



Predicting rate of return at inception

Ezzeri Esa



savarin/rateflask

www.rateflask.com

Peer-to-peer lending platform



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Better Rates. Together.



Personal Loans up to \$35,000¹

How much do you need?

What is it for?

How is your credit?

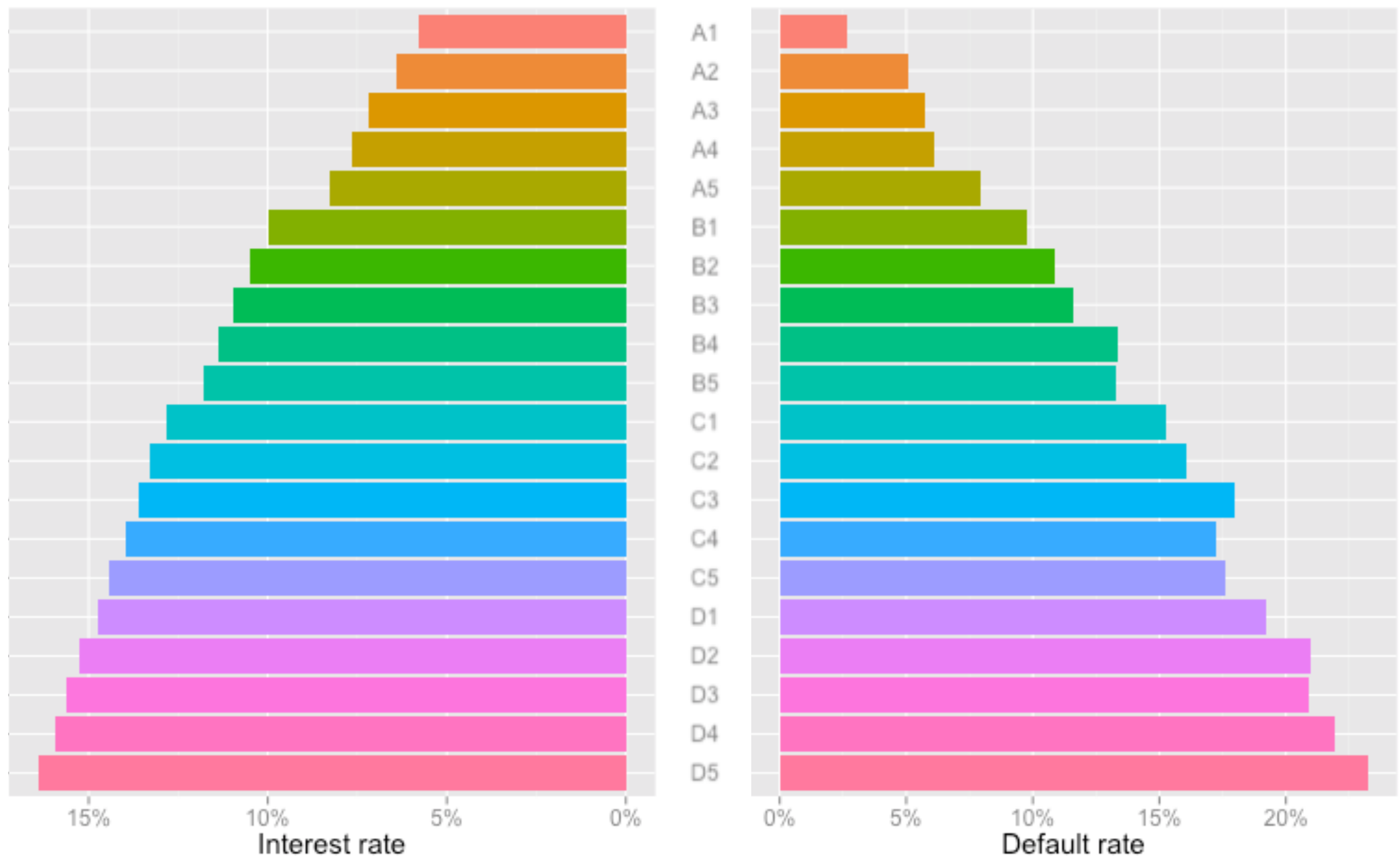
 [Respond to mail](#) ▶

Check Your Rate

Won't impact your credit score

 Privacy & security
PROTECTION

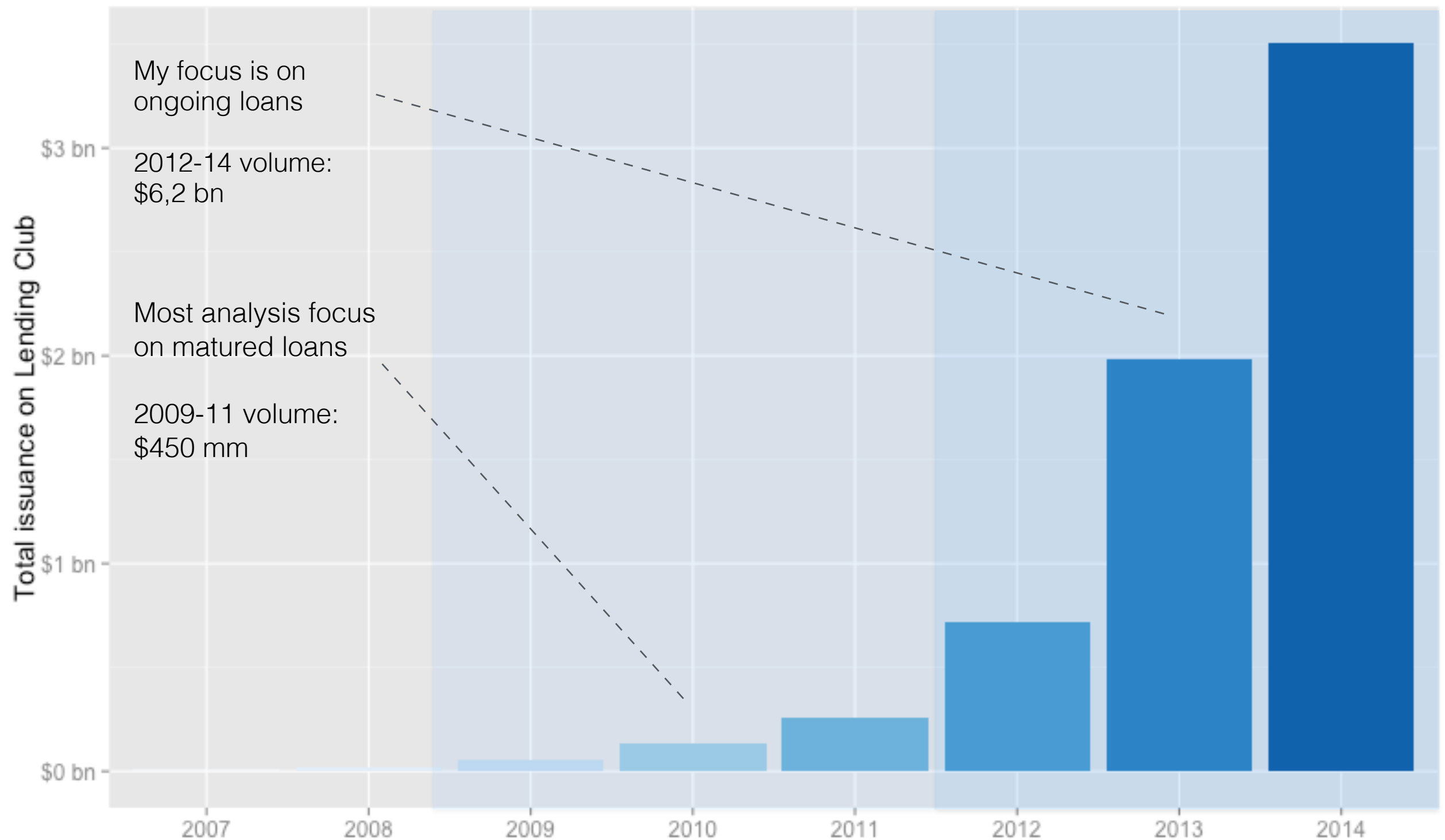
Loan sub-grade as risk-reward



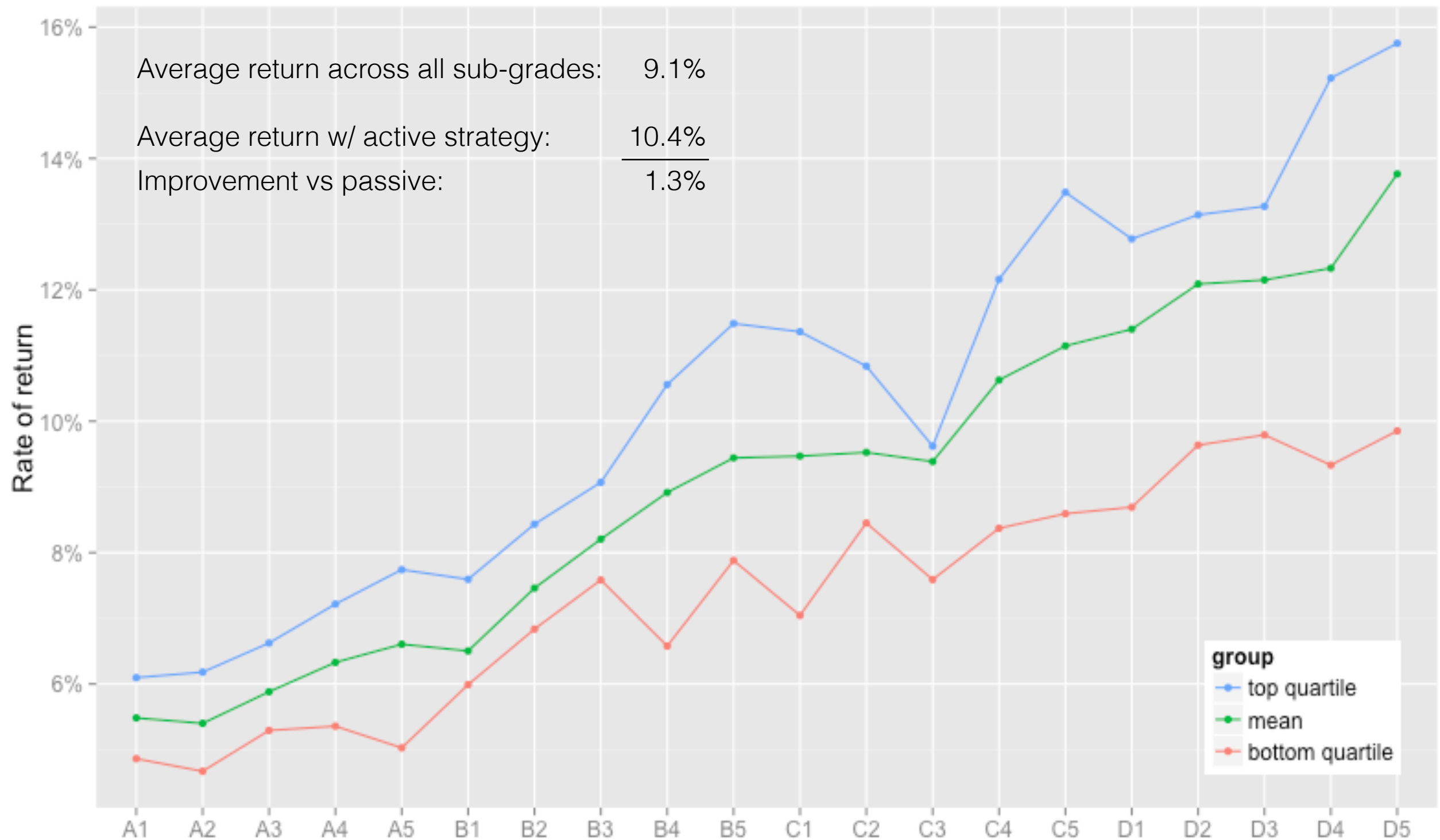
Can we invest on autopilot?

<input type="checkbox"/> Investment	Rate ▼	Term	FICO®	Amount	Purpose	% Funded	Amount / Time Left
<input type="checkbox"/> \$0	B 2 9.17%	36	710-714	\$20,675	Loan Refinancing & Consolidation	<div><div></div></div> 24%	\$15,650 13 days
<input type="checkbox"/> \$0	B 2 9.17%	36	685-689	\$10,000	Credit Card Payoff	<div><div></div></div> 43%	\$5,650 13 days
<input type="checkbox"/> \$0	B 2 9.17%	36	690-694	\$15,000	Loan Refinancing & Consolidation	<div><div></div></div> 25%	\$11,225 13 days
<input type="checkbox"/> \$0	B 2 9.17%	36	675-679	\$12,000	Loan Refinancing & Consolidation	<div><div></div></div> 22%	\$9,300 13 days
<input type="checkbox"/> \$0	B 2 9.17%	36	665-669	\$12,000	Loan Refinancing & Consolidation	<div><div></div></div> 22%	\$9,250 13 days
<input type="checkbox"/> \$0	B 2 9.17%	36	675-679	\$7,000	Loan Refinancing & Consolidation	<div><div></div></div> 25%	\$5,200 13 days
<input type="checkbox"/> \$0	B 2 9.17%	36	680-684	\$9,000	Home Improvement	<div><div></div></div> 27%	\$6,525 13 days

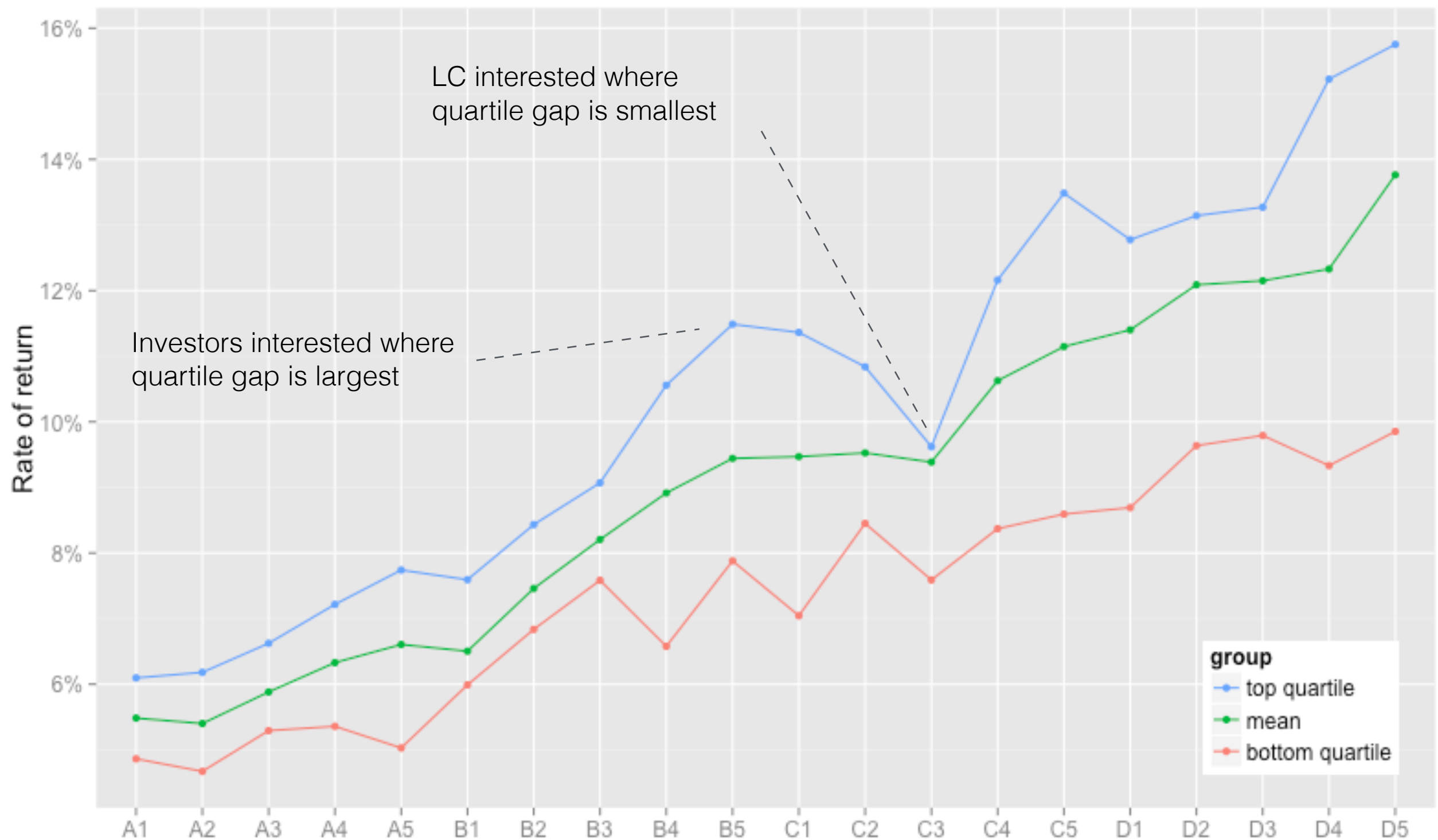
Predicting return at inception



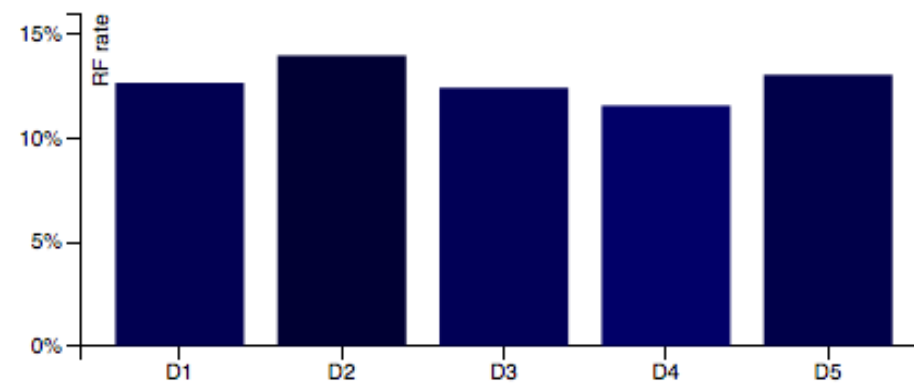
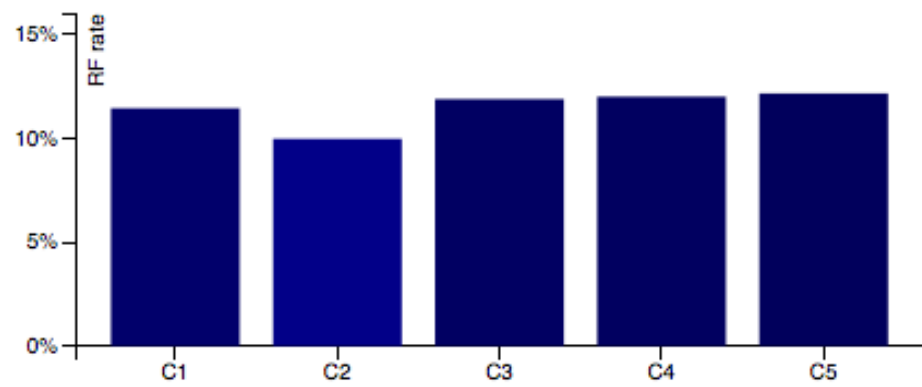
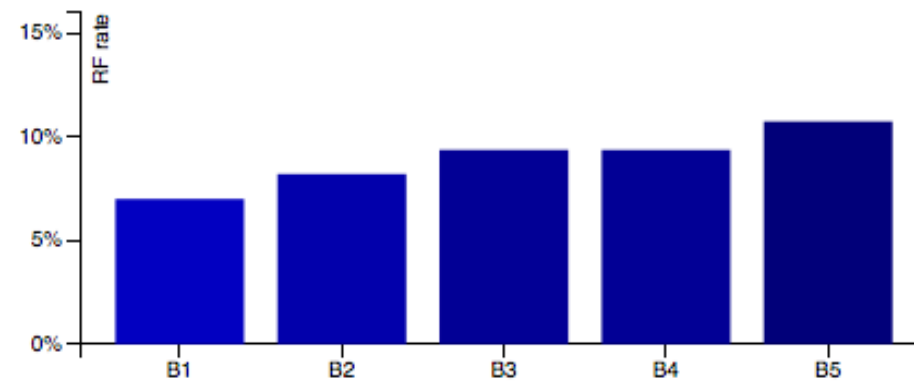
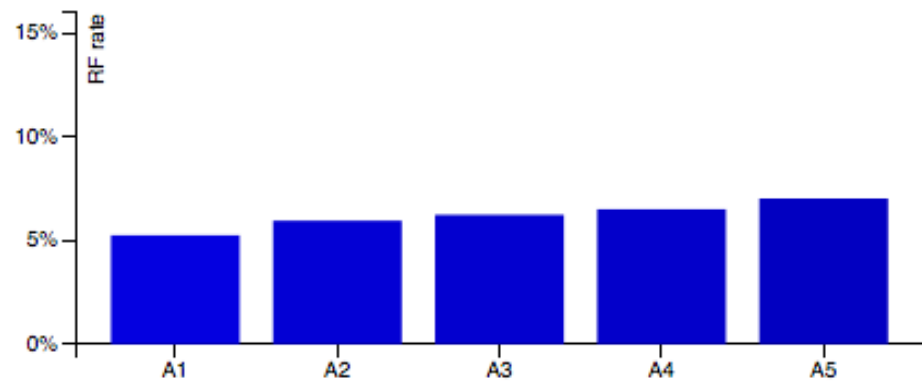
Does the model work?



Why should I care?



Screenshot



RF rate details [here](#), last update Mar 18 2015 07:34 UTC

Show entries

Search:

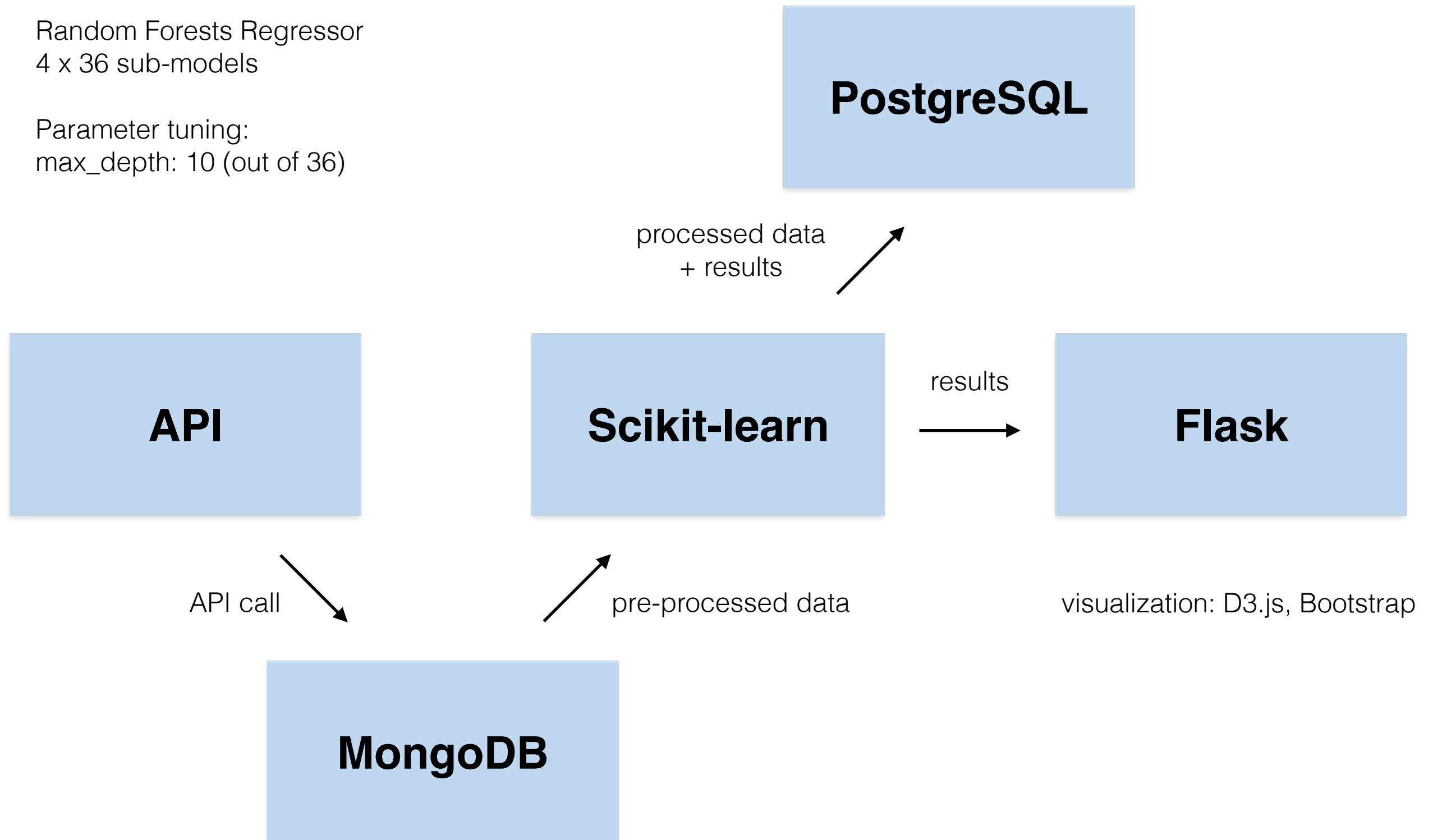
Loan ID	Sub-grade	Term	Amount	% Funded	LC rate	RF rate	% Difference
40970873	B2	36 mth	\$24,000	26.0	9.17%	7.47%	19.0
41640246	B2	36 mth	\$7,800	27.0	9.17%	4.01%	56.0
42495199	B2	36 mth	\$6,500	30.0	9.17%	6.32%	31.0
42984485	B2	36 mth	\$30,000	22.0	9.17%	4.95%	46.0
43076162	B2	36 mth	\$6,000	53.0	9.17%	2.54%	72.0

Smallest difference b/w
LC rate and RF rate
indicate best risk-reward

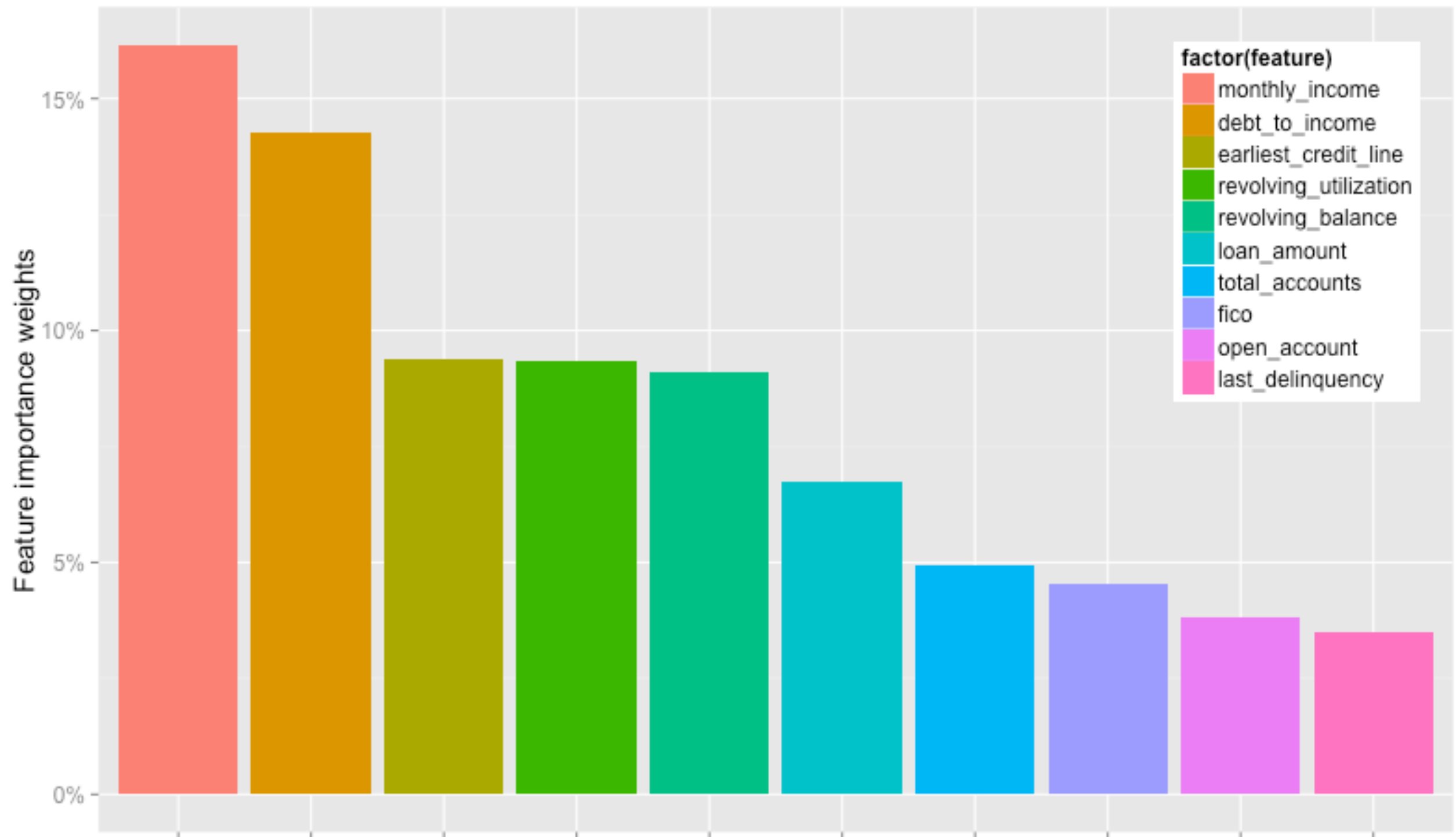
Pipeline of data product

Random Forests Regressor
4 x 36 sub-models

Parameter tuning:
max_depth: 10 (out of 36)



Feature importance



Conclusion

1. Training data - ongoing loans

2. Predict rate of return

3. At inception

Thank you for listening!

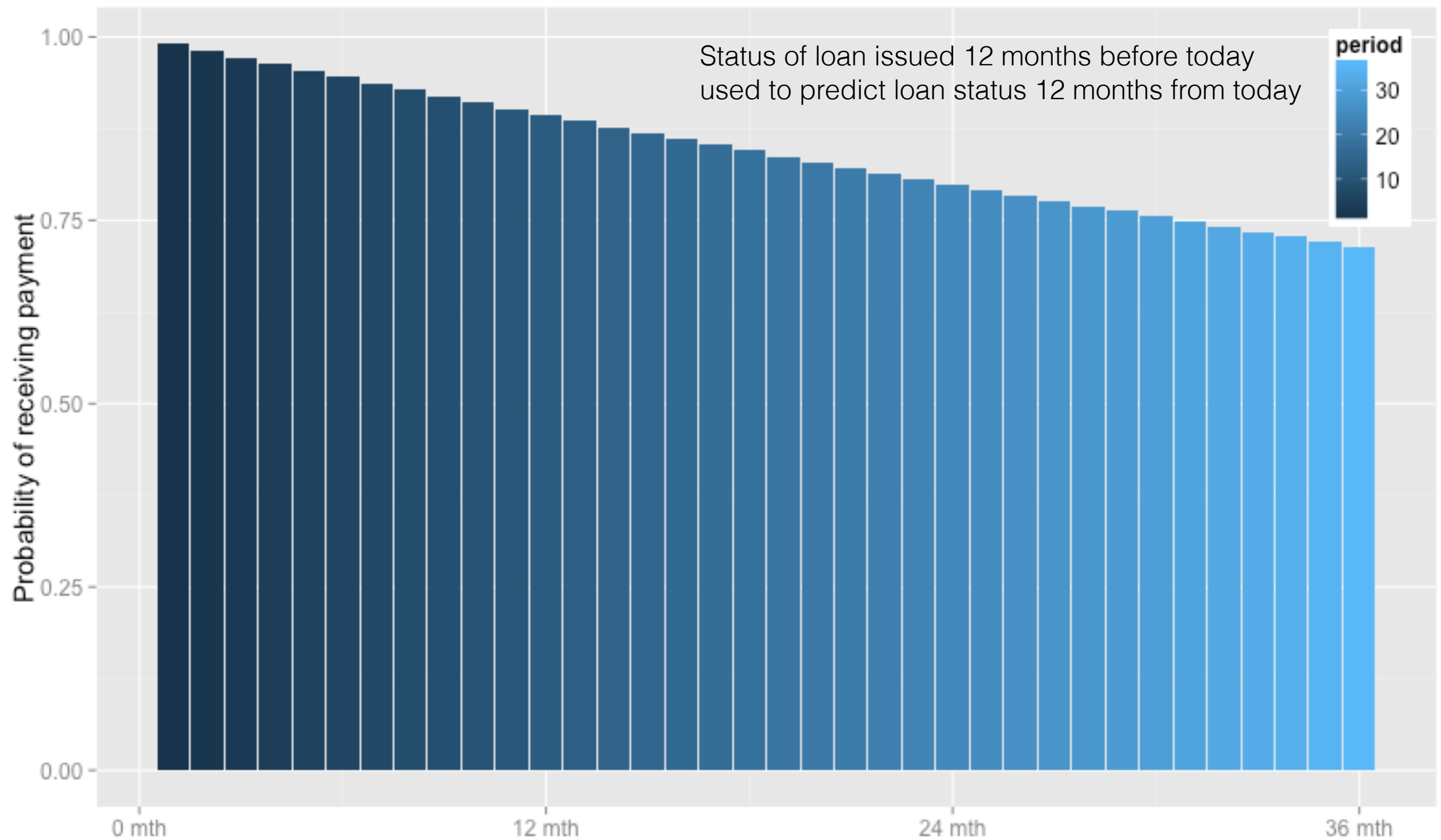
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What can we learn?



Expected vs actual return

