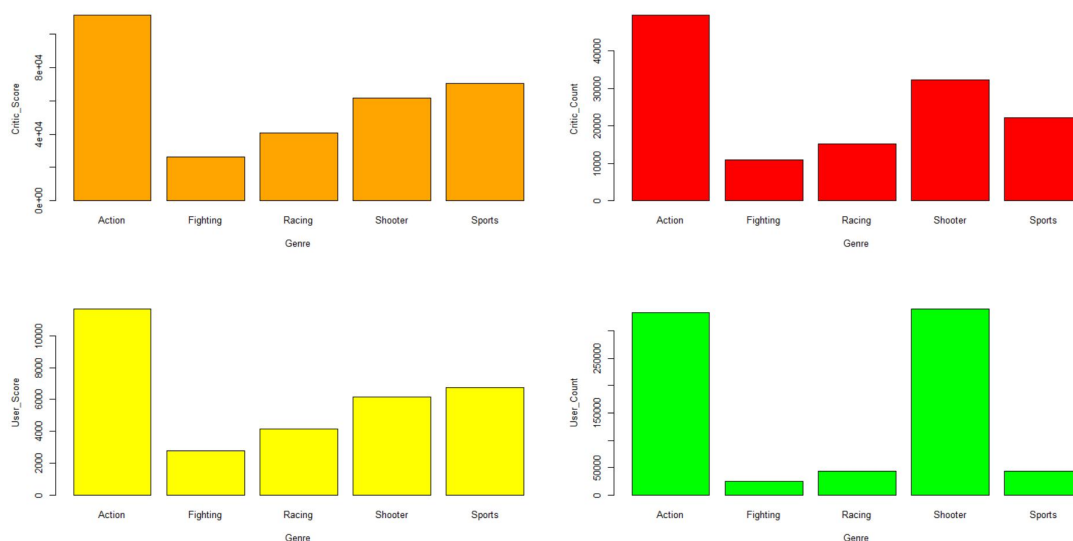
```
> #Filtering Platform
> vgfilterPlat=filter(vgfilter, Platform=="PS" | Platform=="PS2" | Platform=="PS3" | Platform=="PS4" | Platform=="XOne" | Platform=="GBA" | Platform=="XB" | Platform=="X360")
> print(head(vgfilterPlat))
```

	Name	Platform	Year	Genre	Publisher	NA_Sales	EU_Sales	JP_Sales	Other_Sales	Global_Sales
1	Kinect Adventures!	X360	2010	Misc	Microsoft Game Studios	15.00	4.89	0.24	1.69	21.81
2	Grand Theft Auto V	PS3	2013	Action	Take-Two Interactive	7.02	9.09	0.98	3.96	21.04
3	Grand Theft Auto: San Andreas	PS2	2004	Action	Take-Two Interactive	9.43	0.40	0.41	10.57	20.81
4	Grand Theft Auto V	X360	2013	Action	Take-Two Interactive	9.66	5.14	0.06	1.41	16.27
5	Grand Theft Auto: Vice City	PS2	2002	Action	Take-Two Interactive	8.41	5.49	0.47	1.78	16.15
6	Gran Turismo 3: A-Spec	PS2	2001	Racing	Sony Computer Entertainment	6.85	5.09	1.87	1.16	14.98

```
> Critic_Score Critic_Count User_Score User_Count Developer Rating
1 61 45 6.3 106 Good Science Studio E
2 97 50 8.2 3994 Rockstar North M
3 95 80 9.0 1588 Rockstar North M
4 97 58 8.1 3711 Rockstar North M
5 95 62 8.7 730 Rockstar North M
6 95 54 8.4 314 Polyphony Digital E
```

```
> par(mfrow=c(1,1))
> # Platform vs Score/Count
> csvsP=aggregate(Critic_Score ~ Platform, data = vgfilterPlat, sum)
> ccvpsP=aggregate(Critic_Count ~ Platform, data = vgfilterPlat, sum)
> usvpsP=aggregate(User_Score ~ Platform, data = vgfilterPlat, sum)
> ucvspsP=aggregate(User_Count ~ Platform, data = vgfilterPlat, sum)
> par(mfrow=c(2,2))
> barplot(csvsP$Critic_Score,col="orange",names.arg=csvsP$Platform,xlab="Platform",ylab="Critic_Score")
> barplot(ccvpsP$Critic_Count,col="red",names.arg=ccvpsP$Platform,xlab="Platform",ylab="Critic_Count")
> barplot(usvpsP$User_Score,col="yellow",names.arg=usvpsP$Platform,xlab="Platform",ylab="User_Score")
> barplot(ucvspsP$User_Count,col="green",names.arg=ucvspsP$Platform,xlab="Platform",ylab="User_Count")
```

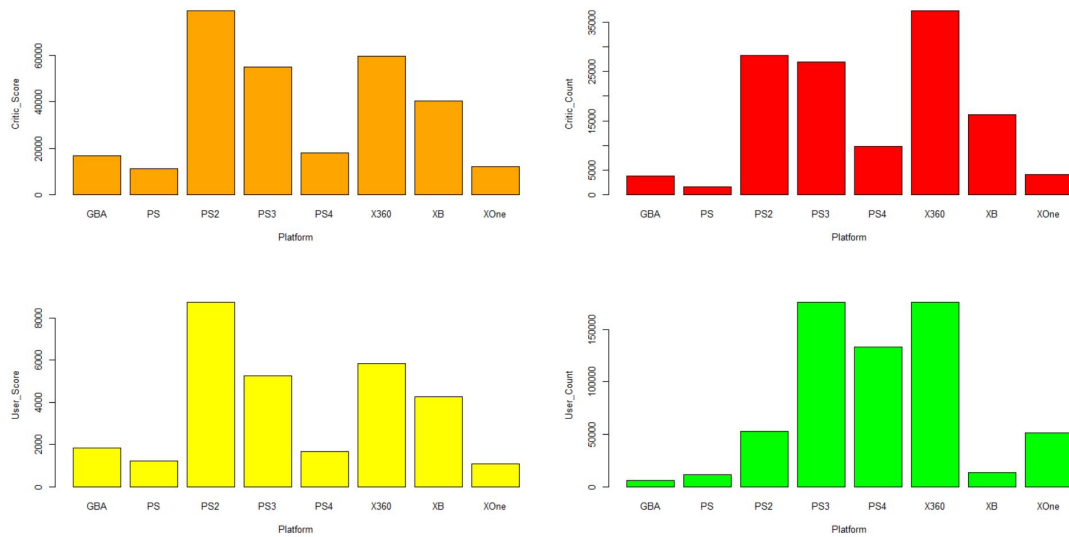
Graphs of Genre to Critic and User Values



V1.2

In the Following Graphs we can see that Action, Sports and Shooter games got Higher Scores and Count

Graphs of Platform to Critic and User Values



V1.3

In the Following Graphs we can see that PS2 ,PS3 and X360 Got Higher Scores and Count

Therefore , according to Graph v1.01 :- PS2 ,PS3 and X360 got globally high sales. Graph v1.02/v1.2 and v1.3 shows that Genre : Action, Sports and Shooter and Platform : PS2 ,PS3 and X360 got higher values for User and Critic - Scores and Count.

So,we can say that if Action, Sports and Shooter games were Launched on (PS2/PS3/X360) their Sales would be higher.

4) Printing Top 5 Sales Per Platform

Filtering data to get top 5 Best Selling Games Data on Biggest Platform (PS/XBOX).

```
> top_five_ps <- vgfilter1 %>%
+   filter(rank(desc(Global_Sales))<=5)
> top_five_ps2 <- vgfilter2 %>%
+   filter(rank(desc(Global_Sales))<=5)
> top_five_ps3 <- vgfilter3 %>%
+   filter(rank(desc(Global_Sales))<=5)
> top_five_x360 <- vgfilter4 %>%
+   filter(rank(desc(Global_Sales))<=5)
> print("Top 5 Best Selling Games published on PS")
[1] "Top 5 Best Selling Games published on PS"
> print(select(top_five_ps,Name,Publisher,Global_Sales))
      Name      Publisher Global_Sales
1  Gran Turismo Sony Computer Entertainment    10.95
2  Final Fantasy VII Sony Computer Entertainment    9.72
3  Gran Turismo 2 Sony Computer Entertainment    9.49
4  Final Fantasy VIII SquareSoft    7.86
5  Tekken 3 Sony Computer Entertainment    7.16
> print("Top 5 Best Selling Games published on PS2")
[1] "Top 5 Best Selling Games published on PS2"
> print(select(top_five_ps2,Name,Publisher,Global_Sales))
      Name      Publisher Global_Sales
1 Grand Theft Auto: San Andreas Take-Two Interactive    20.81
2  Grand Theft Auto: Vice City Take-Two Interactive    16.15
3  Gran Turismo 3: A-Spec Sony Computer Entertainment    14.98
4  Grand Theft Auto III Take-Two Interactive    13.10
5  Gran Turismo 4 Sony Computer Entertainment    11.66
> print("Top 5 Best Selling Games published on PS3")
[1] "Top 5 Best Selling Games published on PS3"
> print(select(top_five_ps3,Name,Publisher,Global_Sales))
      Name      Publisher Global_Sales
1  Grand Theft Auto V Take-Two Interactive    21.04
2  Call of Duty: Black Ops II Activision    13.79
3  Call of Duty: Modern Warfare 3 Activision    13.32
4  Call of Duty: Black Ops Activision    12.63
5  Gran Turismo 5 Sony Computer Entertainment    10.70

> print("Top 5 Best Selling Games published on X360")
[1] "Top 5 Best Selling Games published on X360"
> print(select(top_five_x360,Name,Publisher,Global_Sales))
      Name      Publisher Global_Sales
1  Kinect Adventures! Microsoft Game Studios    21.81
2  Grand Theft Auto V Take-Two Interactive    16.27
3  Call of Duty: Modern Warfare 3 Activision    14.73
4  Call of Duty: Black Ops Activision    14.61
5  Call of Duty: Black Ops II Activision    13.67
```


❖ Data Cleaning if required (R/Python)

1. Null Data was dropped.
2. Filtered to get numeric Columns.
3. Some of the Platforms and Genre were removed to keep graph clean.

❖ Code (Multiple models) (R/Python)

MULTIPLE REGRESSION

```
#MR|
# co-relation
round(cor(TheData, method="pearson"),2)

# Create Training and Test data -
set.seed(100) # setting seed to reproduce results of random sampling
split = sample.split(TheData$Global_Sales, SplitRatio = 0.8)
training_set = subset(TheData, split == TRUE)
test_set = subset(TheData, split == FALSE)

ml_reg <- lm(Global_Sales ~ . -Other_Sales,data=TheData)

summary(ml_reg)
print(ml_reg)

pred <- predict(ml_reg, test_set)

#Calculate prediction accuracy and error rates
actuals_preds <- data.frame(cbind(actuals=test_set$Global_Sales, predicted=pred)) # make a data frame

correlation_accuracy <- cor(actuals_preds)

head(actuals_preds)
tail(actuals_preds)

min_max_accuracy <- mean(apply(actuals_preds, 1, min) / apply(actuals_preds, 1, max))

print(min_max_accuracy)

mape <- mean(abs((actuals_preds$predicted - actuals_preds$actuals))/actuals_preds$actuals)

print(mape)
```

❖ Results

```
> #MR
> # co-relation
> round(cor(TheData, method="pearson"),2)
      NA_Sales EU_Sales JP_Sales Other_Sales Global_Sales Critic_Score Critic_Count User_Score User_Count
NA_Sales      1.00    0.84    0.47      0.73      0.96      0.23      0.28      0.09      0.24
EU_Sales      0.84    1.00    0.52      0.72      0.94      0.21      0.26      0.06      0.28
JP_Sales      0.47    0.52    1.00      0.39      0.61      0.15      0.17      0.13      0.07
Other_Sales    0.73    0.72    0.39      1.00      0.80      0.19      0.24      0.06      0.24
Global_Sales   0.96    0.94    0.61      0.80      1.00      0.24      0.29      0.09      0.26
Critic_Score   0.23    0.21    0.15      0.19      0.24      1.00      0.39      0.58      0.26
Critic_Count   0.28    0.26    0.17      0.24      0.29      0.39      1.00      0.19      0.36
User_Score     0.09    0.06    0.13      0.06      0.09      0.58      0.19      1.00      0.02
User_Count     0.24    0.28    0.07      0.24      0.26      0.26      0.36      0.02      1.00

> # Create Training and Test data -
> set.seed(100) # setting seed to reproduce results of random sampling
> split = sample.split(TheData$Global_Sales, SplitRatio = 0.8)
> training_set = subset(TheData, split == TRUE)
> test_set = subset(TheData, split == FALSE)
> ml_reg <- lm(Global_Sales ~ . -Other_Sales,data=TheData)
```

```
> summary(ml_reg)
```

```
Call:
```

```
lm(formula = Global_Sales ~ . - Other_Sales, data = TheData)
```

```
Residuals:
```

```
      Min       1Q   Median       3Q      Max
-0.9455 -0.0172 -0.0040  0.0063  9.3734
```

```
Coefficients:
```

```
              Estimate Std. Error t value Pr(>|t|)
(Intercept) -5.235e-03  1.219e-02  -0.430  0.66752
NA_Sales      1.117e+00  4.078e-03 273.856 < 2e-16 ***
EU_Sales      1.134e+00  5.985e-03 189.466 < 2e-16 ***
JP_Sales      1.015e+00  8.738e-03 116.177 < 2e-16 ***
Critic_Score  1.988e-04  2.038e-04   0.976  0.32934
Critic_Count  1.757e-04  1.261e-04   1.394  0.16346
User_Score    -1.700e-03  1.822e-03  -0.933  0.35077
User_Count     1.443e-05  4.043e-06   3.569  0.00036 ***
```

```
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 0.1754 on 7009 degrees of freedom
```

```
Multiple R-squared:  0.9918,    Adjusted R-squared:  0.9918
```

```
F-statistic: 1.217e+05 on 7 and 7009 DF,  p-value: < 2.2e-16
```

```
> print(ml_reg)
```

```
Call:
```

```
lm(formula = Global_Sales ~ . - Other_Sales, data = TheData)
```

```
Coefficients:
```

```
(Intercept)      NA_Sales      EU_Sales      JP_Sales  Critic_Score  Critic_Count  User_Score  User_Count
-5.235e-03      1.117e+00      1.134e+00      1.015e+00      1.988e-04      1.757e-04     -1.700e-03      1.443e-05
```

```
> pred <- predict(ml_reg, test_set)
```

```
> #Calculate prediction accuracy and error rates
```

```
> actuals_preds <- data.frame(cbind(actuals=test_set$Global_Sales, predicted=pred)) # make actuals_predicted dataframe.
```

```
> correlation_accuracy <- cor(actuals_preds)
```

```
> head(actuals_preds)
```

```
  actuals predicteds
164    5.48    5.347415
272    4.22    4.332290
294    4.05    4.110611
337    3.71    3.950469
351    3.62    3.751062
377    3.49    3.666819
```

```
> tail(actuals_preds)
```

```
  actuals predicteds
16550    0.01 0.004974960
16554    0.01 0.009735844
16589    0.01 0.012039816
16618    0.01 0.018290866
16619    0.01 0.008128862
16657    0.01 0.018018271
```

```
> min_max_accuracy <- mean(apply(actuals_preds, 1, min) / apply(actuals_preds, 1, max))
```

```
> print(min_max_accuracy)
```

```
[1] 0.9309824
```

```
> mape <- mean(abs((actuals_preds$predicted - actuals_preds$actuals))/actuals_preds$actuals)
```

```
> print(mape)
```

```
[1] 0.07697432
```

```
> plot(predict(ml_reg),                                     # Draw plot using Base R
```

```
+ TheData$Global_Sales,
```

```
+ xlab = "Predicted Values",
```

```
+ ylab = "Observed Values",main="Observe vs Predicted Values")
```

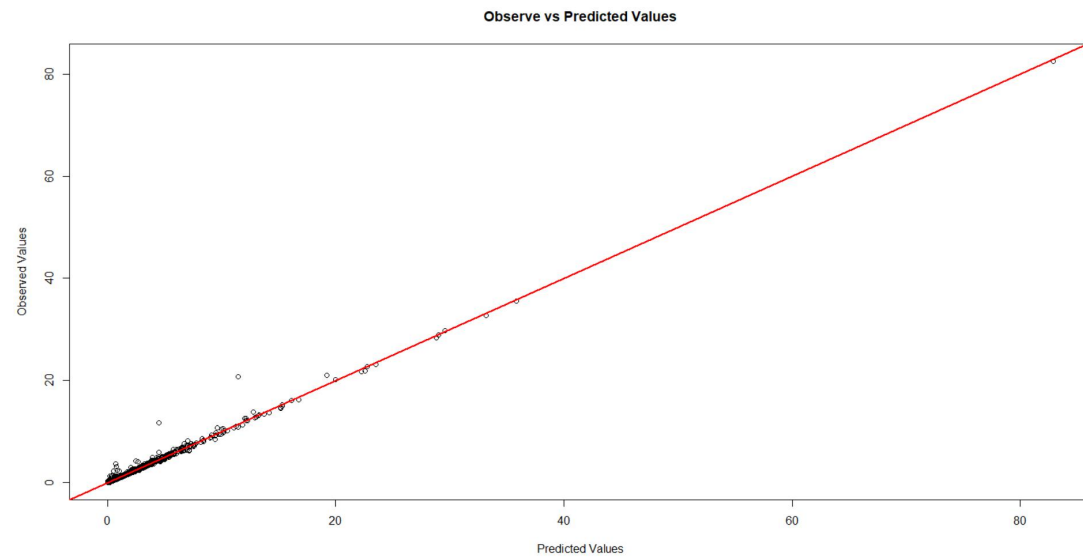
```
> abline(a = 0,                                             # Add straight line
```

```
+ b = 1,
```

```
+ col = "red",
```

```
+ lwd = 2)
```

```
>
```



❖ Conclusion

*Hence, we can conclude that if Action, Sports and Shooter games were Launched on (PS2/PS3/X360) their Sales would be higher.
Also Our Prediction model for Global Sales is 93% accurate.*