

Dean Gadberry



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SUMMARY

Ministry-trained leader with experience in cross-cultural missions, discipleship, and community engagement, paired with expertise in administration, events, and customer relations. Strong communicator, skilled in building relationships, leading teams, and managing projects to achieve operational excellence.

MISSIONS AND MINISTRY TRAINING

YWAM SBS – School of Biblical Studies

Mar. – Dec. 2021

University of the Nations Certificate in Inductive Bible Studies

Kansas City, MO, USA

- At SBS, I read the entire Bible, chronologically, three times, each time with deeper observation, interpretation, and application, learning to draw meaning from Scripture itself.

YWAM SOFM – School of Frontier Missions

Jul. – Nov. 2020

University of the Nations Certificate in Cross-Cultural Missions

Dubai, UAE; Beirut, Lebanon

- In Dubai and Lebanon, I completed cross-cultural missions training, learning to adapt to new cultures, share the gospel with Muslims, and implement Disciple Making Movements (DMM) strategies.

YWAM DTS – Discipleship Training School

Jul. – Dec. 2019

University of the Nations Certificate III in Discipleship

Newcastle, Australia; Gorkha, Nepal

- In Australia and Nepal, I completed discipleship and outreach training, learning cross-cultural ministry, personal evangelism, and practical service in diverse communities.

WORK EXPERIENCE

Charter Spectrum

Feb. 2025 – Present

Residential Connectivity Specialist

Dallas/Fort Worth Metroplex, TX

- Consistently achieve 200–300% of assigned sales targets in one of the most competitive and performance-driven environments in the telecommunications industry.
- Strategically plan and execute door-to-door sales campaigns for pre-qualified leads, adapting messaging and approach to maximize close rates.
- Serve as the primary face of the brand in the community, building trust and long-term customer relationships.
- Analyze territory performance and adjust lead engagement strategies to optimize productivity and ROI.
- Maintain expert knowledge of complex product offerings, competitive landscape, and evolving customer needs.

PDR-Team

Aug. 2024 – Feb. 2025

Regional Sales Manager & Catastrophe Site Coordinator

United States of America

- Managed high-volume catastrophe sites in Sterling VA, Edmond, OK, and Lewisville, TX, coordinating door-to-door outreach to vehicle owners for damage assessments and repair scheduling.
- Directed and assigned paintless dent repair estimators and repair technicians to optimize workflow and ensure timely completion of services.
- Negotiated directly with insurance adjusters to secure fair repair approvals and expedite claim processing.
- Oversaw customer service operations including vehicle pickups, returns, invoicing, and payment processing, ensuring a seamless client experience.

Pella Windows and Doors

May. 2024 – Aug. 2024

Event & Door-to-Door Sales Representative

Grapevine, TX

- Generated \$50,000 in revenue worth of leads each month by independently working at events and door-to-door to build rapport, tailor conversations to diverse audiences, and sign customers up for consultations.
- Ranked 3rd most valuable among 48 reps by producing 5% of the company's annual sales in just 55 event hours.
- Achieved 0.71 leads/hour average, with a 44% cancel rate (2nd best company-wide).
- Coached new hires on lead generation strategies and sales techniques, accelerating their ramp-up time.

North Central Texas College**Jun. 2022 – May. 2024***Undergraduate Academic Tutor & STEM Club President**Flower Mound, TX*

- Provided personalized tutoring in mathematics, computer science, chemistry, biology, and Linux, significantly improving student academic performance.
- Assessed individual learning needs and developed tailored lesson plans to enhance understanding of complex concepts.
- Served as President of the STEM Club, leading event planning and project coordination for engineering and computer science students to foster collaboration and practical learning.
- Organized workshops and activities promoting STEM disciplines and supporting student engagement across campus.

Garver**May. 2023 – Apr. 2024***Electrical Engineering Team Support**Frisco, TX*

- Systematized electrical infrastructure cataloging and streamlined workflows using Excel and VBA macros, resulting in an 80% increase in production efficiency.
- Developed and delivered training on new tools and standard operating procedures (SOPs) to peers, ensuring adherence to accelerated productivity standards.

Classy Closets**Mar. 2022 – May. 2023***Web Developer, Financial Administrator & Closet Installer**Grapevine, TX*

- Architected and designed the back-end of a Django-based enterprise resource planning (ERP) system for the production team, enabling efficient tracking of customer information, job assignments, order entry, scheduling, and installation progress.
- Implemented the front-end user interface of the ERP system, creating an employee-facing dashboard for real-time updates on job steps that significantly increased operational efficiency at workstations.
- Developed and implemented standard operating procedures for QuickBooks accounts payable and receivable, independently directing and completing comprehensive documentation to train and assess my planned replacement.
- Managed full-cycle accounts payable, accounts receivable, and weekly payroll using QuickBooks, ensuring financial accuracy and timely processing.

Amazon**Dec. 2021 – Mar. 2022***Warehouse Associate & Management Trainee**CAE3 West Columbia, SC*

- Completed intensive management training program focused on leadership, operations, and team coordination.
- Picked and packaged products accurately and efficiently for timely delivery.
- Led a 4-person team during decanting operations, ensuring smooth workflow and safety compliance.

School Time Bible Ministries**Dec. 2021 – Feb. 2022***Nonprofit Multi-Role Assistant**Columbia, SC*

- Supported nonprofit consultations by providing administrative assistance that enhanced client relations and project workflow.
- Led a major organizational project to sort and systematize storage files, significantly improving operational efficiency.
- Performed carpentry work to build sets that supported program activities and events.

SKILLS

Evangelism & Discipleship • Cross-Cultural Ministry • Public Speaking • Team Leadership • Interpersonal Communication • Relationship Building • Negotiation & Conflict Resolution • Sales Strategy & Lead Generation • Event Sales & Door-to-Door Sales • Office Administration • Financial Management (AP/AR, Payroll) • Standard Operating Procedure Development • Project Management • Full-Stack Web Development (Python/Django, HTML, CSS, MySQL) • Microsoft 365 Suite • Excel VBA Macros • QuickBooks • Data Analysis & Reporting